

# P.O.A.T.R.I./Terlingua Ranch 2013 Budget

	2012 Budgeted	2012 Actual	2013 Proposed
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4001 - Assessment Related Revenue</b>			
<b>4005 - *Association Assessments</b>			
4011 - NRC Income	1,500.00	1,715.14	1,000.00
4012 - BVC Income	2,500.00	2,310.02	1,500.00
4014 - 2011 Assessment Revenue		32,794.69	
4014 - 2012 Assessment Revenue	400,700.00	399,075.87	-
4015 - Volunteer Assessments	3,000.00	8,820.48	8,000.00
4017 - 2013 Regular Assessments			400,000.00
4018 - Prior Years Regular Assessments	50,000.00	31,141.11	40,000.00
4025 - Supplemental Income		318.54	
4030 - Assessment Interest, Late Fee	5,000.00	8,064.82	7,000.00
<b>Total 4005 - *Association Assessments</b>	<b>462,700.00</b>	<b>484,240.67</b>	<b>457,500.00</b>
<b>4020 - Property Auctions &amp; Tax Sales</b>	<b>15,000.00</b>	<b>9,889.76</b>	<b>15,000.00</b>
<b>Total 4001 - Assessment Related Revenue</b>	<b>477,700.00</b>	<b>494,130.43</b>	<b>472,500.00</b>
<b>4099 - Supplemental Revenue</b>			
<b>4100 - Heavy Equipment Income</b>			
4150 - Lease Income	730.00	3,579.99	2,400.00
<b>4200 - *Cabin Income</b>			
4210 - Room Rental Income	55,000.00	88,824.94	80,000.00
4215 - Property Owner Discounts			
<b>Total 4200 - *Cabin Income</b>	<b>55,000.00</b>	<b>88,824.94</b>	<b>80,000.00</b>
4250 - RV/Campground Income	5,000.00	6,174.81	5,000.00
4311 - Alcohol Sales	-	11,194.75	11,000.00
4400 - Retail Sales	9,000.00	19,643.48	16,000.00
<b>4500 - * Other Lodge Income</b>			
4510 - Water Sales	9,000.00	11,610.27	10,000.00
4511 - Water Sales - Non-Potable Pump			
4515 - Pool Fees	1,500.00	2,295.00	2,000.00
4520 - Laundromat Revenue	4,000.00	5,909.96	5,000.00
4525 - Ice Revenue	3,500.00	2,660.45	2,500.00
<b>Total 4500 - * Other Lodge Income</b>	<b>18,000.00</b>	<b>22,475.68</b>	<b>19,500.00</b>
<b>4600 - * Miscellaneous Income</b>			
4526 - Timely Filed Discount		60.61	
4610 - Interest Income	800.00	876.12	800.00
4611 - Service Charges			
4615 - Donations	1,500.00	9,451.82	2,000.00
4620 - Miscellaneous Income	1,000.00	1,719.22	1,000.00
<b>Total 4600 - * Miscellaneous Income</b>	<b>3,300.00</b>	<b>12,107.77</b>	<b>3,800.00</b>
<b>Total 4099 - Supplemental Revenue</b>	<b>91,030.00</b>	<b>164,001.42</b>	<b>137,700.00</b>

