

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
 As of March 31, 2020

	Mar 31, 20	Mar 31, 19
ASSETS		
Current Assets		
Checking/Savings		
1011 - Operating Account	30,521.05	31,285.20
1012 - Deposit Account	261,237.06	279,567.37
1013 - Payroll Account	19,194.37	-156.74
1015 - FDSB Reserve Account	152,408.99	152,332.54
1017 - WTNB Contingency Fund	208,904.21	203,825.76
1030 - * Petty Cash in Office		
1031 - Office Petty Cash	1,463.02	1,219.75
1032 - Resort Registers/Petty Cash	113.12	-126.31
1033 - Laundry Change Machine	100.00	100.00
Total 1030 - * Petty Cash in Office	1,676.14	1,193.44
Total Checking/Savings	673,941.82	668,047.57
Accounts Receivable		
1201 - Accounts Receivable	474.04	386.48
Total Accounts Receivable	474.04	386.48
Other Current Assets		
1100 - * Assessments Receivables		
1102 - Annual Assessments		
1105 - Combined Assessment Receivables	3,059,481.84	3,623,746.49
1105b - Adjustments to Receivables	-50,714.73	-17,699.88
2700 - Prepaid Assessments	-686.05	-414.86
1102 - Annual Assessments - Other	799,618.26	0.00
Total 1102 - Annual Assessments	3,807,699.32	3,605,631.75
1130 - Allowance for Doubtful Accounts	-2,849,751.99	-2,882,944.93
Total 1100 - * Assessments Receivables	957,947.33	722,686.82
1300 - * Inventories		
1301 - Restaurant Inventory		
1301a - Food	39,007.56	39,007.56
1301b - Alcohol	1,429.71	1,429.71
Total 1301 - Restaurant Inventory	40,437.27	40,437.27
1302 - Retail Inventory	13,372.59	8,333.78
1303 - Fuel Inventory		
1303a - Gasoline	3,975.85	1,031.71
1303b - Truck Diesel	5,296.45	2,760.94
1303c - Off Road Diesel	1,580.38	1,430.40
1303d - Propane	2,349.89	-2,214.42
Total 1303 - Fuel Inventory	13,202.57	3,008.63
1350 - Auction Property Tracts	30,885.00	30,885.00
Total 1300 - * Inventories	97,897.43	82,664.68
1400 - * Prepaid Accounts		
1402 - Prepaid Insurance		
1402a - Workers Comp	6,846.00	6,846.00

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	Mar 31, 20	Mar 31, 19
1402b · Property Ins	5,616.67	5,616.67
1402c · General Liability	2,544.25	2,544.25
1402d · Directors E&O	3,500.00	3,500.00
1402 · Prepaid Insurance - Other	4,143.00	4,143.00
Total 1402 · Prepaid Insurance	22,649.92	22,649.92
Total 1400 · * Prepaid Accounts	22,649.92	22,649.92
1700 · Deferred Tax Asset	99,000.00	99,000.00
Total Other Current Assets	1,177,494.68	927,001.42
Total Current Assets	1,851,910.54	1,595,435.47
Fixed Assets		
1600 · * Fixed Assets		
1601 · Land	142,101.20	142,101.20
1602 · Orig Cost - Bldgs & Structures	227,152.00	227,152.00
1603 · Furniture & Equipment	48,932.11	48,932.11
1604 · Heavy Equipment	340,519.47	345,519.47
1605 · Vehicles	112,631.17	92,131.17
1606 · Improvements	357,470.74	351,705.06
1607 · Property Owner Software	94,804.00	94,804.00
1608 · Capital Improvements	4,096.65	0.00
1611 · Smith Well	24,562.81	24,562.81
1612 · Cabin Deck Replacement	44,530.32	44,530.32
1613 · Facility Roof Replacement	5,798.25	5,798.25
1614 · Materials for Const in Progress	1,181.11	1,181.11
1616 · Water System	13,673.80	13,423.80
Total 1600 · * Fixed Assets	1,417,453.63	1,391,841.30
1615 · Accumulated Depreciation	-639,612.22	-639,612.22
Total Fixed Assets	777,841.41	752,229.08
TOTAL ASSETS	2,629,751.95	2,347,664.55
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2010 · Accounts Payable	7,922.70	8,620.77
Total Accounts Payable	7,922.70	8,620.77
Credit Cards		
1095 · Mastercard 0158	-2,439.78	-512.38
1099 · Mastercard 1999	3,197.68	0.00
Total Credit Cards	757.90	-512.38
Other Current Liabilities		
2100 · * Payroll Liabilities		
2110 · Payroll Taxes Payable	7,160.60	3,680.71
2115 · Employee Insurance-Voluntary	-750.59	-653.39
2120 · Benefits Payable	18,626.25	18,626.25
2100 · * Payroll Liabilities - Other	30.59	30.59

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	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>
Total 2100 - * Payroll Liabilities	25,066.85	21,684.16
2111 - Direct Deposit Liabilities	8,225.77	7,633.55
2500 - * Taxes Payable		
2510 - Sales Tax Payable	-28,509.29	-3,544.76
2515 - State Occupancy Tax - (T2)	-35,983.89	-5,306.80
2520 - County Hotel Tax - (T3)	-41,991.46	-6,207.41
2500 - * Taxes Payable - Other	113,494.76	25,084.81
Total 2500 - * Taxes Payable	<u>7,010.12</u>	<u>10,025.84</u>
2800 - * Deferred Income		
2801 - Deferred Assessment Income	865,762.57	512,467.28
2802 - Deferred Other Income	-804.79	0.00
Total 2800 - * Deferred Income	<u>864,957.78</u>	<u>512,467.28</u>
Total Other Current Liabilities	<u>905,260.52</u>	<u>551,810.83</u>
Total Current Liabilities	<u>913,941.12</u>	<u>559,919.22</u>
Total Liabilities	913,941.12	559,919.22
Equity		
3001 - Members Equity-Undesignated	304,467.15	304,467.15
3002 - Members Equity-Designated	356,797.92	356,797.92
3003 - Contributed Capital	94,075.00	94,075.00
3004 - Adj - Prior Year Collections	-143,596.44	-25,654.76
3900 - Retained Earnings	889,498.15	839,643.70
Net Income	214,569.05	218,416.32
Total Equity	<u>1,715,810.83</u>	<u>1,787,745.33</u>
TOTAL LIABILITIES & EQUITY	<u>2,629,751.95</u>	<u>2,347,664.55</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

General & Administration
 (NON-SUPPLEMENTAL)

Ordinary Income/Expense

Income

4001 - Assessment Related Revenue	
4005 - *Association Assessments	
4009 - Special Assessments	216.00
4015 - Volunteer Assessments	430.68
4018 - Assessment Rev-2015 & Prior	5,583.35
4030 - Assessment Interest, Late Fee	1,888.64
4036 - 2016 Assessment Revenue	2,577.20
4037 - 2017 Assessment Revenue	3,538.29
4038 - 2018 Assessment Revenue	5,226.82
4039 - 2019 Assessment Revenue	17,200.45
4040 - 2020 Assessment Revenue	303,654.94
Total 4005 - *Association Assessments	340,316.37
Total 4001 - Assessment Related Revenue	340,316.37
4099 - Supplemental Revenue	
4200 - *Cabin Income	
4210 - Cabin Room Rental Income	0.00
4215 - Property Owner Discounts	0.00
4216 - Other Cabin Discounts	0.00
Total 4200 - *Cabin Income	0.00
4250 - RV/Campground Income	0.00
4300 - * Cafe Income	
4310 - Food Sales	0.00
4311 - Alcohol Sales	0.00
Total 4300 - * Cafe Income	0.00
4400 - Retail Sales	0.00
4500 - * Other Lodge Income	
4510 - Water Sales	0.00
4515 - Pool Fees	0.00
4520 - Laundromat Revenue	0.00
4525 - Ice Revenue	0.00
Total 4500 - * Other Lodge Income	0.00
Total 4099 - Supplemental Revenue	0.00
4600 - * Miscellaneous Income	
4526 - Timely Filed Discount	130.27
4610 - Interest Income	85.50
4611 - Service Charges	-9.10
4612 - Paypal Fees	34.12
4620 - Miscellaneous Income	408.37
Total 4600 - * Miscellaneous Income	649.16
Total Income	340,965.53
Cost of Goods Sold	
5000 - * Cost of Goods Sold	

