

**P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
October through December 2013**

	Oct - Dec 13	Oct - Dec 12
Ordinary Income/Expense		
Income		
4001 · Assessment Related Revenue		
4005 · *Association Assessments		
4011 · NRC Income	100.00	209.69
4012 · BVC Income	162.13	272.72
4013 · 2013 Assessment Revenue	10,837.17	0.00
4014 · 2011 Assessment Revenue	1,170.93	3,072.13
4015 · Volunteer Assessments	2,733.98	200.00
4017 · 2012 Assessment Revenue	3,874.05	10,823.50
4018 · Prior Year Regular Assessments	589.97	4,860.63
4025 · SIA/SAC Supplemental Income	51.00	0.00
4030 · Assessment Interest, Late Fee	1,241.61	1,092.24
Total 4005 · *Association Assessments	20,760.84	20,530.91
Total 4001 · Assessment Related Revenue	20,760.84	20,530.91
4099 · Supplemental Revenue		
4150 · Lease Income	0.00	786.00
4200 · *Cabin Income		
4210 · Room Rental Income	36,407.20	28,261.40
4200 · *Cabin Income - Other	0.00	0.00
Total 4200 · *Cabin Income	36,407.20	28,261.40
4250 · RV/Campground Income	3,130.50	1,972.60
4300 · * Restaurant Income		
4311 · Alcohol Sales	3,205.31	3,023.90
Total 4300 · * Restaurant Income	3,205.31	3,023.90
4400 · Retail Sales	6,860.71	7,298.25
4500 · * Other Lodge Income		
4510 · Water Sales		
Water Sales	0.00	0.00
4510 · Water Sales - Other	2,091.96	2,893.88
Total 4510 · Water Sales	2,091.96	2,893.88
4511 · Water Sales - Non-Potable Pump	0.00	-20.90
4515 · Pool Fees	5.00	45.00
4520 · Laundromat Revenue	2,350.75	1,610.66
4525 · Ice Revenue	544.00	910.00
4500 · * Other Lodge Income - Other	0.00	0.00
Total 4500 · * Other Lodge Income	4,991.71	5,438.64
Total 4099 · Supplemental Revenue	54,595.43	46,780.79
4600 · * Miscellaneous Income		
4526 · Timely Filed Discount	15.37	12.25
4610 · Interest Income	174.28	169.45
4615 · Donations	111.38	2,087.72
4620 · Miscellaneous Income		
Bunkhouse Rentals	0.00	0.00
Copies, Fax	0.00	0.00
4620 · Miscellaneous Income - Other	713.87	411.40
Total 4620 · Miscellaneous Income	713.87	411.40
Total 4600 · * Miscellaneous Income	1,014.90	2,680.82
46010 · Returned Check Charges	5.00	0.00
Total Income	76,376.17	69,992.52
Cost of Goods Sold		
5000 · * Cost of Goods Sold		
5100 · * COGS - Restaurant		
5115 · COGS - Alcohol	2,311.12	2,577.90
Total 5100 · * COGS - Restaurant	2,311.12	2,577.90
5200 · * COGS - Lodge	0.00	0.00
5210 · COGS - Retail	3,610.80	3,729.69
5220 · COGS - Ice	412.45	630.08

