P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	Jan - Dec 18	Budget
Ordinary Income/Expense		
Income		
4001 · Assessment Related Revenue		
4005 · *Association Assessments		
4009 · Special Assessments	2,022.23	2,800.08
4013 · SIA/SAC Supplemental Income	0.00	12,500.00
4015 · Volunteer Assessments	2,972.88	
4018 · Assessment Rev-Prior to 2013	41,067.88	60,000.00
4030 · Assessment Interest, Late Fee	14,101.92	10,000.00
4034 · 2014 Assessment Revenue	7,127.36	17,000.00
4035 · 2015 Assessment Revenue	9,983.88	25,000.00
4036 · 2016 Assessment Revenue	21,591.70	28,000.00
4037 · 2017 Assessment Revenue	44,406.70	54,000.00
4038 · 2018 Assessment Revenue	441,155.59	403,485.60
Total 4005 · *Association Assessments	584,430.14	612,785.68
Total 4001 · Assessment Related Revenue	584,430.14	612,785.68
4020 · POATRI Auctions & Tax Sales	0.00	18,000.00
4022 · County Auction Proceeds	2,245.00	
4099 · Supplemental Revenue		
4200 · *Cabin Income		
4210 · Cabin Room Rental Income	523,509.54	350,000.00
4215 · Property Owner Discounts	-20,659.88	-12,500.01
4216 · Other Cabin Discounts	-21,291.88	-23,450.00
4200 · *Cabin Income - Other	5,209.11	
Total 4200 · *Cabin Income	486,766.89	314,049.99
4250 · RV/Campground Income	24,017.59	22,000.00
4300 · * Cafe Income		
4310 · Food Sales	203,412.99	168,000.00
4311 · Alcohol Sales	21,662.37	22,000.00
Total 4300 · * Cafe Income	225,075.36	190,000.00
4400 · Retail Sales	23,538.18	33,000.00
4500 · * Other Lodge Income		
4510 · Water Sales	16,730.00	21,000.00
4515 · Pool Fees	3,220.00	2,500.00
4520 · Laundromat Revenue	9,485.26	8,000.00
4525 · Ice Revenue	5,756.50	8,500.00
4500 · * Other Lodge Income - Other	0.00	
Total 4500 · * Other Lodge Income	35,191.76	40,000.00
Total 4099 · Supplemental Revenue	794,589.78	599,049.99
4600 · * Miscellaneous Income		
4526 · Timely Filed Discount	583.23	450.00
4610 · Interest Income	212.67	350.00
4612 · Paypal Fees	18.26	30.00
4615 · Donations	46.43	1,000.00
4620 · Miscellaneous Income	-55.69	500.00
Total 4600 · * Miscellaneous Income	804.90	2,330.00
Total Income	1,382,069.82	1,232,165.67
Cost of Goods Sold		
5000 · * Cost of Goods Sold		
5100 · * COGS - Restaurant		
5110 · COGS - Food	99,076.22	105,000.00
5115 · COGS - Alcohol	11,689.38	11,900.00
Total 5100 · * COGS - Restaurant	110,765.60	116,900.00
5210 · COGS - Retail	11,159.19	14,500.00

P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	Jan - Dec 18	Budget
5220 · COGS - Ice	3,330.83	4,800.00
Total 5000 · * Cost of Goods Sold	125,255.62	136,200.00
Total COGS	125,255.62	136,200.00
Gross Profit	1,256,814.20	1,095,965.67
Expense		
6000 · * Payroll Expenses		
6010 · Salaries and Wages	579,746.29	485,000.00
6020 · Casual Labor	134.10	
6025 · Employer Payroll Tax	51,858.04	43,650.00
Total 6000 · * Payroll Expenses	631,738.43	528,650.00
6050 · * Employee Benefits		
6052 · Employee Discounts	1,136.68	
6053 · Employee Insurances	2,336.40	7,000.00
Total 6050 · * Employee Benefits	3,473.08	7,000.00
6100 · * Utilities		
6110 · Electric	29,045.81	27,000.00
6111 · Propane	6,579.88	9,000.00
6112 · Telephone	10,604.43	8,900.00
6113 · Garbage & Trash	7,440.59	6,500.00
6114 · Water System	1,973.15	1,000.00
Total 6100 · * Utilities	55,643.86	52,400.00
6130 · * Insurance		
6131 · Workers Comp	16,691.00	11,000.00
6132 · Property Insurance	13,480.00	17,000.00
6133 · General Liability	10,177.00	25,000.00
6134 · Directors E&O	10,500.00	11,000.04
6135 · Commercial Vehicle	9,413.00	9,200.00
6136 · Heavy Equipment	294.00	500.00
6137 · Surety Bonds	535.00	100.00
6138 · Air Ambulance Insurance	0.00	2,300.00
6140 · Airstrip	1,310.00	
6141 · Additional Insurance	2,449.00	
Total 6130 · * Insurance	64,849.00	76,100.04
6150 · * Professional Fees		
6151 · Accounting	11,000.00	12,000.00
6152 · Legal Fees		
6152a · Legel Fees - General	36,795.20	8,000.00
6152b · Legal Fees - Road Issues	747.50	20,000.00
6152c · Legal Fees - Assessments Issues	0.00	5,000.00
Total 6152 · Legal Fees	37,542.70	33,000.00
6153 · Other Professional Fees	21,399.91	2,000.00
Total 6150 · * Professional Fees	69,942.61	47,000.00
6200 · * Heavy Equipment Expense		
6201 · Heavy Equipment Repair	15,766.25	18,000.00
6202 · Off Road Diesel	8,617.75	10,000.00
6203 · Road Expense Miscellaneous	5,524.63	5,700.00
Total 6200 · * Heavy Equipment Expense	29,908.63	33,700.00
6300 · * Vehicle Expense		
6301 · Gasoline	14,018.88	10,000.00
6302 · Diesel	4,535.28	9,000.00
6303 · Vehicle Repair	11,439.48	10,000.00

P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	Jan - Dec 18	Budget
6304 · Vehicle Miscellaneous	7,363.66	4,000.00
Total 6300 · * Vehicle Expense	37,357.30	33,000.00
6400 · * Supplies & Equipment		
6405 · Cabin Accessories	11,092.07	7,000.00
6410 · Housekeeping Supplies	19,151.11	7,900.00
6415 · Maintenance Supplies	11,477.20	8,000.00
6420 · Small tools & equipment	9,269.18	8,000.00
6425 · Restaurant Supplies	10,901.95	3,000.00
6426 · Smallwares	1,900.44	
Total 6400 · * Supplies & Equipment	63,791.95	33,900.00
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	7,018.00	10,000.00
6452 · Equipment Repairs	2,623.45	8,000.00
Total 6450 · * Repairs & Maintenance	9,641.45	18,000.00
6500 · * Office Administrative Expense		
6510 · Office Supplies	10,183.15	4,000.00
6511 · Printing	26.99	1,500.00
6512 · Postage & Shipping	8,407.40	4,000.00
6513 · Communications	11,331.04	2,000.00
6514 · Credit Card Fees	41,499.43	38,000.00
6515 · Newsletter	382.88	4,000.00
6516 · Office Equipment	9,871.01	1,500.00
6520 · Misc. Office Admin.	9,597.98	
Total 6500 · * Office Administrative Expense	91,299.88	55,000.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	1,439.97	1,500.00
6552 · Licenses and Permits	1,689.34	1,900.00
6553 · Dues & Memberships	794.84	500.00
6554 · Employee Housing Expense	7,516.61	2,000.00
6557 · Booking Fees	33,700.65	12,000.00
Total 6550 · * Other Administrative Expense	45,141.41	17,900.00
6560 · Property Tax	14,646.68	15,500.00
6575 · Software Maintenance & Upgrades	3,854.56	3,000.00
6600 · * Property Transfer Expense		
6610 · Filing Fees	11,582.00	13,000.00
6611 · Tax Sale & Auction Expenses	673.50	5,000.00
6612 · Misc Collections Expense	6.50	2,000.00
Total 6600 · * Property Transfer Expense	12,262.00	20,000.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	2,744.38	2,400.00
6720 · Advertising	1,612.31	5,000.00
Total 6700 · * Advertising & Promotion	4,356.69	7,400.00
6900 · * Miscellaneous Expense		
6910 · Cash Over/Short	300.00	
6925 · Reconciliation Discrepancies	-9.41	
Total 6900 · * Miscellaneous Expense	290.59	
6935 · Bank Service Charges	72.70	
Total Expense	1,138,270.82	948,550.04
Net Ordinary Income	118,543.38	147,415.63
Other Income/Expense		
Other Expense		

P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	Jan - Dec 18	Budget
SUSPEND	-175.43	
Total Other Expense	-175.43	
Net Other Income	175.43	
Net Income	118,718.81	147,415.63