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

General & Administration
 (NON-SUPPLEMENTAL)

5100 · * COGS - Restaurant	
5110 · COGS - Food	0.00
5115 · COGS - Alcohol	0.00
Total 5100 · * COGS - Restaurant	0.00
5210 · COGS - Retail	0.00
5220 · COGS - Ice	0.00
Total 5000 · * Cost of Goods Sold	0.00
Total COGS	0.00
Gross Profit	340,965.53
Expense	
6000 · * Payroll Expenses	
6010 · Salaries and Wages	45,840.89
6025 · Employer Payroll Tax	4,676.62
Total 6000 · * Payroll Expenses	50,517.51
6040 · Employee Housing Expense	
6042 · Employee Housing - Propane	111.93
6043 · Employee Housing - Repairs	262.50
6044 · Employee Housing-Miscellaneous	0.00
Total 6040 · Employee Housing Expense	374.43
6050 · * Employee Benefits	
6052 · Employee Discounts	0.00
6053 · Employee Insurances	2,810.97
Total 6050 · * Employee Benefits	2,810.97
6100 · * Utilities	
6110 · Electric	9,640.46
6111 · Propane	0.00
6112 · Telephone	2,358.75
6113 · Garbage & Trash	0.00
6114 · Water System	0.00
Total 6100 · * Utilities	11,999.21
6130 · * Insurance	
6131 · Workers Comp	6,538.00
6132 · Property Insurance	30,692.00
6133 · General Liability	3,856.00
6135 · Commercial Vehicle	14,252.00
6140 · Airstrip	1,820.00
Total 6130 · * Insurance	57,158.00
6150 · * Professional Fees	
6152 · Legal Fees	
6152b · Legal Fees - Road Issues	715.00
Total 6152 · Legal Fees	715.00
6153 · Other Professional Fees	1,500.00
Total 6150 · * Professional Fees	2,215.00
6200 · * Heavy Equipment Expense	

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

General & Administration
(NON-SUPPLEMENTAL)

6201 · Heavy Equipment Repair	0.00
6202 · Off Road Diesel	0.00
6203 · Road Expense Miscellaneous	0.00
Total 6200 · * Heavy Equipment Expense	0.00
6300 · * Vehicle Expense	
6301 · Gasoline	73.00
6302 · Diesel	0.00
6303 · Vehicle Repair	0.00
6304 · Vehicle Miscellaneous	14.00
Total 6300 · * Vehicle Expense	87.00
6400 · * Supplies & Equipment	
6410 · Housekeeping Supplies	88.20
6415 · Maintenance Supplies	0.00
6420 · Small tools & equipment	324.76
6425 · Restaurant Supplies	0.00
6426 · Smallwares	0.00
Total 6400 · * Supplies & Equipment	412.96
6450 · * Repairs & Maintenance	
6451 · Bldg/Structure Repairs & Maint	351.27
Total 6450 · * Repairs & Maintenance	351.27
6500 · * Office Administrative Expense	
6510 · Office Supplies	1,219.21
6512 · Postage & Shipping	604.32
6513 · Communications	1,949.33
6514 · Credit Card Fees	15,915.98
6515 · Newsletter	79.80
6516 · Office Equipment	563.31
6520 · Misc. Office Admin.	1,413.08
Total 6500 · * Office Administrative Expense	21,745.03
6550 · * Other Administrative Expense	
6551 · Mileage Reimbursement	881.48
6552 · Licenses and Permits	2,526.00
6553 · Dues & Memberships	247.89
6559 · Booking Fees	0.00
Total 6550 · * Other Administrative Expense	3,655.37
6575 · Software Maintenance & Upgrades	557.35
6700 · * Advertising & Promotion	
6715 · Bands & Entertainment	925.05
6720 · Advertising	205.28
Total 6700 · * Advertising & Promotion	1,130.33
6900 · * Miscellaneous Expense	
6915 · Miscellaneous Expense	12.93
Total 6900 · * Miscellaneous Expense	12.93
Total Expense	153,027.36

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

General & Administration
(NON-SUPPLEMENTAL)

Net Ordinary Income
Net Income

	187,938.17
	<u>187,938.17</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	<u>Road Maintenance</u>	<u>Water System</u>
	<u>(NON-SUPPLEMENTAL)</u>	<u>(NON-SUPPLEMENTAL)</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	0.00	0.00
4015 - Volunteer Assessments	0.00	0.00
4018 - Assessment Rev-2015 & Prior	0.00	0.00
4030 - Assessment Interest, Late Fee	0.00	0.00
4036 - 2016 Assessment Revenue	0.00	0.00
4037 - 2017 Assessment Revenue	0.00	0.00
4038 - 2018 Assessment Revenue	0.00	0.00
4039 - 2019 Assessment Revenue	0.00	0.00
4040 - 2020 Assessment Revenue	0.00	0.00
Total 4005 - *Association Assessments	<u>0.00</u>	<u>0.00</u>
Total 4001 - Assessment Related Revenue	0.00	0.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	0.00	0.00
4215 - Property Owner Discounts	0.00	0.00
4216 - Other Cabin Discounts	0.00	0.00
Total 4200 - *Cabin Income	<u>0.00</u>	<u>0.00</u>
4250 - RV/Campground Income	0.00	0.00
4300 - * Cafe Income		
4310 - Food Sales	0.00	0.00
4311 - Alcohol Sales	0.00	0.00
Total 4300 - * Cafe Income	<u>0.00</u>	<u>0.00</u>
4400 - Retail Sales	0.00	0.00
4500 - * Other Lodge Income		
4510 - Water Sales	0.00	0.00
4515 - Pool Fees	0.00	0.00
4520 - Laundromat Revenue	0.00	0.00
4525 - Ice Revenue	0.00	0.00
Total 4500 - * Other Lodge Income	<u>0.00</u>	<u>0.00</u>
Total 4099 - Supplemental Revenue	0.00	0.00
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	0.00	0.00
4610 - Interest Income	0.00	0.00
4611 - Service Charges	0.00	0.00
4612 - Paypal Fees	0.00	0.00
4620 - Miscellaneous Income	0.00	0.00
Total 4600 - * Miscellaneous Income	<u>0.00</u>	<u>0.00</u>
Total Income	0.00	0.00
Cost of Goods Sold		
5000 - * Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	<u>Road Maintenance</u>	<u>Water System</u>
	<u>(NON-SUPPLEMENTAL)</u>	<u>(NON-SUPPLEMENTAL)</u>
5100 - * COGS - Restaurant		
5110 - COGS - Food	0.00	0.00
5115 - COGS - Alcohol	0.00	0.00
Total 5100 - * COGS - Restaurant	0.00	0.00
5210 - COGS - Retail	0.00	0.00
5220 - COGS - Ice	17.95	0.00
Total 5000 - * Cost of Goods Sold	17.95	0.00
Total COGS	17.95	0.00
Gross Profit	-17.95	0.00
Expense		
6000 - * Payroll Expenses		
6010 - Salaries and Wages	27,615.00	1,677.25
6025 - Employer Payroll Tax	2,654.72	163.73
Total 6000 - * Payroll Expenses	30,269.72	1,840.98
6040 - Employee Housing Expense		
6042 - Employee Housing - Propane	0.00	0.00
6043 - Employee Housing - Repairs	0.00	0.00
6044 - Employee Housing-Miscellaneous	0.00	0.00
Total 6040 - Employee Housing Expense	0.00	0.00
6050 - * Employee Benefits		
6052 - Employee Discounts	0.00	0.00
6053 - Employee Insurances	0.00	0.00
Total 6050 - * Employee Benefits	0.00	0.00
6100 - * Utilities		
6110 - Electric	-322.00	-70.31
6111 - Propane	0.00	0.00
6112 - Telephone	0.00	0.00
6113 - Garbage & Trash	0.00	0.00
6114 - Water System	0.00	102.20
Total 6100 - * Utilities	-322.00	31.89
6130 - * Insurance		
6131 - Workers Comp	0.00	0.00
6132 - Property Insurance	0.00	0.00
6133 - General Liability	0.00	0.00
6135 - Commercial Vehicle	0.00	0.00
6140 - Airstrip	0.00	0.00
Total 6130 - * Insurance	0.00	0.00
6150 - * Professional Fees		
6152 - Legal Fees		
6152b - Legal Fees - Road Issues	0.00	0.00
Total 6152 - Legal Fees	0.00	0.00
6153 - Other Professional Fees	175.00	0.00
Total 6150 - * Professional Fees	175.00	0.00
6200 - * Heavy Equipment Expense		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	Road Maintenance (NON-SUPPLEMENTAL)	Water System (NON-SUPPLEMENTAL)
6201 · Heavy Equipment Repair	1,349.58	0.00
6202 · Off Road Diesel	2,277.38	0.00
6203 · Road Expense Miscellaneous	1,660.06	0.00
Total 6200 · * Heavy Equipment Expense	5,287.02	0.00
6300 · * Vehicle Expense		
6301 · Gasoline	4,561.94	0.00
6302 · Diesel	716.41	0.00
6303 · Vehicle Repair	2,101.56	0.00
6304 · Vehicle Miscellaneous	3,962.39	0.00
Total 6300 · * Vehicle Expense	11,342.30	0.00
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	0.00	0.00
6415 · Maintenance Supplies	199.94	766.66
6420 · Small tools & equipment	0.00	0.00
6425 · Restaurant Supplies	0.00	0.00
6426 · Smallwares	0.00	0.00
Total 6400 · * Supplies & Equipment	199.94	766.66
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	0.00	3,949.22
Total 6450 · * Repairs & Maintenance	0.00	3,949.22
6500 · * Office Administrative Expense		
6510 · Office Supplies	0.00	0.00
6512 · Postage & Shipping	0.00	302.82
6513 · Communications	0.00	0.00
6514 · Credit Card Fees	0.00	0.00
6515 · Newsletter	0.00	0.00
6516 · Office Equipment	0.00	0.00
6520 · Misc. Office Admin.	0.00	0.00
Total 6500 · * Office Administrative Expense	0.00	302.82
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	0.00	0.00
6552 · Licenses and Permits	0.00	0.00
6553 · Dues & Memberships	0.00	0.00
6559 · Booking Fees	0.00	0.00
Total 6550 · * Other Administrative Expense	0.00	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	0.00	0.00
6720 · Advertising	0.00	0.00
Total 6700 · * Advertising & Promotion	0.00	0.00
6900 · * Miscellaneous Expense		
6915 · Miscellaneous Expense	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00
Total Expense	46,951.98	6,891.57

