P.O.A.T.R.I. BOARD OF DIRECTORS QUARTERLY MEETING MINUTES SATURDAY, JANUARY 28, 2017

The meeting was called to order at 10:10am by President Marilynn Anthenat

Roll Call and Certification of Board Members by the Secretary (P = present; A = absent)PM. Anthenat;PY. Diaz;PC. King;AL. Leaming;PK. Pothier;PL. Shank.5 Board members certified as present.5 Directors present constitutes a quorum.

Invitation for Public Service Announcements – Chuck Corrao shared not to be concerned with a helicopter flying overhead - the batteries are going to be replaced in the repeaters on Christmas mountain. This is a coordinated effort between Homeland Security, Border Patrol, Big Bend Amateur Radio Club, and Terlingua Fire & EMS. There is nothing wrong – just routine maintenance.

Also, Marilynn shared that there is an appreciation party for Danny, Big Bend Telephone; Manny, UPS; and Raoul, West Texas Gas at 4pm Friday, February 3rd. We sincerely thank these folks for all they do for us.

Introduction of new Brewster County Sheriff's Deputy – Will Drawe is our new Sheriff's deputy. Will is originally from Van Horn. He returned to the area in 2012 to work for the Sheriff's department in Marathon and he started with the Brewster County Sheriff's office three weeks ago. He is primarily assigned to and is residing on Terlingua Ranch. This is good news for all of us. He enjoys mountain biking, hiking, fishing and other outdoor activities. We are very glad to have Will here and welcome him to Terlingua Ranch.

Acceptance of Minutes as Presented - Kathy Pothier, Secretary – the October 2016 minutes were emailed to the board for approval and posted on POATRI.ORG. I move the minutes be approved as emailed. Second by M. Anthenat. The minutes were unanimously approved.

Board Telephone Conference Call - There was a telephone conference call held on December 1, 2016. The purpose of this meeting was to entertain a motion to borrow \$45,000 from the capital improvement fund to purchase road maintenance equipment. The resolution was read into the minutes and is attached at the end of these minutes.

There was an executive session held on Friday, January 27, 2017 to discuss ongoing legal issues. No resolutions were passed as a result of this executive session.

President's Report by Marilynn Anthenat is attached at the end of these minutes. Treasurer's Report by Linda Shank is attached at the end of these minutes. Manager's Report by Anita Goss is attached at the end of these minutes. Committee/Task Force Reports

Budget and Finance Committee – Linda Shank, Chair – there is nothing to report Audit Committee – Linda Shank – there is nothing to report Communications Committee – Chris King, Yvonne Diaz – We will be including a short questionnaire in the newsletter to find out how many people out there want to listen in to the meetings and keep working on trying to find a good system to allow owners to listen in on the quarterly meetings.

Legal Coordinators – Kathy Pothier, Chris King – Marilynn reported that we are continuing to work with our attorney to clear up the ingress and egress issues that we've been working on for the last couple of years.

Hunt Committee – Larry Learning – Anita reported not too many deer taken this year. Airport Committee – Anita reported the runway was graded three days prior to the meeting.

We will need to look at the committees again and reassign as needed later in the meeting.

OLD BUSINESS:

Update on Collections and Foreclosures – Anita Goss, Manager. We have raised the number of liens to file in 2017 to 500 from 200. The budget will be updated to reflect this new number. We will be sending out demand letters for those that are past due, as well as look at the overall members not in good standing to discern which accounts to address first.

NEW BUSINESS:

Property Owner Participation – Each Speaker Limited to 3 Minutes, Sign up in Advance on Speaker List

Steve Krivoy – has scheduled 6-8 star parties. Steve shared that the first one was successful with many pilots who were staying at the ranch. Steve is requesting to have a rider added to the POATRI insurance to cover his liability for these star parties. He wants to be protected from being sued. He'd like to have the star parties on the full moon each month.

Question from the audience. How do our cabin rates compare to other motels in a 50 mile radius? Anita answered that our rates are lower than any in the area and our cabins are comparable to other motels in the area. If any owner has not seen the cabin improvements and would like to have a walk-through – just come to the office – the staff would be happy to show off the new improvements.

