

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss Budget vs. Actual**  
January through March 2021

2021 Q1 P&L Budget vs Actual					Jan - Mar 21	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
4001 · Assessment Related Revenue								
4005 · *Association Assessments								
4009 · Special Assessments					280.56	100.00	180.56	280.56%
4015 · Volunteer Assessments					557.88	200.00	357.88	278.94%
4018 · Assessment Rev-2016 & Prior					16,782.06	6,000.00	10,782.06	279.7%
4030 · Assessment Interest, Late Fee					4,868.35	1,500.00	3,368.35	324.56%
4035 · 2015 Assessment Revenue					0.00	1,172.28	-1,172.28	0.0%
4036 · 2016 Assessment Revenue					0.00	0.00	0.00	0.0%
4037 · 2017 Assessment Revenue					2,202.16	1,100.00	1,102.16	200.2%
4038 · 2018 Assessment Revenue					4,081.28	2,400.00	1,681.28	170.05%
4039 · 2019 Assessment Revenue					9,095.84	5,500.00	3,595.84	165.38%
4040 · 2020 Assessment Revenue					47,234.69	15,300.00	31,934.69	308.72%
4041 · 2021 Assessment Revenue					332,101.13	272,000.00	60,101.13	122.1%
<b>Total 4005 · *Association Assessments</b>					<b>417,203.95</b>	<b>305,272.28</b>	<b>111,931.67</b>	<b>136.67%</b>
<b>Total 4001 · Assessment Related Revenue</b>					<b>417,203.95</b>	<b>305,272.28</b>	<b>111,931.67</b>	<b>136.67%</b>
4020 · POATRI Auctions & Tax Sales					0.00	0.00	0.00	0.0%
4022 · County Auction Proceeds					0.00	0.00	0.00	0.0%
4099 · Supplemental Revenue								
4200 · *Cabin Income								
4210 · Cabin Room Rental Income					159,526.62	162,000.00	-2,473.38	98.47%
4220 · Water System Funded by Lodging					5,410.65			
4200 · *Cabin Income - Other					0.00	0.00	0.00	0.0%
<b>Total 4200 · *Cabin Income</b>					<b>164,937.27</b>	<b>162,000.00</b>	<b>2,937.27</b>	<b>101.81%</b>
4250 · RV/Campground Income					15,033.00	19,000.00	-3,967.00	79.12%
4300 · * Cafe Income								
4310 · Food Sales					94,972.42	72,000.00	22,972.42	131.91%
4311 · Alcohol Sales					10,671.67	8,450.00	2,221.67	126.29%
<b>Total 4300 · * Cafe Income</b>					<b>105,644.09</b>	<b>80,450.00</b>	<b>25,194.09</b>	<b>131.32%</b>
4400 · Retail Sales					13,263.13	8,500.00	4,763.13	156.04%
4500 · * Other Lodge Income								
4510 · Water Sales					3,567.01	4,500.00	-932.99	79.27%
4515 · Pool Fees					781.00	0.00	781.00	100.0%
4520 · Laundromat Revenue					3,734.25	2,700.00	1,034.25	138.31%
4525 · Ice Revenue					1,702.50	2,000.00	-297.50	85.13%
4500 · * Other Lodge Income - Other					0.00	0.00	0.00	0.0%
<b>Total 4500 · * Other Lodge Income</b>					<b>9,784.76</b>	<b>9,200.00</b>	<b>584.76</b>	<b>106.36%</b>
<b>Total 4099 · Supplemental Revenue</b>					<b>308,662.25</b>	<b>279,150.00</b>	<b>29,512.25</b>	<b>110.57%</b>
4600 · * Miscellaneous Income								
4526 · Timely Filed Discount					205.02	202.00	3.02	101.5%
4610 · Interest Income					77.72	92.00	-14.28	84.48%
4612 · Paypal Fees					26.30	9.73	16.57	270.3%
4615 · Donations					0.00	90.00	-90.00	0.0%