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	Road Maintenance	Water System
	(NON-SUPPLEMENTAL)	(NON-SUPPLEMENTAL)
Net Ordinary Income	-46,969.93	-6,891.57
Net Income	-46,969.93	-6,891.57

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>Total NON-SUPPLEMENTAL</u>	<u>Cabins (SUPPLEMENTAL)</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	216.00	0.00
4015 - Volunteer Assessments	430.68	0.00
4018 - Assessment Rev-2015 & Prior	5,583.35	0.00
4030 - Assessment Interest, Late Fee	1,888.64	0.00
4036 - 2016 Assessment Revenue	2,577.20	0.00
4037 - 2017 Assessment Revenue	3,538.29	0.00
4038 - 2018 Assessment Revenue	5,226.82	0.00
4039 - 2019 Assessment Revenue	17,200.45	0.00
4040 - 2020 Assessment Revenue	303,654.94	0.00
Total 4005 - *Association Assessments	<u>340,316.37</u>	<u>0.00</u>
Total 4001 - Assessment Related Revenue	340,316.37	0.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	0.00	145,902.59
4215 - Property Owner Discounts	0.00	-6,843.85
4216 - Other Cabin Discounts	0.00	2,188.29
Total 4200 - *Cabin Income	<u>0.00</u>	<u>141,247.03</u>
4250 - RV/Campground Income	0.00	0.00
4300 - * Cafe Income		
4310 - Food Sales	0.00	0.00
4311 - Alcohol Sales	0.00	0.00
Total 4300 - * Cafe Income	<u>0.00</u>	<u>0.00</u>
4400 - Retail Sales	0.00	0.00
4500 - * Other Lodge Income		
4510 - Water Sales	0.00	0.00
4515 - Pool Fees	0.00	0.00
4520 - Laundromat Revenue	0.00	0.00
4525 - Ice Revenue	0.00	0.00
Total 4500 - * Other Lodge Income	<u>0.00</u>	<u>0.00</u>
Total 4099 - Supplemental Revenue	0.00	141,247.03
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	130.27	97.36
4610 - Interest Income	85.50	0.00
4611 - Service Charges	-9.10	0.00
4612 - Paypal Fees	34.12	0.00
4620 - Miscellaneous Income	408.37	0.00
Total 4600 - * Miscellaneous Income	<u>649.16</u>	<u>97.36</u>
Total Income	340,965.53	141,344.39
Cost of Goods Sold		
5000 - * Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>Total NON-SUPPLEMENTAL</u>	<u>Cabins (SUPPLEMENTAL)</u>
5100 - * COGS - Restaurant		
5110 - COGS - Food	0.00	0.00
5115 - COGS - Alcohol	0.00	0.00
Total 5100 - * COGS - Restaurant	0.00	0.00
5210 - COGS - Retail	0.00	0.00
5220 - COGS - Ice	17.95	0.00
Total 5000 - * Cost of Goods Sold	17.95	0.00
Total COGS	17.95	0.00
Gross Profit	340,947.58	141,344.39
Expense		
6000 - * Payroll Expenses		
6010 - Salaries and Wages	75,133.14	14,455.00
6025 - Employer Payroll Tax	7,495.07	1,410.86
Total 6000 - * Payroll Expenses	82,628.21	15,865.86
6040 - Employee Housing Expense		
6042 - Employee Housing - Propane	111.93	0.00
6043 - Employee Housing - Repairs	262.50	0.00
6044 - Employee Housing-Miscellaneous	0.00	0.00
Total 6040 - Employee Housing Expense	374.43	0.00
6050 - * Employee Benefits		
6052 - Employee Discounts	0.00	0.00
6053 - Employee Insurances	2,810.97	0.00
Total 6050 - * Employee Benefits	2,810.97	0.00
6100 - * Utilities		
6110 - Electric	9,248.15	-719.81
6111 - Propane	0.00	0.00
6112 - Telephone	2,358.75	0.00
6113 - Garbage & Trash	0.00	0.00
6114 - Water System	102.20	0.00
Total 6100 - * Utilities	11,709.10	-719.81
6130 - * Insurance		
6131 - Workers Comp	6,538.00	0.00
6132 - Property Insurance	30,692.00	0.00
6133 - General Liability	3,856.00	0.00
6135 - Commercial Vehicle	14,252.00	0.00
6140 - Airstrip	1,820.00	0.00
Total 6130 - * Insurance	57,158.00	0.00
6150 - * Professional Fees		
6152 - Legal Fees		
6152b - Legal Fees - Road Issues	715.00	0.00
Total 6152 - Legal Fees	715.00	0.00
6153 - Other Professional Fees	1,675.00	0.00
Total 6150 - * Professional Fees	2,390.00	0.00
6200 - * Heavy Equipment Expense		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>Total NON-SUPPLEMENTAL</u>	<u>Cabins (SUPPLEMENTAL)</u>
6201 · Heavy Equipment Repair	1,349.58	0.00
6202 · Off Road Diesel	2,277.38	0.00
6203 · Road Expense Miscellaneous	1,660.06	0.00
Total 6200 · * Heavy Equipment Expense	5,287.02	0.00
6300 · * Vehicle Expense		
6301 · Gasoline	4,634.94	0.00
6302 · Diesel	716.41	0.00
6303 · Vehicle Repair	2,101.56	0.00
6304 · Vehicle Miscellaneous	3,976.39	0.00
Total 6300 · * Vehicle Expense	11,429.30	0.00
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	88.20	4,703.12
6415 · Maintenance Supplies	966.60	419.84
6420 · Small tools & equipment	324.76	0.41
6425 · Restaurant Supplies	0.00	0.00
6426 · Smallwares	0.00	0.00
Total 6400 · * Supplies & Equipment	1,379.56	5,123.37
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	4,300.49	351.27
Total 6450 · * Repairs & Maintenance	4,300.49	351.27
6500 · * Office Administrative Expense		
6510 · Office Supplies	1,219.21	0.00
6512 · Postage & Shipping	907.14	0.00
6513 · Communications	1,949.33	0.00
6514 · Credit Card Fees	15,915.98	0.00
6515 · Newsletter	79.80	0.00
6516 · Office Equipment	563.31	0.00
6520 · Misc. Office Admin.	1,413.08	0.00
Total 6500 · * Office Administrative Expense	22,047.85	0.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	881.48	0.00
6552 · Licenses and Permits	2,526.00	0.00
6553 · Dues & Memberships	247.89	0.00
6559 · Booking Fees	0.00	7,968.39
Total 6550 · * Other Administrative Expense	3,655.37	7,968.39
6575 · Software Maintenance & Upgrades	557.35	0.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	925.05	0.00
6720 · Advertising	205.28	0.00
Total 6700 · * Advertising & Promotion	1,130.33	0.00
6900 · * Miscellaneous Expense		
6915 · Miscellaneous Expense	12.93	0.00
Total 6900 · * Miscellaneous Expense	12.93	0.00
Total Expense	206,870.91	28,589.08