P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	$ Over Budget
Ordinary Income/Expense	
Income	
4001 · Assessment Related Revenue	
4005 · *Association Assessments	
4009 · Special Assessments	-777.85
4013 · SIA/SAC Supplemental Income	-12,500.00
4015 · Volunteer Assessments	
4018 · Assessment Rev-Prior to 2013	-18,932.12
4030 · Assessment Interest, Late Fee	4,101.92
4034 · 2014 Assessment Revenue	-9,872.64
4035 · 2015 Assessment Revenue	-15,016.12
4036 · 2016 Assessment Revenue	-6,408.30
4037 · 2017 Assessment Revenue	-9,593.30
4038 · 2018 Assessment Revenue	37,669.99
Total 4005 · *Association Assessments	-28,355.54
Total 4001 · Assessment Related Revenue	-28,355.54
4020 · POATRI Auctions & Tax Sales	-18,000.00
4022 · County Auction Proceeds	
4099 · Supplemental Revenue	
4200 · *Cabin Income	
4210 · Cabin Room Rental Income	173,509.54
4215 · Property Owner Discounts	-8,159.87
4216 · Other Cabin Discounts	2,158.12
4200 · *Cabin Income - Other	
Total 4200 · *Cabin Income	172,716.90
4250 · RV/Campground Income	2,017.59
4300 · * Cafe Income	
4310 · Food Sales	35,412.99
4311 · Alcohol Sales	-337.63
Total 4300 · * Cafe Income	35,075.36
4400 · Retail Sales	-9,461.82
4500 · * Other Lodge Income	
4510 · Water Sales	-4,270.00
4515 · Pool Fees	720.00
4520 · Laundromat Revenue	1,485.26
4525 · Ice Revenue	-2,743.50
4500 · * Other Lodge Income - Other	
Total 4500 · * Other Lodge Income	-4,808.24
Total 4099 · Supplemental Revenue	195,539.79
4600 · * Miscellaneous Income	
4526 · Timely Filed Discount	133.23
4610 · Interest Income	-137.33
4612 · Paypal Fees	-11.74
4615 · Donations	-953.57
4620 · Miscellaneous Income	-555.69
Total 4600 · * Miscellaneous Income	-1,525.10
Total Income	149,904.15
Cost of Goods Sold	
5000 · * Cost of Goods Sold	
5100 · * COGS - Restaurant	
5110 · COGS - Food	-5,923.78
5115 · COGS - Alcohol	-210.62
Total 5100 · * COGS - Restaurant	-6,134.40
5210 · COGS - Retail	-3,340.81

P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	$ Over Budget
5220 · COGS - Ice	-1,469.17
Total 5000 · * Cost of Goods Sold	-10,944.38
Total COGS	-10,944.38
Gross Profit	160,848.53
Expense	
6000 · * Payroll Expenses	
6010 · Salaries and Wages	94,746.29
6020 · Casual Labor	
6025 · Employer Payroll Tax	8,208.04
Total 6000 · * Payroll Expenses	103,088.43
6050 · * Employee Benefits	
6052 · Employee Discounts	
6053 · Employee Insurances	-4,663.60
Total 6050 · * Employee Benefits	-3,526.92
6100 · * Utilities	
6110 · Electric	2,045.81
6111 · Propane	-2,420.12
6112 · Telephone	1,704.43
6113 · Garbage & Trash	940.59
6114 · Water System	973.15
Total 6100 · * Utilities	3,243.86
6130 · * Insurance	
6131 · Workers Comp	5,691.00
6132 · Property Insurance	-3,520.00
6133 · General Liability	-14,823.00
6134 · Directors E&O	-500.04
6135 · Commercial Vehicle	213.00
6136 · Heavy Equipment	-206.00
6137 · Surety Bonds	435.00
6138 · Air Ambulance Insurance	-2,300.00
6140 · Airstrip	
6141 · Additional Insurance	
Total 6130 · * Insurance	-11,251.04
6150 · * Professional Fees	
6151 · Accounting	-1,000.00
6152 · Legal Fees	
6152a · Legel Fees - General	28,795.20
6152b · Legal Fees - Road Issues	-19,252.50
6152c · Legal Fees - Assessments Issues	-5,000.00
Total 6152 · Legal Fees	4,542.70
6153 · Other Professional Fees	19,399.91
Total 6150 · * Professional Fees	22,942.61
6200 · * Heavy Equipment Expense	
6201 · Heavy Equipment Repair	-2,233.75
6202 · Off Road Diesel	-1,382.25
6203 · Road Expense Miscellaneous	-175.37
Total 6200 · * Heavy Equipment Expense	-3,791.37
6300 · * Vehicle Expense	
6301 · Gasoline	4,018.88
6302 · Diesel	-4,464.72
6303 · Vehicle Repair	1,439.48

P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	$ Over Budget
6304 · Vehicle Miscellaneous	3,363.66
Total 6300 · * Vehicle Expense	4,357.30
6400 · * Supplies & Equipment	
6405 · Cabin Accessories	4,092.07
6410 · Housekeeping Supplies	11,251.11
6415 · Maintenance Supplies	3,477.20
6420 · Small tools & equipment	1,269.18
6425 · Restaurant Supplies	7,901.95
6426 · Smallwares	
Total 6400 · * Supplies & Equipment	29,891.95
6450 · * Repairs & Maintenance	
6451 · Bldg/Structure Repairs & Maint	-2,982.00
6452 · Equipment Repairs	-5,376.55
Total 6450 · * Repairs & Maintenance	-8,358.55
6500 · * Office Administrative Expense	
6510 · Office Supplies	6,183.15
6511 · Printing	-1,473.01
6512 · Postage & Shipping	4,407.40
6513 · Communications	9,331.04
6514 · Credit Card Fees	3,499.43
6515 · Newsletter	-3,617.12
6516 · Office Equipment	8,371.01
6520 · Misc. Office Admin.	
Total 6500 · * Office Administrative Expense	36,299.88
6550 · * Other Administrative Expense	
6551 · Mileage Reimbursement	-60.03
6552 · Licenses and Permits	-210.66
6553 · Dues & Memberships	294.84
6554 · Employee Housing Expense	5,516.61
6557 · Booking Fees	21,700.65
Total 6550 · * Other Administrative Expense	27,241.41
6560 · Property Tax	-853.32
6575 · Software Maintenance & Upgrades	854.56
6600 · * Property Transfer Expense	
6610 · Filing Fees	-1,418.00
6611 · Tax Sale & Auction Expenses	-4,326.50
6612 · Misc Collections Expense	-1,993.50
Total 6600 · * Property Transfer Expense	-7,738.00
6700 · * Advertising & Promotion	
6715 · Bands & Entertainment	344.38
6720 · Advertising	-3,387.69
Total 6700 · * Advertising & Promotion	-3,043.31
6900 · * Miscellaneous Expense	
6910 · Cash Over/Short	
6925 · Reconciliation Discrepancies	
Total 6900 · * Miscellaneous Expense	
6935 · Bank Service Charges	
Total Expense	189,720.78
Net Ordinary Income	-28,872.25
Other Income/Expense	
Other Expense	

P.O.A.T.R.I./Terlingua Ranch
P&L Budget vs. Actual
January through December 2018

	$ Over Budget
SUSPEND	
Total Other Expense	
Net Other Income	
Net Income	-28,696.82

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 18
Ordinary Income/Expense	
Income	
4001 · Assessment Related Revenue	
4005 · *Association Assessments	
4009 · Special Assessments	2,022.23
4013 · SIA/SAC Supplemental Income	0.00
4015 · Volunteer Assessments	2,972.88
4018 · Assessment Rev-Prior to 2013	41,067.88
4030 · Assessment Interest, Late Fee	14,101.92
4031 · 2011 Assessment Revenue	0.00
4032 · 2012 Assessment Revenue	0.00
4033 · 2013 Assessment Revenue	0.00
4034 · 2014 Assessment Revenue	7,127.36
4035 · 2015 Assessment Revenue	9,983.88
4036 · 2016 Assessment Revenue	21,591.70
4037 · 2017 Assessment Revenue	44,406.70
4038 · 2018 Assessment Revenue	441,155.59
Total 4005 · *Association Assessments	584,430.14
Total 4001 · Assessment Related Revenue	584,430.14
4020 · POATRI Auctions & Tax Sales	0.00
4021 · Basis of Property Auctioned	0.00
4022 · County Auction Proceeds	2,245.00
4099 · Supplemental Revenue	
4200 · *Cabin Income	
4210 · Cabin Room Rental Income	523,509.54
4215 · Property Owner Discounts	-20,659.88
4216 · Other Cabin Discounts	-21,291.88
4200 · *Cabin Income - Other	5,209.11
Total 4200 · *Cabin Income	486,766.89
4250 · RV/Campground Income	24,017.59
4300 · * Cafe Income	
4310 · Food Sales	203,412.99
4311 · Alcohol Sales	21,662.37
Total 4300 · * Cafe Income	225,075.36
4400 · Retail Sales	23,538.18
4500 · * Other Lodge Income	
4510 · Water Sales	16,730.00
4515 · Pool Fees	3,220.00
4520 · Laundromat Revenue	9,485.26
4525 · Ice Revenue	5,756.50
4500 · * Other Lodge Income - Other	0.00
Total 4500 · * Other Lodge Income	35,191.76
Total 4099 · Supplemental Revenue	794,589.78
4600 · * Miscellaneous Income	
4526 · Timely Filed Discount	583.23
4610 · Interest Income	212.67
4612 · Paypal Fees	18.26
4615 · Donations	46.43
4620 · Miscellaneous Income	-55.69
Total 4600 · * Miscellaneous Income	804.90
Total Income	1,382,069.82
Cost of Goods Sold	
5000 · * Cost of Goods Sold	
5100 · * COGS - Restaurant	
5110 · COGS - Food	99,076.22