**P.O.A.T.R.I./Terlingua Ranch**  
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January through March 2021

2021 Q1 P&L Budget vs Actual				
	Jan - Mar 21	Budget	\$ Over Budget	% of Budget
4620 · Miscellaneous Income	5.88	230.00	-224.12	2.56%
<b>Total 4600 · * Miscellaneous Income</b>	<b>314.92</b>	<b>623.73</b>	<b>-308.81</b>	<b>50.49%</b>
<b>Total Income</b>	<b>726,181.12</b>	<b>585,046.01</b>	<b>141,135.11</b>	<b>124.12%</b>
<b>Cost of Goods Sold</b>				
5000 · * Cost of Goods Sold				
5100 · * COGS - Restaurant				
5110 · COGS - Food	52,492.72	38,880.00	13,612.72	135.01%
5115 · COGS - Alcohol	5,033.78	4,056.00	977.78	124.11%
<b>Total 5100 · * COGS - Restaurant</b>	<b>57,526.50</b>	<b>42,936.00</b>	<b>14,590.50</b>	<b>133.98%</b>
5210 · COGS - Retail	7,542.18	7,000.00	542.18	107.75%
5220 · COGS - Ice	2,972.00	1,140.00	1,832.00	260.7%
<b>Total 5000 · * Cost of Goods Sold</b>	<b>68,040.68</b>	<b>51,076.00</b>	<b>16,964.68</b>	<b>133.22%</b>
<b>Total COGS</b>	<b>68,040.68</b>	<b>51,076.00</b>	<b>16,964.68</b>	<b>133.22%</b>
<b>Gross Profit</b>	<b>658,140.44</b>	<b>533,970.01</b>	<b>124,170.43</b>	<b>123.25%</b>
<b>Expense</b>				
6000 · * Payroll Expenses				
6010 · Salaries and Wages	188,100.49	165,000.00	23,100.49	114.0%
6020 · Casual Labor	155.26			
6025 · Employer Payroll Tax	19,995.71	16,500.00	3,495.71	121.19%
<b>Total 6000 · * Payroll Expenses</b>	<b>208,251.46</b>	<b>181,500.00</b>	<b>26,751.46</b>	<b>114.74%</b>
6040 · Employee Housing Expense				
6042 · Employee Housing - Propane	802.18	250.00	552.18	320.87%
6043 · Employee Housing - Repairs	142.55	250.00	-107.45	57.02%
6044 · Employee Housing-Miscellaneous	0.00	287.00	-287.00	0.0%
6040 · Employee Housing Expense - Other	0.00	0.00	0.00	0.0%
<b>Total 6040 · Employee Housing Expense</b>	<b>944.73</b>	<b>787.00</b>	<b>157.73</b>	<b>120.04%</b>
6050 · * Employee Benefits				
6052 · Employee Discounts	0.00	0.00	0.00	0.0%
6053 · Employee Insurances	1,573.79	3,000.00	-1,426.21	52.46%
<b>Total 6050 · * Employee Benefits</b>	<b>1,573.79</b>	<b>3,000.00</b>	<b>-1,426.21</b>	<b>52.46%</b>
6100 · * Utilities				
6110 · Electric	11,442.28	8,000.00	3,442.28	143.03%
6111 · Propane	4,860.29	6,000.00	-1,139.71	81.01%
6112 · Telephone	3,378.48	3,000.00	378.48	112.62%
6113 · Garbage & Trash	2,455.13	2,800.00	-344.87	87.68%
6114 · Water System	166.42	250.00	-83.58	66.57%
<b>Total 6100 · * Utilities</b>	<b>22,302.60</b>	<b>20,050.00</b>	<b>2,252.60</b>	<b>111.24%</b>
6130 · * Insurance				
6131 · Workers Comp	1,029.92	6,585.00	-5,555.08	15.64%
6132 · Property Insurance	0.00	30,913.00	-30,913.00	0.0%
6133 · General Liability	0.00	3,884.00	-3,884.00	0.0%
6134 · Directors E&O	0.00	0.00	0.00	0.0%
6135 · Commercial Vehicle	0.00	14,413.00	-14,413.00	0.0%
6136 · Heavy Equipment	0.00	0.00	0.00	0.0%

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss Budget vs. Actual**  
January through March 2021

2021 Q1 P&L Budget vs Actual							
			Jan - Mar 21	Budget	\$ Over Budget	% of Budget	
		6137 · Surety Bonds	0.00	0.00	0.00	0.0%	
		6140 · Airstrip	0.00	1,833.00	-1,833.00	0.0%	
		6141 · Additional Insurance	0.00	0.00	0.00	0.0%	
		<b>Total 6130 · * Insurance</b>	<b>1,029.92</b>	<b>57,628.00</b>	<b>-56,598.08</b>	<b>1.79%</b>	
		<b>6150 · * Professional Fees</b>					
		6151 · Accounting	0.00	0.00	0.00	0.0%	
		6152 · Legal Fees					
		6152a · Legel Fees - General	3,782.50	5,000.00	-1,217.50	75.65%	
		6152b · Legal Fees - Road Issues	0.00	0.00	0.00	0.0%	
		6152 · Legal Fees - Other	187.50	0.00	187.50	100.0%	
		<b>Total 6152 · Legal Fees</b>	<b>3,970.00</b>	<b>5,000.00</b>	<b>-1,030.00</b>	<b>79.4%</b>	
		6153 · Other Professional Fees	1,500.00	2,000.00	-500.00	75.0%	
		<b>Total 6150 · * Professional Fees</b>	<b>5,470.00</b>	<b>7,000.00</b>	<b>-1,530.00</b>	<b>78.14%</b>	
		<b>6200 · * Heavy Equipment Expense</b>					
		6201 · Heavy Equipment Repair	0.00	3,750.00	-3,750.00	0.0%	
		6202 · Off Road Diesel	1,667.15	2,836.00	-1,168.85	58.79%	
		6203 · Road Expense Miscellaneous	0.00	2,000.00	-2,000.00	0.0%	
		<b>Total 6200 · * Heavy Equipment Expense</b>	<b>1,667.15</b>	<b>8,586.00</b>	<b>-6,918.85</b>	<b>19.42%</b>	
		<b>6300 · * Vehicle Expense</b>					
		6301 · Gasoline	2,186.72	5,332.00	-3,145.28	41.01%	
		6302 · Diesel	1,918.28	1,666.00	252.28	115.14%	
		6303 · Vehicle Repair	1,637.29	2,500.03	-862.74	65.49%	
		6304 · Vehicle Miscellaneous	4,636.97	2,500.03	2,136.94	185.48%	
		<b>Total 6300 · * Vehicle Expense</b>	<b>10,379.26</b>	<b>11,998.06</b>	<b>-1,618.80</b>	<b>86.51%</b>	
		<b>6400 · * Supplies &amp; Equipment</b>					
		6405 · Cabin Accessories	3,154.70	3,000.00	154.70	105.16%	
		6410 · Housekeeping Supplies	1,474.84	4,750.00	-3,275.16	31.05%	
		6415 · Maintenance Supplies	3,550.20	2,500.00	1,050.20	142.01%	
		6420 · Small tools & equipment	1,618.19	750.00	868.19	215.76%	
		6425 · Restaurant Supplies	2,270.31	3,500.00	-1,229.69	64.87%	
		6426 · Smallwares	0.00	300.00	-300.00	0.0%	
		<b>Total 6400 · * Supplies &amp; Equipment</b>	<b>12,068.24</b>	<b>14,800.00</b>	<b>-2,731.76</b>	<b>81.54%</b>	
		<b>6450 · * Repairs &amp; Maintenance</b>					
		6451 · Bldg/Structure Repairs & Maint	2,960.62	3,000.00	-39.38	98.69%	
		6452 · Equipment Repairs	0.00	500.00	-500.00	0.0%	
		<b>Total 6450 · * Repairs &amp; Maintenance</b>	<b>2,960.62</b>	<b>3,500.00</b>	<b>-539.38</b>	<b>84.59%</b>	
		<b>6500 · * Office Administrative Expense</b>					
		6510 · Office Supplies	1,002.84	1,500.00	-497.16	66.86%	
		6511 · Printing	219.80				
		6512 · Postage & Shipping	347.30	750.00	-402.70	46.31%	
		6513 · Communications	1,971.11	2,000.00	-28.89	98.56%	
		6514 · Credit Card Fees	12,061.14	7,500.00	4,561.14	160.82%	
		6515 · Newsletter	63.90	3,000.00	-2,936.10	2.13%	
		6516 · Office Equipment	5,409.96	1,250.00	4,159.96	432.8%	