Application/s for open Director Appointment position (one-year term) and Voting by Directors -

with the passing of Frank Oxsheer, we are down to 6 directors and per our governing documents, we do need to appoint a director to serve a one year term. There were two folks, Bill Vogl and Carolyn Small who did submit applications to complete the appointed one year term. Both candidates were present. There were no questions from the board or the audience for either candidate.

Marilynn Anthenat moved to accept Bill Vogl as director to be appointed to a one-year term beginning today. Chris King seconded the motion. Record of voting is as follows:

<u>Y</u> M Anthenat; <u>Y</u> Y Diaz; <u>Y</u> C King; <u>A</u> L Leaming; <u>Y</u> K Pothier; <u>Y</u> L Shank; Ayes: <u>5</u> Nays: <u>Abstain: 0</u> Absent: <u>1</u> The motion carries. Bill Vogl was seated as director to serve one year.

2017 Board of Directors Election Results – Jana Long, Independent Vote Counter – The election results were given to the Secretary, Kathy Pothier. The results are as follows:

Property owners in good standing	2815
Total Ballots Received	405
Valid Ballots	393
Part of Quorum	330
Not Part of Quorum	63
Invalid Ballots	12
Candidates	
Marilynn Anthenat	383

383 votes is more than 50% +1 vote per our governing documents. Marilynn Anthenat has been elected to a three-year term for the POATRI board of directors.

Resolution to Ratify Election Results – Kathy Pothier moved to ratify the election results. Second by Linda Shank. The motion passed unanimously.

There was a brief break to sign new confidentiality agreements.

Election of 2017 BoD Officers

President – Marilynn Anthenat was nominated by Kathy Pothier, second by Chris King.

Ayes: <u>6</u> Nays: <u>0</u> Abstain: <u>0</u> Absent: <u>1</u>

Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>A</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank; <u>Y</u> B Vogl

Vice President – Chris King was nominated by Marilynn Anthenat, second by Linda Shank.

Ayes: <u>6</u> Nays: <u>0</u> Abstain: <u>0</u> Absent: <u>1</u>

Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>A</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank; <u>Y</u> B Vogl

Treasurer – Linda Shank nominated by Marilynn Anthenat, second by Kathy Pothier.

Ayes: <u>6</u> Nays: <u>0</u> Abstain: <u>0</u> Absent: <u>1</u>

Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>A</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank; <u>Y</u> B Vogl

Secretary – Kathy Pothier nominated by Marilynn Anthenat, second by Linda Shank.

Ayes: <u>6</u> Nays: <u>0</u> Abstain: <u>0</u> Absent: <u>1</u>

Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>A</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank; <u>Y</u> B Vogl

Proposed 2017 Budget – Anita Goss, Ranch Manager – The 2017 budget was presented by Anita. Question for clarification – if there is a desire to purchase another maintainer, how will we pay for it? Anita responded that we got a good deal on the equipment purchased in December and has monies remaining from the money borrowed from the Capital Fund as well as proceeds from selling other equipment. If it's over \$20,000, we won't be able to do it. Brewster County has equipment we might be interested in. Brewster County has an auction in March which Anita & Dennis will attend.

Have we talked about adding another crew so that crews would be in two areas at once? Our part time mechanic has a CDL license and will be trained on the maintainers. We do have a plan in place to work two days a week, according to the budget, with two road crews out there. Dennis will be driving and scouting and putting the crews where they need to be. Anita was asked if she had feedback from owners regarding the shape of the roads? Are there many complaints or are the roads in good shape? Anita said the last half of the year there were more complaints than the first half of the year. With the rains coming in at 7" in one rain and more in another, they struggled to keep up. With the population growth, we expect more complaints. One owner remarked that Lake Ament road could use some attention. Dennis and Michael are doing an excellent job.

Kathy Pothier moved to accept the 2017 budget as presented. Second by Marilynn Anthenat.

Ayes: <u>6</u> Nays: <u>0</u> Abstain: <u>0</u> Absent: <u>1</u>

Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>A</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank; <u>Y</u> B Vogl

Elect new Chairman for Airport Committee – There was a request for volunteers to join the committees. Always looking for folks to be on the audit committee. You don't always need to be present to be on these committees. Jim Miller, Jr. volunteered chair and be on the airport committee.