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 18
5115 · COGS - Alcohol	11,689.38
Total 5100 · * COGS - Restaurant	110,765.60
5210 · COGS - Retail	11,159.19
5220 · COGS - Ice	3,330.83
Total 5000 · * Cost of Goods Sold	125,255.62
Total COGS	125,255.62
Gross Profit	1,256,814.20
Expense	
6000 · * Payroll Expenses	
6010 · Salaries and Wages	579,746.29
6020 · Casual Labor	134.10
6025 · Employer Payroll Tax	51,858.04
Total 6000 · * Payroll Expenses	631,738.43
6050 · * Employee Benefits	
6052 · Employee Discounts	1,136.68
6053 · Employee Insurances	2,336.40
Total 6050 · * Employee Benefits	3,473.08
6100 · * Utilities	
6110 · Electric	29,045.81
6111 · Propane	6,579.88
6112 · Telephone	10,604.43
6113 · Garbage & Trash	7,440.59
6114 · Water System	1,973.15
Total 6100 · * Utilities	55,643.86
6130 · * Insurance	
6131 · Workers Comp	16,691.00
6132 · Property Insurance	13,480.00
6133 · General Liability	10,177.00
6134 · Directors E&O	10,500.00
6135 · Commercial Vehicle	9,413.00
6136 · Heavy Equipment	294.00
6137 · Surety Bonds	535.00
6138 · Air Ambulance Insurance	0.00
6140 · Airstrip	1,310.00
6141 · Additional Insurance	2,449.00
Total 6130 · * Insurance	64,849.00
6150 · * Professional Fees	
6151 · Accounting	11,000.00
6152 · Legal Fees	
6152a · Legel Fees - General	36,795.20
6152b · Legal Fees - Road Issues	747.50
6152c · Legal Fees - Assessments Issues	0.00
Total 6152 · Legal Fees	37,542.70
6153 · Other Professional Fees	21,399.91
Total 6150 · * Professional Fees	69,942.61
6200 · * Heavy Equipment Expense	
6201 · Heavy Equipment Repair	15,766.25
6202 · Off Road Diesel	8,617.75
6203 · Road Expense Miscellaneous	5,524.63
Total 6200 · * Heavy Equipment Expense	29,908.63

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 18
6300 · * Vehicle Expense	
6301 · Gasoline	14,018.88
6302 · Diesel	4,535.28
6303 · Vehicle Repair	11,439.48
6304 · Vehicle Miscellaneous	7,363.66
Total 6300 · * Vehicle Expense	37,357.30
6400 · * Supplies & Equipment	
6405 · Cabin Accessories	11,092.07
6410 · Housekeeping Supplies	19,151.11
6415 · Maintenance Supplies	11,477.20
6420 · Small tools & equipment	9,269.18
6425 · Restaurant Supplies	10,901.95
6426 · Smallwares	1,900.44
Total 6400 · * Supplies & Equipment	63,791.95
6450 · * Repairs & Maintenance	
6451 · Bldg/Structure Repairs & Maint	7,018.00
6452 · Equipment Repairs	2,623.45
Total 6450 · * Repairs & Maintenance	9,641.45
6500 · * Office Administrative Expense	
6510 · Office Supplies	10,183.15
6511 · Printing	26.99
6512 · Postage & Shipping	8,407.40
6513 · Communications	11,331.04
6514 · Credit Card Fees	41,499.43
6515 · Newsletter	382.88
6516 · Office Equipment	9,871.01
6520 · Misc. Office Admin.	9,597.98
Total 6500 · * Office Administrative Expense	91,299.88
6550 · * Other Administrative Expense	
6551 · Mileage Reimbursement	1,439.97
6552 · Licenses and Permits	1,689.34
6553 · Dues & Memberships	794.84
6554 · Employee Housing Expense	7,516.61
6557 · Booking Fees	33,700.65
Total 6550 · * Other Administrative Expense	45,141.41
6560 · Property Tax	14,646.68
6575 · Software Maintenance & Upgrades	3,854.56
6600 · * Property Transfer Expense	
6610 · Filing Fees	11,582.00
6611 · Tax Sale & Auction Expenses	673.50
6612 · Misc Collections Expense	6.50
Total 6600 · * Property Transfer Expense	12,262.00
6700 · * Advertising & Promotion	
6715 · Bands & Entertainment	2,744.38
6720 · Advertising	1,612.31
Total 6700 · * Advertising & Promotion	4,356.69
6900 · * Miscellaneous Expense	
6910 · Cash Over/Short	300.00
6915 · Miscellaneous Expense	0.00
6925 · Reconciliation Discrepancies	-9.41
Total 6900 · * Miscellaneous Expense	290.59
6935 · Bank Service Charges	72.70

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 18
Total Expense	1,138,270.82
Net Ordinary Income	118,543.38
Other Income/Expense	
Other Income	
7000 · Other Income	0.00
7005 · Gain (Loss) Sale of Assets	0.00
Total Other Income	0.00
Other Expense	
SUSPEND	-175.43
8000 · * Other Expenses	
8025 · Bad Debt Expense	0.00
8050 · Depreciation Expense	0.00
Total 8000 · * Other Expenses	0.00
Total Other Expense	-175.43
Net Other Income	175.43
Net Income	**118,718.81**

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 17	
Ordinary Income/Expense		
Income		
4001 · Assessment Related Revenue		
4005 · *Association Assessments		
4009 · Special Assessments	3,365.20	
4013 · SIA/SAC Supplemental Income	0.00	
4015 · Volunteer Assessments	12,243.83	
4018 · Assessment Rev-Prior to 2013	41,428.22	
4030 · Assessment Interest, Late Fee	11,162.62	
4031 · 2011 Assessment Revenue	10,639.74	
4032 · 2012 Assessment Revenue	11,219.85	
4033 · 2013 Assessment Revenue	15,058.72	
4034 · 2014 Assessment Revenue	18,366.63	
4035 · 2015 Assessment Revenue	21,438.39	
4036 · 2016 Assessment Revenue	51,485.70	
4037 · 2017 Assessment Revenue	404,837.50	
4038 · 2018 Assessment Revenue	0.00	
Total 4005 · *Association Assessments	601,246.40	
Total 4001 · Assessment Related Revenue		601,246.40
4020 · POATRI Auctions & Tax Sales		615.82
4021 · Basis of Property Auctioned		0.00
4022 · County Auction Proceeds		0.00
4099 · Supplemental Revenue		
4200 · *Cabin Income		
4210 · Cabin Room Rental Income	304,868.51	
4215 · Property Owner Discounts	-12,165.30	
4216 · Other Cabin Discounts	-21,816.56	
4200 · *Cabin Income - Other	0.00	
Total 4200 · *Cabin Income	270,886.65	
4250 · RV/Campground Income	21,108.99	
4300 · * Cafe Income		
4310 · Food Sales	163,720.61	
4311 · Alcohol Sales	19,156.70	
Total 4300 · * Cafe Income	182,877.31	
4400 · Retail Sales	31,930.89	
4500 · * Other Lodge Income		
4510 · Water Sales	19,108.66	
4515 · Pool Fees	2,425.00	
4520 · Laundromat Revenue	8,883.50	
4525 · Ice Revenue	8,114.89	
4500 · * Other Lodge Income - Other	0.00	
Total 4500 · * Other Lodge Income	38,532.05	
Total 4099 · Supplemental Revenue		545,335.89
4600 · * Miscellaneous Income		
4526 · Timely Filed Discount		380.08
4610 · Interest Income		408.77
4612 · Paypal Fees		-2.45
4615 · Donations		1,110.21
4620 · Miscellaneous Income		589.88
Total 4600 · * Miscellaneous Income		2,486.49
Total Income		1,149,684.60
Cost of Goods Sold		
5000 · * Cost of Goods Sold		
5100 · * COGS - Restaurant		
5110 · COGS - Food	109,882.10	

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 17
5115 · COGS - Alcohol	11,695.65
Total 5100 · * COGS - Restaurant	121,577.75
5210 · COGS - Retail	9,930.76
5220 · COGS - Ice	4,937.90
Total 5000 · * Cost of Goods Sold	136,446.41
Total COGS	136,446.41
Gross Profit	1,013,238.19
Expense	
6000 · * Payroll Expenses	
6010 · Salaries and Wages	443,383.70
6020 · Casual Labor	0.00
6025 · Employer Payroll Tax	37,746.02
Total 6000 · * Payroll Expenses	481,129.72
6050 · * Employee Benefits	
6052 · Employee Discounts	700.75
6053 · Employee Insurances	0.00
Total 6050 · * Employee Benefits	700.75
6100 · * Utilities	
6110 · Electric	22,024.35
6111 · Propane	6,849.49
6112 · Telephone	8,741.92
6113 · Garbage & Trash	5,844.33
6114 · Water System	420.82
Total 6100 · * Utilities	43,880.91
6130 · * Insurance	
6131 · Workers Comp	9,691.00
6132 · Property Insurance	19,617.95
6133 · General Liability	6,994.05
6134 · Directors E&O	10,250.00
6135 · Commercial Vehicle	9,194.65
6136 · Heavy Equipment	243.18
6137 · Surety Bonds	805.99
6138 · Air Ambulance Insurance	971.00
6140 · Airstrip	0.00
6141 · Additional Insurance	0.00
Total 6130 · * Insurance	57,767.82
6150 · * Professional Fees	
6151 · Accounting	11,500.00
6152 · Legal Fees	
6152a · Legel Fees - General	5,802.50
6152b · Legal Fees - Road Issues	9,435.00
6152c · Legal Fees - Assessments Issues	650.00
Total 6152 · Legal Fees	15,887.50
6153 · Other Professional Fees	1,395.41
Total 6150 · * Professional Fees	28,782.91
6200 · * Heavy Equipment Expense	
6201 · Heavy Equipment Repair	11,021.56
6202 · Off Road Diesel	8,819.99
6203 · Road Expense Miscellaneous	4,179.18
Total 6200 · * Heavy Equipment Expense	24,020.73