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January through March 2021

2021 Q1 P&L Budget vs Actual				
	Jan - Mar 21	Budget	\$ Over Budget	% of Budget
6520 · Misc. Office Admin.	818.24	1,753.00	-934.76	46.68%
<b>Total 6500 · * Office Administrative Expense</b>	<b>21,894.29</b>	<b>17,753.00</b>	<b>4,141.29</b>	<b>123.33%</b>
<b>6550 · * Other Administrative Expense</b>				
6551 · Mileage Reimbursement	453.33	250.00	203.33	181.33%
6552 · Licenses and Permits	1,515.40	1,200.00	315.40	126.28%
6553 · Dues & Memberships	285.00	500.00	-215.00	57.0%
6559 · Booking Fees	6,314.10	9,250.03	-2,935.93	68.26%
<b>Total 6550 · * Other Administrative Expense</b>	<b>8,567.83</b>	<b>11,200.03</b>	<b>-2,632.20</b>	<b>76.5%</b>
6560 · Property Tax	0.00	0.00	0.00	0.0%
6575 · Software Maintenance & Upgrades	1,085.64	1,000.00	85.64	108.56%
<b>6600 · * Property Transfer Expense</b>				
6610 · Filing Fees	753.00	0.00	753.00	100.0%
6611 · Tax Sale & Auction Expenses	0.00	0.00	0.00	0.0%
<b>Total 6600 · * Property Transfer Expense</b>	<b>753.00</b>	<b>0.00</b>	<b>753.00</b>	<b>100.0%</b>
<b>6700 · * Advertising &amp; Promotion</b>				
6715 · Bands & Entertainment	337.29	1,670.00	-1,332.71	20.2%
6720 · Advertising	600.00	750.00	-150.00	80.0%
<b>Total 6700 · * Advertising &amp; Promotion</b>	<b>937.29</b>	<b>2,420.00</b>	<b>-1,482.71</b>	<b>38.73%</b>
<b>6900 · * Miscellaneous Expense</b>				
6910 · Cash Over/Short	0.00	100.00	-100.00	0.0%
6915 · Miscellaneous Expense	1,074.58			
6925 · Reconciliation Discrepancies	39.15	25.00	14.15	156.6%
<b>Total 6900 · * Miscellaneous Expense</b>	<b>1,113.73</b>	<b>125.00</b>	<b>988.73</b>	<b>890.98%</b>
6935 · Bank Service Charges	0.00	38.00	-38.00	0.0%
<b>Total Expense</b>	<b>300,999.55</b>	<b>341,385.09</b>	<b>-40,385.54</b>	<b>88.17%</b>
<b>Net Ordinary Income</b>	<b>357,140.89</b>	<b>192,584.92</b>	<b>164,555.97</b>	<b>185.45%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
7004 · PPP Forgiven Loan	144,445.42			
<b>Total Other Income</b>	<b>144,445.42</b>			
<b>Other Expense</b>				
SUSPEND	0.00			
<b>Total Other Expense</b>	<b>0.00</b>			
<b>Net Other Income</b>	<b>144,445.42</b>			
<b>Net Income</b>	<b>501,586.31</b>	<b>192,584.92</b>	<b>309,001.39</b>	<b>260.45%</b>

