

08/17/18
Accrual Basis

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss
January through June 2018

	Jan - Jun 18
Ordinary Income/Expense	
Income	
4001 · Assessment Related Revenue	
4005 · *Association Assessments	
4009 · Special Assessments	1,343.41
4015 · Volunteer Assessments	2,069.61
4018 · Assessment Rev-Prior to 2013	19,604.99
4030 · Assessment Interest, Late Fee	9,188.61
4031 · 2011 Assessment Revenue	-205.20
4034 · 2014 Assessment Revenue	3,432.50
4035 · 2015 Assessment Revenue	5,494.09
4036 · 2016 Assessment Revenue	12,400.83
4037 · 2017 Assessment Revenue	30,957.92
4038 · 2018 Assessment Revenue	400,341.34
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Total 4005 · *Association Assessments	484,628.10
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Total 4001 · Assessment Related Revenue	484,628.10
4022 · County Auction Proceeds	2,245.00
4099 · Supplemental Revenue	
4200 · *Cabin Income	
4210 · Cabin Room Rental Income	278,366.07
4215 · Property Owner Discounts	-8,059.20
4216 · Other Cabin Discounts	-14,911.34
4200 · *Cabin Income - Other	9,196.58
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Total 4200 · *Cabin Income	264,592.11
4250 · RV/Campground Income	13,151.79
4300 · * Cafe Income	
4310 · Food Sales	109,818.21
4311 · Alcohol Sales	11,932.22
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Total 4300 · * Cafe Income	121,750.43
4400 · Retail Sales	11,865.41
4500 · * Other Lodge Income	
4510 · Water Sales	10,980.84
4515 · Pool Fees	2,460.00
4520 · Laundromat Revenue	4,927.50
4525 · Ice Revenue	2,979.00
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Total 4500 · * Other Lodge Income	21,347.34
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Total 4099 · Supplemental Revenue	432,707.08
4600 · * Miscellaneous Income	
4526 · Timely Filed Discount	295.88

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4610 · Interest Income	154.15
4612 · Paypal Fees	14.59
4620 · Miscellaneous Income	75.50
Total 4600 · * Miscellaneous Income	540.12
Total Income	920,120.30
Cost of Goods Sold	
5000 · * Cost of Goods Sold	
5100 · * COGS - Restaurant	
5110 · COGS - Food	62,083.29
5115 · COGS - Alcohol	6,854.86
5100 · * COGS - Restaurant - Other	517.70
Total 5100 · * COGS - Restaurant	69,455.85
5210 · COGS - Retail	4,964.87
5220 · COGS - Ice	1,730.05
Total 5000 · * Cost of Goods Sold	76,150.77
Total COGS	76,150.77
Gross Profit	843,969.53
Expense	
6000 · * Payroll Expenses	
6010 · Salaries and Wages	275,418.17
6020 · Casual Labor	82.58
6025 · Employer Payroll Tax	25,229.73
Total 6000 · * Payroll Expenses	300,730.48
6050 · * Employee Benefits	
6052 · Employee Discounts	540.84
Total 6050 · * Employee Benefits	540.84
6100 · * Utilities	
6110 · Electric	13,914.92
6111 · Propane	5,740.50
6112 · Telephone	5,739.94
6113 · Garbage & Trash	3,990.11
6114 · Water System	1,273.84
Total 6100 · * Utilities	30,659.31
6130 · * Insurance	
6131 · Workers Comp	933.00

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6132 · Property Insurance	13,480.00
6133 · General Liability	10,177.00
6134 · Directors E&O	10,500.00
6135 · Commercial Vehicle	16,355.00
6137 · Surety Bonds	535.00
6140 · Airstrip	1,310.00
6141 · Additional Insurance	2,449.00
Total 6130 · * Insurance	55,739.00
6150 · * Professional Fees	
6152 · Legal Fees	
6152a · Legal Fees - General	18,265.00
6152b · Legal Fees - Road Issues	747.50
Total 6152 · Legal Fees	19,012.50
6153 · Other Professional Fees	20,144.21
Total 6150 · * Professional Fees	39,156.71
6200 · * Heavy Equipment Expense	
6201 · Heavy Equipment Repair	8,650.37
6202 · Off Road Diesel	3,244.53
6203 · Road Expense Miscellaneous	1,601.98
Total 6200 · * Heavy Equipment Expense	13,496.88
6300 · * Vehicle Expense	
6301 · Gasoline	6,787.61
6302 · Diesel	740.40
6303 · Vehicle Repair	5,843.67
6304 · Vehicle Miscellaneous	5,004.15
6300 · * Vehicle Expense - Other	-1,250.00
Total 6300 · * Vehicle Expense	17,125.83
6400 · * Supplies & Equipment	
6405 · Cabin Accessories	3,654.94
6410 · Housekeeping Supplies	5,541.71
6415 · Maintenance Supplies	4,932.42
6420 · Small tools & equipment	3,086.70
6425 · Restaurant Supplies	4,425.18
6426 · Smallwares	752.37
Total 6400 · * Supplies & Equipment	22,393.32
6450 · * Repairs & Maintenance	
6451 · Bldg/Structure Repairs & Maint	5,353.41

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Total 6450 · * Repairs & Maintenance	5,353.41
6500 · * Office Administrative Expense	
6510 · Office Supplies	4,424.89
6512 · Postage & Shipping	1,245.95
6513 · Communications	4,983.24
6514 · Credit Card Fees	22,544.66
6515 · Newsletter	303.08
6516 · Office Equipment	5,463.49
6520 · Misc. Office Admin.	1,391.48
Total 6500 · * Office Administrative Expense	40,356.79
6550 · * Other Administrative Expense	
6551 · Mileage Reimbursement	431.50
6552 · Licenses and Permits	830.00
6553 · Dues & Memberships	385.91
6557 · Booking Fees	19,224.30
Total 6550 · * Other Administrative Expense	20,871.71
6560 · Property Tax	5.50
6575 · Software Maintenance & Upgrades	719.05
6600 · * Property Transfer Expense	
6610 · Filing Fees	5,200.00
6611 · Tax Sale & Auction Expenses	673.50
6612 · Misc Collections Expense	6.50
Total 6600 · * Property Transfer Expense	5,880.00
6700 · * Advertising & Promotion	
6715 · Bands & Entertainment	265.91
6720 · Advertising	1,312.31
Total 6700 · * Advertising & Promotion	1,578.22
6900 · * Miscellaneous Expense	
6925 · Reconciliation Discrepancies	-9.41
Total 6900 · * Miscellaneous Expense	-9.41
6935 · Bank Service Charges	27.05
Total Expense	554,624.69
Net Ordinary Income	289,344.84
Other Income/Expense	
Other Expense	
SUSPEND	-175.43

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Total Other Expense	-175.43
Net Other Income	175.43
Net Income	<u>289,520.27</u>