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 17
6300 · * Vehicle Expense	
6301 · Gasoline	15,158.20
6302 · Diesel	3,472.96
6303 · Vehicle Repair	14,596.52
6304 · Vehicle Miscellaneous	6,063.18
Total 6300 · * Vehicle Expense	39,290.86
6400 · * Supplies & Equipment	
6405 · Cabin Accessories	11,461.11
6410 · Housekeeping Supplies	6,907.80
6415 · Maintenance Supplies	8,424.90
6420 · Small tools & equipment	8,469.58
6425 · Restaurant Supplies	5,417.65
6426 · Smallwares	0.00
Total 6400 · * Supplies & Equipment	40,681.04
6450 · * Repairs & Maintenance	
6451 · Bldg/Structure Repairs & Maint	2,979.29
6452 · Equipment Repairs	569.02
Total 6450 · * Repairs & Maintenance	3,548.31
6500 · * Office Administrative Expense	
6510 · Office Supplies	8,412.51
6511 · Printing	375.48
6512 · Postage & Shipping	8,034.55
6513 · Communications	5,423.19
6514 · Credit Card Fees	24,834.21
6515 · Newsletter	6,224.15
6516 · Office Equipment	6,974.35
6520 · Misc. Office Admin.	6,301.95
Total 6500 · * Office Administrative Expense	66,580.39
6550 · * Other Administrative Expense	
6551 · Mileage Reimbursement	1,508.82
6552 · Licenses and Permits	2,845.75
6553 · Dues & Memberships	423.96
6554 · Employee Housing Expense	0.00
6557 · Booking Fees	4,900.65
Total 6550 · * Other Administrative Expense	9,679.18
6560 · Property Tax	14,554.64
6575 · Software Maintenance & Upgrades	5,453.47
6600 · * Property Transfer Expense	
6610 · Filing Fees	7,436.04
6611 · Tax Sale & Auction Expenses	4,739.28
6612 · Misc Collections Expense	0.00
Total 6600 · * Property Transfer Expense	12,175.32
6700 · * Advertising & Promotion	
6715 · Bands & Entertainment	930.86
6720 · Advertising	6,091.65
Total 6700 · * Advertising & Promotion	7,022.51
6900 · * Miscellaneous Expense	
6910 · Cash Over/Short	100.20
6915 · Miscellaneous Expense	2.55
6925 · Reconciliation Discrepancies	5.25
Total 6900 · * Miscellaneous Expense	108.00
6935 · Bank Service Charges	150.00

P.O.A.T.R.I./Terlingua Ranch
Comparative Profit & Loss
January through December 2018

	Jan - Dec 17
Total Expense	835,526.56
Net Ordinary Income	177,711.63
Other Income/Expense	
Other Income	
7000 · Other Income	5,341.79
7005 · Gain (Loss) Sale of Assets	-3,955.00
Total Other Income	1,386.79
Other Expense	
SUSPEND	0.00
8000 · * Other Expenses	
8025 · Bad Debt Expense	50,500.05
8050 · Depreciation Expense	55,905.00
Total 8000 · * Other Expenses	106,405.05
Total Other Expense	106,405.05
Net Other Income	-105,018.26
Net Income	**72,693.37**

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class - All Classes Verified
January through December 2018

	General & Administr... (NON-SUPPLEMEN...	Road Maintenance (NON-SUPPLEMEN...	Water System (NON-SUPPLEMEN...	NON-SUPPLEMENT... (NON-SUPPLEMEN...	Total NON-SUPPLE...	Cabins (SUPPLEMENTAL)
Ordinary Income/Expense						
Income						
4001 · Assessment Related Revenue						
4005 · *Association Assessments						
4009 · Special Assessments	2,021.35	0.00	0.00	0.88	2,022.23	0.00
4015 · Volunteer Assessments	2,972.88	0.00	0.00	0.00	2,972.88	0.00
4018 · Assessment Rev-Prior to 2013	41,067.88	0.00	0.00	0.00	41,067.88	0.00
4030 · Assessment Interest, Late Fee	14,101.92	0.00	0.00	0.00	14,101.92	0.00
4034 · 2014 Assessment Revenue	7,127.36	0.00	0.00	0.00	7,127.36	0.00
4035 · 2015 Assessment Revenue	9,983.88	0.00	0.00	0.00	9,983.88	0.00
4036 · 2016 Assessment Revenue	21,591.70	0.00	0.00	0.00	21,591.70	0.00
4037 · 2017 Assessment Revenue	44,406.70	0.00	0.00	0.00	44,406.70	0.00
4038 · 2018 Assessment Revenue	441,155.59	0.00	0.00	0.00	441,155.59	0.00
Total 4005 · *Association Assessments	584,429.26	0.00	0.00	0.88	584,430.14	0.00
Total 4001 · Assessment Related Revenue	584,429.26	0.00	0.00	0.88	584,430.14	0.00
4022 · County Auction Proceeds	2,245.00	0.00	0.00	0.00	2,245.00	0.00
4099 · Supplemental Revenue						
4200 · *Cabin Income						
4210 · Cabin Room Rental Income	0.00	0.00	0.00	0.00	0.00	523,509.54
4215 · Property Owner Discounts	0.00	0.00	0.00	0.00	0.00	-20,659.88
4216 · Other Cabin Discounts	0.00	0.00	0.00	0.00	0.00	-21,291.88
4200 · *Cabin Income - Other	0.00	0.00	0.00	0.00	0.00	5,209.11
Total 4200 · *Cabin Income	0.00	0.00	0.00	0.00	0.00	486,766.89
4250 · RV/Campground Income	0.00	0.00	0.00	0.00	0.00	0.00
4300 · * Cafe Income						
4310 · Food Sales	0.00	0.00	0.00	0.00	0.00	0.00
4311 · Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00
Total 4300 · * Cafe Income	0.00	0.00	0.00	0.00	0.00	0.00
4400 · Retail Sales	0.00	0.00	0.00	0.00	0.00	0.00
4500 · * Other Lodge Income						
4510 · Water Sales	0.00	0.00	0.00	0.00	0.00	0.00
4515 · Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00
4520 · Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00
4525 · Ice Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total 4500 · * Other Lodge Income	0.00	0.00	0.00	0.00	0.00	0.00
Total 4099 · Supplemental Revenue	0.00	0.00	0.00	0.00	0.00	486,766.89
4600 · * Miscellaneous Income						
4526 · Timely Filed Discount	477.79	0.00	0.00	0.00	477.79	83.53
4610 · Interest Income	212.67	0.00	0.00	0.00	212.67	0.00
4612 · Paypal Fees	18.26	0.00	0.00	0.00	18.26	0.00
4615 · Donations	0.00	0.00	0.00	0.00	0.00	0.00
4620 · Miscellaneous Income	73.00	0.00	0.00	0.00	73.00	0.00
Total 4600 · * Miscellaneous Income	781.72	0.00	0.00	0.00	781.72	83.53

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class - All Classes Verified
January through December 2018