**P.O.A.T.R.I./Terlingua Ranch  
Profit & Loss by Class  
January through March 2021**

2021 Q1 P&L by Class	G & A	Road Maint	Water Sys	Total	Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water S	Total Supp	Unclass	TOTAL
	Non Supp	Non Supp	Non Supp	Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp			
<b>Ordinary Income/Expense</b>																
<b>Income</b>																
<b>4001 - Assessment Related Revenue</b>																
<b>4005 - *Association Assessments</b>																
4009 - Special Assessments	280.56	0.00	0.00	280.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	280.56
4015 - Volunteer Assessments	557.88	0.00	0.00	557.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	557.88
4018 - Assessment Rev-2016 & Prior	16,782.06	0.00	0.00	16,782.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,782.06
4030 - Assessment Interest, Late Fee	4,868.35	0.00	0.00	4,868.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,868.35
4037 - 2017 Assessment Revenue	2,202.16	0.00	0.00	2,202.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,202.16
4038 - 2018 Assessment Revenue	4,081.28	0.00	0.00	4,081.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,081.28
4039 - 2019 Assessment Revenue	9,095.84	0.00	0.00	9,095.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,095.84
4040 - 2020 Assessment Revenue	47,234.69	0.00	0.00	47,234.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	47,234.69
4041 - 2021 Assessment Revenue	332,101.13	0.00	0.00	332,101.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	332,101.13
<b>Total 4005 - *Association Assessments</b>	417,203.95	0.00	0.00	417,203.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	417,203.95
<b>Total 4001 - Assessment Related Revenue</b>	417,203.95	0.00	0.00	417,203.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	417,203.95
<b>4099 - Supp Revenue</b>																
<b>4200 - *Cabin Income</b>																
4210 - Cabin Room Rental Income	-1,302.20	0.00	0.00	-1,302.20	160,828.82	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	160,828.82	0.00	159,526.62
4220 - Water System Funded by Lodging	584.67	0.00	4,666.01	5,250.68	159.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	159.97	0.00	5,410.65
<b>Total 4200 - *Cabin Income</b>	-717.53	0.00	4,666.01	3,948.48	160,988.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	160,988.79	0.00	164,937.27
4250 - RV/Campground Income	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00	0.00	0.00	0.00	14,943.00	0.00	15,033.00	0.00	15,033.00
<b>4300 - *Cafe Income</b>																
4310 - Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94,972.42	0.00	0.00	0.00	94,972.42	0.00	94,972.42
4311 - Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,671.67	0.00	0.00	0.00	10,671.67	0.00	10,671.67
<b>Total 4300 - *Cafe Income</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105,644.09	0.00	0.00	0.00	105,644.09	0.00	105,644.09
4400 - Retail Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,261.14	1.99	0.00	13,263.13	0.00	13,263.13
<b>4500 - * Other Lodge Income</b>																
4510 - Water Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,567.01	3,567.01	0.00	3,567.01
4515 - Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	781.00	0.00	0.00	0.00	0.00	781.00	0.00	781.00
4520 - Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,734.25	0.00	0.00	0.00	0.00	0.00	3,734.25	0.00	3,734.25
4525 - Ice Revenue	0.00	0.00	0.00	0.00	2.50	0.00	1,700.00	0.00	0.00	0.00	0.00	0.00	0.00	1,702.50	0.00	1,702.50
4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4500 - * Other Lodge Income</b>	0.00	0.00	0.00	0.00	2.50	0.00	1,700.00	3,734.25	781.00	0.00	0.00	0.00	3,567.01	9,784.76	0.00	9,784.76
<b>Total 4099 - Supp Revenue</b>	-717.53	0.00	4,666.01	3,948.48	161,081.29	0.00	1,700.00	3,734.25	781.00	105,644.09	13,261.14	14,944.99	3,567.01	304,713.77	0.00	308,662.25
<b>4600 - * Miscellaneous Income</b>																
4526 - Timely Filed Discount	81.44	0.00	0.00	81.44	123.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	123.58	0.00	205.02
4610 - Interest Income	77.72	0.00	0.00	77.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	77.72
4612 - Paypal Fees	26.30	0.00	0.00	26.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26.30
4620 - Miscellaneous Income	5.88	0.00	0.00	5.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.88
<b>Total 4600 - * Miscellaneous Income</b>	191.34	0.00	0.00	191.34	123.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	123.58	0.00	314.92
<b>Total Income</b>	416,677.76	0.00	4,666.01	421,343.77	161,204.87	0.00	1,700.00	3,734.25	781.00	105,644.09	13,261.14	14,944.99	3,567.01	304,837.35	0.00	726,181.12

P.O.A.T.R.I./Terlingua Ranch  
Profit & Loss by Class  
January through March 2021

