



POATRI

BOARD OF DIRECTOR APPLICATION



This Application Consists of Three Sections

- ✓ Candidate Information
- ✓ Experience and Skills
- ✓ Candidate Views

The information you provide will help Terlingua Ranch property owners be able to make an informed decision when voting.

Instructions for Completing the Application

The application is an Adobe Acrobat form. Please click in the white boxes next to each question to enter your responses. Once you are satisfied with your responses, save the form to your computer with a unique name.

Submitting Your Application

Please email your application by attaching the application to your email and send it to manager@terlinguaranch.com.

Your completed application must be received by **5pm Friday, October 30, 2020**.

Tell us your name.

Jim Spofford

*Are you an Incumbent Candidate or
New Candidate?*

New Candidate

*Where is your home turf?
[Home Address, Telephone, Email
and Tract #]*

20 Stacey Rd, Terlingua, TX 79852 (physical address)
20 Stacey Rd, Alpine, TX 79830 (physical address)
(817) 690 - 0277 (mobile)
(432) 371 - 2380 (home)
jim_spofford@yahoo.com
Tracts 738, 739, & 1724

*Share with us a little about your
educational background.*

I have a degree in Economics -- Magna cum laude, University of Texas at Arlington, 1995. My primary focus was Mathematics which including studying and taking some Actuarial exams and tutoring mathematics at the university level include some advanced math courses.

Give us an idea of your experiences and why they would make you great board member.

Before returning to college in my 30s, I had over 12 years of experience in retail management working directly with front-line employees and customers. I consistently had one of the lowest turnover rates in the Dallas/Fort Worth area for NCS, largely due to my handling and treatment of employees in a respectful and appreciative manner including enforcing reasonable expectations of their work. In my 25 years working in a corporate environment, I've led multi-million dollar efforts which involved managing technical staff and working with business staff to define requirements, manage expectations, and deliver products.

What skills do you bring to the POATRI board?

I attempt to maintain an evidence-based approach to working through problems and avoiding emotional detours. My background includes management, requirements gathering, analysis, and design. I've also served in different roles for my son's high school Booster Club supporting the theater department.

What does Terlingua Ranch mean to you? Include places you like adventure, how the ranch has influenced your life or include memories created at the ranch.

There are 4 major Terlingua Ranch areas of operations. Give us your thoughts on these areas of operation & how you feel we can continue to improve.

- *Financial strategies including assessment collection, budget planning and oversight*
- *Road rehabilitation programs*
- *Managing lodge facilities*
- *Property owner communications*

Terlingua Ranch is our home. We had visited friends who own property here several times and came upon a property for sale near theirs. We purchased that property in January, 2019. Our original intention was to spend a couple of months each year here, but after a few months, we decided to make this our full-time residence. We love hiking on Christmas mountain, visiting the parks, and spending our days (when not working) enjoying the natural beauty and wildlife of our little corner of the Ranch.

The people who live and visit here are as diverse as can be. We have met friends here who live in gorgeous homes and friends who are just as happy in a tent. Goals that work for some will not work for others. Strategies that work for some will not work for others. Finding compromises that can reach most owners and satisfy a decent portion of needs for the various owners who live, visit, and work here is the key. I've met many of the current board members and discussed some of these issues. I look forward, if elected, to working with the other Board members to help improve, where possible, the work they have done.

What is your understanding of what your ethical and fiduciary responsibilities would be as a member of the POATRI Board of Directors?

I believe transparency and open communications are key. While it is not possible to remove one's own biases from the equation, I believe good people acting in good faith can reach compromises that may not be in their own personal best interests but serve the larger community.

What else do you want to share with property owners to help them to get to know you?

While I enjoy my privacy, I also enjoy getting to know and spending time with my neighbors. While Covid has cut into these activities greatly this year, I look forward to when we can resume the owner's potlucks and other community events. I am a full-time telecommuter and until recently my job has left little time for hobbies and other activities. I believe the coming year will be more forgiving and while we are not yet retired, I look forward to eventually building our retirement home here (or at least doing a good portion myself).