## P.O.A.T.R.I./Terlingua Ranch 2013 Budget

	2012 Budgeted	2012 Actual	2013 Proposed
<b>Total Income</b>	568,730.00	658,131.85	610,200.00
<b>Cost of Goods Sold</b>			
5000 · * Cost of Goods Sold			
5115 · COGS - Alcohol	-	7,503.50	7,500.00
5210 · COGS - Retail	2,000.00	9,869.41	9,000.00
5220 · COGS - Ice	3,000.00	2,006.23	2,000.00
<b>Total 5000 · * Cost of Goods Sold</b>	<b>5,000.00</b>	<b>19,379.14</b>	<b>18,500.00</b>
<b>Total COGS</b>	<b>5,000.00</b>	<b>19,379.14</b>	<b>18,500.00</b>
<b>Gross Profit</b>	<b>563,730.00</b>	<b>638,752.71</b>	<b>591,700.00</b>
<b>Expense</b>			
6000 · * Payroll Expenses			
6005 · Employee Housing	-	-	-
6010 · Salaries and Wages	208,868.76	193,309.96	231,232.00
6020 · Casual Labor			
6025 · Employer Payroll Tax	25,064.25	22,227.19	27,747.84
6000 · * Payroll Expenses - Other			
<b>Total 6000 · * Payroll Expenses</b>	<b>233,933.01</b>	<b>215,537.15</b>	<b>258,979.84</b>
6100 · * Utilities			
6110 · Electric	25,500.00	21,315.74	25,000.00
6111 · Propane	4,800.00	5,951.63	5,500.00
6112 · Telephone	4,700.00	5,143.85	5,000.00
6113 · Garbage & Trash	3,000.00	4,235.47	4,800.00
6114 · Water System	1,500.00	235.75	500.00
<b>Total 6100 · * Utilities</b>	<b>39,500.00</b>	<b>36,882.44</b>	<b>40,800.00</b>
6130 · * Insurance			
6131 · Workers Comp	4,000.00	4,648.00	5,130.00
6132 · Property Insurance	10,000.00	13,612.03	13,600.00
6133 · General Liability	6,000.00	6,163.47	6,100.00
6134 · Directors E&O	2,500.00	2,308.02	2,300.00
6135 · Commercial Vehicle	6,800.00	6,576.00	6,500.00
6136 · Heavy Equipment	2,500.00	1,940.87	2,000.00
6137 · Surety Bonds	600.00	100.00	100.00
6138 · Air Ambulance Insurance	300.00	439.60	450.00
<b>Total 6130 · * Insurance</b>	<b>32,700.00</b>	<b>35,787.99</b>	<b>36,180.00</b>
6150 · * Professional Fees			
6151 · Accounting	8,000.00	7,500.00	8,000.00
6152 · Legal Fees	35,000.00	8,889.50	35,000.00
6153 · Other Professional Fees	3,200.00	3,465.96	3,500.00
<b>Total 6150 · * Professional Fees</b>	<b>46,200.00</b>	<b>19,855.46</b>	<b>46,500.00</b>

## P.O.A.T.R.I./Terlingua Ranch 2013 Budget

	2012 Budgeted	2012 Actual	2013 Proposed
<b>6155 - Lawsuit Expenses</b>			
6154 - Lawsuit Expenses Current Year	N/A	N/A	N/A
6160 - Suber Lawsuit	40,000.00	44,077.90	
6161 - Mead Lawsuit	5,000.00	3,132.60	4,000.00
<b>Total 6155 - Lawsuit Expenses</b>	<b>45,000.00</b>	<b>47,210.50</b>	<b>4,000.00</b>
<b>6200 - * Heavy Equipment Expense</b>			
6201 - Heavy Equipment Repair	12,000.00	8,642.85	12,000.00
6202 - Off Road Diesel	14,000.00	14,480.35	14,000.00
6203 - Road Expense Miscellaneous	3,500.00	2,322.05	2,500.00
6204 - Contract Road Work	-	-	-
<b>Total 6200 - * Heavy Equipment Expense</b>	<b>29,500.00</b>	<b>25,445.25</b>	<b>28,500.00</b>
<b>6300 - * Vehicle Expense</b>			
6301 - Gasoline	7,500.00	9,102.79	8,000.00
6302 - Diesel	3,000.00	2,921.23	3,000.00
6303 - Vehicle Repair	10,000.00	9,938.43	10,000.00
6304 - Vehicle Miscellaneous	2,000.00	351.62	1,000.00
<b>Total 6300 - * Vehicle Expense</b>	<b>22,500.00</b>	<b>22,314.07</b>	<b>22,000.00</b>
<b>6400 - * Supplies &amp; Equipment</b>			
6410 - Expendable Supplies	9,000.00	8,843.52	9,000.00
6415 - Reusable Supplies	1,000.00	11,130.19	2,000.00
6420 - Equipment	2,000.00	3,452.62	3,000.00
<b>Total 6400 - * Supplies &amp; Equipment</b>	<b>12,000.00</b>	<b>23,426.33</b>	<b>14,000.00</b>
<b>6450 - * Repairs &amp; Maintenance</b>			
6451 - Bldg/Structure Repairs & Maint	13,000.00	18,766.01	18,000.00
6452 - Equipment Repairs	2,500.00	1,057.98	2,500.00
6453 - Housekeeping	13,000.00	14,679.00	16,000.00
6450 - * Repairs & Maintenance - Other		(113.00)	
<b>Total 6450 - * Repairs &amp; Maintenance</b>	<b>28,500.00</b>	<b>34,389.99</b>	<b>36,500.00</b>
<b>6500 - * Office Administrative Expense</b>			
6510 - Office Supplies	5,000.00	4,962.50	5,000.00
6511 - Printing	5,000.00	3,581.71	4,000.00
6512 - Postage & Shipping	5,000.00	4,865.32	5,000.00
6513 - Communications	1,000.00	620.78	1,000.00
6514 - Credit Card Fees	3,300.00	4,507.56	5,000.00
6515 - Newsletter	5,000.00	7,114.47	7,500.00
6516 - Office Equipment	1,200.00	3,971.86	2,500.00
6520 - Misc. Office Admin.	1,500.00	2,314.23	2,000.00
<b>Total 6500 - * Office Administrative Expense</b>	<b>27,000.00</b>	<b>31,938.43</b>	<b>32,000.00</b>