2021 Q1 P&L by Class	G & A	Road Maint	Water Sys	Total	Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water S	Total Supp	Unclass	TOTAL
	Non Supp	Non Supp	Non Supp	Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp				
<b>Cost of Goods Sold</b>																
5000 - * Cost of Goods Sold																
5100 - * COGS - Restaurant																
5110 - COGS - Food	2,413.96	0.00	0.00	2,413.96	0.00	64.92	0.00	0.00	0.00	50,013.84	0.00	0.00	0.00	50,078.76	0.00	52,492.72
5115 - COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,033.78	0.00	0.00	0.00	5,033.78	0.00	5,033.78
<b>Total 5100 - * COGS - Restaurant</b>	<b>2,413.96</b>	<b>0.00</b>	<b>0.00</b>	<b>2,413.96</b>	<b>0.00</b>	<b>64.92</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>55,047.62</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>55,112.54</b>	<b>0.00</b>	<b>57,526.50</b>
5210 - COGS - Retail	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,542.18	0.00	0.00	7,542.18	0.00	7,542.18
5220 - COGS - Ice	0.00	0.00	0.00	0.00	0.00	0.00	2,370.50	0.00	0.00	0.00	601.50	0.00	0.00	2,972.00	0.00	2,972.00
<b>Total 5000 - * Cost of Goods Sold</b>	<b>2,413.96</b>	<b>0.00</b>	<b>0.00</b>	<b>2,413.96</b>	<b>0.00</b>	<b>64.92</b>	<b>2,370.50</b>	<b>0.00</b>	<b>0.00</b>	<b>55,047.62</b>	<b>8,143.68</b>	<b>0.00</b>	<b>0.00</b>	<b>65,626.72</b>	<b>0.00</b>	<b>68,040.68</b>
<b>Total COGS</b>	<b>2,413.96</b>	<b>0.00</b>	<b>0.00</b>	<b>2,413.96</b>	<b>0.00</b>	<b>64.92</b>	<b>2,370.50</b>	<b>0.00</b>	<b>0.00</b>	<b>55,047.62</b>	<b>8,143.68</b>	<b>0.00</b>	<b>0.00</b>	<b>65,626.72</b>	<b>0.00</b>	<b>68,040.68</b>
<b>Gross Profit</b>	<b>414,263.80</b>	<b>0.00</b>	<b>4,666.01</b>	<b>418,929.81</b>	<b>161,204.87</b>	<b>-64.92</b>	<b>-670.50</b>	<b>3,734.25</b>	<b>781.00</b>	<b>50,596.47</b>	<b>5,117.46</b>	<b>14,944.99</b>	<b>3,567.01</b>	<b>239,210.63</b>	<b>0.00</b>	<b>658,140.44</b>
<b>Expense</b>																
6000 - * Payroll Expenses																
6010 - Salaries and Wages	50,719.48	33,154.00	195.00	84,068.48	13,770.09	27,596.64	0.00	0.00	273.00	62,392.28	0.00	0.00	0.00	104,032.01	0.00	188,100.49
6020 - Casual Labor	155.26	0.00	0.00	155.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	155.26
6025 - Employer Payroll Tax	5,083.82	3,271.60	19.02	8,374.44	1,419.77	2,818.15	0.00	0.00	26.64	7,356.71	0.00	0.00	0.00	11,621.27	0.00	19,995.71
<b>Total 6000 - * Payroll Expenses</b>	<b>55,958.56</b>	<b>36,425.60</b>	<b>214.02</b>	<b>92,598.18</b>	<b>15,189.86</b>	<b>30,414.79</b>	<b>0.00</b>	<b>0.00</b>	<b>299.64</b>	<b>69,748.99</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>115,653.28</b>	<b>0.00</b>	<b>208,251.46</b>
6040 - Employee Housing Expense																
6042 - Employee Housing - Propane	64.92	0.00	0.00	64.92	0.00	737.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	737.26	0.00	802.18
6043 - Employee Housing - Repairs	142.55	0.00	0.00	142.55	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	142.55
<b>Total 6040 - Employee Housing Expense</b>	<b>207.47</b>	<b>0.00</b>	<b>0.00</b>	<b>207.47</b>	<b>0.00</b>	<b>737.26</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>737.26</b>	<b>0.00</b>	<b>944.73</b>
6050 - * Employee Benefits																
6053 - Employee Insurances	1,573.79	0.00	0.00	1,573.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,573.79
<b>Total 6050 - * Employee Benefits</b>	<b>1,573.79</b>	<b>0.00</b>	<b>0.00</b>	<b>1,573.79</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,573.79</b>
6100 - * Utilities																
6110 - Electric	-14.10	-168.00	0.00	-182.10	-176.32	12,842.28	0.00	0.00	0.00	-1,041.58	0.00	0.00	0.00	11,624.38	0.00	11,442.28
6111 - Propane	0.00	0.00	0.00	0.00	0.00	259.67	0.00	1,423.23	0.00	3,177.39	0.00	0.00	0.00	4,860.29	0.00	4,860.29
6112 - Telephone	3,378.48	0.00	0.00	3,378.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,378.48
6113 - Garbage & Trash	0.00	0.00	0.00	0.00	0.00	2,455.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,455.13	0.00	2,455.13
6114 - Water System	0.00	0.00	166.42	166.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	166.42
<b>Total 6100 - * Utilities</b>	<b>3,364.38</b>	<b>-168.00</b>	<b>166.42</b>	<b>3,362.80</b>	<b>-176.32</b>	<b>15,557.08</b>	<b>0.00</b>	<b>1,423.23</b>	<b>0.00</b>	<b>2,135.81</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>18,939.80</b>	<b>0.00</b>	<b>22,302.60</b>
6130 - * Insurance																
6131 - Workers Comp	1,029.92	0.00	0.00	1,029.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,029.92
<b>Total 6130 - * Insurance</b>	<b>1,029.92</b>	<b>0.00</b>	<b>0.00</b>	<b>1,029.92</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,029.92</b>
6150 - * Professional Fees																
6152 - Legal Fees																
6152a - Legal Fees - General	3,782.50	0.00	0.00	3,782.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,782.50
6152 - Legal Fees - Other	187.50	0.00	0.00	187.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	187.50
<b>Total 6152 - Legal Fees</b>	<b>3,970.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,970.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,970.00</b>
6153 - Other Professional Fees	1,500.00	0.00	0.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
<b>Total 6150 - * Professional Fees</b>	<b>5,470.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,470.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,470.00</b>

P.O.A.T.R.I./Terlingua Ranch  
Profit & Loss by Class  
January through March 2021

