

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of June 30, 2021

Balance Sheet as of 6/30/21					
		Jun 30, 21	Jun 30, 20	\$ Change	% Change
ASSETS					
Current Assets					
Checking/Savings					
	1011 - Operating Account	196,127.98	22,146.60	173,981.38	785.59%
	1012 - Deposit Account	280,842.10	296,881.16	-16,039.06	-5.4%
	1013 - Payroll Account	135,410.10	25,604.36	109,805.74	428.86%
	1015 - FDSB Reserve Account	152,624.97	152,586.50	38.47	0.03%
	1017 - WTNB Contingency Fund	209,260.64	209,098.09	162.55	0.08%
	1030 - * Petty Cash in Office				
	1031 - Office Petty Cash	842.05	1,463.02	-620.97	-42.44%
	1032 - Resort Registers/Petty Cash	200.00	34.42	165.58	481.06%
	1033 - Laundry Change Machine	100.00	100.00	0.00	0.0%
	Total 1030 - * Petty Cash in Office	1,142.05	1,597.44	-455.39	-28.51%
	Total Checking/Savings	975,407.84	707,914.15	267,493.69	37.79%
Accounts Receivable					
	1201 - Accounts Receivable				
	1202 - Guest Ledger	5,150.75	0.00	5,150.75	100.0%
	1201 - Accounts Receivable - Other	-1,009.20	341.92	-1,351.12	-395.16%
	Total 1201 - Accounts Receivable	4,141.55	341.92	3,799.63	1,111.26%
	Total Accounts Receivable	4,141.55	341.92	3,799.63	1,111.26%
Other Current Assets					
	1100 - * Assessments Receivables				
	1102 - Annual Assessments				
	1105 - Combined Assessment Receivables	2,356,191.28	2,961,075.08	-604,883.80	-20.43%
	1105b - Adjustments to Receivables	-97,469.85	-56,545.87	-40,923.98	-72.37%
	2700 - Prepaid Assessments	-3,446.45	-2,612.56	-833.89	-31.92%
	1102 - Annual Assessments - Other	1,613,068.50	799,618.26	813,450.24	101.73%
	Total 1102 - Annual Assessments	3,868,343.48	3,701,534.91	166,808.57	4.51%
	1130 - Allowance for Doubtful Accounts	-2,802,768.78	-2,843,692.76	40,923.98	1.44%
	Total 1100 - * Assessments Receivables	1,065,574.70	857,842.15	207,732.55	24.22%
	1300 - * Inventories				
	1301 - Restaurant Inventory				
	1301a - Food	7,538.91	39,007.56	-31,468.65	-80.67%
	1301b - Alcohol	575.00	1,394.50	-819.50	-58.77%
	Total 1301 - Restaurant Inventory	8,113.91	40,402.06	-32,288.15	-79.92%
	1302 - Retail Inventory	126.40	9,729.30	-9,602.90	-98.7%
	1303 - Fuel Inventory				
	1303a - Gasoline	3,165.02	1,101.23	2,063.79	187.41%
	1303b - Truck Diesel	2,726.85	5,078.28	-2,351.43	-46.3%
	1303c - Off Road Diesel	939.82	514.74	425.08	82.58%
	1303d - Propane	1,012.83	6,677.99	-5,665.16	-84.83%
	Total 1303 - Fuel Inventory	7,844.52	13,372.24	-5,527.72	-41.34%
	1350 - Auction Property Tracts	25,731.01	3,353.00	22,378.01	667.4%
	Total 1300 - * Inventories	41,815.84	66,856.60	-25,040.76	-37.45%

