

## P.O.A.T.R.I./Terlingua Ranch

## Balance Sheet

As of September 30, 2018

	Sep 30, 18
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1011 · Operating Account	54,853.96
1012 · Deposit Account	294,962.71
1013 · Payroll Account	1,580.76
1015 · FDSB Reserve Account	152,280.54
1017 · WTNB Contingency Fund	203,761.56
1030 · * Petty Cash in Office	
1031 · Office Petty Cash	1,219.75
1032 · Resort Registers/Petty Cash	247.68
1033 · Laundry Change Machine	100.00
<b>Total 1030 · * Petty Cash in Office</b>	<b>1,567.43</b>
<b>Total Checking/Savings</b>	<b>709,006.96</b>
<b>Accounts Receivable</b>	
1201 · Accounts Receivable	
1220 · Withheld Federal Income Tax	743.38
1201 · Accounts Receivable - Other	-284.57
<b>Total 1201 · Accounts Receivable</b>	<b>458.81</b>
<b>Total Accounts Receivable</b>	<b>458.81</b>
<b>Other Current Assets</b>	
1065 · Undeposited Funds	125.59
1100 · * Assessments Receivables	
1102 · Annual Assessments	
1105 · Combined Assessment Receivables	2,589,190.03
1105b · Adjustments to Receivables	-114,161.74
2700 · Prepaid Assessments	-1,265.07
1102 · Annual Assessments - Other	335,510.70
<b>Total 1102 · Annual Assessments</b>	<b>2,809,273.92</b>
1130 · Allowance for Doubtful Accounts	-2,443,677.37
<b>Total 1100 · * Assessments Receivables</b>	<b>365,596.55</b>
1300 · * Inventories	
1301 · Restaurant Inventory	
1301a · Food	5,432.96
1301b · Alcohol	1,188.65
<b>Total 1301 · Restaurant Inventory</b>	<b>6,621.61</b>
1302 · Retail Inventory	6,236.77

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Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet**  
As of September 30, 2018

	<u>Sep 30, 18</u>
1303 · Fuel Inventory	
1303a · Gasoline	2,006.51
1303b · Truck Diesel	3,505.70
1303c · Off Road Diesel	986.98
1303d · Propane	163.91
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Total 1303 · Fuel Inventory	6,663.10
1350 · Auction Property Tracts	16,072.00
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Total 1300 · * Inventories	35,593.48
1700 · Deferred Tax Asset	99,000.00
	<hr/>
Total Other Current Assets	500,315.62
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Total Current Assets	1,209,781.39
<b>Fixed Assets</b>	
1600 · * Fixed Assets	
1601 · Land	153,351.20
1602 · Orig Cost - Bldgs & Structures	231,652.00
1603 · Furniture & Equipment	52,036.45
1604 · Heavy Equipment	287,897.97
1605 · Vehicles	79,599.78
1606 · Improvements	335,480.38
1607 · Property Owner Software	94,804.00
1608 · Capital Improvements	32,753.10
1611 · Smith Well	25,062.81
1612 · Cabin Deck Replacement	40,807.57
1613 · Facility Roof Replacement	5,798.25
1614 · Materials for Const in Progress	4,903.86
1616 · Water System	13,081.16
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Total 1600 · * Fixed Assets	1,357,228.53
1615 · Accumulated Depreciation	-574,155.85
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Total Fixed Assets	783,072.68
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<b>TOTAL ASSETS</b>	<b>1,992,854.07</b>
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<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 · Accounts Payable	8,487.67
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Total Accounts Payable	8,487.67
Credit Cards	

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet**  
As of September 30, 2018

	Sep 30, 18
1095 · Mastercard 0158	2,940.70
<b>Total Credit Cards</b>	2,940.70
<b>Other Current Liabilities</b>	
2100 · * Payroll Liabilities	
2110 · Payroll Taxes Payable	5,830.01
2115 · Employee Insurance-Voluntary	870.57
2120 · Benefits Payable	7,942.09
<b>Total 2100 · * Payroll Liabilities</b>	14,642.67
2111 · Direct Deposit Liabilities	8,185.52
2500 · * Taxes Payable	
2510 · Sales Tax Payable	-28,282.81
2515 · State Occupancy Tax - (T2)	-20,771.01
2520 · County Hotel Tax - (T3)	-23,747.72
2500 · * Taxes Payable - Other	58,974.32
<b>Total 2500 · * Taxes Payable</b>	-13,827.22
2800 · * Deferred Income	
2801 · Deferred Assessment Income	445,039.62
2802 · Deferred Other Income	151.20
<b>Total 2800 · * Deferred Income</b>	445,190.82
<b>Total Other Current Liabilities</b>	454,191.79
<b>Total Current Liabilities</b>	465,620.16
<b>Total Liabilities</b>	465,620.16
<b>Equity</b>	
3001 · Members Equity-Undesignated	304,467.15
3002 · Members Equity-Designated	356,797.92
3003 · Contributed Capital	90,512.00
3004 · Adj - Prior Year Collections	-291,418.53
3900 · Retained Earnings	844,487.07
Net Income	222,388.30
<b>Total Equity</b>	1,527,233.91
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,992,854.07</b>

**P.O.A.T.R.I./Terlingua Ranch**  
**P&L Budget vs. Actual**  
**January through September 2018**

Ordinary Income/Expense	Jan - Sep 18	Budget	\$ Over Budget
<b>Income</b>			
<b>4001 · Assessment Related Revenue</b>			
<b>4005 · *Association Assessments</b>			
4009 · Special Assessments	1,555.35	2,100.06	-544.71
4013 · SIA/SAC Supplemental Income	0.00	9,375.03	-9,375.03
4015 · Volunteer Assessments	2,797.68		
4018 · Assessment Rev-Prior to 2013	31,316.44	45,000.00	-13,683.56
4030 · Assessment Interest, Late Fee	11,217.64	7,500.06	3,717.58
4034 · 2014 Assessment Revenue	6,089.80	12,750.03	-6,660.23
4035 · 2015 Assessment Revenue	8,435.32	18,750.06	-10,314.74
4036 · 2016 Assessment Revenue	17,347.10	21,000.06	-3,652.96
4037 · 2017 Assessment Revenue	38,012.94	40,500.00	-2,487.06
4038 · 2018 Assessment Revenue	421,841.22	302,614.20	119,227.02
<b>Total 4005 · *Association Assessments</b>	<u>538,613.49</u>	<u>459,589.50</u>	<u>79,023.99</u>
<b>Total 4001 · Assessment Related Revenue</b>	538,613.49	459,589.50	79,023.99
4020 · POATRI Auctions & Tax Sales	0.00	18,000.00	-18,000.00
4022 · County Auction Proceeds	2,245.00		
<b>4099 · Supplemental Revenue</b>			
<b>4200 · *Cabin Income</b>			
4210 · Cabin Room Rental Income	399,034.18	262,500.03	136,534.15
4215 · Property Owner Discounts	-13,710.11	-9,375.03	-4,335.08
4216 · Other Cabin Discounts	-16,492.51	-17,587.53	1,095.02
4200 · *Cabin Income - Other	455.74		
<b>Total 4200 · *Cabin Income</b>	<u>369,287.30</u>	<u>235,537.47</u>	<u>133,749.83</u>
4250 · RV/Campground Income	15,330.79	16,500.06	-1,169.27
<b>4300 · * Cafe Income</b>			
4310 · Food Sales	144,764.33	126,000.00	18,764.33
4311 · Alcohol Sales	15,516.53	16,500.06	-983.53
<b>Total 4300 · * Cafe Income</b>	<u>160,280.86</u>	<u>142,500.06</u>	<u>17,780.80</u>
4400 · Retail Sales	14,885.55	24,750.00	-9,864.45
<b>4500 · * Other Lodge Income</b>			
4510 · Water Sales	14,103.30	15,750.00	-1,646.70
4515 · Pool Fees	3,170.00	2,187.50	982.50
4520 · Laundromat Revenue	6,588.50	6,000.03	588.47
4525 · Ice Revenue	4,344.00	6,375.06	-2,031.06
4500 · * Other Lodge Income - Other	0.00		
<b>Total 4500 · * Other Lodge Income</b>	<u>28,205.80</u>	<u>30,312.59</u>	<u>-2,106.79</u>
<b>Total 4099 · Supplemental Revenue</b>	587,990.30	449,600.18	138,390.12