	General & Administr... (NON-SUPPLEMEN...	Road Maintenance (NON-SUPPLEMEN...	Water System (NON-SUPPLEMEN...	NON-SUPPLEMENT... (NON-SUPPLEMEN...	Total NON-SUPPLE...	Cabins (SUPPLEMENTAL)
Total Income	587,455.98	0.00	0.00	0.88	587,456.86	486,850.42
Cost of Goods Sold						
5000 · * Cost of Goods Sold						
5100 · * COGS - Restaurant						
5110 · COGS - Food	0.00	0.00	0.00	0.00	0.00	0.00
5115 · COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00
Total 5100 · * COGS - Restaurant	0.00	0.00	0.00	0.00	0.00	0.00
5210 · COGS - Retail	0.00	0.00	0.00	0.00	0.00	0.00
5220 · COGS - Ice	0.00	15.00	0.00	0.00	15.00	0.00
Total 5000 · * Cost of Goods Sold	0.00	15.00	0.00	0.00	15.00	0.00
Total COGS	0.00	15.00	0.00	0.00	15.00	0.00
Gross Profit	587,455.98	-15.00	0.00	0.88	587,441.86	486,850.42
Expense						
6000 · * Payroll Expenses						
6010 · Salaries and Wages	197,734.25	85,413.46	4,793.50	0.00	287,941.21	62,722.17
6020 · Casual Labor	134.10	0.00	0.00	0.00	134.10	0.00
6025 · Employer Payroll Tax	16,531.92	7,186.77	397.72	0.00	24,116.41	5,712.44
Total 6000 · * Payroll Expenses	214,400.27	92,600.23	5,191.22	0.00	312,191.72	68,434.61
6050 · * Employee Benefits						
6052 · Employee Discounts	0.00	0.00	0.00	0.00	0.00	0.00
6053 · Employee Insurances	2,336.40	0.00	0.00	0.00	2,336.40	0.00
Total 6050 · * Employee Benefits	2,336.40	0.00	0.00	0.00	2,336.40	0.00
6100 · * Utilities						
6110 · Electric	26,581.64	-357.84	0.00	0.00	26,223.80	-594.39
6111 · Propane	0.00	0.00	0.00	0.00	0.00	0.00
6112 · Telephone	10,279.43	0.00	0.00	0.00	10,279.43	0.00
6113 · Garbage & Trash	0.00	0.00	0.00	0.00	0.00	0.00
6114 · Water System	0.00	0.00	1,973.15	0.00	1,973.15	0.00
Total 6100 · * Utilities	36,861.07	-357.84	1,973.15	0.00	38,476.38	-594.39
6130 · * Insurance						
6131 · Workers Comp	16,691.00	0.00	0.00	0.00	16,691.00	0.00
6132 · Property Insurance	13,480.00	0.00	0.00	0.00	13,480.00	0.00
6133 · General Liability	0.00	0.00	0.00	0.00	0.00	0.00
6134 · Directors E&O	10,500.00	0.00	0.00	0.00	10,500.00	0.00
6135 · Commercial Vehicle	-6,942.00	16,355.00	0.00	0.00	9,413.00	0.00
6136 · Heavy Equipment	0.00	294.00	0.00	0.00	294.00	0.00
6137 · Surety Bonds	535.00	0.00	0.00	0.00	535.00	0.00
6140 · Airstrip	1,310.00	0.00	0.00	0.00	1,310.00	0.00
6141 · Additional Insurance	0.00	0.00	0.00	0.00	0.00	0.00
Total 6130 · * Insurance	35,574.00	16,649.00	0.00	0.00	52,223.00	0.00
6150 · * Professional Fees						

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class - All Classes Verified
January through December 2018

	General & Administr... (NON-SUPPLEMEN...	Road Maintenance (NON-SUPPLEMEN...	Water System (NON-SUPPLEMEN...	NON-SUPPLEMENT... (NON-SUPPLEMEN...	Total NON-SUPPLE...	Cabins (SUPPLEMENTAL)
6151 · Accounting	11,000.00	0.00	0.00	0.00	11,000.00	0.00
6152 · Legal Fees						
6152a · Legel Fees - General	36,795.20	0.00	0.00	0.00	36,795.20	0.00
6152b · Legal Fees - Road Issues	617.50	130.00	0.00	0.00	747.50	0.00
Total 6152 · Legal Fees	37,412.70	130.00	0.00	0.00	37,542.70	0.00
6153 · Other Professional Fees	2,638.91	191.00	18,570.00	0.00	21,399.91	0.00
Total 6150 · * Professional Fees	51,051.61	321.00	18,570.00	0.00	69,942.61	0.00
6200 · * Heavy Equipment Expense						
6201 · Heavy Equipment Repair	0.00	15,766.25	0.00	0.00	15,766.25	0.00
6202 · Off Road Diesel	0.00	8,617.75	0.00	0.00	8,617.75	0.00
6203 · Road Expense Miscellaneous	0.00	5,524.63	0.00	0.00	5,524.63	0.00
Total 6200 · * Heavy Equipment Expense	0.00	29,908.63	0.00	0.00	29,908.63	0.00
6300 · * Vehicle Expense						
6301 · Gasoline	198.35	13,820.53	0.00	0.00	14,018.88	0.00
6302 · Diesel	51.27	4,484.01	0.00	0.00	4,535.28	0.00
6303 · Vehicle Repair	0.00	11,439.48	0.00	0.00	11,439.48	0.00
6304 · Vehicle Miscellaneous	188.45	7,115.21	0.00	0.00	7,303.66	0.00
Total 6300 · * Vehicle Expense	438.07	36,859.23	0.00	0.00	37,297.30	0.00
6400 · * Supplies & Equipment						
6405 · Cabin Accessories	0.00	0.00	0.00	0.00	0.00	11,092.07
6410 · Housekeeping Supplies	45.91	0.00	0.00	0.00	45.91	18,611.61
6415 · Maintenance Supplies	219.84	500.08	1,567.02	0.00	2,286.94	188.39
6420 · Small tools & equipment	359.98	447.57	756.15	0.00	1,563.70	589.24
6425 · Restaurant Supplies	0.00	0.00	0.00	0.00	0.00	0.00
6426 · Smallwares	0.00	0.00	0.00	0.00	0.00	0.00
Total 6400 · * Supplies & Equipment	625.73	947.65	2,323.17	0.00	3,896.55	30,481.31
6450 · * Repairs & Maintenance						
6451 · Bldg/Structure Repairs & Maint	615.24	0.00	1,322.50	0.00	1,937.74	0.00
6452 · Equipment Repairs	484.03	0.00	1,520.17	0.00	2,004.20	0.00
Total 6450 · * Repairs & Maintenance	1,099.27	0.00	2,842.67	0.00	3,941.94	0.00
6500 · * Office Administrative Expense						
6510 · Office Supplies	9,449.60	0.00	0.00	0.00	9,449.60	406.53
6511 · Printing	26.99	0.00	0.00	0.00	26.99	0.00
6512 · Postage & Shipping	7,570.19	150.41	558.58	0.00	8,279.18	0.00
6513 · Communications	9,163.50	0.00	0.00	500.00	9,663.50	0.00
6514 · Credit Card Fees	41,499.43	0.00	0.00	0.00	41,499.43	0.00
6515 · Newsletter	382.88	0.00	0.00	0.00	382.88	0.00
6516 · Office Equipment	8,973.08	0.00	0.00	0.00	8,973.08	0.00
6520 · Misc. Office Admin.	8,446.10	58.87	0.00	0.00	8,504.97	0.00
Total 6500 · * Office Administrative Expense	85,511.77	209.28	558.58	500.00	86,779.63	406.53
6550 · * Other Administrative Expense						
6551 · Mileage Reimbursement	759.70	521.27	0.00	0.00	1,280.97	0.00
6552 · Licenses and Permits	0.00	575.34	0.00	0.00	575.34	0.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class - All Classes Verified
January through December 2018

	General & Administr... (NON-SUPPLEMEN...	Road Maintenance (NON-SUPPLEMEN...	Water System (NON-SUPPLEMEN...	NON-SUPPLEMENT... (NON-SUPPLEMEN...	Total NON-SUPPLE...	Cabins (SUPPLEMENTAL)
6553 · Dues & Memberships	794.84	0.00	0.00	0.00	794.84	0.00
6554 · Employee Housing Expense	3,865.70	0.00	0.00	0.00	3,865.70	0.00
6557 · Booking Fees	0.00	0.00	0.00	0.00	0.00	33,700.65
Total 6550 · * Other Administrative Expense	5,420.24	1,096.61	0.00	0.00	6,516.85	33,700.65
6560 · Property Tax	14,646.68	0.00	0.00	0.00	14,646.68	0.00
6575 · Software Maintenance & Upgrades	3,854.56	0.00	0.00	0.00	3,854.56	0.00
6600 · * Property Transfer Expense						
6610 · Filing Fees	11,582.00	0.00	0.00	0.00	11,582.00	0.00
6611 · Tax Sale & Auction Expenses	673.50	0.00	0.00	0.00	673.50	0.00
6612 · Misc Collections Expense	6.50	0.00	0.00	0.00	6.50	0.00
Total 6600 · * Property Transfer Expense	12,262.00	0.00	0.00	0.00	12,262.00	0.00
6700 · * Advertising & Promotion						
6715 · Bands & Entertainment	550.00	0.00	0.00	0.00	550.00	0.00
6720 · Advertising	448.00	0.00	0.00	0.00	448.00	0.00
Total 6700 · * Advertising & Promotion	998.00	0.00	0.00	0.00	998.00	0.00
6900 · * Miscellaneous Expense						
6910 · Cash Over/Short	300.00	0.00	0.00	0.00	300.00	0.00
6925 · Reconciliation Discrepancies	-9.41	0.00	0.00	0.00	-9.41	0.00
Total 6900 · * Miscellaneous Expense	290.59	0.00	0.00	0.00	290.59	0.00
6935 · Bank Service Charges	72.70	0.00	0.00	0.00	72.70	0.00
Total Expense	465,442.96	178,233.79	31,458.79	500.00	675,635.54	132,428.71
Net Ordinary Income	122,013.02	-178,248.79	-31,458.79	-499.12	-88,193.68	354,421.71
Other Income/Expense						
Other Expense						
SUSPEND	-175.43	0.00	0.00	0.00	-175.43	0.00
Total Other Expense	-175.43	0.00	0.00	0.00	-175.43	0.00
Net Other Income	175.43	0.00	0.00	0.00	175.43	0.00
Net Income	**122,188.45**	**-178,248.79**	**-31,458.79**	**-499.12**	**-88,018.25**	**354,421.71**

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class - All Classes Verified
January through December 2018