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1400 - * Prepaid Accounts					
1402 - Prepaid Insurance					
	1402a - Workers Comp	0.00	6,846.00	-6,846.00	-100.0%
	1402b - Property Ins	0.00	5,616.67	-5,616.67	-100.0%
	1402c - General Liability	0.00	2,544.25	-2,544.25	-100.0%
	1402d - Directors E&O	0.00	3,500.00	-3,500.00	-100.0%
	1402 - Prepaid Insurance - Other	4,143.00	4,143.00	0.00	0.0%
	Total 1402 - Prepaid Insurance	4,143.00	22,649.92	-18,506.92	-81.71%
	Total 1400 - * Prepaid Accounts	4,143.00	22,649.92	-18,506.92	-81.71%
	1700 - Deferred Tax Asset	99,000.00	99,000.00	0.00	0.0%
	Total Other Current Assets	1,210,533.54	1,046,348.67	164,184.87	15.69%
	Total Current Assets	2,190,082.93	1,754,604.74	435,478.19	24.82%
Fixed Assets					
1600 - * Fixed Assets					
	1601 - Land	142,101.20	142,101.20	0.00	0.0%
	1602 - Orig Cost - Bldgs & Structures	227,152.00	227,152.00	0.00	0.0%
	1603 - Furniture & Equipment	48,952.11	48,952.11	0.00	0.0%
	1604 - Heavy Equipment	340,519.47	340,519.47	0.00	0.0%
	1605 - Vehicles	115,731.17	115,731.17	0.00	0.0%
	1606 - Improvements	360,525.63	358,819.83	1,705.80	0.48%
	1607 - Property Owner Software	94,804.00	94,804.00	0.00	0.0%
	1608 - Capital Improvements	4,096.65	4,096.65	0.00	0.0%
	1611 - Smith Well	24,562.81	24,562.81	0.00	0.0%
	1612 - Cabin Deck Replacement	44,530.32	44,530.32	0.00	0.0%
	1613 - Facility Roof Replacement	5,798.25	5,798.25	0.00	0.0%
	1614 - Materials for Const in Progress	1,181.11	1,181.11	0.00	0.0%
	1616 - Water System	13,673.80	13,673.80	0.00	0.0%
	Total 1600 - * Fixed Assets	1,423,628.52	1,421,922.72	1,705.80	0.12%
	1615 - Accumulated Depreciation	-639,612.22	-639,612.22	0.00	0.0%
	Total Fixed Assets	784,016.30	782,310.50	1,705.80	0.22%
	TOTAL ASSETS	2,974,099.23	2,536,915.24	437,183.99	17.23%
LIABILITIES & EQUITY					
Liabilities					
Current Liabilities					
Accounts Payable					
	2010 - Accounts Payable	665.93	2,563.49	-1,897.56	-74.02%
	Total Accounts Payable	665.93	2,563.49	-1,897.56	-74.02%
Credit Cards					
	1095 - Mastercard 0158	0.00	-1,067.40	1,067.40	100.0%
	1099 - Mastercard 1999	448.44	5,393.80	-4,945.36	-91.69%
	Total Credit Cards	448.44	4,326.40	-3,877.96	-89.64%
Other Current Liabilities					
	1058 - SBA EIDL	10,000.00	10,000.00	0.00	0.0%
	2100 - * Payroll Liabilities				

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		Jun 30, 21	Jun 30, 20	\$ Change	% Change
	2110 · Payroll Taxes Payable	-917.18	11,250.76	-12,167.94	-108.15%
	2115 · Employee Insurance-Voluntary	0.00	-96.31	96.31	100.0%
	2117 · Employee Tips	799.69	0.00	799.69	100.0%
	2120 · Benefits Payable	18,626.25	18,626.25	0.00	0.0%
	2100 · * Payroll Liabilities - Other	-178.21	30.59	-208.80	-682.58%
	Total 2100 · * Payroll Liabilities	18,330.55	29,811.29	-11,480.74	-38.51%
	2111 · Direct Deposit Liabilities	323.34	87.25	236.09	270.59%
	2240 · Employee Reimbursements Payable	-119.72	0.00	-119.72	-100.0%
	2250 · Tourist Funded Water Project	10,679.75	0.00	10,679.75	100.0%
	2400 · Advance Deposit Account	24,979.99	0.00	24,979.99	100.0%
	2500 · * Taxes Payable				
	2510 · Sales Tax Payable	2,035.31	1,094.60	940.71	85.94%
	2515 · State Occupancy Tax - (T2)	3,660.38	866.95	2,793.43	322.21%
	2520 · County Hotel Tax - (T3)	4,231.27	44.82	4,186.45	9,340.59%
	2500 · * Taxes Payable - Other	236.15	486.15	-250.00	-51.42%
	Total 2500 · * Taxes Payable	10,163.11	2,492.52	7,670.59	307.74%
	2600 · Employee Tab Direct Bill	1,105.93	0.00	1,105.93	100.0%
	2800 · * Deferred Income				
	2801 · Deferred Assessment Income	1,170,501.22	791,461.91	379,039.31	47.89%
	2802 · Deferred Other Income	-804.79	-804.79	0.00	0.0%
	Total 2800 · * Deferred Income	1,169,696.43	790,657.12	379,039.31	47.94%
	Total Other Current Liabilities	1,245,159.38	833,048.18	412,111.20	49.47%
	Total Current Liabilities	1,246,273.75	839,938.07	406,335.68	48.38%
	Long Term Liabilities				
	1056 · PPP Loan - WTNB	0.00	144,445.42	-144,445.42	-100.0%
	Total Long Term Liabilities	0.00	144,445.42	-144,445.42	-100.0%
	Total Liabilities	1,246,273.75	984,383.49	261,890.26	26.6%
	Equity				
	3000 · Opening Bal Equity	-1,373.22	-1,009.72	-363.50	-36.0%
	3001 · Members Equity-Undesignated	304,467.15	304,467.15	0.00	0.0%
	3002 · Members Equity-Designated	356,797.92	356,797.92	0.00	0.0%
	3003 · Contributed Capital	94,075.00	94,075.00	0.00	0.0%
	3004 · Adj - Prior Year Collections	-338,175.41	-167,702.54	-170,472.87	-101.65%
	3900 · Retained Earnings	827,959.65	909,257.77	-81,298.12	-8.94%
	Net Income	484,074.39	56,646.17	427,428.22	754.56%
	Total Equity	1,727,825.48	1,552,531.75	175,293.73	11.29%
	TOTAL LIABILITIES & EQUITY	2,974,099.23	2,536,915.24	437,183.99	17.23%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through June 2021