**P.O.A.T.R.I./Terlingua Ranch**  
**P&L Budget vs. Actual**  
 January through September 2018

	Jan - Sep 18	Budget	\$ Over Budget
<b>4600 · * Miscellaneous Income</b>			
4526 · Timely Filed Discount	445.74	337.50	108.24
4610 · Interest Income	212.67	262.53	-49.86
4612 · Paypal Fees	15.58	22.50	-6.92
4615 · Donations	46.43	750.06	-703.63
4620 · Miscellaneous Income	159.82	375.03	-215.21
<b>Total 4600 · * Miscellaneous Income</b>	880.24	1,747.62	-867.38
<b>Total Income</b>	1,129,729.03	928,937.30	200,791.73
<b>Cost of Goods Sold</b>			
<b>5000 · * Cost of Goods Sold</b>			
<b>5100 · * COGS - Restaurant</b>			
5110 · COGS - Food	82,910.30	78,750.00	4,160.30
5115 · COGS - Alcohol	8,721.98	8,925.03	-203.05
<b>Total 5100 · * COGS - Restaurant</b>	91,632.28	87,675.03	3,957.25
5210 · COGS - Retail	6,985.18	10,875.06	-3,889.88
5220 · COGS - Ice	2,559.44	3,600.00	-1,040.56
<b>Total 5000 · * Cost of Goods Sold</b>	101,176.90	102,150.09	-973.19
<b>Total COGS</b>	101,176.90	102,150.09	-973.19
<b>Gross Profit</b>	1,028,552.13	826,787.21	201,764.92
<b>Expense</b>			
<b>6000 · * Payroll Expenses</b>			
6010 · Salaries and Wages	390,785.10	363,750.03	27,035.07
6025 · Employer Payroll Tax	35,722.05	32,737.50	2,984.55
<b>Total 6000 · * Payroll Expenses</b>	426,507.15	396,487.53	30,019.62
<b>6050 · * Employee Benefits</b>			
6052 · Employee Discounts	640.60		
6053 · Employee Insurances	1,557.60	5,250.06	-3,692.46
<b>Total 6050 · * Employee Benefits</b>	2,198.20	5,250.06	-3,051.86
<b>6100 · * Utilities</b>			
6110 · Electric	22,632.00	20,250.00	2,382.00
6111 · Propane	7,407.26	6,750.00	657.26
6112 · Telephone	7,988.61	6,675.03	1,313.58
6113 · Garbage & Trash	5,985.96	4,875.03	1,110.93
6114 · Water System	1,773.94	750.06	1,023.88
<b>Total 6100 · * Utilities</b>	45,787.77	39,300.12	6,487.65

**P.O.A.T.R.I./Terlingua Ranch  
P&L Budget vs. Actual  
January through September 2018**

	Jan - Sep 18	Budget	\$ Over Budget
<b>6130 - * Insurance</b>			
6131 - Workers Comp	7,808.00	8,250.03	-442.03
6132 - Property Insurance	13,480.00	12,750.03	729.97
6133 - General Liability	10,177.00	18,750.06	-8,573.06
6134 - Directors E&O	10,500.00	8,250.03	2,249.97
6135 - Commercial Vehicle	9,413.00	6,900.03	2,512.97
6136 - Heavy Equipment	0.00	375.03	-375.03
6137 - Surety Bonds	535.00	75.06	459.94
6138 - Air Ambulance Insurance	0.00	0.00	0.00
6140 - Airstrip	1,310.00		
6141 - Additional Insurance	2,449.00		
<b>Total 6130 - * Insurance</b>	<b>55,672.00</b>	<b>55,350.27</b>	<b>321.73</b>
<b>6150 - * Professional Fees</b>			
6151 - Accounting	5,000.00	9,000.00	-4,000.00
6152 - Legal Fees			
6152a - Legal Fees - General	30,362.70	6,000.03	24,362.67
6152b - Legal Fees - Road Issues	747.50	15,000.03	-14,252.53
6152c - Legal Fees - Assessments Issues	0.00	3,750.03	-3,750.03
<b>Total 6152 - Legal Fees</b>	<b>31,110.20</b>	<b>24,750.09</b>	<b>6,360.11</b>
6153 - Other Professional Fees	21,399.91	1,500.03	19,899.88
<b>Total 6150 - * Professional Fees</b>	<b>57,510.11</b>	<b>35,250.12</b>	<b>22,259.99</b>
<b>6200 - * Heavy Equipment Expense</b>			
6201 - Heavy Equipment Repair	11,553.41	13,500.00	-1,946.59
6202 - Off Road Diesel	7,182.77	7,500.06	-317.29
6203 - Road Expense Miscellaneous	3,528.34	4,275.00	-746.66
<b>Total 6200 - * Heavy Equipment Expense</b>	<b>22,264.52</b>	<b>25,275.06</b>	<b>-3,010.54</b>
<b>6300 - * Vehicle Expense</b>			
6301 - Gasoline	10,087.57	7,500.06	2,587.51
6302 - Diesel	2,824.20	6,750.00	-3,925.80
6303 - Vehicle Repair	7,745.63	7,500.06	245.57
6304 - Vehicle Miscellaneous	4,711.95	3,000.06	1,711.89
<b>Total 6300 - * Vehicle Expense</b>	<b>25,369.35</b>	<b>24,750.18</b>	<b>619.17</b>
<b>6400 - * Supplies &amp; Equipment</b>			
6405 - Cabin Accessories	6,432.23	5,250.06	1,182.17
6410 - Housekeeping Supplies	14,051.07	5,925.06	8,126.01
6415 - Maintenance Supplies	8,937.63	6,000.03	2,937.60
6420 - Small tools & equipment	7,903.95	6,000.03	1,903.92
6425 - Restaurant Supplies	6,865.64	2,250.00	4,615.64
6426 - Smallwares	1,187.85		

**P.O.A.T.R.I./Terlingua Ranch**  
**P&L Budget vs. Actual**  
 January through September 2018

	Jan - Sep 18	Budget	\$ Over Budget
<b>Total 6400 · * Supplies &amp; Equipment</b>	45,378.37	25,425.18	19,953.19
<b>6450 · * Repairs &amp; Maintenance</b>			
6451 · Bldg/Structure Repairs & Maint	5,975.31	7,500.06	-1,524.75
6452 · Equipment Repairs	2,219.98	6,000.03	-3,780.05
<b>Total 6450 · * Repairs &amp; Maintenance</b>	8,195.29	13,500.09	-5,304.80
<b>6500 · * Office Administrative Expense</b>			
6510 · Office Supplies	7,882.94	3,000.06	4,882.88
6511 · Printing	26.99	1,125.00	-1,098.01
6512 · Postage & Shipping	3,527.12	3,000.06	527.06
6513 · Communications	8,282.89	1,500.03	6,782.86
6514 · Credit Card Fees	31,603.15	28,500.03	3,103.12
6515 · Newsletter	362.93	3,000.06	-2,637.13
6516 · Office Equipment	7,398.87	1,125.00	6,273.87
6520 · Misc. Office Admin.	6,093.17		
<b>Total 6500 · * Office Administrative Expense</b>	65,178.06	41,250.24	23,927.82
<b>6550 · * Other Administrative Expense</b>			
6551 · Mileage Reimbursement	977.20	1,125.00	-147.80
6552 · Licenses and Permits	1,348.34	1,425.06	-76.72
6553 · Dues & Memberships	385.91	375.03	10.88
6554 · Employee Housing Expense	7,000.00	1,500.03	5,499.97
6557 · Booking Fees	26,257.05	9,000.00	17,257.05
<b>Total 6550 · * Other Administrative Expense</b>	35,968.50	13,425.12	22,543.38
<b>6560 · Property Tax</b>	143.45	11,625.03	-11,481.58
<b>6575 · Software Maintenance &amp; Upgrades</b>	3,154.18	2,250.00	904.18
<b>6600 · * Property Transfer Expense</b>			
6610 · Filing Fees	9,970.00	9,750.06	219.94
6611 · Tax Sale & Auction Expenses	673.50	3,750.03	-3,076.53
6612 · Misc Collections Expense	6.50	1,500.03	-1,493.53
<b>Total 6600 · * Property Transfer Expense</b>	10,650.00	15,000.12	-4,350.12
<b>6700 · * Advertising &amp; Promotion</b>			
6715 · Bands & Entertainment	398.36	1,800.00	-1,401.64
6720 · Advertising	1,612.31	3,750.03	-2,137.72
<b>Total 6700 · * Advertising &amp; Promotion</b>	2,010.67	5,550.03	-3,539.36
<b>6900 · * Miscellaneous Expense</b>			
6910 · Cash Over/Short	300.00		
6925 · Reconciliation Discrepancies	-9.41		
<b>Total 6900 · * Miscellaneous Expense</b>	290.59		