Bill Vogl will stay on the Budget and Finance Committee along with Linda Shank. Chris King and Yvonne Diaz will stay as chairs of the Communications Committee. Kathy Pothier and Chris King will stay on as Legal Coordinators. Larry Learning will remain as Hunt Committee chair. Discussion on Ranch Manager's Goals and Objectives for 2017 – The goals are as follows:

- 1. Reduce the cost of Goods sold for the Café with a new inventory process
- 2. Fix the water system
- 3. Increase supplemental revenue
- 4. Complete the cabin renovations (remaining 2 quads)
- 5. Complete the office tiling
- 6. Complete the electric in the bunkhouse and install new doors
- 7. Institute online bill pay
- 8. Increase marketing efforts including Trident marketing ads
- 9. Review and update the collections process and plan
- 10. Review and update the housekeeping and oversight

It was discussed to possibly add target dates to the list? An alternate suggestion was to have an update in the monthly manager's report. Concern regarding naming specific date/month as we all know how things go out here. Dates could be fluid and could be updated as things happen. It was agreed that Anita will provide quarterly updates on the above listed goals.

Discussion on Board of Directors' Objectives for 2017 (non-legal) -

- 1. Send out survey request to owners if there is any real interest in having quarterly meetings broadcast live.
- 2. Pursue getting the meeting recordings on poatri.org.
- 3. Survey regarding paving the last three miles of the ranch road

Increase Room Rates – Discussion regarding increase in room rates. Suggested room rate increase of \$5.00. Discussion included whether RV rates should be increased as well as tent camping? Are we underpricing ourselves? Lodge policy says the rates will be reviewed in March for a May 1st effective date. Room rates are too low based on estimated local comparisons, but the consensus was that we need to ease into an increase. The dates in the lodge policy need to be looked at and possibly changed. It seems more logical to have the price review dates be in October for a January 1st increase to be included in budget planning. Possibly remove dates in the policy. It would be good to have more data, i.e. local room rates, to make informed decision. There was a suggestion to table this discussion until Anita researches data from local motels in Study Butte and the vacation rentals on Terlingua Ranch. There was a suggestion to raise room rates by \$5.00 per night and leave the lodge policy as is until April to have thoughtful research and discussion on the increase in all rates.

Marilynn moved and Kathy seconded to increase the room rates by \$5.00 per night effectively immediately.

Ayes: <u>6</u> Nays: <u>0</u> Abstain: <u>0</u> Absent: <u>1</u>

Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>A</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank; <u>Y</u> B Vogl

Increase Water Rates for potable and non-potable water – increase rates as a way to maintain the sustainability of our resources here on the ranch. Do we raise the rates across the board? Would it be appropriate to have water rates separated by residential and commercial? There was a suggestion to have water rates based on usage. Source of water is well water. This year we had a lot of rain and a lot of usage. The non-potable well could not replenish and restrictions were put in place. The restriction would remain in place regardless of price. Current rates are non-potable is \$.03 per gallon and the potable is \$.06 per gallon. Is it possible to track by a per person rate? Currently water sales are tracked via a sign-up sheet. Proposed rate to go to \$.05 per gallon for non-potable and \$.08 per gallon for potable. Restrictions have helped to reduce the commercial use of POATRI's limited non-potable water.

A water task force was appointed to study the water issue including education, water catchment, etc. The task force will look at all the state restrictions regarding water catchment. Steve Elliot volunteered to chair the Water Task Force. The task force will look at the different rates in the area, different ways of conserving water, restrictions and educating guests. Anita will help Steve do research and write a water conservation article for the newsletter. Jim Miller, Jr. will also participate on the water task force. Nestor Reyes and Alan Baker also volunteered to be on the task force.

A review of the reasons to increase water rates - we would increase water rates due to having an influx of new property owners and increased water usage. The P&L shows an increase of approximately 55% in water usage in 2016. The Brewster County Water Board is charging fees per half acre of water and we will have to start paying a fee for selling water. Anita wrote a report on the water board meetings that is on the News page of POATRI.org. Scroll down for the report.

Kathy moved and Marilynn seconded that as a result of increased water usage and increased Brewster County water board fees, be it hereby resolved to increase the potable water rate to \$.08 per gallon and non-potable water rate to \$.05 per gallon, effective immediately.