2021 Q1 P&L by Class	G & A	Road Maint	Water Sys	Total	Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water S	Total Supp	Unclass	TOTAL
	Non Supp	Non Supp	Non Supp	Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp			
<b>6200 - * Heavy Equipment Expense</b>																
6202 - Off Road Diesel	0.00	1,667.15	0.00	1,667.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,667.15
<b>Total 6200 - * Heavy Equipment Expense</b>	0.00	1,667.15	0.00	1,667.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,667.15
<b>6300 - * Vehicle Expense</b>																
6301 - Gasoline	0.00	2,186.72	0.00	2,186.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,186.72
6302 - Diesel	0.00	1,918.28	0.00	1,918.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,918.28
6303 - Vehicle Repair	0.00	850.59	0.00	850.59	0.00	786.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.70	0.00	1,637.29
6304 - Vehicle Miscellaneous	60.60	4,576.37	0.00	4,636.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,636.97
<b>Total 6300 - * Vehicle Expense</b>	60.60	9,531.96	0.00	9,592.56	0.00	786.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.70	0.00	10,379.26
<b>6400 - * Supplies &amp; Equipment</b>																
6405 - Cabin Accessories	0.00	0.00	162.25	162.25	2,992.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,992.45	0.00	3,154.70
6410 - Housekeeping Supplies	0.00	0.00	0.00	0.00	1,474.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,474.84	0.00	1,474.84
6415 - Maintenance Supplies	75.76	0.00	357.15	432.91	807.49	670.42	0.00	0.00	1,523.73	0.00	0.00	115.65	0.00	3,117.29	0.00	3,550.20
6420 - Small tools & equipment	0.00	0.00	506.61	506.61	0.00	1,011.59	0.00	0.00	0.00	99.99	0.00	0.00	0.00	1,111.58	0.00	1,618.19
6425 - Restaurant Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,270.31	0.00	0.00	0.00	2,270.31	0.00	2,270.31
<b>Total 6400 - * Supplies &amp; Equipment</b>	75.76	0.00	1,026.01	1,101.77	5,274.78	1,682.01	0.00	0.00	1,523.73	2,370.30	0.00	115.65	0.00	10,966.47	0.00	12,068.24
<b>6450 - * Repairs &amp; Maintenance</b>																
6451 - Bldg/Structure Repairs & Maint	0.00	0.00	0.00	0.00	657.01	2,303.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,960.62	0.00	2,960.62
<b>Total 6450 - * Repairs &amp; Maintenance</b>	0.00	0.00	0.00	0.00	657.01	2,303.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,960.62	0.00	2,960.62
<b>6500 - * Office Administrative Expense</b>																
6510 - Office Supplies	988.66	0.00	0.00	988.66	0.00	14.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14.18	0.00	1,002.84
6511 - Printing	219.80	0.00	0.00	219.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	219.80
6512 - Postage & Shipping	167.56	0.00	179.74	347.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	347.30
6513 - Communications	1,932.83	38.28	0.00	1,971.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,971.11
6514 - Credit Card Fees	12,061.14	0.00	0.00	12,061.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,061.14
6515 - Newsletter	63.90	0.00	0.00	63.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	63.90
6516 - Office Equipment	5,409.96	0.00	0.00	5,409.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,409.96
6520 - Misc. Office Admin.	629.97	18.27	0.00	648.24	0.00	170.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	170.00	0.00	818.24
<b>Total 6500 - * Office Administrative Expense</b>	21,473.82	56.55	179.74	21,710.11	0.00	184.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	184.18	0.00	21,894.29
<b>6550 - * Other Administrative Expense</b>																
6551 - Mileage Reimbursement	453.33	0.00	0.00	453.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	453.33
6552 - Licenses and Permits	1,515.40	0.00	0.00	1,515.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,515.40
6553 - Dues & Memberships	285.00	0.00	0.00	285.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	285.00
6559 - Booking Fees	5,016.00	0.00	0.00	5,016.00	1,298.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,298.10	0.00	6,314.10
<b>Total 6550 - * Other Administrative Expense</b>	7,269.73	0.00	0.00	7,269.73	1,298.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,298.10	0.00	8,567.83
6575 - Software Maintenance & Upgrades	1,085.64	0.00	0.00	1,085.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,085.64
<b>6600 - * Property Transfer Expense</b>																
6610 - Filing Fees	753.00	0.00	0.00	753.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	753.00
<b>Total 6600 - * Property Transfer Expense</b>	753.00	0.00	0.00	753.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	753.00
<b>6700 - * Advertising &amp; Promotion</b>																
6715 - Bands & Entertainment	337.29	0.00	0.00	337.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	337.29
6720 - Advertising	600.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
<b>Total 6700 - * Advertising &amp; Promotion</b>	937.29	0.00	0.00	937.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	937.29

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	Non Supp	Non Supp	Non Supp	Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp			
6900 - * Miscellaneous Expense																
6915 - Miscellaneous Expense	643.45	0.00	0.00	643.45	0.00	297.74	0.00	0.00	0.00	133.39	0.00	0.00	0.00	431.13	0.00	1,074.58
6925 - Reconciliation Discrepancies	9.41	0.00	0.00	9.41	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29.74	39.15
<b>Total 6900 - * Miscellaneous Expense</b>	<b>652.86</b>	<b>0.00</b>	<b>0.00</b>	<b>652.86</b>	<b>0.00</b>	<b>297.74</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>133.39</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>431.13</b>	<b>29.74</b>	<b>1,113.73</b>
<b>Total Expense</b>	<b>99,912.82</b>	<b>47,513.26</b>	<b>1,586.19</b>	<b>149,012.27</b>	<b>22,243.43</b>	<b>51,963.37</b>	<b>0.00</b>	<b>1,423.23</b>	<b>1,823.37</b>	<b>74,388.49</b>	<b>0.00</b>	<b>115.65</b>	<b>0.00</b>	<b>151,957.54</b>	<b>29.74</b>	<b>300,999.55</b>
<b>Net Ordinary Income</b>	<b>314,350.98</b>	<b>-47,513.26</b>	<b>3,079.82</b>	<b>269,917.54</b>	<b>138,961.44</b>	<b>-52,028.29</b>	<b>-670.50</b>	<b>2,311.02</b>	<b>-1,042.37</b>	<b>-23,792.02</b>	<b>5,117.46</b>	<b>14,829.34</b>	<b>3,567.01</b>	<b>87,253.09</b>	<b>-29.74</b>	<b>357,140.89</b>
<b>2020 Q1 P&amp;L Totals for Comparison</b>				<b>134,076.67</b>										<b>80,446.70</b>		<b>214,569.05</b>
<b>Other Income/Expense</b>																
<b>Other Income</b>																
7004 - PPP Forgiven Loan	144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
<b>Total Other Income</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>
<b>Other Expense</b>																
SUSPEND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>
<b>Net Income</b>	<b>458,796.40</b>	<b>-47,513.26</b>	<b>3,079.82</b>	<b>414,362.96</b>	<b>138,961.44</b>	<b>-52,028.29</b>	<b>-670.50</b>	<b>2,311.02</b>	<b>-1,042.37</b>	<b>-23,792.02</b>	<b>5,117.46</b>	<b>14,829.34</b>	<b>3,567.01</b>	<b>87,253.09</b>	<b>-29.74</b>	<b>501,586.31</b>



