

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget Performance
January through December 2012

	Jan - Dec 12	Annual Budget
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4011 - NRC Income	1,715.14	1,500.00
4012 - BVC Income	2,310.02	2,500.00
4014 - 2011 Assessment Revenue	32,794.69	0.00
4015 - Volunteer Assessments	8,820.48	3,000.00
4017 - 2012 Assessment Revenue	399,075.87	400,700.00
4018 - Prior Year Regular Assessments	31,141.11	50,000.00
4025 - SIA/SAC Supplemental Income	318.54	0.00
4030 - Assessment Interest, Late Fee	8,064.82	5,000.00
Total 4005 - *Association Assessments	484,240.67	462,700.00
Total 4001 - Assessment Related Revenue	484,240.67	462,700.00
4020 - Property Auctions & Tax Sales	9,889.76	15,000.00
4099 - Supplemental Revenue		
4150 - Lease Income	3,579.99	730.00
4200 - *Cabin Income		
4210 - Room Rental Income	88,824.94	55,000.00
Total 4200 - *Cabin Income	88,824.94	55,000.00
4250 - RV/Campground Income	6,174.81	5,000.00
4300 - * Restaurant Income		
4311 - Alcohol Sales	11,194.75	0.00
Total 4300 - * Restaurant Income	11,194.75	0.00
4400 - Retail Sales	19,643.48	9,000.00
4500 - * Other Lodge Income		
4510 - Water Sales	11,610.27	9,000.00
4515 - Pool Fees	2,295.00	1,500.00
4520 - Laundromat Revenue	5,909.96	4,000.00
4525 - Ice Revenue	2,660.45	3,500.00
Total 4500 - * Other Lodge Income	22,475.68	18,000.00
Total 4099 - Supplemental Revenue	151,893.65	87,730.00
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	60.61	0.00
4610 - Interest Income	876.12	800.00
4615 - Donations	9,451.82	1,500.00
4620 - Miscellaneous Income	1,719.22	1,000.00
Total 4600 - * Miscellaneous Income	12,107.77	3,300.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget Performance
January through December 2012

	Jan - Dec 12	Annual Budget
Total Income	658,131.85	568,730.00
Cost of Goods Sold		
5000 - * Cost of Goods Sold		
5100 - * COGS - Restaurant		
5115 - COGS - Alcohol	7,503.50	0.00
Total 5100 - * COGS - Restaurant	7,503.50	0.00
5210 - COGS - Retail	9,869.41	2,000.00
5220 - COGS - Ice	2,006.23	3,000.00
Total 5000 - * Cost of Goods Sold	19,379.14	5,000.00
Total COGS	19,379.14	5,000.00
Gross Profit	638,752.71	563,730.00
Expense		
6000 - * Payroll Expenses		
6005 - Employee Housing	294.84	0.00
6010 - Salaries and Wages	193,309.96	208,868.76
6020 - Casual Labor	345.00	0.00
6025 - Employer Payroll Tax	22,227.19	25,064.25
Total 6000 - * Payroll Expenses	216,176.99	233,933.01
6100 - * Utilities		
6110 - Electric	21,315.74	25,500.00
6111 - Propane	5,951.63	4,800.00
6112 - Telephone	5,143.85	4,700.00
6113 - Garbage & Trash	4,235.47	3,000.00
6114 - Water System	235.75	1,500.00
Total 6100 - * Utilities	36,882.44	39,500.00
6130 - * Insurance		
6131 - Workers Comp	4,648.00	4,000.00
6132 - Property Insurance	13,612.03	10,000.00
6133 - General Liability	6,163.47	6,000.00
6134 - Directors E&O	2,308.02	2,500.00
6135 - Commercial Vehicle	6,576.00	6,800.00
6136 - Heavy Equipment	1,940.87	2,500.00
6137 - Surety Bonds	100.00	600.00
6138 - Air Ambulance Insurance	439.60	300.00
Total 6130 - * Insurance	35,787.99	32,700.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget Performance
January through December 2012