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Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**P&L Budget vs. Actual**  
January through September 2018

	<u>Jan - Sep 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6935 - Bank Service Charges	61.05		
<b>Total Expense</b>	<u>806,339.26</u>	<u>709,689.15</u>	<u>96,650.11</u>
<b>Net Ordinary Income</b>	<u>222,212.87</u>	<u>117,098.06</u>	<u>105,114.81</u>
<b>Other Income/Expense</b>			
<b>Other Expense</b>			
<b>SUSPEND</b>	<u>-175.43</u>		
<b>Total Other Expense</b>	<u>-175.43</u>		
<b>Net Other Income</b>	<u>175.43</u>		
<b>Net Income</b>	<u><b>222,388.30</b></u>	<u><b>117,098.06</b></u>	<u><b>105,290.24</b></u>



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Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch  
Comparative Profit & Loss  
January through September 2018**

Ordinary Income/Expense	Jan - Sep 18	Jan - Sep 17
<b>Income</b>		
<b>4001 · Assessment Related Revenue</b>		
<b>4005 · *Association Assessments</b>		
4009 · Special Assessments	1,555.35	2,135.62
4013 · SIA/SAC Supplemental Income	0.00	381.00
4015 · Volunteer Assessments	2,797.68	11,847.84
4018 · Assessment Rev-Prior to 2013	31,316.44	36,042.59
4030 · Assessment Interest, Late Fee	11,217.64	9,160.62
4031 · 2011 Assessment Revenue	0.00	9,332.37
4032 · 2012 Assessment Revenue	0.00	9,981.04
4033 · 2013 Assessment Revenue	0.00	13,365.70
4034 · 2014 Assessment Revenue	6,089.80	16,081.60
4035 · 2015 Assessment Revenue	8,435.32	18,782.17
4036 · 2016 Assessment Revenue	17,347.10	45,062.69
4037 · 2017 Assessment Revenue	38,012.94	389,147.78
4038 · 2018 Assessment Revenue	421,841.22	0.00
<b>Total 4005 · *Association Assessments</b>	538,613.49	561,321.02
<b>Total 4001 · Assessment Related Revenue</b>	538,613.49	561,321.02
<b>4020 · POATRI Auctions &amp; Tax Sales</b>	0.00	23,665.82
<b>4021 · Basis of Property Auctioned</b>	0.00	-23,050.00
<b>4022 · County Auction Proceeds</b>	2,245.00	0.00
<b>4099 · Supplemental Revenue</b>		
<b>4200 · *Cabin Income</b>		
4210 · Cabin Room Rental Income	399,034.18	166,638.84
4215 · Property Owner Discounts	-13,710.11	-7,477.90
4216 · Other Cabin Discounts	-16,492.51	-17,129.31
4200 · *Cabin Income - Other	455.74	0.00
<b>Total 4200 · *Cabin Income</b>	369,287.30	142,031.63
<b>4250 · RV/Campground Income</b>	15,330.79	15,298.19
<b>4300 · * Cafe Income</b>		
4310 · Food Sales	144,764.33	107,817.23
4311 · Alcohol Sales	15,516.53	11,945.34
<b>Total 4300 · * Cafe Income</b>	160,280.86	119,762.57
<b>4400 · Retail Sales</b>	14,885.55	18,967.43
<b>4500 · * Other Lodge Income</b>		
4510 · Water Sales	14,103.30	14,538.96
4515 · Pool Fees	3,170.00	2,425.00
4520 · Laundromat Revenue	6,588.50	6,647.50
4525 · Ice Revenue	4,344.00	5,823.49

11/09/18

Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Comparative Profit & Loss**  
 January through September 2018

	Jan - Sep 18	Jan - Sep 17
4500 · * Other Lodge Income - Other	0.00	0.00
<b>Total 4500 · * Other Lodge Income</b>	<b>28,205.80</b>	<b>29,434.95</b>
<b>Total 4099 · Supplemental Revenue</b>	<b>587,990.30</b>	<b>325,494.77</b>
<b>4600 · * Miscellaneous Income</b>		
4526 · Timely Filed Discount	445.74	232.19
4610 · Interest Income	212.67	268.10
4612 · Paypal Fees	15.58	6.37
4615 · Donations	46.43	1,110.21
4620 · Miscellaneous Income	159.82	281.22
<b>Total 4600 · * Miscellaneous Income</b>	<b>880.24</b>	<b>1,898.09</b>
<b>Total Income</b>	<b>1,129,729.03</b>	<b>889,329.70</b>
<b>Cost of Goods Sold</b>		
<b>5000 · * Cost of Goods Sold</b>		
5100 · * COGS - Restaurant		
5110 · COGS - Food	82,910.30	72,731.08
5115 · COGS - Alcohol	8,721.98	6,535.05
<b>Total 5100 · * COGS - Restaurant</b>	<b>91,632.28</b>	<b>79,266.13</b>
5210 · COGS - Retail	6,985.18	10,028.70
5220 · COGS - Ice	2,559.44	3,602.47
<b>Total 5000 · * Cost of Goods Sold</b>	<b>101,176.90</b>	<b>92,897.30</b>
<b>Total COGS</b>	<b>101,176.90</b>	<b>92,897.30</b>
<b>Gross Profit</b>	<b>1,028,552.13</b>	<b>796,432.40</b>
<b>Expense</b>		
<b>6000 · * Payroll Expenses</b>		
6010 · Salaries and Wages	390,785.10	313,332.98
6020 · Casual Labor	0.00	0.00
6025 · Employer Payroll Tax	35,722.05	28,644.16
<b>Total 6000 · * Payroll Expenses</b>	<b>426,507.15</b>	<b>341,977.14</b>
<b>6050 · * Employee Benefits</b>		
6052 · Employee Discounts	640.60	434.98
6053 · Employee Insurances	1,557.60	0.00
<b>Total 6050 · * Employee Benefits</b>	<b>2,198.20</b>	<b>434.98</b>
<b>6100 · * Utilities</b>		
6110 · Electric	22,632.00	16,805.80

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Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Comparative Profit & Loss**  
 January through September 2018

	Jan - Sep 18	Jan - Sep 17
6111 · Propane	7,407.26	4,580.11
6112 · Telephone	7,988.61	6,473.43
6113 · Garbage & Trash	5,985.96	4,031.43
6114 · Water System	1,773.94	335.92
<b>Total 6100 · * Utilities</b>	<b>45,787.77</b>	<b>32,226.69</b>
<b>6130 · * Insurance</b>		
6131 · Workers Comp	7,808.00	9,691.00
6132 · Property Insurance	13,480.00	19,617.95
6133 · General Liability	10,177.00	6,994.05
6134 · Directors E&O	10,500.00	10,250.00
6135 · Commercial Vehicle	9,413.00	9,194.65
6136 · Heavy Equipment	0.00	243.18
6137 · Surety Bonds	535.00	805.99
6138 · Air Ambulance Insurance	0.00	971.00
6140 · Airstrip	1,310.00	0.00
6141 · Additional Insurance	2,449.00	0.00
<b>Total 6130 · * Insurance</b>	<b>55,672.00</b>	<b>57,767.82</b>
<b>6150 · * Professional Fees</b>		
6151 · Accounting	5,000.00	7,000.00
6152 · Legal Fees		
6152a · Legal Fees - General	30,362.70	3,232.50
6152b · Legal Fees - Road Issues	747.50	7,810.00
6152c · Legal Fees - Assessments Issues	0.00	650.00
<b>Total 6152 · Legal Fees</b>	<b>31,110.20</b>	<b>11,692.50</b>
6153 · Other Professional Fees	21,399.91	1,395.41
<b>Total 6150 · * Professional Fees</b>	<b>57,510.11</b>	<b>20,087.91</b>
<b>6200 · * Heavy Equipment Expense</b>		
6201 · Heavy Equipment Repair	11,553.41	8,641.92
6202 · Off Road Diesel	7,182.77	6,147.50
6203 · Road Expense Miscellaneous	3,528.34	3,839.59
<b>Total 6200 · * Heavy Equipment Expense</b>	<b>22,264.52</b>	<b>18,629.01</b>
<b>6300 · * Vehicle Expense</b>		
6301 · Gasoline	10,087.57	10,809.41
6302 · Diesel	2,824.20	2,064.27
6303 · Vehicle Repair	7,745.63	7,691.40
6304 · Vehicle Miscellaneous	4,711.95	5,125.80
<b>Total 6300 · * Vehicle Expense</b>	<b>25,369.35</b>	<b>25,690.88</b>
<b>6400 · * Supplies &amp; Equipment</b>		