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	Total NON-SUPPLEMENTAL	Cabins (SUPPLEMENTAL)
Net Ordinary Income	134,076.67	112,755.31
Net Income	134,076.67	112,755.31

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>General Lodge</u>	<u>Ice</u>
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	0.00	0.00
4015 - Volunteer Assessments	0.00	0.00
4018 - Assessment Rev-2015 & Prior	0.00	0.00
4030 - Assessment Interest, Late Fee	0.00	0.00
4036 - 2016 Assessment Revenue	0.00	0.00
4037 - 2017 Assessment Revenue	0.00	0.00
4038 - 2018 Assessment Revenue	0.00	0.00
4039 - 2019 Assessment Revenue	0.00	0.00
4040 - 2020 Assessment Revenue	0.00	0.00
Total 4005 - *Association Assessments	<u>0.00</u>	<u>0.00</u>
Total 4001 - Assessment Related Revenue	0.00	0.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	0.00	0.00
4215 - Property Owner Discounts	0.00	0.00
4216 - Other Cabin Discounts	0.00	0.00
Total 4200 - *Cabin Income	<u>0.00</u>	<u>0.00</u>
4250 - RV/Campground Income	0.00	0.00
4300 - * Cafe Income		
4310 - Food Sales	0.00	0.00
4311 - Alcohol Sales	0.00	0.00
Total 4300 - * Cafe Income	<u>0.00</u>	<u>0.00</u>
4400 - Retail Sales	0.00	0.00
4500 - * Other Lodge Income		
4510 - Water Sales	0.00	0.00
4515 - Pool Fees	0.00	0.00
4520 - Laundromat Revenue	0.00	0.00
4525 - Ice Revenue	0.00	1,340.95
Total 4500 - * Other Lodge Income	<u>0.00</u>	<u>1,340.95</u>
Total 4099 - Supplemental Revenue	0.00	1,340.95
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	0.00	0.00
4610 - Interest Income	0.00	0.00
4611 - Service Charges	0.00	0.00
4612 - Paypal Fees	0.00	0.00
4620 - Miscellaneous Income	14.88	0.00
Total 4600 - * Miscellaneous Income	<u>14.88</u>	<u>0.00</u>
Total Income	14.88	1,340.95
Cost of Goods Sold		
5000 - * Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	General Lodge	Ice
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
5100 · * COGS - Restaurant		
5110 · COGS - Food	0.00	0.00
5115 · COGS - Alcohol	0.00	0.00
Total 5100 · * COGS - Restaurant	0.00	0.00
5210 · COGS - Retail	0.00	0.00
5220 · COGS - Ice	0.00	759.94
Total 5000 · * Cost of Goods Sold	0.00	759.94
Total COGS	0.00	759.94
Gross Profit	14.88	581.01
Expense		
6000 · * Payroll Expenses		
6010 · Salaries and Wages	20,216.13	0.00
6025 · Employer Payroll Tax	1,973.03	0.00
Total 6000 · * Payroll Expenses	22,189.16	0.00
6040 · Employee Housing Expense		
6042 · Employee Housing - Propane	0.00	0.00
6043 · Employee Housing - Repairs	42.04	0.00
6044 · Employee Housing-Miscellaneous	351.59	0.00
Total 6040 · Employee Housing Expense	393.63	0.00
6050 · * Employee Benefits		
6052 · Employee Discounts	0.00	0.00
6053 · Employee Insurances	0.00	0.00
Total 6050 · * Employee Benefits	0.00	0.00
6100 · * Utilities		
6110 · Electric	-167.03	0.00
6111 · Propane	105.60	0.00
6112 · Telephone	0.00	0.00
6113 · Garbage & Trash	1,659.36	0.00
6114 · Water System	0.00	0.00
Total 6100 · * Utilities	1,597.93	0.00
6130 · * Insurance		
6131 · Workers Comp	0.00	0.00
6132 · Property Insurance	0.00	0.00
6133 · General Liability	0.00	0.00
6135 · Commercial Vehicle	0.00	0.00
6140 · Airstrip	0.00	0.00
Total 6130 · * Insurance	0.00	0.00
6150 · * Professional Fees		
6152 · Legal Fees		
6152b · Legal Fees - Road Issues	0.00	0.00
Total 6152 · Legal Fees	0.00	0.00
6153 · Other Professional Fees	0.00	0.00
Total 6150 · * Professional Fees	0.00	0.00
6200 · * Heavy Equipment Expense		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	General Lodge	Ice
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
6201 · Heavy Equipment Repair	0.00	0.00
6202 · Off Road Diesel	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	0.00
Total 6200 · * Heavy Equipment Expense	0.00	0.00
6300 · * Vehicle Expense		
6301 · Gasoline	0.00	0.00
6302 · Diesel	0.00	0.00
6303 · Vehicle Repair	0.00	0.00
6304 · Vehicle Miscellaneous	0.00	0.00
Total 6300 · * Vehicle Expense	0.00	0.00
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	0.00	0.00
6415 · Maintenance Supplies	3,361.68	0.00
6420 · Small tools & equipment	2,393.14	0.00
6425 · Restaurant Supplies	0.00	0.00
6426 · Smallwares	0.00	0.00
Total 6400 · * Supplies & Equipment	5,754.82	0.00
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	0.00	0.00
Total 6450 · * Repairs & Maintenance	0.00	0.00
6500 · * Office Administrative Expense		
6510 · Office Supplies	0.00	0.00
6512 · Postage & Shipping	0.00	0.00
6513 · Communications	0.00	0.00
6514 · Credit Card Fees	0.00	0.00
6515 · Newsletter	0.00	0.00
6516 · Office Equipment	0.00	0.00
6520 · Misc. Office Admin.	0.00	0.00
Total 6500 · * Office Administrative Expense	0.00	0.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	0.00	0.00
6552 · Licenses and Permits	0.00	0.00
6553 · Dues & Memberships	0.00	0.00
6559 · Booking Fees	0.00	0.00
Total 6550 · * Other Administrative Expense	0.00	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	0.00	0.00
6720 · Advertising	0.00	0.00
Total 6700 · * Advertising & Promotion	0.00	0.00
6900 · * Miscellaneous Expense		
6915 · Miscellaneous Expense	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00
Total Expense	29,935.54	0.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	General Lodge	Ice
	(SUPPLEMENTAL)	(SUPPLEMENTAL)
Net Ordinary Income	-29,920.66	581.01
Net Income	<u>-29,920.66</u>	<u>581.01</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	Laundry	Pool
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	0.00	0.00
4015 - Volunteer Assessments	0.00	0.00
4018 - Assessment Rev-2015 & Prior	0.00	0.00
4030 - Assessment Interest, Late Fee	0.00	0.00
4036 - 2016 Assessment Revenue	0.00	0.00
4037 - 2017 Assessment Revenue	0.00	0.00
4038 - 2018 Assessment Revenue	0.00	0.00
4039 - 2019 Assessment Revenue	0.00	0.00
4040 - 2020 Assessment Revenue	0.00	0.00
Total 4005 - *Association Assessments	<u>0.00</u>	<u>0.00</u>
Total 4001 - Assessment Related Revenue	0.00	0.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	0.00	0.00
4215 - Property Owner Discounts	0.00	0.00
4216 - Other Cabin Discounts	0.00	0.00
Total 4200 - *Cabin Income	<u>0.00</u>	<u>0.00</u>
4250 - RV/Campground Income	0.00	0.00
4300 - * Cafe Income		
4310 - Food Sales	0.00	0.00
4311 - Alcohol Sales	0.00	0.00
Total 4300 - * Cafe Income	<u>0.00</u>	<u>0.00</u>
4400 - Retail Sales	0.00	0.00
4500 - * Other Lodge Income		
4510 - Water Sales	0.00	0.00
4515 - Pool Fees	0.00	230.00
4520 - Laundromat Revenue	2,486.25	0.00
4525 - Ice Revenue	0.00	0.00
Total 4500 - * Other Lodge Income	<u>2,486.25</u>	<u>230.00</u>
Total 4099 - Supplemental Revenue	2,486.25	230.00
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	0.00	0.00
4610 - Interest Income	0.00	0.00
4611 - Service Charges	0.00	0.00
4612 - Paypal Fees	0.00	0.00
4620 - Miscellaneous Income	0.00	0.00
Total 4600 - * Miscellaneous Income	<u>0.00</u>	<u>0.00</u>
Total Income	2,486.25	230.00
Cost of Goods Sold		
5000 - * Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	Laundry	Pool
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
5100 - * COGS - Restaurant		
5110 - COGS - Food	0.00	0.00
5115 - COGS - Alcohol	0.00	0.00
Total 5100 - * COGS - Restaurant	0.00	0.00
5210 - COGS - Retail	0.00	0.00
5220 - COGS - Ice	0.00	0.00
Total 5000 - * Cost of Goods Sold	0.00	0.00
Total COGS	0.00	0.00
Gross Profit	2,486.25	230.00
Expense		
6000 - * Payroll Expenses		
6010 - Salaries and Wages	185.00	3,106.75
6025 - Employer Payroll Tax	18.08	303.23
Total 6000 - * Payroll Expenses	203.08	3,409.98
6040 - Employee Housing Expense		
6042 - Employee Housing - Propane	0.00	0.00
6043 - Employee Housing - Repairs	0.00	0.00
6044 - Employee Housing-Miscellaneous	0.00	0.00
Total 6040 - Employee Housing Expense	0.00	0.00
6050 - * Employee Benefits		
6052 - Employee Discounts	0.00	0.00
6053 - Employee Insurances	0.00	0.00
Total 6050 - * Employee Benefits	0.00	0.00
6100 - * Utilities		
6110 - Electric	-17.24	-52.24
6111 - Propane	1,291.40	0.00
6112 - Telephone	0.00	0.00
6113 - Garbage & Trash	0.00	0.00
6114 - Water System	0.00	0.00
Total 6100 - * Utilities	1,274.16	-52.24
6130 - * Insurance		
6131 - Workers Comp	0.00	0.00
6132 - Property Insurance	0.00	0.00
6133 - General Liability	0.00	0.00
6135 - Commercial Vehicle	0.00	0.00
6140 - Airstrip	0.00	0.00
Total 6130 - * Insurance	0.00	0.00
6150 - * Professional Fees		
6152 - Legal Fees		
6152b - Legal Fees - Road Issues	0.00	0.00
Total 6152 - Legal Fees	0.00	0.00
6153 - Other Professional Fees	0.00	0.00
Total 6150 - * Professional Fees	0.00	0.00
6200 - * Heavy Equipment Expense		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	Laundry	Pool
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
6201 · Heavy Equipment Repair	0.00	0.00
6202 · Off Road Diesel	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	0.00
Total 6200 · * Heavy Equipment Expense	0.00	0.00
6300 · * Vehicle Expense		
6301 · Gasoline	0.00	0.00
6302 · Diesel	0.00	0.00
6303 · Vehicle Repair	0.00	0.00
6304 · Vehicle Miscellaneous	0.00	0.00
Total 6300 · * Vehicle Expense	0.00	0.00
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	0.00	0.00
6415 · Maintenance Supplies	0.00	1,875.40
6420 · Small tools & equipment	0.00	0.00
6425 · Restaurant Supplies	0.00	0.00
6426 · Smallwares	0.00	0.00
Total 6400 · * Supplies & Equipment	0.00	1,875.40
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	0.00	0.00
Total 6450 · * Repairs & Maintenance	0.00	0.00
6500 · * Office Administrative Expense		
6510 · Office Supplies	0.00	0.00
6512 · Postage & Shipping	0.00	0.00
6513 · Communications	0.00	0.00
6514 · Credit Card Fees	0.00	0.00
6515 · Newsletter	0.00	0.00
6516 · Office Equipment	0.00	0.00
6520 · Misc. Office Admin.	0.00	0.00
Total 6500 · * Office Administrative Expense	0.00	0.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	0.00	0.00
6552 · Licenses and Permits	0.00	0.00
6553 · Dues & Memberships	0.00	0.00
6559 · Booking Fees	0.00	0.00
Total 6550 · * Other Administrative Expense	0.00	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	0.00	0.00
6720 · Advertising	0.00	0.00
Total 6700 · * Advertising & Promotion	0.00	0.00
6900 · * Miscellaneous Expense		
6915 · Miscellaneous Expense	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00
Total Expense	1,477.24	5,233.14