P.O.A.T.R.I./Terlingua Ranch  
Balance Sheet Prev Year Comparison

2021 Q1 Balance Sheet		As of March 31, 2021			
		Mar 31, 21	Mar 31, 20	\$ Change	% Change
<b>ASSETS</b>					
<b>Current Assets</b>					
<b>Checking/Savings</b>					
	1011 · Operating Account	143,381.12	42,940.12	100,441.00	233.91%
	1012 · Deposit Account	438,581.43	266,822.43	171,759.00	64.37%
	1013 · Payroll Account	52,187.67	19,090.37	33,097.30	173.37%
	1015 · FDSB Reserve Account	152,624.97	152,586.50	38.47	0.03%
	1017 · WTNB Contingency Fund	209,183.00	209,098.09	84.91	0.04%
	1030 · * Petty Cash in Office				
	1031 · Office Petty Cash	1,193.25	1,463.02	-269.77	-18.44%
	1032 · Resort Registers/Petty Cash	97.50	123.32	-25.82	-20.94%
	1033 · Laundry Change Machine	100.00	100.00	0.00	0.0%
	<b>Total 1030 · * Petty Cash in Office</b>	<b>1,390.75</b>	<b>1,686.34</b>	<b>-295.59</b>	<b>-17.53%</b>
	<b>Total Checking/Savings</b>	<b>997,348.94</b>	<b>692,223.85</b>	<b>305,125.09</b>	<b>44.08%</b>
<b>Accounts Receivable</b>					
	1201 · Accounts Receivable				
	1202 · Guest Ledger	8,594.77	0.00	8,594.77	100.0%
	1201 · Accounts Receivable - Other	-1,063.70	473.53	-1,537.23	-324.63%
	<b>Total 1201 · Accounts Receivable</b>	<b>7,531.07</b>	<b>473.53</b>	<b>7,057.54</b>	<b>1,490.41%</b>
	<b>Total Accounts Receivable</b>	<b>7,531.07</b>	<b>473.53</b>	<b>7,057.54</b>	<b>1,490.41%</b>
<b>Other Current Assets</b>					
	1100 · * Assessments Receivables				
	1102 · Annual Assessments				
	1105 · Combined Assessment Receivables	2,462,135.24	3,059,481.84	-597,346.60	-19.52%
	1105b · Adjustments to Receivables	-88,204.07	-50,714.73	-37,489.34	-73.92%
	2700 · Prepaid Assessments	-1,548.40	-679.73	-868.67	-127.8%
	1102 · Annual Assessments - Other	1,613,068.50	799,618.26	813,450.24	101.73%
	<b>Total 1102 · Annual Assessments</b>	<b>3,985,451.27</b>	<b>3,807,705.64</b>	<b>177,745.63</b>	<b>4.67%</b>
	1130 · Allowance for Doubtful Accounts	-2,812,034.56	-2,849,523.90	37,489.34	1.32%
	<b>Total 1100 · * Assessments Receivables</b>	<b>1,173,416.71</b>	<b>958,181.74</b>	<b>215,234.97</b>	<b>22.46%</b>
	1200 · * Accounts Receivable	-3,593.08	0.00	-3,593.08	-100.0%
	1300 · * Inventories				
	1301 · Restaurant Inventory				
	1301a · Food	39,007.56	39,007.56	0.00	0.0%
	1301b · Alcohol	1,394.50	1,394.50	0.00	0.0%
	<b>Total 1301 · Restaurant Inventory</b>	<b>40,402.06</b>	<b>40,402.06</b>	<b>0.00</b>	<b>0.0%</b>
	1302 · Retail Inventory	4,330.57	12,519.34	-8,188.77	-65.41%
	1303 · Fuel Inventory				
	1303a · Gasoline	2,449.07	3,975.85	-1,526.78	-38.4%
	1303b · Truck Diesel	2,842.21	5,296.45	-2,454.24	-46.34%
	1303c · Off Road Diesel	1,361.04	1,580.38	-219.34	-13.88%
	1303d · Propane	5,121.35	9,007.53	-3,886.18	-43.14%
	<b>Total 1303 · Fuel Inventory</b>	<b>11,773.67</b>	<b>19,860.21</b>	<b>-8,086.54</b>	<b>-40.72%</b>
	1350 · Auction Property Tracts	29,358.00	29,358.00	0.00	0.0%