June 30, 2021 P&L Budget vs Actual Total					Jan - Jun 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4001 · Assessment Related Revenue								
4005 · *Association Assessments								
4009 · Special Assessments								
				553.26	800.00	-246.74	69.16%	
4015 · Volunteer Assessments								
				1,355.32	2,000.00	-644.68	67.77%	
4018 · Assessment Rev-2016 & Prior								
				26,321.45	28,000.00	-1,678.55	94.01%	
4030 · Assessment Interest, Late Fee								
				8,231.80	6,500.00	1,731.80	126.64%	
4035 · 2015 Assessment Revenue								
				0.00	3,739.41	-3,739.41	0.0%	
4036 · 2016 Assessment Revenue								
				0.00	0.00	0.00	0.0%	
4037 · 2017 Assessment Revenue								
				4,960.08	4,500.00	460.08	110.22%	
4038 · 2018 Assessment Revenue								
				7,429.67	7,700.00	-270.33	96.49%	
4039 · 2019 Assessment Revenue								
				14,552.98	11,800.00	2,752.98	123.33%	
4040 · 2020 Assessment Revenue								
				61,446.10	30,800.00	30,646.10	199.5%	
4041 · 2021 Assessment Revenue								
				398,671.43	388,000.00	10,671.43	102.75%	
Total 4005 · *Association Assessments								
				523,522.09	483,839.41	39,682.68	108.2%	
Total 4001 · Assessment Related Revenue								
				523,522.09	483,839.41	39,682.68	108.2%	
4020 · POATRI Auctions & Tax Sales								
				0.00	20,000.00	-20,000.00	0.0%	
4022 · County Auction Proceeds								
				0.00	0.00	0.00	0.0%	
4099 · Supplemental Revenue								
4200 · *Cabin Income								
4210 · Cabin Room Rental Income								
				393,342.53	292,000.00	101,342.53	134.71%	
4220 · Tourist Funded Water Expense								
				-16,725.74				
4200 · *Cabin Income - Other								
				0.00	0.00	0.00	0.0%	
Total 4200 · *Cabin Income								
				376,616.79	292,000.00	84,616.79	128.98%	
4250 · RV/Campground Income								
				30,902.00	29,500.00	1,402.00	104.75%	
4300 · * Cafe Income								
4310 · Food Sales								
				179,938.74	143,000.00	36,938.74	125.83%	
4311 · Alcohol Sales								
				21,202.36	17,000.00	4,202.36	124.72%	
4317 · Cafe Comps								
				-2,005.79				
Total 4300 · * Cafe Income								
				199,135.31	160,000.00	39,135.31	124.46%	
4400 · Retail Sales								
				22,499.21	16,000.00	6,499.21	140.62%	
4500 · * Other Lodge Income								
4510 · Water Sales								
				7,441.39	9,000.00	-1,558.61	82.68%	
4515 · Pool Fees								
				5,516.25	3,000.00	2,516.25	183.88%	
4520 · Laundromat Revenue								
				6,423.75	5,000.00	1,423.75	128.48%	
4525 · Ice Revenue								
				4,735.00	4,100.00	635.00	115.49%	
4500 · * Other Lodge Income - Other								
				0.00	0.00	0.00	0.0%	
Total 4500 · * Other Lodge Income								
				24,116.39	21,100.00	3,016.39	114.3%	
Total 4099 · Supplemental Revenue								
				653,269.70	518,600.00	134,669.70	125.97%	
4600 · * Miscellaneous Income								
4526 · Timely Filed Discount								
				612.99	404.00	208.99	151.73%	
4610 · Interest Income								
				131.77	184.00	-52.23	71.61%	
4612 · Paypal Fees								
				37.98	30.49	7.49	124.57%	

