

08/17/18

Accrual Basis

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
 January through June 2018

	Jan - Jun 18	Jan - Jun 17
Ordinary Income/Expense		
Income		
4001 · Assessment Related Revenue		
4005 · *Association Assessments		
4009 · Special Assessments	1,343.41	1,670.74
4013 · SIA/SAC Supplemental Income	0.00	381.00
4015 · Volunteer Assessments	2,069.61	11,226.72
4018 · Assessment Rev-Prior to 2013	19,604.99	31,568.36
4030 · Assessment Interest, Late Fee	9,188.61	5,403.81
4031 · 2011 Assessment Revenue	-205.20	8,333.80
4032 · 2012 Assessment Revenue	0.00	8,608.14
4033 · 2013 Assessment Revenue	0.00	10,743.02
4034 · 2014 Assessment Revenue	3,432.50	11,750.33
4035 · 2015 Assessment Revenue	5,494.09	13,051.62
4036 · 2016 Assessment Revenue	12,400.83	33,263.74
4037 · 2017 Assessment Revenue	30,957.92	347,047.89
4038 · 2018 Assessment Revenue	400,341.34	0.00
Total 4005 · *Association Assessments	484,628.10	483,049.17
Total 4001 · Assessment Related Revenue	484,628.10	483,049.17
4022 · County Auction Proceeds	2,245.00	0.00
4099 · Supplemental Revenue		
4200 · *Cabin Income		
4210 · Cabin Room Rental Income	278,366.07	122,779.54
4215 · Property Owner Discounts	-8,059.20	-6,282.80
4216 · Other Cabin Discounts	-14,911.34	-9,693.96
4200 · *Cabin Income - Other	9,196.58	0.00
Total 4200 · *Cabin Income	264,592.11	106,802.78
4250 · RV/Campground Income	13,151.79	13,774.99
4300 · * Cafe Income		
4310 · Food Sales	109,818.21	82,733.08
4311 · Alcohol Sales	11,932.22	6,983.00
Total 4300 · * Cafe Income	121,750.43	89,716.08
4400 · Retail Sales	11,865.41	15,687.93
4500 · * Other Lodge Income		
4510 · Water Sales	10,980.84	9,681.20
4515 · Pool Fees	2,460.00	1,645.00
4520 · Laundromat Revenue	4,927.50	4,746.00
4525 · Ice Revenue	2,979.00	4,021.99
4500 · * Other Lodge Income - Other	0.00	0.00
Total 4500 · * Other Lodge Income	21,347.34	20,094.19

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Total 4099 · Supplemental Revenue	432,707.08	246,075.97
4600 · * Miscellaneous Income		
4526 · Timely Filed Discount	295.88	184.71
4610 · Interest Income	154.15	158.45
4612 · Paypal Fees	14.59	0.00
4615 · Donations	0.00	1,110.21
4620 · Miscellaneous Income	75.50	72.27
Total 4600 · * Miscellaneous Income	540.12	1,525.64
Total Income	920,120.30	730,650.78
Cost of Goods Sold		
5000 · * Cost of Goods Sold		
5100 · * COGS - Restaurant		
5110 · COGS - Food	62,083.29	54,966.58
5115 · COGS - Alcohol	6,854.86	3,805.69
5100 · * COGS - Restaurant - Other	517.70	0.00
Total 5100 · * COGS - Restaurant	69,455.85	58,772.27
5210 · COGS - Retail	4,964.87	7,298.55
5220 · COGS - Ice	1,730.05	2,440.55
Total 5000 · * Cost of Goods Sold	76,150.77	68,511.37
Total COGS	76,150.77	68,511.37
Gross Profit	843,969.53	662,139.41
Expense		
6000 · * Payroll Expenses		
6010 · Salaries and Wages	275,418.17	224,821.34
6020 · Casual Labor	82.58	0.00
6025 · Employer Payroll Tax	25,229.73	20,694.17
Total 6000 · * Payroll Expenses	300,730.48	245,515.51
6050 · * Employee Benefits		
6052 · Employee Discounts	540.84	301.66
Total 6050 · * Employee Benefits	540.84	301.66
6100 · * Utilities		
6110 · Electric	13,914.92	11,312.36
6111 · Propane	5,740.50	3,839.91
6112 · Telephone	5,739.94	4,257.19
6113 · Garbage & Trash	3,990.11	2,260.64