P.O.A.T.R.I./Terlingua Ranch  
Balance Sheet Prev Year Comparison

2021 Q1 Balance Sheet		As of March 31, 2021			
		Mar 31, 21	Mar 31, 20	\$ Change	% Change
	<b>Total 1300 - * Inventories</b>	85,864.30	102,139.61	-16,275.31	-15.93%
	<b>1400 - * Prepaid Accounts</b>				
	<b>1402 - Prepaid Insurance</b>				
	<b>1402a - Workers Comp</b>	6,846.00	6,846.00	0.00	0.0%
	<b>1402b - Property Ins</b>	5,616.67	5,616.67	0.00	0.0%
	<b>1402c - General Liability</b>	2,544.25	2,544.25	0.00	0.0%
	<b>1402d - Directors E&amp;O</b>	3,500.00	3,500.00	0.00	0.0%
	<b>1402 - Prepaid Insurance - Other</b>	4,143.00	4,143.00	0.00	0.0%
	<b>Total 1402 - Prepaid Insurance</b>	22,649.92	22,649.92	0.00	0.0%
	<b>Total 1400 - * Prepaid Accounts</b>	22,649.92	22,649.92	0.00	0.0%
	<b>1700 - Deferred Tax Asset</b>	99,000.00	99,000.00	0.00	0.0%
	<b>Total Other Current Assets</b>	1,377,337.85	1,181,971.27	195,366.58	16.53%
	<b>Total Current Assets</b>	2,382,217.86	1,874,668.65	507,549.21	27.07%
	<b>Fixed Assets</b>				
	<b>1600 - * Fixed Assets</b>				
	<b>1601 - Land</b>	142,101.20	142,101.20	0.00	0.0%
	<b>1602 - Orig Cost - Bldgs &amp; Structures</b>	227,152.00	227,152.00	0.00	0.0%
	<b>1603 - Furniture &amp; Equipment</b>	48,952.11	48,952.11	0.00	0.0%
	<b>1604 - Heavy Equipment</b>	340,519.47	340,519.47	0.00	0.0%
	<b>1605 - Vehicles</b>	115,731.17	111,131.17	4,600.00	4.14%
	<b>1606 - Improvements</b>	360,525.63	357,470.74	3,054.89	0.86%
	<b>1607 - Property Owner Software</b>	94,804.00	94,804.00	0.00	0.0%
	<b>1608 - Capital Improvements</b>	4,096.65	4,096.65	0.00	0.0%
	<b>1611 - Smith Well</b>	24,562.81	24,562.81	0.00	0.0%
	<b>1612 - Cabin Deck Replacement</b>	44,530.32	44,530.32	0.00	0.0%
	<b>1613 - Facility Roof Replacement</b>	5,798.25	5,798.25	0.00	0.0%
	<b>1614 - Materials for Const in Progress</b>	1,181.11	1,181.11	0.00	0.0%
	<b>1616 - Water System</b>	13,673.80	13,673.80	0.00	0.0%
	<b>Total 1600 - * Fixed Assets</b>	1,423,628.52	1,415,973.63	7,654.89	0.54%
	<b>1615 - Accumulated Depreciation</b>	-639,612.22	-639,612.22	0.00	0.0%
	<b>Total Fixed Assets</b>	784,016.30	776,361.41	7,654.89	0.99%
	<b>TOTAL ASSETS</b>	<b>3,166,234.16</b>	<b>2,651,030.06</b>	<b>515,204.10</b>	<b>19.43%</b>
	<b>LIABILITIES &amp; EQUITY</b>				
	<b>Liabilities</b>				
	<b>Current Liabilities</b>				
	<b>Accounts Payable</b>				
	<b>2010 - Accounts Payable</b>	1,948.44	7,930.19	-5,981.75	-75.43%
	<b>Total Accounts Payable</b>	1,948.44	7,930.19	-5,981.75	-75.43%
	<b>Credit Cards</b>				
	<b>1095 - Mastercard 0158</b>	0.00	-1,067.40	1,067.40	100.0%
	<b>1099 - Mastercard 1999</b>	781.14	-972.05	1,753.19	180.36%
	<b>Total Credit Cards</b>	781.14	-2,039.45	2,820.59	138.3%
	<b>Other Current Liabilities</b>				
	<b>1058 - SBA EIDL</b>	10,000.00	0.00	10,000.00	100.0%

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet Prev Year Comparison**

2021 Q1 Balance Sheet		As of March 31, 2021			
		Mar 31, 21	Mar 31, 20	\$ Change	% Change
<b>2100 - * Payroll Liabilities</b>					
	2110 - Payroll Taxes Payable	7,843.73	7,160.60	683.13	9.54%
	2115 - Employee Insurance-Voluntary	-1,939.72	-750.59	-1,189.13	-158.43%
	2120 - Benefits Payable	18,626.25	18,626.25	0.00	0.0%
	2100 - * Payroll Liabilities - Other	488.39	30.59	457.80	1,496.57%
	<b>Total 2100 - * Payroll Liabilities</b>	<b>25,018.65</b>	<b>25,066.85</b>	<b>-48.20</b>	<b>-0.19%</b>
	2111 - Direct Deposit Liabilities	0.00	87.25	-87.25	-100.0%
	2240 - Employee Reimbursements Payable	-1,244.16	0.00	-1,244.16	-100.0%
	2400 - Advance Deposit Account	35,486.28	0.00	35,486.28	100.0%
	<b>2500 - * Taxes Payable</b>				
	2510 - Sales Tax Payable	4,120.09	1,529.57	2,590.52	169.36%
	2515 - State Occupancy Tax - (T2)	5,866.51	2,508.65	3,357.86	133.85%
	2520 - County Hotel Tax - (T3)	6,859.21	2,972.66	3,886.55	130.74%
	2500 - * Taxes Payable - Other	-989.67	486.15	-1,475.82	-303.57%
	<b>Total 2500 - * Taxes Payable</b>	<b>15,856.14</b>	<b>7,497.03</b>	<b>8,359.11</b>	<b>111.5%</b>
	<b>2800 - * Deferred Income</b>				
	2801 - Deferred Assessment Income	1,236,697.34	865,762.57	370,934.77	42.85%
	2802 - Deferred Other Income	-804.79	-804.79	0.00	0.0%
	<b>Total 2800 - * Deferred Income</b>	<b>1,235,892.55</b>	<b>864,957.78</b>	<b>370,934.77</b>	<b>42.89%</b>
	<b>Total Other Current Liabilities</b>	<b>1,321,009.46</b>	<b>897,608.91</b>	<b>423,400.55</b>	<b>47.17%</b>
	<b>Total Current Liabilities</b>	<b>1,323,739.04</b>	<b>903,499.65</b>	<b>420,239.39</b>	<b>46.51%</b>
	<b>Total Liabilities</b>	<b>1,323,739.04</b>	<b>903,499.65</b>	<b>420,239.39</b>	<b>46.51%</b>
	<b>Equity</b>				
	3000 - Opening Bal Equity	-363.50	0.00	-363.50	-100.0%
	3001 - Members Equity-Undesignated	304,467.15	304,467.15	0.00	0.0%
	3002 - Members Equity-Designated	356,797.92	356,797.92	0.00	0.0%
	3003 - Contributed Capital	94,075.00	94,075.00	0.00	0.0%
	3004 - Adj - Prior Year Collections	-298,427.57	-143,596.44	-154,831.13	-107.82%
	3900 - Retained Earnings	884,359.81	935,131.00	-50,771.19	-5.43%
	<b>Net Income</b>	<b>501,586.31</b>	<b>200,655.78</b>	<b>300,930.53</b>	<b>149.97%</b>
	<b>Total Equity</b>	<b>1,842,495.12</b>	<b>1,747,530.41</b>	<b>94,964.71</b>	<b>5.43%</b>
	<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>3,166,234.16</b>	<b>2,651,030.06</b>	<b>515,204.10</b>	<b>19.43%</b>