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	Laundry	Pool
	(SUPPLEMENTAL)	(SUPPLEMENTAL)
Net Ordinary Income	1,009.01	-5,003.14
Net Income	<u>1,009.01</u>	<u>-5,003.14</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	<u>Restaurant</u>	<u>Retail</u>
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	0.00	0.00
4015 - Volunteer Assessments	0.00	0.00
4018 - Assessment Rev-2015 & Prior	0.00	0.00
4030 - Assessment Interest, Late Fee	0.00	0.00
4036 - 2016 Assessment Revenue	0.00	0.00
4037 - 2017 Assessment Revenue	0.00	0.00
4038 - 2018 Assessment Revenue	0.00	0.00
4039 - 2019 Assessment Revenue	0.00	0.00
4040 - 2020 Assessment Revenue	0.00	0.00
Total 4005 - *Association Assessments	<u>0.00</u>	<u>0.00</u>
Total 4001 - Assessment Related Revenue	0.00	0.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	0.00	0.00
4215 - Property Owner Discounts	0.00	0.00
4216 - Other Cabin Discounts	0.00	0.00
Total 4200 - *Cabin Income	<u>0.00</u>	<u>0.00</u>
4250 - RV/Campground Income	0.00	0.00
4300 - * Cafe Income		
4310 - Food Sales	61,152.56	0.00
4311 - Alcohol Sales	7,764.44	0.00
Total 4300 - * Cafe Income	<u>68,917.00</u>	<u>0.00</u>
4400 - Retail Sales	0.00	7,967.69
4500 - * Other Lodge Income		
4510 - Water Sales	0.00	0.00
4515 - Pool Fees	0.00	0.00
4520 - Laundromat Revenue	0.00	0.00
4525 - Ice Revenue	0.00	0.00
Total 4500 - * Other Lodge Income	<u>0.00</u>	<u>0.00</u>
Total 4099 - Supplemental Revenue	<u>68,917.00</u>	<u>7,967.69</u>
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	0.00	0.00
4610 - Interest Income	0.00	0.00
4611 - Service Charges	0.00	0.00
4612 - Paypal Fees	0.00	0.00
4620 - Miscellaneous Income	0.00	0.00
Total 4600 - * Miscellaneous Income	<u>0.00</u>	<u>0.00</u>
Total Income	68,917.00	7,967.69
Cost of Goods Sold		
5000 - * Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>Restaurant</u>	<u>Retail</u>
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
5100 - * COGS - Restaurant		
5110 - COGS - Food	39,168.83	0.00
5115 - COGS - Alcohol	6,211.23	0.00
Total 5100 - * COGS - Restaurant	<u>45,380.06</u>	<u>0.00</u>
5210 - COGS - Retail	0.00	4,324.51
5220 - COGS - Ice	0.00	0.00
Total 5000 - * Cost of Goods Sold	<u>45,380.06</u>	<u>4,324.51</u>
Total COGS	<u>45,380.06</u>	<u>4,324.51</u>
Gross Profit	23,536.94	3,643.18
Expense		
6000 - * Payroll Expenses		
6010 - Salaries and Wages	39,229.77	0.00
6025 - Employer Payroll Tax	4,517.57	0.00
Total 6000 - * Payroll Expenses	<u>43,747.34</u>	<u>0.00</u>
6040 - Employee Housing Expense		
6042 - Employee Housing - Propane	0.00	0.00
6043 - Employee Housing - Repairs	0.00	0.00
6044 - Employee Housing-Miscellaneous	0.00	0.00
Total 6040 - Employee Housing Expense	<u>0.00</u>	<u>0.00</u>
6050 - * Employee Benefits		
6052 - Employee Discounts	0.00	307.31
6053 - Employee Insurances	0.00	0.00
Total 6050 - * Employee Benefits	<u>0.00</u>	<u>307.31</u>
6100 - * Utilities		
6110 - Electric	-383.88	0.00
6111 - Propane	1,958.00	0.00
6112 - Telephone	0.00	0.00
6113 - Garbage & Trash	0.00	0.00
6114 - Water System	0.00	0.00
Total 6100 - * Utilities	<u>1,574.12</u>	<u>0.00</u>
6130 - * Insurance		
6131 - Workers Comp	0.00	0.00
6132 - Property Insurance	0.00	0.00
6133 - General Liability	0.00	0.00
6135 - Commercial Vehicle	0.00	0.00
6140 - Airstrip	0.00	0.00
Total 6130 - * Insurance	<u>0.00</u>	<u>0.00</u>
6150 - * Professional Fees		
6152 - Legal Fees		
6152b - Legal Fees - Road Issues	0.00	0.00
Total 6152 - Legal Fees	<u>0.00</u>	<u>0.00</u>
6153 - Other Professional Fees	0.00	0.00
Total 6150 - * Professional Fees	<u>0.00</u>	<u>0.00</u>
6200 - * Heavy Equipment Expense		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	Restaurant	Retail
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
6201 · Heavy Equipment Repair	0.00	0.00
6202 · Off Road Diesel	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	0.00
Total 6200 · * Heavy Equipment Expense	0.00	0.00
6300 · * Vehicle Expense		
6301 · Gasoline	0.00	0.00
6302 · Diesel	0.00	0.00
6303 · Vehicle Repair	0.00	0.00
6304 · Vehicle Miscellaneous	0.00	0.00
Total 6300 · * Vehicle Expense	0.00	0.00
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	0.00	44.04
6415 · Maintenance Supplies	0.00	0.00
6420 · Small tools & equipment	3,747.08	0.00
6425 · Restaurant Supplies	202.73	0.00
6426 · Smallwares	407.48	0.00
Total 6400 · * Supplies & Equipment	4,357.29	44.04
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	0.00	0.00
Total 6450 · * Repairs & Maintenance	0.00	0.00
6500 · * Office Administrative Expense		
6510 · Office Supplies	0.00	0.00
6512 · Postage & Shipping	0.00	0.00
6513 · Communications	0.00	0.00
6514 · Credit Card Fees	0.00	0.00
6515 · Newsletter	0.00	0.00
6516 · Office Equipment	0.00	0.00
6520 · Misc. Office Admin.	0.00	0.00
Total 6500 · * Office Administrative Expense	0.00	0.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	0.00	0.00
6552 · Licenses and Permits	0.00	0.00
6553 · Dues & Memberships	0.00	0.00
6559 · Booking Fees	0.00	0.00
Total 6550 · * Other Administrative Expense	0.00	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	0.00	0.00
6720 · Advertising	0.00	0.00
Total 6700 · * Advertising & Promotion	0.00	0.00
6900 · * Miscellaneous Expense		
6915 · Miscellaneous Expense	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00
Total Expense	49,678.75	351.35