11/09/18

Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Comparative Profit & Loss**  
 January through September 2018

	Jan - Sep 18	Jan - Sep 17
6405 · Cabin Accessories	6,432.23	9,042.87
6410 · Housekeeping Supplies	14,051.07	4,352.53
6415 · Maintenance Supplies	8,937.63	5,500.09
6420 · Small tools & equipment	7,903.95	7,223.93
6425 · Restaurant Supplies	6,865.64	2,995.07
6426 · Smallwares	1,187.85	0.00
<b>Total 6400 · * Supplies &amp; Equipment</b>	<b>45,378.37</b>	<b>29,114.49</b>
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	5,975.31	2,774.69
6452 · Equipment Repairs	2,219.98	5,292.58
<b>Total 6450 · * Repairs &amp; Maintenance</b>	<b>8,195.29</b>	<b>8,067.27</b>
6500 · * Office Administrative Expense		
6510 · Office Supplies	7,882.94	6,266.24
6511 · Printing	26.99	375.48
6512 · Postage & Shipping	3,527.12	5,099.30
6513 · Communications	8,282.89	889.15
6514 · Credit Card Fees	31,603.15	15,893.27
6515 · Newsletter	362.93	4,052.40
6516 · Office Equipment	7,398.87	4,957.97
6520 · Misc. Office Admin.	6,093.17	3,782.70
<b>Total 6500 · * Office Administrative Expense</b>	<b>65,178.06</b>	<b>41,316.51</b>
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	977.20	812.78
6552 · Licenses and Permits	1,348.34	2,326.50
6553 · Dues & Memberships	385.91	423.96
6554 · Employee Housing Expense	7,000.00	0.00
6557 · Booking Fees	26,257.05	0.00
<b>Total 6550 · * Other Administrative Expense</b>	<b>35,968.50</b>	<b>3,563.24</b>
6560 · Property Tax	143.45	189.87
6575 · Software Maintenance & Upgrades	3,154.18	4,796.19
6600 · * Property Transfer Expense		
6610 · Filing Fees	9,970.00	7,076.04
6611 · Tax Sale & Auction Expenses	673.50	4,739.28
6612 · Misc Collections Expense	6.50	0.00
<b>Total 6600 · * Property Transfer Expense</b>	<b>10,650.00</b>	<b>11,815.32</b>
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	398.36	787.38
6720 · Advertising	1,612.31	4,185.02

11/09/18

Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Comparative Profit & Loss**  
January through September 2018

	<u>Jan - Sep 18</u>	<u>Jan - Sep 17</u>
Total 6700 · * Advertising & Promotion	2,010.67	4,972.40
6900 · * Miscellaneous Expense		
6910 · Cash Over/Short	300.00	0.00
6925 · Reconciliation Discrepancies	-9.41	5.12
Total 6900 · * Miscellaneous Expense	290.59	5.12
6935 · Bank Service Charges	61.05	129.00
Total Expense	806,339.26	600,783.84
Net Ordinary Income	222,212.87	195,648.56
Other Income/Expense		
Other Income		
7005 · Gain (Loss) Sale of Assets	0.00	-9,650.00
Total Other Income	0.00	-9,650.00
Other Expense		
SUSPEND	-175.43	0.00
Total Other Expense	-175.43	0.00
Net Other Income	175.43	-9,650.00
Net Income	<u>222,388.30</u>	<u>185,998.56</u>

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	General & Adminis... (NON-SUPPLEMEN...)	Road Maintenance (NON-SUPPLEMEN...)	Water System (NON-SUPPLEMEN...)	NON-SUPPLEMEN... (NON-SUPPLEMEN...)	Total NON-SUPPL...	Cabins (SUPPLEMENTAL)	General Lodge (SUPPLEMENTAL)
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>4001 · Assessment Related Revenue</b>							
<b>4005 · *Association Assessments</b>							
4009 · Special Assessments	1,555.35	0.00	0.00	0.00	1,555.35	0.00	0.00
4015 · Volunteer Assessments	2,797.68	0.00	0.00	0.00	2,797.68	0.00	0.00
4018 · Assessment Rev-Prior to 2013	31,316.44	0.00	0.00	0.00	31,316.44	0.00	0.00
4030 · Assessment Interest, Late Fee	11,217.64	0.00	0.00	0.00	11,217.64	0.00	0.00
4034 · 2014 Assessment Revenue	6,089.80	0.00	0.00	0.00	6,089.80	0.00	0.00
4035 · 2015 Assessment Revenue	8,435.32	0.00	0.00	0.00	8,435.32	0.00	0.00
4036 · 2016 Assessment Revenue	17,347.10	0.00	0.00	0.00	17,347.10	0.00	0.00
4037 · 2017 Assessment Revenue	38,012.94	0.00	0.00	0.00	38,012.94	0.00	0.00
4038 · 2018 Assessment Revenue	421,841.22	0.00	0.00	0.00	421,841.22	0.00	0.00
<b>Total 4005 · *Association Assessments</b>	<b>538,613.49</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>538,613.49</b>	<b>0.00</b>	<b>0.00</b>
<b>Total 4001 · Assessment Related Revenue</b>	<b>538,613.49</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>538,613.49</b>	<b>0.00</b>	<b>0.00</b>
<b>4022 · County Auction Proceeds</b>	<b>2,245.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,245.00</b>	<b>0.00</b>	<b>0.00</b>
<b>4099 · Supplemental Revenue</b>							
<b>4200 · *Cabin Income</b>							
4210 · Cabin Room Rental Income	0.00	0.00	0.00	0.00	0.00	399,034.18	0.00
4215 · Property Owner Discounts	0.00	0.00	0.00	0.00	0.00	-13,710.11	0.00
4216 · Other Cabin Discounts	0.00	0.00	0.00	0.00	0.00	-16,492.51	0.00
4200 · *Cabin Income - Other	0.00	0.00	0.00	0.00	0.00	455.74	0.00
<b>Total 4200 · *Cabin Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>369,287.30</b>	<b>0.00</b>
<b>4250 · RV/Campground Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>4300 · * Cafe Income</b>							
4310 · Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4311 · Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4300 · * Cafe Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>4400 · Retail Sales</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>4500 · * Other Lodge Income</b>							
4510 · Water Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4515 · Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4520 · Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4525 · Ice Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4500 · * Other Lodge Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total 4099 · Supplemental Revenue</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>369,287.30</b>	<b>0.00</b>
<b>4600 · * Miscellaneous Income</b>							
4526 · Timely Filed Discount	378.63	0.00	0.00	0.00	378.63	63.18	0.00