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Total 5000 · * Cost of Goods Sold	6,334.37	6,937.67
Total COGS	6,334.37	6,937.67
Gross Profit	70,041.80	63,054.85
Expense		
6000 · * Payroll Expenses		
6010 · Salaries and Wages	47,966.15	41,949.50
6020 · Casual Labor	1,217.50	325.00
6025 · Employer Payroll Tax	5,121.27	3,764.07
Total 6000 · * Payroll Expenses	54,304.92	46,038.57
6100 · * Utilities		
6110 · Electric	4,050.54	3,480.36
6111 · Propane	-1,120.00	1,398.15
6112 · Telephone	1,175.29	1,373.69
6113 · Garbage & Trash	1,395.09	1,128.37
6114 · Water System	174.70	60.70
Total 6100 · * Utilities	5,675.62	7,441.27
6130 · * Insurance		
6133 · General Liability	500.00	0.00
6138 · Air Ambulance Insurance	535.00	375.00
Total 6130 · * Insurance	1,035.00	375.00
6150 · * Professional Fees		
6152 · Legal Fees	643.50	3,389.50
6153 · Other Professional Fees	0.00	516.00
Total 6150 · * Professional Fees	643.50	3,905.50
6155 · Lawsuit Expenses		
6160 · Suber Lawsuit	0.00	11,654.01
6161 · Mead Lawsuit	0.00	653.00
Total 6155 · Lawsuit Expenses	0.00	12,307.01
6200 · * Heavy Equipment Expense		
6201 · Heavy Equipment Repair	3,770.01	2,481.85
6202 · Off Road Diesel	2,678.93	4,170.08
6203 · Road Expense Miscellaneous	3,161.34	20.00
Total 6200 · * Heavy Equipment Expense	9,610.28	6,671.93
6300 · * Vehicle Expense		
6301 · Gasoline	2,699.14	1,713.75
6302 · Diesel	684.88	574.00
6303 · Vehicle Repair	3,781.28	564.79
6304 · Vehicle Miscellaneous	175.77	0.00
Total 6300 · * Vehicle Expense	7,341.07	2,852.54
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	2,077.42	1,241.87
6415 · Maintenance Supplies	1,637.79	751.65
6420 · Small tools & equipment	1,588.91	651.83
Total 6400 · * Supplies & Equipment	5,304.12	2,645.35
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	4,909.51	6,193.85
6452 · Equipment Repairs	4,252.24	111.74
6453 · Housekeeping	5,495.00	5,564.00
6450 · * Repairs & Maintenance - Other	0.00	-113.00
Total 6450 · * Repairs & Maintenance	14,656.75	11,756.59
6500 · * Office Administrative Expense		
6510 · Office Supplies	1,759.92	2,524.56
6511 · Printing	4,265.79	3,581.71
6512 · Postage & Shipping	2,598.52	2,372.03
6513 · Communications	1,017.82	13.99
6514 · Credit Card Fees	1,351.48	1,189.77
6515 · Newsletter	1,519.42	1,868.29

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6516 · Office Equipment	86.20	1,921.50
6520 · Misc. Office Admin.	251.63	350.40
Total 6500 · * Office Administrative Expense	12,850.78	13,822.25
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	84.75	981.00
6552 · Licenses and Permits	599.35	380.75
6553 · Dues & Memberships	229.99	229.00
6556 · TABC License Management Fee	1,450.50	1,303.30
Total 6550 · * Other Administrative Expense	2,364.59	2,894.05
6560 · Property Tax	14,641.76	14,210.59
6575 · Software Maintenance & Upgrades	677.77	789.74
6600 · * Property Transfer Expense		
6610 · Filing Fees	0.00	16.00
Total 6600 · * Property Transfer Expense	0.00	16.00
6900 · * Miscellaneous Expense		
6910 · Cash Over/Short	0.00	0.00
6915 · Miscellaneous Expense	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00
6935 · Bank Service Charges	5.00	0.00
Total Expense	129,111.16	125,726.39
Net Ordinary Income	-59,069.36	-62,671.54
Other Income/Expense		
Other Income		
7005 · Gain (Loss) Sale of Assets	0.00	-252.00
Total Other Income	0.00	-252.00
Other Expense		
8000 · * Other Expenses		
8025 · Bad Debt Expense	0.00	50,000.00
8050 · Depreciation Expense	0.00	40,069.42
Total 8000 · * Other Expenses	0.00	90,069.42
Total Other Expense	0.00	90,069.42
Net Other Income	0.00	-90,321.42
Net Income	-59,069.36	-152,992.96