	General Lodge (SUPPLEMENTAL)	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)
Ordinary Income/Expense						
Income						
4001 · Assessment Related Revenue						
4005 · *Association Assessments						
4009 · Special Assessments	0.00	0.00	0.00	0.00	0.00	0.00
4015 · Volunteer Assessments	0.00	0.00	0.00	0.00	0.00	0.00
4018 · Assessment Rev-Prior to 2013	0.00	0.00	0.00	0.00	0.00	0.00
4030 · Assessment Interest, Late Fee	0.00	0.00	0.00	0.00	0.00	0.00
4034 · 2014 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00
4035 · 2015 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00
4036 · 2016 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00
4037 · 2017 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00
4038 · 2018 Assessment Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total 4005 · *Association Assessments	0.00	0.00	0.00	0.00	0.00	0.00
Total 4001 · Assessment Related Revenue	0.00	0.00	0.00	0.00	0.00	0.00
4022 · County Auction Proceeds	0.00	0.00	0.00	0.00	0.00	0.00
4099 · Supplemental Revenue						
4200 · *Cabin Income						
4210 · Cabin Room Rental Income	0.00	0.00	0.00	0.00	0.00	0.00
4215 · Property Owner Discounts	0.00	0.00	0.00	0.00	0.00	0.00
4216 · Other Cabin Discounts	0.00	0.00	0.00	0.00	0.00	0.00
4200 · *Cabin Income - Other	0.00	0.00	0.00	0.00	0.00	0.00
Total 4200 · *Cabin Income	0.00	0.00	0.00	0.00	0.00	0.00
4250 · RV/Campground Income	0.00	0.00	0.00	0.00	0.00	0.00
4300 · * Cafe Income						
4310 · Food Sales	0.00	0.00	0.00	0.00	203,412.99	0.00
4311 · Alcohol Sales	0.00	0.00	0.00	0.00	21,662.37	0.00
Total 4300 · * Cafe Income	0.00	0.00	0.00	0.00	225,075.36	0.00
4400 · Retail Sales	0.00	0.00	0.00	0.00	0.00	23,538.18
4500 · * Other Lodge Income						
4510 · Water Sales	0.00	0.00	0.00	0.00	0.00	0.00
4515 · Pool Fees	0.00	0.00	0.00	3,220.00	0.00	0.00
4520 · Laundromat Revenue	0.00	0.00	9,485.26	0.00	0.00	0.00
4525 · Ice Revenue	0.00	5,756.50	0.00	0.00	0.00	0.00
Total 4500 · * Other Lodge Income	0.00	5,756.50	9,485.26	3,220.00	0.00	0.00
Total 4099 · Supplemental Revenue	0.00	5,756.50	9,485.26	3,220.00	225,075.36	23,538.18
4600 · * Miscellaneous Income						
4526 · Timely Filed Discount	0.00	0.00	0.00	0.00	0.00	21.91
4610 · Interest Income	0.00	0.00	0.00	0.00	0.00	0.00
4612 · Paypal Fees	0.00	0.00	0.00	0.00	0.00	0.00
4615 · Donations	46.43	0.00	0.00	0.00	0.00	0.00
4620 · Miscellaneous Income	-134.27	0.00	0.00	0.00	5.58	0.00
Total 4600 · * Miscellaneous Income	-87.84	0.00	0.00	0.00	5.58	21.91

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	General Lodge (SUPPLEMENTAL)	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)
Total Income	-87.84	5,756.50	9,485.26	3,220.00	225,080.94	23,560.09
Cost of Goods Sold						
5000 · * Cost of Goods Sold						
5100 · * COGS - Restaurant						
5110 · COGS - Food	0.00	0.00	0.00	0.00	99,076.22	0.00
5115 · COGS - Alcohol	0.00	0.00	0.00	0.00	11,689.38	0.00
Total 5100 · * COGS - Restaurant	0.00	0.00	0.00	0.00	110,765.60	0.00
5210 · COGS - Retail	0.00	0.00	0.00	933.86	0.00	10,225.33
5220 · COGS - Ice	0.00	3,194.33	0.00	0.00	0.00	121.50
Total 5000 · * Cost of Goods Sold	0.00	3,194.33	0.00	933.86	110,765.60	10,346.83
Total COGS	0.00	3,194.33	0.00	933.86	110,765.60	10,346.83
Gross Profit	-87.84	2,562.17	9,485.26	2,286.14	114,315.34	13,213.26
Expense						
6000 · * Payroll Expenses						
6010 · Salaries and Wages	86,124.57	0.00	2,182.93	11,110.32	129,665.09	0.00
6020 · Casual Labor	0.00	0.00	0.00	0.00	0.00	0.00
6025 · Employer Payroll Tax	7,424.01	0.00	190.51	990.37	13,424.30	0.00
Total 6000 · * Payroll Expenses	93,548.58	0.00	2,373.44	12,100.69	143,089.39	0.00
6050 · * Employee Benefits						
6052 · Employee Discounts	0.00	0.00	0.00	0.00	0.00	1,136.68
6053 · Employee Insurances	0.00	0.00	0.00	0.00	0.00	0.00
Total 6050 · * Employee Benefits	0.00	0.00	0.00	0.00	0.00	1,136.68
6100 · * Utilities						
6110 · Electric	5,294.23	0.00	0.00	0.00	-1,877.83	0.00
6111 · Propane	380.32	0.00	1,761.22	0.00	4,438.34	0.00
6112 · Telephone	325.00	0.00	0.00	0.00	0.00	0.00
6113 · Garbage & Trash	7,440.59	0.00	0.00	0.00	0.00	0.00
6114 · Water System	0.00	0.00	0.00	0.00	0.00	0.00
Total 6100 · * Utilities	13,440.14	0.00	1,761.22	0.00	2,560.51	0.00
6130 · * Insurance						
6131 · Workers Comp	0.00	0.00	0.00	0.00	0.00	0.00
6132 · Property Insurance	0.00	0.00	0.00	0.00	0.00	0.00
6133 · General Liability	10,177.00	0.00	0.00	0.00	0.00	0.00
6134 · Directors E&O	0.00	0.00	0.00	0.00	0.00	0.00
6135 · Commercial Vehicle	0.00	0.00	0.00	0.00	0.00	0.00
6136 · Heavy Equipment	0.00	0.00	0.00	0.00	0.00	0.00
6137 · Surety Bonds	0.00	0.00	0.00	0.00	0.00	0.00
6140 · Airstrip	0.00	0.00	0.00	0.00	0.00	0.00
6141 · Additional Insurance	2,449.00	0.00	0.00	0.00	0.00	0.00
Total 6130 · * Insurance	12,626.00	0.00	0.00	0.00	0.00	0.00
6150 · * Professional Fees						

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	General Lodge (SUPPLEMENTAL)	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)
6151 · Accounting	0.00	0.00	0.00	0.00	0.00	0.00
6152 · Legal Fees						
6152a · Legel Fees - General	0.00	0.00	0.00	0.00	0.00	0.00
6152b · Legal Fees - Road Issues	0.00	0.00	0.00	0.00	0.00	0.00
Total 6152 · Legal Fees	0.00	0.00	0.00	0.00	0.00	0.00
6153 · Other Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00
Total 6150 · * Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00
6200 · * Heavy Equipment Expense						
6201 · Heavy Equipment Repair	0.00	0.00	0.00	0.00	0.00	0.00
6202 · Off Road Diesel	0.00	0.00	0.00	0.00	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00
Total 6200 · * Heavy Equipment Expense	0.00	0.00	0.00	0.00	0.00	0.00
6300 · * Vehicle Expense						
6301 · Gasoline	0.00	0.00	0.00	0.00	0.00	0.00
6302 · Diesel	0.00	0.00	0.00	0.00	0.00	0.00
6303 · Vehicle Repair	0.00	0.00	0.00	0.00	0.00	0.00
6304 · Vehicle Miscellaneous	60.00	0.00	0.00	0.00	0.00	0.00
Total 6300 · * Vehicle Expense	60.00	0.00	0.00	0.00	0.00	0.00
6400 · * Supplies & Equipment						
6405 · Cabin Accessories	0.00	0.00	0.00	0.00	0.00	0.00
6410 · Housekeeping Supplies	493.59	0.00	0.00	0.00	0.00	0.00
6415 · Maintenance Supplies	6,755.87	0.00	113.27	2,068.32	64.41	0.00
6420 · Small tools & equipment	1,457.87	0.00	474.47	586.61	4,597.29	0.00
6425 · Restaurant Supplies	92.78	0.00	0.00	0.00	10,809.17	0.00
6426 · Smallwares	0.00	0.00	0.00	0.00	1,900.44	0.00
Total 6400 · * Supplies & Equipment	8,800.11	0.00	587.74	2,654.93	17,371.31	0.00
6450 · * Repairs & Maintenance						
6451 · Bldg/Structure Repairs & Maint	2,602.07	0.00	718.00	0.00	1,760.19	0.00
6452 · Equipment Repairs	403.47	0.00	215.78	0.00	0.00	0.00
Total 6450 · * Repairs & Maintenance	3,005.54	0.00	933.78	0.00	1,760.19	0.00
6500 · * Office Administrative Expense						
6510 · Office Supplies	327.02	0.00	0.00	0.00	0.00	0.00
6511 · Printing	0.00	0.00	0.00	0.00	0.00	0.00
6512 · Postage & Shipping	44.05	0.00	0.00	0.00	0.00	84.17
6513 · Communications	1,667.54	0.00	0.00	0.00	0.00	0.00
6514 · Credit Card Fees	0.00	0.00	0.00	0.00	0.00	0.00
6515 · Newsletter	0.00	0.00	0.00	0.00	0.00	0.00
6516 · Office Equipment	897.93	0.00	0.00	0.00	0.00	0.00
6520 · Misc. Office Admin.	995.51	0.00	0.00	0.00	0.00	97.50
Total 6500 · * Office Administrative Expense	3,932.05	0.00	0.00	0.00	0.00	181.67
6550 · * Other Administrative Expense						
6551 · Mileage Reimbursement	0.00	0.00	0.00	159.00	0.00	0.00
6552 · Licenses and Permits	341.00	0.00	0.00	0.00	773.00	0.00