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	Restaurant	Retail
	(SUPPLEMENTAL)	(SUPPLEMENTAL)
Net Ordinary Income	-26,141.81	3,291.83
Net Income	<u>-26,141.81</u>	<u>3,291.83</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	<u>RV & Camping</u>	<u>Water Sales</u>
	<u>(SUPPLEMENTAL)</u>	<u>(SUPPLEMENTAL)</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	0.00	0.00
4015 - Volunteer Assessments	0.00	0.00
4018 - Assessment Rev-2015 & Prior	0.00	0.00
4030 - Assessment Interest, Late Fee	0.00	0.00
4036 - 2016 Assessment Revenue	0.00	0.00
4037 - 2017 Assessment Revenue	0.00	0.00
4038 - 2018 Assessment Revenue	0.00	0.00
4039 - 2019 Assessment Revenue	0.00	0.00
4040 - 2020 Assessment Revenue	0.00	0.00
Total 4005 - *Association Assessments	<u>0.00</u>	<u>0.00</u>
Total 4001 - Assessment Related Revenue	0.00	0.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	0.00	0.00
4215 - Property Owner Discounts	0.00	0.00
4216 - Other Cabin Discounts	0.00	0.00
Total 4200 - *Cabin Income	<u>0.00</u>	<u>0.00</u>
4250 - RV/Campground Income	18,970.70	0.00
4300 - * Cafe Income		
4310 - Food Sales	0.00	0.00
4311 - Alcohol Sales	0.00	0.00
Total 4300 - * Cafe Income	<u>0.00</u>	<u>0.00</u>
4400 - Retail Sales	0.00	0.00
4500 - * Other Lodge Income		
4510 - Water Sales	0.00	4,904.45
4515 - Pool Fees	0.00	0.00
4520 - Laundromat Revenue	0.00	0.00
4525 - Ice Revenue	0.00	0.00
Total 4500 - * Other Lodge Income	<u>0.00</u>	<u>4,904.45</u>
Total 4099 - Supplemental Revenue	18,970.70	4,904.45
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	0.00	0.00
4610 - Interest Income	0.00	0.00
4611 - Service Charges	0.00	0.00
4612 - Paypal Fees	0.00	0.00
4620 - Miscellaneous Income	0.00	0.00
Total 4600 - * Miscellaneous Income	<u>0.00</u>	<u>0.00</u>
Total Income	18,970.70	4,904.45
Cost of Goods Sold		
5000 - * Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)
5100 - * COGS - Restaurant		
5110 - COGS - Food	0.00	0.00
5115 - COGS - Alcohol	0.00	0.00
Total 5100 - * COGS - Restaurant	0.00	0.00
5210 - COGS - Retail	0.00	0.00
5220 - COGS - Ice	0.00	0.00
Total 5000 - * Cost of Goods Sold	0.00	0.00
Total COGS	0.00	0.00
Gross Profit	18,970.70	4,904.45
Expense		
6000 - * Payroll Expenses		
6010 - Salaries and Wages	0.00	0.00
6025 - Employer Payroll Tax	0.00	0.00
Total 6000 - * Payroll Expenses	0.00	0.00
6040 - Employee Housing Expense		
6042 - Employee Housing - Propane	0.00	0.00
6043 - Employee Housing - Repairs	0.00	0.00
6044 - Employee Housing-Miscellaneous	0.00	0.00
Total 6040 - Employee Housing Expense	0.00	0.00
6050 - * Employee Benefits		
6052 - Employee Discounts	0.00	0.00
6053 - Employee Insurances	0.00	0.00
Total 6050 - * Employee Benefits	0.00	0.00
6100 - * Utilities		
6110 - Electric	0.00	0.00
6111 - Propane	0.00	0.00
6112 - Telephone	0.00	0.00
6113 - Garbage & Trash	0.00	0.00
6114 - Water System	0.00	0.00
Total 6100 - * Utilities	0.00	0.00
6130 - * Insurance		
6131 - Workers Comp	0.00	0.00
6132 - Property Insurance	0.00	0.00
6133 - General Liability	0.00	0.00
6135 - Commercial Vehicle	0.00	0.00
6140 - Airstrip	0.00	0.00
Total 6130 - * Insurance	0.00	0.00
6150 - * Professional Fees		
6152 - Legal Fees		
6152b - Legal Fees - Road Issues	0.00	0.00
Total 6152 - Legal Fees	0.00	0.00
6153 - Other Professional Fees	0.00	0.00
Total 6150 - * Professional Fees	0.00	0.00
6200 - * Heavy Equipment Expense		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	RV & Camping (SUPPLEMENTAL)	Water Sales (SUPPLEMENTAL)
6201 · Heavy Equipment Repair	0.00	0.00
6202 · Off Road Diesel	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	0.00
Total 6200 · * Heavy Equipment Expense	0.00	0.00
6300 · * Vehicle Expense		
6301 · Gasoline	0.00	0.00
6302 · Diesel	0.00	0.00
6303 · Vehicle Repair	0.00	0.00
6304 · Vehicle Miscellaneous	0.00	0.00
Total 6300 · * Vehicle Expense	0.00	0.00
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	0.00	0.00
6415 · Maintenance Supplies	0.00	0.00
6420 · Small tools & equipment	0.00	0.00
6425 · Restaurant Supplies	0.00	0.00
6426 · Smallwares	0.00	0.00
Total 6400 · * Supplies & Equipment	0.00	0.00
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	0.00	0.00
Total 6450 · * Repairs & Maintenance	0.00	0.00
6500 · * Office Administrative Expense		
6510 · Office Supplies	0.00	0.00
6512 · Postage & Shipping	0.00	0.00
6513 · Communications	0.00	0.00
6514 · Credit Card Fees	0.00	0.00
6515 · Newsletter	0.00	0.00
6516 · Office Equipment	0.00	0.00
6520 · Misc. Office Admin.	0.00	0.00
Total 6500 · * Office Administrative Expense	0.00	0.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	0.00	0.00
6552 · Licenses and Permits	0.00	0.00
6553 · Dues & Memberships	0.00	0.00
6559 · Booking Fees	0.00	0.00
Total 6550 · * Other Administrative Expense	0.00	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	0.00	0.00
6720 · Advertising	0.00	0.00
Total 6700 · * Advertising & Promotion	0.00	0.00
6900 · * Miscellaneous Expense		
6915 · Miscellaneous Expense	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00
Total Expense	0.00	0.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	RV & Camping	Water Sales
	(SUPPLEMENTAL)	(SUPPLEMENTAL)
Net Ordinary Income	18,970.70	4,904.45
Net Income	18,970.70	4,904.45