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	General & Adminis... (NON-SUPPLEMEN...)	Road Maintenance (NON-SUPPLEMEN...)	Water System (NON-SUPPLEMEN...)	NON-SUPPLEMEN... (NON-SUPPLEMEN...)	Total NON-SUPPL...	Cabins (SUPPLEMENTAL)	General Lodge (SUPPLEMENTAL)
4610 · Interest Income	212.67	0.00	0.00	0.00	212.67	0.00	0.00
4612 · Paypal Fees	15.58	0.00	0.00	0.00	15.58	0.00	0.00
4615 · Donations	0.00	0.00	0.00	0.00	0.00	0.00	46.43
4620 · Miscellaneous Income	73.00	0.00	0.00	0.00	73.00	0.00	86.82
<b>Total 4600 · * Miscellaneous Income</b>	<b>679.88</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>679.88</b>	<b>63.18</b>	<b>133.25</b>
<b>Total Income</b>	<b>541,538.37</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>541,538.37</b>	<b>369,350.48</b>	<b>133.25</b>
<b>Cost of Goods Sold</b>							
5000 · * Cost of Goods Sold							
5100 · * COGS - Restaurant							
5110 · COGS - Food	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5115 · COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 5100 · * COGS - Restaurant</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
5210 · COGS - Retail	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5220 · COGS - Ice	0.00	10.00	0.00	0.00	10.00	0.00	0.00
<b>Total 5000 · * Cost of Goods Sold</b>	<b>0.00</b>	<b>10.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total COGS</b>	<b>0.00</b>	<b>10.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Gross Profit</b>	<b>541,538.37</b>	<b>-10.00</b>	<b>0.00</b>	<b>0.00</b>	<b>541,528.37</b>	<b>369,350.48</b>	<b>133.25</b>
<b>Expense</b>							
6000 · * Payroll Expenses							
6010 · Salaries and Wages	127,982.34	52,066.71	2,949.00	0.00	182,998.05	42,804.22	62,387.61
6025 · Employer Payroll Tax	10,975.51	4,481.37	256.59	0.00	15,713.47	3,895.16	5,527.57
<b>Total 6000 · * Payroll Expenses</b>	<b>138,957.85</b>	<b>56,548.08</b>	<b>3,205.59</b>	<b>0.00</b>	<b>198,711.52</b>	<b>46,699.38</b>	<b>67,915.18</b>
6050 · * Employee Benefits							
6052 · Employee Discounts	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6053 · Employee Insurances	1,557.60	0.00	0.00	0.00	1,557.60	0.00	0.00
<b>Total 6050 · * Employee Benefits</b>	<b>1,557.60</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,557.60</b>	<b>0.00</b>	<b>0.00</b>
6100 · * Utilities							
6110 · Electric	21,180.14	-147.84	0.00	0.00	21,032.30	-197.53	2,835.71
6111 · Propane	0.00	0.00	0.00	0.00	0.00	0.00	258.18
6112 · Telephone	7,663.61	0.00	0.00	0.00	7,663.61	0.00	325.00
6113 · Garbage & Trash	0.00	0.00	0.00	0.00	0.00	0.00	5,985.96
6114 · Water System	0.00	0.00	1,773.94	0.00	1,773.94	0.00	0.00
<b>Total 6100 · * Utilities</b>	<b>28,843.75</b>	<b>-147.84</b>	<b>1,773.94</b>	<b>0.00</b>	<b>30,469.85</b>	<b>-197.53</b>	<b>9,404.85</b>
6130 · * Insurance							

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	General & Adminis... (NON-SUPPLEMEN...)	Road Maintenance (NON-SUPPLEMEN...)	Water System (NON-SUPPLEMEN...)	NON-SUPPLEMEN... (NON-SUPPLEMEN...)	Total NON-SUPPL...	Cabins (SUPPLEMENTAL)	General Lodge (SUPPLEMENTAL)
6131 · Workers Comp	7,808.00	0.00	0.00	0.00	7,808.00	0.00	0.00
6132 · Property Insurance	13,480.00	0.00	0.00	0.00	13,480.00	0.00	0.00
6133 · General Liability	0.00	0.00	0.00	0.00	0.00	0.00	10,177.00
6134 · Directors E&O	10,500.00	0.00	0.00	0.00	10,500.00	0.00	0.00
6135 · Commercial Vehicle	-6,942.00	16,355.00	0.00	0.00	9,413.00	0.00	0.00
6137 · Surety Bonds	535.00	0.00	0.00	0.00	535.00	0.00	0.00
6140 · Airstrip	1,310.00	0.00	0.00	0.00	1,310.00	0.00	0.00
6141 · Additional Insurance	0.00	0.00	0.00	0.00	0.00	0.00	2,449.00
<b>Total 6130 · * Insurance</b>	<b>26,691.00</b>	<b>16,355.00</b>	<b>0.00</b>	<b>0.00</b>	<b>43,046.00</b>	<b>0.00</b>	<b>12,626.00</b>
6150 · * Professional Fees							
6151 · Accounting	5,000.00	0.00	0.00	0.00	5,000.00	0.00	0.00
6152 · Legal Fees							
6152a · Legal Fees - General	30,362.70	0.00	0.00	0.00	30,362.70	0.00	0.00
6152b · Legal Fees - Road Issues	617.50	130.00	0.00	0.00	747.50	0.00	0.00
<b>Total 6152 · Legal Fees</b>	<b>30,980.20</b>	<b>130.00</b>	<b>0.00</b>	<b>0.00</b>	<b>31,110.20</b>	<b>0.00</b>	<b>0.00</b>
6153 · Other Professional Fees	2,638.91	191.00	18,570.00	0.00	21,399.91	0.00	0.00
<b>Total 6150 · * Professional Fees</b>	<b>38,619.11</b>	<b>321.00</b>	<b>18,570.00</b>	<b>0.00</b>	<b>57,510.11</b>	<b>0.00</b>	<b>0.00</b>
6200 · * Heavy Equipment Expense							
6201 · Heavy Equipment Repair	0.00	11,553.41	0.00	0.00	11,553.41	0.00	0.00
6202 · Off Road Diesel	0.00	7,182.77	0.00	0.00	7,182.77	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	3,528.34	0.00	0.00	3,528.34	0.00	0.00
<b>Total 6200 · * Heavy Equipment Expense</b>	<b>0.00</b>	<b>22,264.52</b>	<b>0.00</b>	<b>0.00</b>	<b>22,264.52</b>	<b>0.00</b>	<b>0.00</b>
6300 · * Vehicle Expense							
6301 · Gasoline	198.35	9,889.22	0.00	0.00	10,087.57	0.00	0.00
6302 · Diesel	51.27	2,772.93	0.00	0.00	2,824.20	0.00	0.00
6303 · Vehicle Repair	0.00	7,745.63	0.00	0.00	7,745.63	0.00	0.00
6304 · Vehicle Miscellaneous	188.45	4,523.50	0.00	0.00	4,711.95	0.00	0.00
<b>Total 6300 · * Vehicle Expense</b>	<b>438.07</b>	<b>24,931.28</b>	<b>0.00</b>	<b>0.00</b>	<b>25,369.35</b>	<b>0.00</b>	<b>0.00</b>
6400 · * Supplies & Equipment							
6405 · Cabin Accessories	0.00	0.00	0.00	0.00	0.00	6,432.23	0.00
6410 · Housekeeping Supplies	45.91	0.00	0.00	0.00	45.91	13,694.87	310.29
6415 · Maintenance Supplies	31.41	399.32	1,347.97	0.00	1,778.70	188.39	5,008.73
6420 · Small tools & equipment	359.98	447.57	741.66	0.00	1,549.21	173.98	973.60
6425 · Restaurant Supplies	0.00	0.00	0.00	0.00	0.00	0.00	92.78
6426 · Smallwares	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6400 · * Supplies &amp; Equipment</b>	<b>437.30</b>	<b>846.89</b>	<b>2,089.63</b>	<b>0.00</b>	<b>3,373.82</b>	<b>20,489.47</b>	<b>6,385.40</b>
6450 · * Repairs & Maintenance							