Ayes: <u>6</u> Nays: <u>0</u> Abstain: <u>0</u> Absent: <u>1</u>

Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>A</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank; <u>Y</u> B Vogl

Ham Radio Class – Chuck Corrao will offer a class if there is a need. Chuck will communicate with the radio club that offers classes on a regular basis. If a class is offered in Alpine, he will let everyone know.

Paving Last Three Miles of Ranch Road – A survey will be included in the next newsletter. In the meantime, a task force was appointed to research the paving of the last three miles of Terlingua Ranch Road. Linda Shank and Nancy Reyes volunteered to be on the task force and will start researching the status of the easements that were supposedly signed and if there are applicable statutes of limitations on those easements.

K Pothier moved and M Anthenat seconded to adjourn the meeting at 12:20pm.

Respectfully submitted,

Kathy Pothier, Secretary

RESOLUTION BY THE BOARD OF DIRECTORS

The current 140 maintainer is missing the top five gears and estimated repair costs are \$35K and current 4x4 truck used by road crew is in need of major repairs. Both maintainer and road crew truck are used daily to repair and maintain roads enabling property owners and guests to access property.

Therefore;

BE IT HEREBY RESOLVED:

This resolution [] amends [] replaces [] revokes [] adds[] Article _____ [] Section _____ of the[] By-laws [] Policy and Procedures Manual [] _____[] Article _____ [] Section _____

To authorize the transfer of up to \$45,000.00 from the Capital Reserve Fund account to the Operating Account to cover the cost of purchasing road maintenance equipment. These funds will be paid back to the Capital Reserve Fund in equal monthly installments over three years (36 payments) and such payment/s will be included in the budget each year until the funds have been repaid in full.

Effective Date: <u>December 2, 2016</u> Motion By: <u>Linda Shank</u> Second: <u>Kathy Pothier</u> Ayes: <u>5</u> Nays: <u>1</u> Abstain: <u>0</u> Absent: <u>0</u> Record of Voting: <u>Y</u> M. Anthenat; <u>Y</u> Y. Diaz; <u>Y</u> C. King; <u>N</u> L. Leaming; <u>Y</u> K. Pothier; <u>Y</u> L. Shank;

BOARD OF DIRECTORS' MEETING – PRESIDENT'S REPORT JANUARY 27/28, 2017

It is with sadness I report that Frank Oxsheer passed away on Friday, November 25, 2016. Frank was a member of the Board of Directors for two terms. He was a member of the Legal Task Force and worked hard to make the ranch he loved a better place for all property owners. Frank was a resident of Alvin TX, served in the US Army for four years, and married to Peggy. One of Frank's mottos was "commitment is the key to success" and he practiced this in both his personal and professional life. He was devoted to Peggy and his family. We have felt a great loss here at Terlingua Ranch. Frank, you are deeply missed.

As part of community outreach and local marketing, the Ranch made a small donation to the Big Bend High School Purobots team. The Ranch logo was included on their team tee-shirts and also on the banner they will display when they attend competitions. In January the team traveled to El Paso for their first competition where they finished in 4th place out of 17 teams. Their next competition is February 4th and we wish them well.

Anita and her staff continue to make good progress in refurbishing the cabins with only two quads remaining to be done, one of which is expected to be completed before spring break.

At the last meeting, the Board approved a resolution approving a loan from the capital improvement fund for much-needed equipment. The funds will be paid back monthly over a three-year period. The long-term goal is to position smaller maintainers around the ranch to improve response time for critical road repairs and maintenance and to reduce wear and tear on the equipment. Dennis has been training Michael on operating the maintainers.

Our antiquated wiring has now reached the end of its safe and useful life. Anita is obtaining quotes to replace the wiring and work will begin as quickly as it can be scheduled.

Respectfully submitted Marílynn Anthenat, President

Property Owners Association, Terlingua Ranch, Inc. Treasurer's Report For the Twelve Months Ended December 31, 2016

Unaudited, preliminary financial statements for the twelve-month period ending 12-31-16, are available and include a Balance Sheet, a P&L Budget Performance Report, a Comparative P&L for the same twelve-months in 2015, a P&L by Class (Cost Center), and a Cash Summary Report reflecting the sources and uses of funds and the net cash increase at the end of the twelve-month 2016 calendar year.

At the end of December 2016, POATRI had cash on hand in various banks totaling approximately \$609,169, including approximately \$305,775 in bank accounts reserved for contingency situations and for capital reserve funds.