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	<u>Total SUPPLEMENTAL</u>	<u>Unclassified</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	0.00	0.00
4015 - Volunteer Assessments	0.00	0.00
4018 - Assessment Rev-2015 & Prior	0.00	0.00
4030 - Assessment Interest, Late Fee	0.00	0.00
4036 - 2016 Assessment Revenue	0.00	0.00
4037 - 2017 Assessment Revenue	0.00	0.00
4038 - 2018 Assessment Revenue	0.00	0.00
4039 - 2019 Assessment Revenue	0.00	0.00
4040 - 2020 Assessment Revenue	0.00	0.00
Total 4005 - *Association Assessments	<u>0.00</u>	<u>0.00</u>
Total 4001 - Assessment Related Revenue	0.00	0.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	145,902.59	0.00
4215 - Property Owner Discounts	-6,843.85	0.00
4216 - Other Cabin Discounts	2,188.29	0.00
Total 4200 - *Cabin Income	<u>141,247.03</u>	<u>0.00</u>
4250 - RV/Campground Income	18,970.70	0.00
4300 - * Cafe Income		
4310 - Food Sales	61,152.56	0.00
4311 - Alcohol Sales	7,764.44	0.00
Total 4300 - * Cafe Income	<u>68,917.00</u>	<u>0.00</u>
4400 - Retail Sales	7,967.69	0.00
4500 - * Other Lodge Income		
4510 - Water Sales	4,904.45	0.00
4515 - Pool Fees	230.00	0.00
4520 - Laundromat Revenue	2,486.25	0.00
4525 - Ice Revenue	1,340.95	0.00
Total 4500 - * Other Lodge Income	<u>8,961.65</u>	<u>0.00</u>
Total 4099 - Supplemental Revenue	246,064.07	0.00
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	97.36	0.00
4610 - Interest Income	0.00	0.00
4611 - Service Charges	0.00	0.00
4612 - Paypal Fees	0.00	0.00
4620 - Miscellaneous Income	14.88	0.00
Total 4600 - * Miscellaneous Income	<u>112.24</u>	<u>0.00</u>
Total Income	246,176.31	0.00
Cost of Goods Sold		
5000 - * Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>Total SUPPLEMENTAL</u>	<u>Unclassified</u>
5100 - * COGS - Restaurant		
5110 - COGS - Food	39,168.83	-45.68
5115 - COGS - Alcohol	6,211.23	0.00
Total 5100 - * COGS - Restaurant	45,380.06	-45.68
5210 - COGS - Retail	4,324.51	0.00
5220 - COGS - Ice	759.94	0.00
Total 5000 - * Cost of Goods Sold	50,464.51	-45.68
Total COGS	50,464.51	-45.68
Gross Profit	195,711.80	45.68
Expense		
6000 - * Payroll Expenses		
6010 - Salaries and Wages	77,192.65	0.00
6025 - Employer Payroll Tax	8,222.77	0.00
Total 6000 - * Payroll Expenses	85,415.42	0.00
6040 - Employee Housing Expense		
6042 - Employee Housing - Propane	0.00	0.00
6043 - Employee Housing - Repairs	42.04	0.00
6044 - Employee Housing-Miscellaneous	351.59	0.00
Total 6040 - Employee Housing Expense	393.63	0.00
6050 - * Employee Benefits		
6052 - Employee Discounts	307.31	0.00
6053 - Employee Insurances	0.00	0.00
Total 6050 - * Employee Benefits	307.31	0.00
6100 - * Utilities		
6110 - Electric	-1,340.20	0.00
6111 - Propane	3,355.00	0.00
6112 - Telephone	0.00	0.00
6113 - Garbage & Trash	1,659.36	0.00
6114 - Water System	0.00	0.00
Total 6100 - * Utilities	3,674.16	0.00
6130 - * Insurance		
6131 - Workers Comp	0.00	0.00
6132 - Property Insurance	0.00	0.00
6133 - General Liability	0.00	0.00
6135 - Commercial Vehicle	0.00	0.00
6140 - Airstrip	0.00	0.00
Total 6130 - * Insurance	0.00	0.00
6150 - * Professional Fees		
6152 - Legal Fees		
6152b - Legal Fees - Road Issues	0.00	0.00
Total 6152 - Legal Fees	0.00	0.00
6153 - Other Professional Fees	0.00	0.00
Total 6150 - * Professional Fees	0.00	0.00
6200 - * Heavy Equipment Expense		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>Total SUPPLEMENTAL</u>	<u>Unclassified</u>
6201 · Heavy Equipment Repair	0.00	0.00
6202 · Off Road Diesel	0.00	0.00
6203 · Road Expense Miscellaneous	0.00	0.00
Total 6200 · * Heavy Equipment Expense	0.00	0.00
6300 · * Vehicle Expense		
6301 · Gasoline	0.00	0.00
6302 · Diesel	0.00	0.00
6303 · Vehicle Repair	0.00	0.00
6304 · Vehicle Miscellaneous	0.00	0.00
Total 6300 · * Vehicle Expense	0.00	0.00
6400 · * Supplies & Equipment		
6410 · Housekeeping Supplies	4,747.16	0.00
6415 · Maintenance Supplies	5,656.92	0.00
6420 · Small tools & equipment	6,140.63	0.00
6425 · Restaurant Supplies	202.73	0.00
6426 · Smallwares	407.48	0.00
Total 6400 · * Supplies & Equipment	17,154.92	0.00
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	351.27	0.00
Total 6450 · * Repairs & Maintenance	351.27	0.00
6500 · * Office Administrative Expense		
6510 · Office Supplies	0.00	0.00
6512 · Postage & Shipping	0.00	0.00
6513 · Communications	0.00	0.00
6514 · Credit Card Fees	0.00	0.00
6515 · Newsletter	0.00	0.00
6516 · Office Equipment	0.00	0.00
6520 · Misc. Office Admin.	0.00	0.00
Total 6500 · * Office Administrative Expense	0.00	0.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	0.00	0.00
6552 · Licenses and Permits	0.00	0.00
6553 · Dues & Memberships	0.00	0.00
6559 · Booking Fees	7,968.39	0.00
Total 6550 · * Other Administrative Expense	7,968.39	0.00
6575 · Software Maintenance & Upgrades	0.00	0.00
6700 · * Advertising & Promotion		
6715 · Bands & Entertainment	0.00	0.00
6720 · Advertising	0.00	0.00
Total 6700 · * Advertising & Promotion	0.00	0.00
6900 · * Miscellaneous Expense		
6915 · Miscellaneous Expense	0.00	0.00
Total 6900 · * Miscellaneous Expense	0.00	0.00
Total Expense	115,265.10	0.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>Total SUPPLEMENTAL</u>	<u>Unclassified</u>
Net Ordinary Income	80,446.70	45.68
Net Income	<u>80,446.70</u>	<u>45.68</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
 January through March 2020