**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	General & Adminis... (NON-SUPPLEMEN...)	Road Maintenance (NON-SUPPLEMEN...)	Water System (NON-SUPPLEMEN...)	NON-SUPPLEMEN... (NON-SUPPLEMEN...)	Total NON-SUPPL...	Cabins (SUPPLEMENTAL)	General Lodge (SUPPLEMENTAL)
6451 · Bldg/Structure Repairs & Maint	615.24	0.00	690.00	0.00	1,305.24	0.00	2,602.07
6452 · Equipment Repairs	484.03	0.00	1,520.17	0.00	2,004.20	0.00	0.00
<b>Total 6450 · * Repairs &amp; Maintenance</b>	<b>1,099.27</b>	<b>0.00</b>	<b>2,210.17</b>	<b>0.00</b>	<b>3,309.44</b>	<b>0.00</b>	<b>2,602.07</b>
<b>6500 · * Office Administrative Expense</b>							
6510 · Office Supplies	7,149.39	0.00	0.00	0.00	7,149.39	406.53	327.02
6511 · Printing	26.99	0.00	0.00	0.00	26.99	0.00	0.00
6512 · Postage & Shipping	2,810.63	127.63	460.64	0.00	3,398.90	0.00	44.05
6513 · Communications	6,794.44	0.00	0.00	500.00	7,294.44	0.00	988.45
6514 · Credit Card Fees	31,603.15	0.00	0.00	0.00	31,603.15	0.00	0.00
6515 · Newsletter	362.93	0.00	0.00	0.00	362.93	0.00	0.00
6516 · Office Equipment	6,892.64	0.00	0.00	0.00	6,892.64	0.00	506.23
6520 · Misc. Office Admin.	5,442.62	0.00	0.00	0.00	5,442.62	0.00	650.55
<b>Total 6500 · * Office Administrative Expense</b>	<b>61,082.79</b>	<b>127.63</b>	<b>460.64</b>	<b>500.00</b>	<b>62,171.06</b>	<b>406.53</b>	<b>2,516.30</b>
<b>6550 · * Other Administrative Expense</b>							
6551 · Mileage Reimbursement	545.70	272.50	0.00	0.00	818.20	0.00	0.00
6552 · Licenses and Permits	0.00	575.34	0.00	0.00	575.34	0.00	0.00
6553 · Dues & Memberships	385.91	0.00	0.00	0.00	385.91	0.00	0.00
6554 · Employee Housing Expense	3,500.00	0.00	0.00	0.00	3,500.00	0.00	3,500.00
6557 · Booking Fees	0.00	0.00	0.00	0.00	0.00	26,257.05	0.00
<b>Total 6550 · * Other Administrative Expense</b>	<b>4,431.61</b>	<b>847.84</b>	<b>0.00</b>	<b>0.00</b>	<b>5,279.45</b>	<b>26,257.05</b>	<b>3,500.00</b>
6560 · Property Tax	143.45	0.00	0.00	0.00	143.45	0.00	0.00
6575 · Software Maintenance & Upgrades	3,154.18	0.00	0.00	0.00	3,154.18	0.00	0.00
<b>6600 · * Property Transfer Expense</b>							
6610 · Filing Fees	9,970.00	0.00	0.00	0.00	9,970.00	0.00	0.00
6611 · Tax Sale & Auction Expenses	673.50	0.00	0.00	0.00	673.50	0.00	0.00
6612 · Misc Collections Expense	6.50	0.00	0.00	0.00	6.50	0.00	0.00
<b>Total 6600 · * Property Transfer Expense</b>	<b>10,650.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10,650.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6700 · * Advertising &amp; Promotion</b>							
6715 · Bands & Entertainment	0.00	0.00	0.00	0.00	0.00	0.00	398.36
6720 · Advertising	448.00	0.00	0.00	0.00	448.00	0.00	1,164.31
<b>Total 6700 · * Advertising &amp; Promotion</b>	<b>448.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>448.00</b>	<b>0.00</b>	<b>1,562.67</b>
<b>6900 · * Miscellaneous Expense</b>							
6910 · Cash Over/Short	300.00	0.00	0.00	0.00	300.00	0.00	0.00
6925 · Reconciliation Discrepancies	0.67	0.00	0.00	0.00	0.67	0.00	0.00
<b>Total 6900 · * Miscellaneous Expense</b>	<b>300.67</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>300.67</b>	<b>0.00</b>	<b>0.00</b>
6935 · Bank Service Charges	61.05	0.00	0.00	0.00	61.05	0.00	0.00

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Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
January through September 2018

	<b>General &amp; Adminis...</b> <b>(NON-SUPPLEMEN...</b>	<b>Road Maintenance</b> <b>(NON-SUPPLEMEN...</b>	<b>Water System</b> <b>(NON-SUPPLEMEN...</b>	<b>NON-SUPPLEMEN...</b> <b>(NON-SUPPLEMEN...</b>	<b>Total NON-SUPPL...</b>	<b>Cabins</b> <b>(SUPPLEMENTAL)</b>	<b>General Lodge</b> <b>(SUPPLEMENTAL)</b>
<b>Total Expense</b>	316,915.70	122,094.40	28,309.97	500.00	467,820.07	93,654.90	106,512.47
<b>Net Ordinary Income</b>	224,622.67	-122,104.40	-28,309.97	-500.00	73,708.30	275,695.58	-106,379.22
<b>Other Income/Expense</b>							
<b>Other Expense</b>							
<b>SUSPEND</b>	-175.43	0.00	0.00	0.00	-175.43	0.00	0.00
<b>Total Other Expense</b>	-175.43	0.00	0.00	0.00	-175.43	0.00	0.00
<b>Net Other Income</b>	175.43	0.00	0.00	0.00	175.43	0.00	0.00
<b>Net Income</b>	<b>224,798.10</b>	<b>-122,104.40</b>	<b>-28,309.97</b>	<b>-500.00</b>	<b>73,883.73</b>	<b>275,695.58</b>	<b>-106,379.22</b>

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
4001 · Assessment Related Revenue							
4005 · *Association Assessments							
4009 · Special Assessments	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4015 · Volunteer Assessments	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4018 · Assessment Rev-Prior to 2013	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4030 · Assessment Interest, Late Fee	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4034 · 2014 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4035 · 2015 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4036 · 2016 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4037 · 2017 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4038 · 2018 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4005 · *Association Assessments</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total 4001 · Assessment Related Revenue</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4022 · County Auction Proceeds	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4099 · Supplemental Revenue							
4200 · *Cabin Income							
4210 · Cabin Room Rental Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4215 · Property Owner Discounts	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4216 · Other Cabin Discounts	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4200 · *Cabin Income - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4200 · *Cabin Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
4250 · RV/Campground Income	0.00	0.00	0.00	0.00	0.00	15,330.79	0.00
4300 · * Cafe Income							
4310 · Food Sales	0.00	0.00	0.00	144,764.33	0.00	0.00	0.00
4311 · Alcohol Sales	0.00	0.00	0.00	15,516.53	0.00	0.00	0.00
<b>Total 4300 · * Cafe Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>160,280.86</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
4400 · Retail Sales	0.00	0.00	0.00	0.00	14,885.55	0.00	0.00
4500 · * Other Lodge Income							
4510 · Water Sales	0.00	0.00	0.00	0.00	0.00	0.00	14,103.30
4515 · Pool Fees	0.00	0.00	3,170.00	0.00	0.00	0.00	0.00
4520 · Laundromat Revenue	0.00	6,588.50	0.00	0.00	0.00	0.00	0.00
4525 · Ice Revenue	4,344.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4500 · * Other Lodge Income</b>	<u>4,344.00</u>	<u>6,588.50</u>	<u>3,170.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>14,103.30</u>
<b>Total 4099 · Supplemental Revenue</b>	4,344.00	6,588.50	3,170.00	160,280.86	14,885.55	15,330.79	14,103.30
4600 · * Miscellaneous Income							
4526 · Timely Filed Discount	0.00	0.00	0.00	0.00	3.93	0.00	0.00

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)
4610 · Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4612 · Paypal Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4615 · Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4620 · Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4600 · * Miscellaneous Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3.93</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Income</b>	<b>4,344.00</b>	<b>6,588.50</b>	<b>3,170.00</b>	<b>160,280.86</b>	<b>14,889.48</b>	<b>15,330.79</b>	<b>14,103.30</b>
<b>Cost of Goods Sold</b>							
5000 · * Cost of Goods Sold							
5100 · * COGS - Restaurant							
5110 · COGS - Food	0.00	0.00	0.00	82,910.30	0.00	0.00	0.00
5115 · COGS - Alcohol	0.00	0.00	0.00	8,721.98	0.00	0.00	0.00
<b>Total 5100 · * COGS - Restaurant</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>91,632.28</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
5210 · COGS - Retail	0.00	0.00	933.86	0.00	6,051.32	0.00	0.00
5220 · COGS - Ice	2,427.94	0.00	0.00	0.00	121.50	0.00	0.00
<b>Total 5000 · * Cost of Goods Sold</b>	<b>2,427.94</b>	<b>0.00</b>	<b>933.86</b>	<b>91,632.28</b>	<b>6,172.82</b>	<b>0.00</b>	<b>0.00</b>
<b>Total COGS</b>	<b>2,427.94</b>	<b>0.00</b>	<b>933.86</b>	<b>91,632.28</b>	<b>6,172.82</b>	<b>0.00</b>	<b>0.00</b>
<b>Gross Profit</b>	<b>1,916.06</b>	<b>6,588.50</b>	<b>2,236.14</b>	<b>68,648.58</b>	<b>8,716.66</b>	<b>15,330.79</b>	<b>14,103.30</b>
<b>Expense</b>							
6000 · * Payroll Expenses							
6010 · Salaries and Wages	0.00	1,474.43	10,123.82	91,066.97	0.00	0.00	0.00
6025 · Employer Payroll Tax	0.00	136.32	914.86	9,534.67	0.00	0.00	0.00
<b>Total 6000 · * Payroll Expenses</b>	<b>0.00</b>	<b>1,610.75</b>	<b>11,038.68</b>	<b>100,601.64</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
6050 · * Employee Benefits							
6052 · Employee Discounts	0.00	0.00	0.00	0.00	640.60	0.00	0.00
6053 · Employee Insurances	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6050 · * Employee Benefits</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>640.60</b>	<b>0.00</b>	<b>0.00</b>
6100 · * Utilities							
6110 · Electric	0.00	0.00	0.00	-1,038.48	0.00	0.00	0.00
6111 · Propane	0.00	2,208.04	0.00	4,941.04	0.00	0.00	0.00
6112 · Telephone	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6113 · Garbage & Trash	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6114 · Water System	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6100 · * Utilities</b>	<b>0.00</b>	<b>2,208.04</b>	<b>0.00</b>	<b>3,902.56</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
6130 · * Insurance							