	Jan - Dec 12	Annual Budget
6150 - * Professional Fees		
6151 - Accounting	7,500.00	8,000.00
6152 - Legal Fees	8,889.50	35,000.00
6153 - Other Professional Fees	3,465.96	3,200.00
Total 6150 - * Professional Fees	19,855.46	46,200.00
6155 - Lawsuit Expenses		
6160 - Suber Lawsuit	44,077.90	40,000.00
6161 - Mead Lawsuit	3,132.60	5,000.00
Total 6155 - Lawsuit Expenses	47,210.50	45,000.00
6200 - * Heavy Equipment Expense		
6201 - Heavy Equipment Repair	8,642.85	12,000.00
6202 - Off Road Diesel	14,480.38	14,000.00
6203 - Road Expense Miscellaneous	2,322.05	3,500.00
Total 6200 - * Heavy Equipment Expense	25,445.28	29,500.00
6300 - * Vehicle Expense		
6301 - Gasoline	9,102.79	7,500.00
6302 - Diesel	2,921.23	3,000.00
6303 - Vehicle Repair	9,938.43	10,000.00
6304 - Vehicle Miscellaneous	351.62	2,000.00
Total 6300 - * Vehicle Expense	22,314.07	22,500.00
6400 - * Supplies & Equipment		
6410 - Expendable Supplies	8,843.52	9,000.00
6415 - Reusable Supplies	11,130.19	1,000.00
6420 - Equipment	3,452.62	2,000.00
Total 6400 - * Supplies & Equipment	23,426.33	12,000.00
6450 - * Repairs & Maintenance		
6451 - Bldg/Structure Repairs & Maint	18,766.01	13,000.00
6452 - Equipment Repairs	1,057.98	2,500.00
6453 - Housekeeping	14,679.00	13,000.00
6450 - * Repairs & Maintenance - Other	-113.00	
Total 6450 - * Repairs & Maintenance	34,389.99	28,500.00
6500 - * Office Administrative Expense		
6510 - Office Supplies	4,962.50	5,000.00
6511 - Printing	3,581.71	5,000.00
6512 - Postage & Shipping	4,665.33	5,000.00
6513 - Communications	820.78	1,000.00
6514 - Credit Card Fees	4,507.55	3,300.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget Performance
January through December 2012

	Jan - Dec 12	Annual Budget
6515 - Newsletter	7,114.47	5,000.00
6516 - Office Equipment	3,971.86	1,200.00
6520 - Misc. Office Admin.	2,314.23	1,500.00
Total 6500 - * Office Administrative Expense	31,938.43	27,000.00
6550 - * Other Administrative Expense		
6556 - TABC License Management Fee	4,560.15	0.00
6551 - Mileage Reimbursement	1,258.80	400.00
6552 - Licenses and Permits	2,704.60	1,200.00
6553 - Dues & Memberships	864.00	900.00
6554 - Employee Housing Expense	123.38	0.00
Total 6550 - * Other Administrative Expense	9,510.93	2,500.00
6560 - Property Tax	18,784.93	13,600.00
6575 - Software Maintenance & Upgrades	2,728.96	2,000.00
6600 - * Property Transfer Expense		
6610 - Filing Fees	160.00	0.00
6611 - Tax Sale & Auction Expenses	2,966.92	4,500.00
6612 - Misc Collections Expense	0.00	2,500.00
Total 6600 - * Property Transfer Expense	3,126.92	7,000.00
6900 - * Miscellaneous Expense		
6910 - Cash Over/Short	-5.99	0.00
6915 - Miscellaneous Expense	188.83	0.00
Total 6900 - * Miscellaneous Expense	182.84	0.00
Total Expense	527,762.06	541,933.01
Net Ordinary Income	110,990.65	21,796.99
Other Income/Expense		
Other Income		
7000 - Other Income	198.01	0.00
7001 - Non-Cash Donations	16,300.00	0.00
7005 - Gain (Loss) Sale of Assets	500.00	0.00
Total Other Income	16,998.01	0.00
Net Other Income	16,998.01	0.00
Net Income	127,988.66	21,796.99