In December, the Board approved the withdrawal of \$45,000 from the Capital Reserve Fund for the Manager to have available to bid on an additional 120G road grader. The Board approved the repayment of the \$45,000 back into the Capital Reserve Fund over a 3-year period starting January 2017, at a rate of \$1,250 per month.

For the twelve months of 2016, POATRI received gross income (before expenses) as follows;

Assessment Revenue	\$ 523,415.50
Auction Proceeds	\$ 13,870.56
Supplemental Revenue	\$ 449,993.92
Miscellaneous Income and	
donated materials	<u>\$ 1,522.48</u>
Total Income	<u>\$ 988,802.46</u>

The Budget Performance P&L reports that POATRI had net income before depreciation for the twelve-month period of approximately \$79,284.34 versus the budget projection of \$55,694.00. The P&L by Class (Cost Center) reports where income was generated and where expenses were applied. The Supplemental Cost Center (Lodge-related) reports a net loss of approximately (\$27,209). The Non-Supplemental Cost Center reported a net gain of \$106,486. The combined net was approximately \$79,000.

The Comparative Profit & Loss Statement compares revenue and expenses for the twelve-month period ended 12-31-16 with that of 12-31-15. All areas of gross revenue were higher in 2016 than in 2015. Assessments were up approximately \$28,000; Cabin Income (after discounts) went up approximately \$19,000; RV/Campground Income was up \$4,889; Restaurant Income went up \$38,947; and Retail Sales went up approximately \$7,000. Gross Profit (after Cost of Goods Sold) went up approximately \$71,527.

However, expenses also went up in 2016 and the Net Ordinary Income for 2016 was \$79,084 compared to \$89,237 in 2015.

The P&L Budget Performance is another way of evaluating POATRI's financial operations for the calendar year. Each year the Board establishes an operating budget that is the blueprint for the Manager to use in making financial decisions. Net Income as of 12/31/16 was \$79,284 which was approximately \$23,590 higher than the budget goal net income of \$55,694.

The Comparative P&L reflects that net income is higher than at the same time last year. Total assessment revenue for the twelve-month period was <u>\$486,147</u> in 2016 versus <u>\$468,663</u> in 2015. However, current year assessments (for 2016) were \$366,414 compared to \$392,527(for 2015) at December 31, 2015, a decrease of approximately \$26,000.

As shown on the unaudited financial report titled, "Status of Assessments Billed and Collected for Years 2011 through 2016, the collection rate for each year starting with 2011 ranged from a high of 56% to a low in 2015 of 54%. This was the % collected in the first 12 months of each year. However, in 2016 the collection rate for 2016 fees dropped to 52%. We do not know why the assessments collected for 2016 went down; however the Manager and the Board should monitor this going forward as the revenue collection rate obviously affects Assessment Revenue available for POATRI operations.

Other statistics:

There are 190,316 acres of land within Terlingua Ranch, divided into 9,494 individual tracts of land, owned by 5,045 member accounts.

Since the flat fee was adopted in 2005, there has been a concern that Assessment Revenue could significantly decline if TR tracts were consolidated and owned by fewer separate accounts. However, that trend does not yet seem to be an issue. In 2011 there were 4,343 accounts billed for assessments. The number of accounts billed for 2017 Assessments was 4,405, an increase of 62 accounts.

Submitted January 28, 2017 *Línda Shank*, Treasurer

POATRI MANAGERS REPORT JAN 2017 (4th QUARTER)

December of 2016 was a great end to the year. We accomplished a lot last year. We started with cabin renovations, and ended the year on shower house updates and electrical updates in the Café. We also managed to hire a great new staff in 2016. We are very excited to have the team that is in place. Of Course, being in the desert that team does change and evolve from time to time. We would like to welcome our newest members of the staff.... Mack Tumlinson. He has already proved himself to be an asset to the ranch, as our yellow iron mechanic. Mack will be working on the road crew, in the mechanic shop and out in the field when necessary.

The Road Crew received a new truck. This truck was much needed, and now I we don't have to worry about Dennis and the road crew breaking down out in the field. We also have purchased a 120G Maintainer to add to our big equipment inventory, this was done thru Board approved capital spending and has come in under budget. We would like to attend the Auction in March 2017 to look at a Brewster County purchase of another 120G. The 140H has been fixed in house and will stay in the lodge area to maintain this side of the ranch. We have sold the oldest machine we have, the 12E. These \$\$ will go to maintaining the other equipment.