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)
6131 · Workers Comp	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6132 · Property Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6133 · General Liability	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6134 · Directors E&O	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6135 · Commercial Vehicle	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6137 · Surety Bonds	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6140 · Airstrip	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6141 · Additional Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6130 · * Insurance</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6150 · * Professional Fees</b>							
6151 · Accounting	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6152 · Legal Fees							
6152a · Legal Fees - General	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6152b · Legal Fees - Road Issues	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6152 · Legal Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
6153 · Other Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6150 · * Professional Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6200 · * Heavy Equipment Expense</b>							
6201 · Heavy Equipment Repair	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6202 · Off Road Diesel	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6200 · * Heavy Equipment Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6300 · * Vehicle Expense</b>							
6301 · Gasoline	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6302 · Diesel	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6303 · Vehicle Repair	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6304 · Vehicle Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6300 · * Vehicle Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6400 · * Supplies &amp; Equipment</b>							
6405 · Cabin Accessories	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6410 · Housekeeping Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6415 · Maintenance Supplies	0.00	113.27	1,784.13	64.41	0.00	0.00	0.00
6420 · Small tools & equipment	0.00	23.26	586.61	4,597.29	0.00	0.00	0.00
6425 · Restaurant Supplies	0.00	0.00	0.00	6,772.86	0.00	0.00	0.00
6426 · Smallwares	0.00	0.00	0.00	1,187.85	0.00	0.00	0.00
<b>Total 6400 · * Supplies &amp; Equipment</b>	<b>0.00</b>	<b>136.53</b>	<b>2,370.74</b>	<b>12,622.41</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6450 · * Repairs &amp; Maintenance</b>							

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
 January through September 2018

	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)
6451 · Bldg/Structure Repairs & Maint	0.00	718.00	0.00	1,350.00	0.00	0.00	0.00
6452 · Equipment Repairs	0.00	215.78	0.00	0.00	0.00	0.00	0.00
<b>Total 6450 · * Repairs &amp; Maintenance</b>	<b>0.00</b>	<b>933.78</b>	<b>0.00</b>	<b>1,350.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6500 · * Office Administrative Expense</b>							
6510 · Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6511 · Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6512 · Postage & Shipping	0.00	0.00	0.00	0.00	84.17	0.00	0.00
6513 · Communications	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6514 · Credit Card Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6515 · Newsletter	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6516 · Office Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6520 · Misc. Office Admin.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6500 · * Office Administrative Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>84.17</b>	<b>0.00</b>	<b>0.00</b>
<b>6550 · * Other Administrative Expense</b>							
6551 · Mileage Reimbursement	0.00	0.00	159.00	0.00	0.00	0.00	0.00
6552 · Licenses and Permits	0.00	0.00	0.00	773.00	0.00	0.00	0.00
6553 · Dues & Memberships	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6554 · Employee Housing Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6557 · Booking Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6550 · * Other Administrative Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>159.00</b>	<b>773.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
6560 · Property Tax	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>6600 · * Property Transfer Expense</b>							
6610 · Filing Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6611 · Tax Sale & Auction Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6612 · Misc Collections Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6600 · * Property Transfer Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6700 · * Advertising &amp; Promotion</b>							
6715 · Bands & Entertainment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6720 · Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6700 · * Advertising &amp; Promotion</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>6900 · * Miscellaneous Expense</b>							
6910 · Cash Over/Short	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6925 · Reconciliation Discrepancies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6900 · * Miscellaneous Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
6935 · Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00

1:55 PM

11/09/18

Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
January through September 2018

	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)
<b>Total Expense</b>	0.00	4,889.10	13,568.42	119,249.61	724.77	0.00	0.00
<b>Net Ordinary Income</b>	1,916.06	1,699.40	-11,332.28	-50,601.03	7,991.89	15,330.79	14,103.30
<b>Other Income/Expense</b>							
<b>Other Expense</b>							
<b>SUSPEND</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Other Expense</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Net Other Income</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Net Income</b>	<b>1,916.06</b>	<b>1,699.40</b>	<b>-11,332.28</b>	<b>-50,601.03</b>	<b>7,991.89</b>	<b>15,330.79</b>	<b>14,103.30</b>

**P.O.A.T.R.I./Terlingua Ranch**  
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	<u>Total SUPPLEMEN...</u>	<u>Unclassified</u>	<u>TOTAL</u>
Ordinary Income/Expense			
Income			
4001 · Assessment Related Revenue			
4005 · *Association Assessments			
4009 · Special Assessments	0.00	0.00	1,555.35
4015 · Volunteer Assessments	0.00	0.00	2,797.68
4018 · Assessment Rev-Prior to 2013	0.00	0.00	31,316.44
4030 · Assessment Interest, Late Fee	0.00	0.00	11,217.64
4034 · 2014 Assessment Revenue	0.00	0.00	6,089.80
4035 · 2015 Assessment Revenue	0.00	0.00	8,435.32
4036 · 2016 Assessment Revenue	0.00	0.00	17,347.10
4037 · 2017 Assessment Revenue	0.00	0.00	38,012.94
4038 · 2018 Assessment Revenue	0.00	0.00	421,841.22
Total 4005 · *Association Assessments	0.00	0.00	538,613.49
Total 4001 · Assessment Related Revenue	0.00	0.00	538,613.49
4022 · County Auction Proceeds	0.00	0.00	2,245.00
4099 · Supplemental Revenue			
4200 · *Cabin Income			
4210 · Cabin Room Rental Income	399,034.18	0.00	399,034.18
4215 · Property Owner Discounts	-13,710.11	0.00	-13,710.11
4216 · Other Cabin Discounts	-16,492.51	0.00	-16,492.51
4200 · *Cabin Income - Other	455.74	0.00	455.74
Total 4200 · *Cabin Income	369,287.30	0.00	369,287.30
4250 · RV/Campground Income	15,330.79	0.00	15,330.79
4300 · * Cafe Income			
4310 · Food Sales	144,764.33	0.00	144,764.33
4311 · Alcohol Sales	15,516.53	0.00	15,516.53
Total 4300 · * Cafe Income	160,280.86	0.00	160,280.86
4400 · Retail Sales	14,885.55	0.00	14,885.55
4500 · * Other Lodge Income			
4510 · Water Sales	14,103.30	0.00	14,103.30
4515 · Pool Fees	3,170.00	0.00	3,170.00
4520 · Laundromat Revenue	6,588.50	0.00	6,588.50
4525 · Ice Revenue	4,344.00	0.00	4,344.00
Total 4500 · * Other Lodge Income	28,205.80	0.00	28,205.80
Total 4099 · Supplemental Revenue	587,990.30	0.00	587,990.30
4600 · * Miscellaneous Income			
4526 · Timely Filed Discount	67.11	0.00	445.74