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6114 · Water System	1,273.84	152.60
Total 6100 · * Utilities	30,659.31	21,822.70
6130 · * Insurance		
6131 · Workers Comp	933.00	9,691.00
6132 · Property Insurance	13,480.00	19,578.30
6133 · General Liability	10,177.00	6,994.05
6134 · Directors E&O	10,500.00	10,250.00
6135 · Commercial Vehicle	16,355.00	9,194.65
6136 · Heavy Equipment	0.00	243.18
6137 · Surety Bonds	535.00	705.99
6138 · Air Ambulance Insurance	0.00	971.00
6140 · Airstrip	1,310.00	0.00
6141 · Additional Insurance	2,449.00	0.00
Total 6130 · * Insurance	55,739.00	57,628.17
6150 · * Professional Fees		
6152 · Legal Fees		
6152a · Legel Fees - General	18,265.00	2,362.50
6152b · Legal Fees - Road Issues	747.50	2,610.00
6152c · Legal Fees - Assessments Issues	0.00	650.00
Total 6152 · Legal Fees	19,012.50	5,622.50
6153 · Other Professional Fees	20,144.21	1,204.41
Total 6150 · * Professional Fees	39,156.71	6,826.91
6200 · * Heavy Equipment Expense		
6201 · Heavy Equipment Repair	8,650.37	7,240.82
6202 · Off Road Diesel	3,244.53	4,497.41
6203 · Road Expense Miscellaneous	1,601.98	1,796.05
Total 6200 · * Heavy Equipment Expense	13,496.88	13,534.28
6300 · * Vehicle Expense		
6301 · Gasoline	6,787.61	6,942.32
6302 · Diesel	740.40	1,125.73
6303 · Vehicle Repair	5,843.67	6,442.44
6304 · Vehicle Miscellaneous	5,004.15	2,622.20
6300 · * Vehicle Expense - Other	-1,250.00	0.00
Total 6300 · * Vehicle Expense	17,125.83	17,132.69
6400 · * Supplies & Equipment		
6405 · Cabin Accessories	3,654.94	5,006.22
6410 · Housekeeping Supplies	5,541.71	2,796.54
6415 · Maintenance Supplies	4,932.42	3,692.12

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6420 · Small tools & equipment	3,086.70	3,264.17
6425 · Restaurant Supplies	4,425.18	1,468.71
6426 · Smallwares	752.37	0.00
Total 6400 · * Supplies & Equipment	22,393.32	16,227.76
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	5,353.41	2,674.69
6452 · Equipment Repairs	0.00	4,207.87
Total 6450 · * Repairs & Maintenance	5,353.41	6,882.56
6500 · * Office Administrative Expense		
6510 · Office Supplies	4,424.89	4,452.10
6511 · Printing	0.00	178.49
6512 · Postage & Shipping	1,245.95	2,826.67
6513 · Communications	4,983.24	240.63
6514 · Credit Card Fees	22,544.66	11,158.32
6515 · Newsletter	303.08	2,519.39
6516 · Office Equipment	5,463.49	4,582.18
6520 · Misc. Office Admin.	1,391.48	2,501.73
Total 6500 · * Office Administrative Expense	40,356.79	28,459.51
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	431.50	732.53
6552 · Licenses and Permits	830.00	1,423.50
6553 · Dues & Memberships	385.91	423.96
6557 · Booking Fees	19,224.30	0.00
Total 6550 · * Other Administrative Expense	20,871.71	2,579.99
6560 · Property Tax	5.50	2.11
6575 · Software Maintenance & Upgrades	719.05	2,588.41
6600 · * Property Transfer Expense		
6610 · Filing Fees	5,200.00	3,879.04
6611 · Tax Sale & Auction Expenses	673.50	4,739.28
6612 · Misc Collections Expense	6.50	0.00
Total 6600 · * Property Transfer Expense	5,880.00	8,618.32
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	265.91	336.35
6720 · Advertising	1,312.31	1,833.02
Total 6700 · * Advertising & Promotion	1,578.22	2,169.37
6900 · * Miscellaneous Expense		
6910 · Cash Over/Short	0.00	0.00

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6925 · Reconciliation Discrepancies	-9.41	1.58
Total 6900 · * Miscellaneous Expense	-9.41	1.58
6935 · Bank Service Charges	27.05	103.05
Total Expense	554,624.69	430,394.58
Net Ordinary Income	289,344.84	231,744.83
Other Income/Expense		
Other Income		
7005 · Gain (Loss) Sale of Assets	0.00	-9,650.00
Total Other Income	0.00	-9,650.00
Other Expense		
SUSPEND	-175.43	0.00
Total Other Expense	-175.43	0.00
Net Other Income	175.43	-9,650.00
Net Income	289,520.27	222,094.83