Other accomplishments for 2016 include the smith well lowered and pump updated to handle the usage on the well. A reverse osmosis system and a new ice machine was added to the café, not to mention the large ice vault at the front office. The plumbing in the bunkhouse was started and the electrical in the Café was updated which was badly needed. If you would like to see the 2016 Work Order Schedule it has been provided in the back. This doesn't cover every little thing the maintenance team touched in 2016 but gives you a good idea of the scope of work we have accomplished.

We look forward to 2017 with continuing the electrical upgrades in the bunkhouse. We also plan to replace the floor in the laundry room which is caving in, changing out 32+yr old water heaters in various areas of the ranch, and the galvanized pipe going to the laundry room. These are just a few of the items on the list for this coming year.

One of the major items on 2017 upgrades is our Cabin and Lower RV Site High Wires and connections, I have brought a piece that Rio Grande Electric retrieved for us a couple of weeks ago, this is very out dated equipment and infrastructure and will be a costly fix that needs to begin before spring break. The first step is to replace lines to the junction box, and the large 1800-amp breaker box, which has been added to the capital budget. From there, every high wire that is aluminum wire over the cabins must be replace. To keep the budget inline and to continue to try to make the supplemental side of the Ranch carry its own weight, I am proposing that the Cabin rates goes up to \$91.00 for 2 people, \$96.00 for 4 people in 2017, That is a 5% increase, to pay for the electrical upgrades. I also don't believe that this is an unreasonable increase as the cabin renovations will be completed this year, and are well worth the rate. Our number one comment at the front desk from first time customers, is "I can't believe your rates" or, "the rooms are so nice, I can't believe the rate."

We rented 5042 Cabins in 2016 vs. 4280 Cabins we rented in 2015. By adding \$5.00 to each room night we would increase our revenue by \$25,210.00 which will go a long way into

replacing the old aluminum wires that are so outdated. Also, just to note in 2016 we made \$250,357 in reservations vs. \$137,705. In 2015; even with the discount being devalued to 20%.

Since we have lost our POS person twice this last year, we have moved Steve Elliot into the position 3 days a week, and he is also front desk on Sundays and Mondays. Steve is doing a wonderful job! Janna Adams has been given more hours and promoted from the restaurant to Administrative Assistant. Janna will be helping book keeping and helping me keep tract of asset inventory, restaurant inventories, retail inventories, and cabin furnishing inventories and vehicle maintenance. Janna will go a long way in helping streamline our asset tracking, and other office duties to help Denese, Steve and I in our daily challenges at the office.

The Bad Rabbit will be closing at 6pm on Sundays, Mondays, Tuesdays Until March 1st to save on Labor. Dominoes will of course be allowed to continue, but last orders will be taken at 6pm.

I was asked by the board to produce goals for 2017. Just like 2016, I can say that my goals for 2017 are to continue to fix and get ahead of the emergencies that keep us from doing business smoothly and efficiently. There are items long forgotten here at the lodge that need our immediate attention. Another one of our goals is to position maintainers around the ranch, so we can take care of rotation and road requests more effectively. We also plan to fix the rest of the water system, by tying the dead end fingers together and replacing some galvanized pipe. This is the beginning of a longer renovation process that will take a few more years to complete. We would like to update the propane fittings in the kitchen now that our maintenance supervisor Wes Abbott has his propane certification. The 2 Remaining quads will be finished this year, the Bunkhouse electrical will be updated, and I would like to implement online bill pay, which I would like to see up and running by the end of the year. We will also be updating the Cabin Electrical Overhead Lines In 2017. We will ultimately be improving inventory processes, cutting costs and improving efficiency in our daily work habits.

Property Owners statistics for Jan 2017 are as follows:

We currently have 5042 Members, with 642 exempt Members

There are 2923 members in good standing with 2281 paying members and 2119 members not in Good Standing.

We have 58 current payment plans, 944 liens, 412 of those are current, and 529 are expired.

There are 395 known bad address, before the ballots for 2017 have been counted.

*The Tripod on the Computer has been updated and I now think I have passed the learning curve on how to upload and update the site.

Respectfully, Aníta Goss, Ranch Manager