## P.O.A.T.R.I./Terlingua Ranch 2013 Budget

	2012 Budgeted	2012 Actual	2013 Proposed
<b>6550 - * Other Administrative Expense</b>			
6551 - Mileage Reimbursement	400.00	1,258.80	500.00
6552 - Licenses and Permits	1,200.00	2,704.60	2,500.00
6553 - Dues & Memberships	900.00	864.00	900.00
6554 - Employee Housing Expense	-	123.38	
6556 - TABC License Management Fee		4,560.15	5,000.00
6560 - Property Tax	13,600.00	18,784.93	14,210.00
<b>Total 6550 - * Other Administrative Expense</b>	16,100.00	28,295.86	23,110.00
6555 - Loan Interest	-	-	-
6575 - Software Maintenance & Upgrades	2,000.00	2,728.96	2,500.00
<b>6600 - * Property Transfer Expense</b>			
6610 - Filing Fees		160.00	200.00
6611 - Tax Sale and Auction Expense	4,500.00	2,966.92	4,000.00
6612 - Misc Collections Expense	2,500.00		-
<b>Total 6600 - * Property Transfer Expense</b>	7,000.00	3,126.92	4,200.00
<b>6900 - * Miscellaneous Expense</b>			
6910 - Cash Over/Short			
6915 - Miscellaneous Expense			
6925 - Reconciliation Discrepancies			
<b>Total 6900 - * Miscellaneous Expense</b>	-	-	-
<b>Total Expense</b>	541,933.01	526,939.35	549,269.84
<b>Net Ordinary Income</b>	21,796.99	111,813.36	42,430.16
<b>Other Income/Expense</b>			
<b>Other Income</b>			
7000 - Other Income		198.01	
7001 - Non-Cash Donations		16,300.00	
7005 - Gain (Loss) Sale of Assets		500.00	
<b>Total Other Income</b>	-	16,998.01	-
<b>Other Expense</b>			
8000 - * Other Expenses			
8015 - Federal Income Tax			
8025 - Bad Debt Expense			
8050 - Depreciation Expense			
<b>Total 8000 - * Other Expenses</b>	-	-	-
<b>Total Other Expense</b>	-	-	-
<b>Net Other Income</b>	-	16,998.01	-
<b>Net Income</b>	21,796.99	94,815.35	42,430.16
Reserve Contribution	12,000	12,000	12,000
Surplus	9,000		10,000
	796.99	82,815.35	20,430.16