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	General Lodge (SUPPLEMENTAL)	Ice (SUPPLEMENTAL)	Laundry (SUPPLEMENTAL)	Pool (SUPPLEMENTAL)	Restaurant (SUPPLEMENTAL)	Retail (SUPPLEMENTAL)
6553 · Dues & Memberships	0.00	0.00	0.00	0.00	0.00	0.00
6554 · Employee Housing Expense	3,650.91	0.00	0.00	0.00	0.00	0.00
6557 · Booking Fees	0.00	0.00	0.00	0.00	0.00	0.00
Total 6550 · * Other Administrative Expense	3,991.91	0.00	0.00	159.00	773.00	0.00
6560 · Property Tax	0.00	0.00	0.00	0.00	0.00	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00	0.00	0.00	0.00	0.00
6600 · * Property Transfer Expense						
6610 · Filing Fees	0.00	0.00	0.00	0.00	0.00	0.00
6611 · Tax Sale & Auction Expenses	0.00	0.00	0.00	0.00	0.00	0.00
6612 · Misc Collections Expense	0.00	0.00	0.00	0.00	0.00	0.00
Total 6600 · * Property Transfer Expense	0.00	0.00	0.00	0.00	0.00	0.00
6700 · * Advertising & Promotion						
6715 · Bands & Entertainment	2,194.38	0.00	0.00	0.00	0.00	0.00
6720 · Advertising	1,164.31	0.00	0.00	0.00	0.00	0.00
Total 6700 · * Advertising & Promotion	3,358.69	0.00	0.00	0.00	0.00	0.00
6900 · * Miscellaneous Expense						
6910 · Cash Over/Short	0.00	0.00	0.00	0.00	0.00	0.00
6925 · Reconciliation Discrepancies	0.00	0.00	0.00	0.00	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00
6935 · Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	142,763.02	0.00	5,656.18	14,914.62	165,554.40	1,318.35
Net Ordinary Income	-142,850.86	2,562.17	3,829.08	-12,628.48	-51,239.06	11,894.91
Other Income/Expense						
Other Expense						
SUSPEND	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	**-142,850.86**	**2,562.17**	**3,829.08**	**-12,628.48**	**-51,239.06**	**11,894.91**

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	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)	Total SUPPLEMENT...	TOTAL
Ordinary Income/Expense				
Income				
4001 · Assessment Related Revenue				
4005 · *Association Assessments				
4009 · Special Assessments	0.00	0.00	0.00	2,022.23
4015 · Volunteer Assessments	0.00	0.00	0.00	2,972.88
4018 · Assessment Rev-Prior to 2013	0.00	0.00	0.00	41,067.88
4030 · Assessment Interest, Late Fee	0.00	0.00	0.00	14,101.92
4034 · 2014 Assessment Revenue	0.00	0.00	0.00	7,127.36
4035 · 2015 Assessment Revenue	0.00	0.00	0.00	9,983.88
4036 · 2016 Assessment Revenue	0.00	0.00	0.00	21,591.70
4037 · 2017 Assessment Revenue	0.00	0.00	0.00	44,406.70
4038 · 2018 Assessment Revenue	0.00	0.00	0.00	441,155.59
Total 4005 · *Association Assessments	0.00	0.00	0.00	584,430.14
Total 4001 · Assessment Related Revenue	0.00	0.00	0.00	584,430.14
4022 · County Auction Proceeds	0.00	0.00	0.00	2,245.00
4099 · Supplemental Revenue				
4200 · *Cabin Income				
4210 · Cabin Room Rental Income	0.00	0.00	523,509.54	523,509.54
4215 · Property Owner Discounts	0.00	0.00	-20,659.88	-20,659.88
4216 · Other Cabin Discounts	0.00	0.00	-21,291.88	-21,291.88
4200 · *Cabin Income - Other	0.00	0.00	5,209.11	5,209.11
Total 4200 · *Cabin Income	0.00	0.00	486,766.89	486,766.89
4250 · RV/Campground Income	24,017.59	0.00	24,017.59	24,017.59
4300 · * Cafe Income				
4310 · Food Sales	0.00	0.00	203,412.99	203,412.99
4311 · Alcohol Sales	0.00	0.00	21,662.37	21,662.37
Total 4300 · * Cafe Income	0.00	0.00	225,075.36	225,075.36
4400 · Retail Sales	0.00	0.00	23,538.18	23,538.18
4500 · * Other Lodge Income				
4510 · Water Sales	0.00	16,730.00	16,730.00	16,730.00
4515 · Pool Fees	0.00	0.00	3,220.00	3,220.00
4520 · Laundromat Revenue	0.00	0.00	9,485.26	9,485.26
4525 · Ice Revenue	0.00	0.00	5,756.50	5,756.50
Total 4500 · * Other Lodge Income	0.00	16,730.00	35,191.76	35,191.76
Total 4099 · Supplemental Revenue	24,017.59	16,730.00	794,589.78	794,589.78
4600 · * Miscellaneous Income				
4526 · Timely Filed Discount	0.00	0.00	105.44	583.23
4610 · Interest Income	0.00	0.00	0.00	212.67
4612 · Paypal Fees	0.00	0.00	0.00	18.26
4615 · Donations	0.00	0.00	46.43	46.43
4620 · Miscellaneous Income	0.00	0.00	-128.69	-55.69
Total 4600 · * Miscellaneous Income	0.00	0.00	23.18	804.90

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	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)	Total SUPPLEMENT...	TOTAL
Total Income	24,017.59	16,730.00	794,612.96	1,382,069.82
Cost of Goods Sold				
5000 · * Cost of Goods Sold				
5100 · * COGS - Restaurant				
5110 · COGS - Food	0.00	0.00	99,076.22	99,076.22
5115 · COGS - Alcohol	0.00	0.00	11,689.38	11,689.38
Total 5100 · * COGS - Restaurant	0.00	0.00	110,765.60	110,765.60
5210 · COGS - Retail	0.00	0.00	11,159.19	11,159.19
5220 · COGS - Ice	0.00	0.00	3,315.83	3,330.83
Total 5000 · * Cost of Goods Sold	0.00	0.00	125,240.62	125,255.62
Total COGS	0.00	0.00	125,240.62	125,255.62
Gross Profit	24,017.59	16,730.00	669,372.34	1,256,814.20
Expense				
6000 · * Payroll Expenses				
6010 · Salaries and Wages	0.00	0.00	291,805.08	579,746.29
6020 · Casual Labor	0.00	0.00	0.00	134.10
6025 · Employer Payroll Tax	0.00	0.00	27,741.63	51,858.04
Total 6000 · * Payroll Expenses	0.00	0.00	319,546.71	631,738.43
6050 · * Employee Benefits				
6052 · Employee Discounts	0.00	0.00	1,136.68	1,136.68
6053 · Employee Insurances	0.00	0.00	0.00	2,336.40
Total 6050 · * Employee Benefits	0.00	0.00	1,136.68	3,473.08
6100 · * Utilities				
6110 · Electric	0.00	0.00	2,822.01	29,045.81
6111 · Propane	0.00	0.00	6,579.88	6,579.88
6112 · Telephone	0.00	0.00	325.00	10,604.43
6113 · Garbage & Trash	0.00	0.00	7,440.59	7,440.59
6114 · Water System	0.00	0.00	0.00	1,973.15
Total 6100 · * Utilities	0.00	0.00	17,167.48	55,643.86
6130 · * Insurance				
6131 · Workers Comp	0.00	0.00	0.00	16,691.00
6132 · Property Insurance	0.00	0.00	0.00	13,480.00
6133 · General Liability	0.00	0.00	10,177.00	10,177.00
6134 · Directors E&O	0.00	0.00	0.00	10,500.00
6135 · Commercial Vehicle	0.00	0.00	0.00	9,413.00
6136 · Heavy Equipment	0.00	0.00	0.00	294.00
6137 · Surety Bonds	0.00	0.00	0.00	535.00
6140 · Airstrip	0.00	0.00	0.00	1,310.00
6141 · Additional Insurance	0.00	0.00	2,449.00	2,449.00
Total 6130 · * Insurance	0.00	0.00	12,626.00	64,849.00
6150 · * Professional Fees				