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
4001 - Assessment Related Revenue	
4005 - *Association Assessments	
4009 - Special Assessments	216.00
4015 - Volunteer Assessments	430.68
4018 - Assessment Rev-2015 & Prior	5,583.35
4030 - Assessment Interest, Late Fee	1,888.64
4036 - 2016 Assessment Revenue	2,577.20
4037 - 2017 Assessment Revenue	3,538.29
4038 - 2018 Assessment Revenue	5,226.82
4039 - 2019 Assessment Revenue	17,200.45
4040 - 2020 Assessment Revenue	<u>303,654.94</u>
Total 4005 - *Association Assessments	<u>340,316.37</u>
Total 4001 - Assessment Related Revenue	340,316.37
4099 - Supplemental Revenue	
4200 - *Cabin Income	
4210 - Cabin Room Rental Income	145,902.59
4215 - Property Owner Discounts	-6,843.85
4216 - Other Cabin Discounts	<u>2,188.29</u>
Total 4200 - *Cabin Income	141,247.03
4250 - RV/Campground Income	18,970.70
4300 - * Cafe Income	
4310 - Food Sales	61,152.56
4311 - Alcohol Sales	<u>7,764.44</u>
Total 4300 - * Cafe Income	68,917.00
4400 - Retail Sales	7,967.69
4500 - * Other Lodge Income	
4510 - Water Sales	4,904.45
4515 - Pool Fees	230.00
4520 - Laundromat Revenue	2,486.25
4525 - Ice Revenue	<u>1,340.95</u>
Total 4500 - * Other Lodge Income	<u>8,961.65</u>
Total 4099 - Supplemental Revenue	246,064.07
4600 - * Miscellaneous Income	
4526 - Timely Filed Discount	227.63
4610 - Interest Income	85.50
4611 - Service Charges	-9.10
4612 - Paypal Fees	34.12
4620 - Miscellaneous Income	<u>423.25</u>
Total 4600 - * Miscellaneous Income	<u>761.40</u>
Total Income	587,141.84
Cost of Goods Sold	
5000 - * Cost of Goods Sold	

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>TOTAL</u>
5100 - * COGS - Restaurant	
5110 - COGS - Food	39,123.15
5115 - COGS - Alcohol	6,211.23
Total 5100 - * COGS - Restaurant	<u>45,334.38</u>
5210 - COGS - Retail	4,324.51
5220 - COGS - Ice	777.89
Total 5000 - * Cost of Goods Sold	<u>50,436.78</u>
Total COGS	<u>50,436.78</u>
Gross Profit	536,705.06
Expense	
6000 - * Payroll Expenses	
6010 - Salaries and Wages	152,325.79
6025 - Employer Payroll Tax	15,717.84
Total 6000 - * Payroll Expenses	<u>168,043.63</u>
6040 - Employee Housing Expense	
6042 - Employee Housing - Propane	111.93
6043 - Employee Housing - Repairs	304.54
6044 - Employee Housing-Miscellaneous	351.59
Total 6040 - Employee Housing Expense	<u>768.06</u>
6050 - * Employee Benefits	
6052 - Employee Discounts	307.31
6053 - Employee Insurances	2,810.97
Total 6050 - * Employee Benefits	<u>3,118.28</u>
6100 - * Utilities	
6110 - Electric	7,907.95
6111 - Propane	3,355.00
6112 - Telephone	2,358.75
6113 - Garbage & Trash	1,659.36
6114 - Water System	102.20
Total 6100 - * Utilities	<u>15,383.26</u>
6130 - * Insurance	
6131 - Workers Comp	6,538.00
6132 - Property Insurance	30,692.00
6133 - General Liability	3,856.00
6135 - Commercial Vehicle	14,252.00
6140 - Airstrip	1,820.00
Total 6130 - * Insurance	<u>57,158.00</u>
6150 - * Professional Fees	
6152 - Legal Fees	
6152b - Legal Fees - Road Issues	715.00
Total 6152 - Legal Fees	<u>715.00</u>
6153 - Other Professional Fees	1,675.00
Total 6150 - * Professional Fees	<u>2,390.00</u>
6200 - * Heavy Equipment Expense	

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>TOTAL</u>
6201 · Heavy Equipment Repair	1,349.58
6202 · Off Road Diesel	2,277.38
6203 · Road Expense Miscellaneous	1,660.06
Total 6200 · * Heavy Equipment Expense	5,287.02
6300 · * Vehicle Expense	
6301 · Gasoline	4,634.94
6302 · Diesel	716.41
6303 · Vehicle Repair	2,101.56
6304 · Vehicle Miscellaneous	3,976.39
Total 6300 · * Vehicle Expense	11,429.30
6400 · * Supplies & Equipment	
6410 · Housekeeping Supplies	4,835.36
6415 · Maintenance Supplies	6,623.52
6420 · Small tools & equipment	6,465.39
6425 · Restaurant Supplies	202.73
6426 · Smallwares	407.48
Total 6400 · * Supplies & Equipment	18,534.48
6450 · * Repairs & Maintenance	
6451 · Bldg/Structure Repairs & Maint	4,651.76
Total 6450 · * Repairs & Maintenance	4,651.76
6500 · * Office Administrative Expense	
6510 · Office Supplies	1,219.21
6512 · Postage & Shipping	907.14
6513 · Communications	1,949.33
6514 · Credit Card Fees	15,915.98
6515 · Newsletter	79.80
6516 · Office Equipment	563.31
6520 · Misc. Office Admin.	1,413.08
Total 6500 · * Office Administrative Expense	22,047.85
6550 · * Other Administrative Expense	
6551 · Mileage Reimbursement	881.48
6552 · Licenses and Permits	2,526.00
6553 · Dues & Memberships	247.89
6559 · Booking Fees	7,968.39
Total 6550 · * Other Administrative Expense	11,623.76
6575 · Software Maintenance & Upgrades	557.35
6700 · * Advertising & Promotion	
6715 · Bands & Entertainment	925.05
6720 · Advertising	205.28
Total 6700 · * Advertising & Promotion	1,130.33
6900 · * Miscellaneous Expense	
6915 · Miscellaneous Expense	12.93
Total 6900 · * Miscellaneous Expense	12.93
Total Expense	322,136.01

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through March 2020

	<u>TOTAL</u>
Net Ordinary Income	214,569.05
Net Income	<u>214,569.05</u>