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	Total SUPPLEMEN...	Unclassified	TOTAL
4610 · Interest Income	0.00	0.00	212.67
4612 · Paypal Fees	0.00	0.00	15.58
4615 · Donations	46.43	0.00	46.43
4620 · Miscellaneous Income	86.82	0.00	159.82
<b>Total 4600 · * Miscellaneous Income</b>	<b>200.36</b>	<b>0.00</b>	<b>880.24</b>
<b>Total Income</b>	<b>588,190.66</b>	<b>0.00</b>	<b>1,129,729.03</b>
<b>Cost of Goods Sold</b>			
5000 · * Cost of Goods Sold			
5100 · * COGS - Restaurant			
5110 · COGS - Food	82,910.30	0.00	82,910.30
5115 · COGS - Alcohol	8,721.98	0.00	8,721.98
<b>Total 5100 · * COGS - Restaurant</b>	<b>91,632.28</b>	<b>0.00</b>	<b>91,632.28</b>
5210 · COGS - Retail	6,985.18	0.00	6,985.18
5220 · COGS - Ice	2,549.44	0.00	2,559.44
<b>Total 5000 · * Cost of Goods Sold</b>	<b>101,166.90</b>	<b>0.00</b>	<b>101,176.90</b>
<b>Total COGS</b>	<b>101,166.90</b>	<b>0.00</b>	<b>101,176.90</b>
<b>Gross Profit</b>	<b>487,023.76</b>	<b>0.00</b>	<b>1,028,552.13</b>
<b>Expense</b>			
6000 · * Payroll Expenses			
6010 · Salaries and Wages	207,857.05	-70.00	390,785.10
6025 · Employer Payroll Tax	20,008.58	0.00	35,722.05
<b>Total 6000 · * Payroll Expenses</b>	<b>227,865.63</b>	<b>-70.00</b>	<b>426,507.15</b>
6050 · * Employee Benefits			
6052 · Employee Discounts	640.60	0.00	640.60
6053 · Employee Insurances	0.00	0.00	1,557.60
<b>Total 6050 · * Employee Benefits</b>	<b>640.60</b>	<b>0.00</b>	<b>2,198.20</b>
6100 · * Utilities			
6110 · Electric	1,599.70	0.00	22,632.00
6111 · Propane	7,407.26	0.00	7,407.26
6112 · Telephone	325.00	0.00	7,988.61
6113 · Garbage & Trash	5,985.96	0.00	5,985.96
6114 · Water System	0.00	0.00	1,773.94
<b>Total 6100 · * Utilities</b>	<b>15,317.92</b>	<b>0.00</b>	<b>45,787.77</b>
6130 · * Insurance			

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	Total SUPPLEMEN...	Unclassified	TOTAL
6131 · Workers Comp	0.00	0.00	7,808.00
6132 · Property Insurance	0.00	0.00	13,480.00
6133 · General Liability	10,177.00	0.00	10,177.00
6134 · Directors E&O	0.00	0.00	10,500.00
6135 · Commercial Vehicle	0.00	0.00	9,413.00
6137 · Surety Bonds	0.00	0.00	535.00
6140 · Airstrip	0.00	0.00	1,310.00
6141 · Additional Insurance	2,449.00	0.00	2,449.00
<b>Total 6130 · * Insurance</b>	<b>12,626.00</b>	<b>0.00</b>	<b>55,672.00</b>
<b>6150 · * Professional Fees</b>			
6151 · Accounting	0.00	0.00	5,000.00
6152 · Legal Fees			
6152a · Legal Fees - General	0.00	0.00	30,362.70
6152b · Legal Fees - Road Issues	0.00	0.00	747.50
<b>Total 6152 · Legal Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>31,110.20</b>
6153 · Other Professional Fees	0.00	0.00	21,399.91
<b>Total 6150 · * Professional Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>57,510.11</b>
<b>6200 · * Heavy Equipment Expense</b>			
6201 · Heavy Equipment Repair	0.00	0.00	11,553.41
6202 · Off Road Diesel	0.00	0.00	7,182.77
6203 · Road Expense Miscellaneous	0.00	0.00	3,528.34
<b>Total 6200 · * Heavy Equipment Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>22,264.52</b>
<b>6300 · * Vehicle Expense</b>			
6301 · Gasoline	0.00	0.00	10,087.57
6302 · Diesel	0.00	0.00	2,824.20
6303 · Vehicle Repair	0.00	0.00	7,745.63
6304 · Vehicle Miscellaneous	0.00	0.00	4,711.95
<b>Total 6300 · * Vehicle Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>25,369.35</b>
<b>6400 · * Supplies &amp; Equipment</b>			
6405 · Cabin Accessories	6,432.23	0.00	6,432.23
6410 · Housekeeping Supplies	14,005.16	0.00	14,051.07
6415 · Maintenance Supplies	7,158.93	0.00	8,937.63
6420 · Small tools & equipment	6,354.74	0.00	7,903.95
6425 · Restaurant Supplies	6,865.64	0.00	6,865.64
6426 · Smallwares	1,187.85	0.00	1,187.85
<b>Total 6400 · * Supplies &amp; Equipment</b>	<b>42,004.55</b>	<b>0.00</b>	<b>45,378.37</b>
<b>6450 · * Repairs &amp; Maintenance</b>			

**P.O.A.T.R.I./Terlingua Ranch**  
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	Total SUPPLEMEN...	Unclassified	TOTAL
6451 · Bldg/Structure Repairs & Maint	4,670.07	0.00	5,975.31
6452 · Equipment Repairs	215.78	0.00	2,219.98
<b>Total 6450 · * Repairs &amp; Maintenance</b>	<b>4,885.85</b>	<b>0.00</b>	<b>8,195.29</b>
<b>6500 · * Office Administrative Expense</b>			
6510 · Office Supplies	733.55	0.00	7,882.94
6511 · Printing	0.00	0.00	26.99
6512 · Postage & Shipping	128.22	0.00	3,527.12
6513 · Communications	988.45	0.00	8,282.89
6514 · Credit Card Fees	0.00	0.00	31,603.15
6515 · Newsletter	0.00	0.00	362.93
6516 · Office Equipment	506.23	0.00	7,398.87
6520 · Misc. Office Admin.	650.55	0.00	6,093.17
<b>Total 6500 · * Office Administrative Expense</b>	<b>3,007.00</b>	<b>0.00</b>	<b>65,178.06</b>
<b>6550 · * Other Administrative Expense</b>			
6551 · Mileage Reimbursement	159.00	0.00	977.20
6552 · Licenses and Permits	773.00	0.00	1,348.34
6553 · Dues & Memberships	0.00	0.00	385.91
6554 · Employee Housing Expense	3,500.00	0.00	7,000.00
6557 · Booking Fees	26,257.05	0.00	26,257.05
<b>Total 6550 · * Other Administrative Expense</b>	<b>30,689.05</b>	<b>0.00</b>	<b>35,968.50</b>
6560 · Property Tax	0.00	0.00	143.45
6575 · Software Maintenance & Upgrades	0.00	0.00	3,154.18
<b>6600 · * Property Transfer Expense</b>			
6610 · Filing Fees	0.00	0.00	9,970.00
6611 · Tax Sale & Auction Expenses	0.00	0.00	673.50
6612 · Misc Collections Expense	0.00	0.00	6.50
<b>Total 6600 · * Property Transfer Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>10,650.00</b>
<b>6700 · * Advertising &amp; Promotion</b>			
6715 · Bands & Entertainment	398.36	0.00	398.36
6720 · Advertising	1,164.31	0.00	1,612.31
<b>Total 6700 · * Advertising &amp; Promotion</b>	<b>1,562.67</b>	<b>0.00</b>	<b>2,010.67</b>
<b>6900 · * Miscellaneous Expense</b>			
6910 · Cash Over/Short	0.00	0.00	300.00
6925 · Reconciliation Discrepancies	0.00	-10.08	-9.41
<b>Total 6900 · * Miscellaneous Expense</b>	<b>0.00</b>	<b>-10.08</b>	<b>290.59</b>
6935 · Bank Service Charges	0.00	0.00	61.05

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Accrual Basis

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss by Class - All Classes Verified**  
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	<u>Total SUPPLEMEN...</u>	<u>Unclassified</u>	<u>TOTAL</u>
Total Expense	338,599.27	-80.08	806,339.26
Net Ordinary Income	148,424.49	80.08	222,212.87
Other Income/Expense			
Other Expense			
SUSPEND	0.00	0.00	-175.43
Total Other Expense	0.00	0.00	-175.43
Net Other Income	0.00	0.00	175.43
Net Income	<u>148,424.49</u>	<u>80.08</u>	<u>222,388.30</u>