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	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)	Total SUPPLEMENT...	TOTAL
6151 · Accounting	0.00	0.00	0.00	11,000.00
6152 · Legal Fees				
6152a · Legel Fees - General	0.00	0.00	0.00	36,795.20
6152b · Legal Fees - Road Issues	0.00	0.00	0.00	747.50
Total 6152 · Legal Fees	0.00	0.00	0.00	37,542.70
6153 · Other Professional Fees	0.00	0.00	0.00	21,399.91
Total 6150 · * Professional Fees	0.00	0.00	0.00	69,942.61
6200 · * Heavy Equipment Expense				
6201 · Heavy Equipment Repair	0.00	0.00	0.00	15,766.25
6202 · Off Road Diesel	0.00	0.00	0.00	8,617.75
6203 · Road Expense Miscellaneous	0.00	0.00	0.00	5,524.63
Total 6200 · * Heavy Equipment Expense	0.00	0.00	0.00	29,908.63
6300 · * Vehicle Expense				
6301 · Gasoline	0.00	0.00	0.00	14,018.88
6302 · Diesel	0.00	0.00	0.00	4,535.28
6303 · Vehicle Repair	0.00	0.00	0.00	11,439.48
6304 · Vehicle Miscellaneous	0.00	0.00	60.00	7,363.66
Total 6300 · * Vehicle Expense	0.00	0.00	60.00	37,357.30
6400 · * Supplies & Equipment				
6405 · Cabin Accessories	0.00	0.00	11,092.07	11,092.07
6410 · Housekeeping Supplies	0.00	0.00	19,105.20	19,151.11
6415 · Maintenance Supplies	0.00	0.00	9,190.26	11,477.20
6420 · Small tools & equipment	0.00	0.00	7,705.48	9,269.18
6425 · Restaurant Supplies	0.00	0.00	10,901.95	10,901.95
6426 · Smallwares	0.00	0.00	1,900.44	1,900.44
Total 6400 · * Supplies & Equipment	0.00	0.00	59,895.40	63,791.95
6450 · * Repairs & Maintenance				
6451 · Bldg/Structure Repairs & Maint	0.00	0.00	5,080.26	7,018.00
6452 · Equipment Repairs	0.00	0.00	619.25	2,623.45
Total 6450 · * Repairs & Maintenance	0.00	0.00	5,699.51	9,641.45
6500 · * Office Administrative Expense				
6510 · Office Supplies	0.00	0.00	733.55	10,183.15
6511 · Printing	0.00	0.00	0.00	26.99
6512 · Postage & Shipping	0.00	0.00	128.22	8,407.40
6513 · Communications	0.00	0.00	1,667.54	11,331.04
6514 · Credit Card Fees	0.00	0.00	0.00	41,499.43
6515 · Newsletter	0.00	0.00	0.00	382.88
6516 · Office Equipment	0.00	0.00	897.93	9,871.01
6520 · Misc. Office Admin.	0.00	0.00	1,093.01	9,597.98
Total 6500 · * Office Administrative Expense	0.00	0.00	4,520.25	91,299.88
6550 · * Other Administrative Expense				
6551 · Mileage Reimbursement	0.00	0.00	159.00	1,439.97
6552 · Licenses and Permits	0.00	0.00	1,114.00	1,689.34

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	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)	Total SUPPLEMENT...	TOTAL
6553 · Dues & Memberships	0.00	0.00	0.00	794.84
6554 · Employee Housing Expense	0.00	0.00	3,650.91	7,516.61
6557 · Booking Fees	0.00	0.00	33,700.65	33,700.65
Total 6550 · * Other Administrative Expense	0.00	0.00	38,624.56	45,141.41
6560 · Property Tax	0.00	0.00	0.00	14,646.68
6575 · Software Maintenance & Upgrades	0.00	0.00	0.00	3,854.56
6600 · * Property Transfer Expense				
6610 · Filing Fees	0.00	0.00	0.00	11,582.00
6611 · Tax Sale & Auction Expenses	0.00	0.00	0.00	673.50
6612 · Misc Collections Expense	0.00	0.00	0.00	6.50
Total 6600 · * Property Transfer Expense	0.00	0.00	0.00	12,262.00
6700 · * Advertising & Promotion				
6715 · Bands & Entertainment	0.00	0.00	2,194.38	2,744.38
6720 · Advertising	0.00	0.00	1,164.31	1,612.31
Total 6700 · * Advertising & Promotion	0.00	0.00	3,358.69	4,356.69
6900 · * Miscellaneous Expense				
6910 · Cash Over/Short	0.00	0.00	0.00	300.00
6925 · Reconciliation Discrepancies	0.00	0.00	0.00	-9.41
Total 6900 · * Miscellaneous Expense	0.00	0.00	0.00	290.59
6935 · Bank Service Charges	0.00	0.00	0.00	72.70
Total Expense	0.00	0.00	462,635.28	1,138,270.82
Net Ordinary Income	24,017.59	16,730.00	206,737.06	118,543.38
Other Income/Expense				
Other Expense				
SUSPEND	0.00	0.00	0.00	-175.43
Total Other Expense	0.00	0.00	0.00	-175.43
Net Other Income	0.00	0.00	0.00	175.43
Net Income	**24,017.59**	**16,730.00**	**206,737.06**	**118,718.81**

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet
As of December 31, 2018

	Dec 31, 18
ASSETS	
Current Assets	
Checking/Savings	
1011 · Operating Account	67,744.62
1012 · Deposit Account	231,194.60
1013 · Payroll Account	1,021.09
1015 · FDSB Reserve Account	152,280.54
1017 · WTNB Contingency Fund	203,761.56
1030 · * Petty Cash in Office	
1031 · Office Petty Cash	1,392.50
1032 · Resort Registers/Petty Cash	209.54
1033 · Laundry Change Machine	100.00
Total 1030 · * Petty Cash in Office	1,702.04
Total Checking/Savings	657,704.45
Accounts Receivable	
1201 · Accounts Receivable	233.98
Total Accounts Receivable	233.98
Other Current Assets	
1100 · * Assessments Receivables	
1102 · Annual Assessments	
1105 · Combined Assessment Receivables	2,368,681.97
1105b · Adjustments to Receivables	-148,280.29
2700 · Prepaid Assessments	-79,383.13
1102 · Annual Assessments - Other	1,122,668.50
Total 1102 · Annual Assessments	3,263,687.05
1130 · Allowance for Doubtful Accounts	-2,586,399.06
Total 1100 · * Assessments Receivables	677,287.99
1300 · * Inventories	
1301 · Restaurant Inventory	
1301a · Food	23,742.56
1301b · Alcohol	1,429.71
Total 1301 · Restaurant Inventory	25,172.27
1302 · Retail Inventory	8,854.90
1303 · Fuel Inventory	
1303a · Gasoline	4,672.26
1303b · Truck Diesel	1,968.82
1303c · Off Road Diesel	2,116.63
1303d · Propane	4,892.11
Total 1303 · Fuel Inventory	13,649.82
1350 · Auction Property Tracts	27,322.00
Total 1300 · * Inventories	74,998.99
1400 · * Prepaid Accounts	
1402 · Prepaid Insurance	1,155.00
Total 1400 · * Prepaid Accounts	1,155.00
1700 · Deferred Tax Asset	99,000.00
Total Other Current Assets	852,441.98
Total Current Assets	1,510,380.41
Fixed Assets	
1600 · * Fixed Assets	
1601 · Land	142,101.20
1602 · Orig Cost - Bldgs & Structures	231,652.00

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet
As of December 31, 2018

	Dec 31, 18
1603 · Furniture & Equipment	57,836.45
1604 · Heavy Equipment	288,897.97
1605 · Vehicles	79,599.78
1606 · Improvements	379,290.62
1607 · Property Owner Software	94,804.00
1611 · Smith Well	25,062.81
1612 · Cabin Deck Replacement	43,027.68
1613 · Facility Roof Replacement	5,798.25
1614 · Materials for Const in Progress	2,683.75
1616 · Water System	17,626.09
Total 1600 · * Fixed Assets	1,368,380.60
1615 · Accumulated Depreciation	-625,365.85
Total Fixed Assets	743,014.75
TOTAL ASSETS	**2,253,395.16**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 · Accounts Payable	9,039.81
Total Accounts Payable	9,039.81
Credit Cards	
1095 · Mastercard 0158	2,727.48
Total Credit Cards	2,727.48
Other Current Liabilities	
2100 · * Payroll Liabilities	
2110 · Payroll Taxes Payable	4,711.30
2115 · Employee Insurance-Voluntary	428.25
2120 · Benefits Payable	20,941.02
2100 · * Payroll Liabilities - Other	30.59
Total 2100 · * Payroll Liabilities	26,111.16
2111 · Direct Deposit Liabilities	8,185.52
2500 · * Taxes Payable	
2510 · Sales Tax Payable	-48,127.33
2515 · State Occupancy Tax - (T2)	-28,514.95
2520 · County Hotel Tax - (T3)	-27,770.23
2500 · * Taxes Payable - Other	79,774.52
Total 2500 · * Taxes Payable	-24,637.99
2800 · * Deferred Income	
2801 · Deferred Assessment Income	685,295.18
Total 2800 · * Deferred Income	685,295.18
Total Other Current Liabilities	694,953.87
Total Current Liabilities	706,721.16
Total Liabilities	706,721.16
Equity	
3001 · Members Equity-Undesignated	304,467.15
3002 · Members Equity-Designated	356,797.92
3003 · Contributed Capital	90,512.00
3004 · Adj - Prior Year Collections	-129,928.53
3900 · Retained Earnings	806,106.65
Net Income	118,718.81
Total Equity	1,546,674.00

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet
As of December 31, 2018

	Dec 31, 18
TOTAL LIABILITIES & EQUITY	2,253,395.16