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through June 2021

June 30, 2021 P&L Budget vs Actual Total				
	Jan - Jun 21	Budget	\$ Over Budget	% of Budget
4615 - Donations	0.00	180.00	-180.00	0.0%
4620 - Miscellaneous Income	24.90	460.00	-435.10	5.41%
Total 4600 - * Miscellaneous Income	807.64	1,258.49	-450.85	64.18%
Total Income	1,177,599.43	1,023,697.90	153,901.53	115.03%
Cost of Goods Sold				
5000 - * Cost of Goods Sold				
5100 - * COGS - Restaurant				
5110 - COGS - Food	100,468.37	77,220.00	23,248.37	130.11%
5115 - COGS - Alcohol	11,364.30	8,160.00	3,204.30	139.27%
Total 5100 - * COGS - Restaurant	111,832.67	85,380.00	26,452.67	130.98%
5210 - COGS - Retail	15,028.01	7,000.00	8,028.01	214.69%
5220 - COGS - Ice	6,945.20	2,337.00	4,608.20	297.18%
Total 5000 - * Cost of Goods Sold	133,805.88	94,717.00	39,088.88	141.27%
Total COGS	133,805.88	94,717.00	39,088.88	141.27%
Gross Profit	1,043,793.55	928,980.90	114,812.65	112.36%
Expense				
6000 - * Payroll Expenses				
6010 - Salaries and Wages	406,361.77	357,500.00	48,861.77	113.67%
6020 - Casual Labor	3,755.26			
6025 - Employer Payroll Tax	40,566.15	35,750.00	4,816.15	113.47%
Total 6000 - * Payroll Expenses	450,683.18	393,250.00	57,433.18	114.61%
6040 - Employee Housing Expense				
6041 - Employee Housing - Electric	989.05			
6042 - Employee Housing - Propane	996.93	500.00	496.93	199.39%
6043 - Employee Housing - Repairs	502.70	500.00	2.70	100.54%
6044 - Employee Housing-Miscellaneous	61.69	537.00	-475.31	11.49%
6040 - Employee Housing Expense - Other	0.00	0.00	0.00	0.0%
Total 6040 - Employee Housing Expense	2,550.37	1,537.00	1,013.37	165.93%
6050 - * Employee Benefits				
6052 - Employee Discounts	0.00	0.00	0.00	0.0%
6053 - Employee Insurances	3,906.24	6,000.00	-2,093.76	65.1%
Total 6050 - * Employee Benefits	3,906.24	6,000.00	-2,093.76	65.1%
6100 - * Utilities				
6110 - Electric	18,619.15	13,900.00	4,719.15	133.95%
6111 - Propane	10,279.66	9,500.00	779.66	108.21%
6112 - Telephone	5,959.71	6,000.00	-40.29	99.33%
6113 - Garbage & Trash	5,796.83	5,200.00	596.83	111.48%
6114 - Water System	312.46	500.00	-187.54	62.49%
Total 6100 - * Utilities	40,967.81	35,100.00	5,867.81	116.72%
6130 - * Insurance				
6131 - Workers Comp	2,628.79	3,292.50	-663.71	79.84%
6132 - Property Insurance	17,161.00	10,304.32	6,856.68	166.54%
6133 - General Liability	2,901.00	1,294.64	1,606.36	224.08%
6134 - Directors E&O	30,783.00	25,372.00	5,411.00	121.33%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through June 2021

June 30, 2021 P&L Budget vs Actual Total				
	Jan - Jun 21	Budget	\$ Over Budget	% of Budget
6135 - Commercial Vehicle	7,425.40	4,804.36	2,621.04	154.56%
6136 - Heavy Equipment	0.00	0.00	0.00	0.0%
6137 - Surety Bonds	0.00	0.00	0.00	0.0%
6140 - Airstrip	2,152.00	1,833.00	319.00	117.4%
6141 - Additional Insurance	0.00	0.00	0.00	0.0%
Total 6130 - * Insurance	63,051.19	46,900.82	16,150.37	134.44%
6150 - * Professional Fees				
6151 - Accounting	0.00	9,000.00	-9,000.00	0.0%
6152 - Legal Fees				
6152a - Legal Fees - General	3,782.50	10,000.00	-6,217.50	37.83%
6152b - Legal Fees - Road Issues	0.00	0.00	0.00	0.0%
6152 - Legal Fees - Other	2,667.50	0.00	2,667.50	100.0%
Total 6152 - Legal Fees	6,450.00	10,000.00	-3,550.00	64.5%
6153 - Other Professional Fees	1,500.00	2,000.00	-500.00	75.0%
Total 6150 - * Professional Fees	7,950.00	21,000.00	-13,050.00	37.86%
6200 - * Heavy Equipment Expense				
6201 - Heavy Equipment Repair	2,585.29	7,500.00	-4,914.71	34.47%
6202 - Off Road Diesel	4,525.95	4,252.00	273.95	106.44%
6203 - Road Expense Miscellaneous	0.00	4,000.00	-4,000.00	0.0%
Total 6200 - * Heavy Equipment Expense	7,111.24	15,752.00	-8,640.76	45.15%
6300 - * Vehicle Expense				
6301 - Gasoline	2,562.76	8,002.00	-5,439.24	32.03%
6302 - Diesel	3,324.07	2,501.00	823.07	132.91%
6303 - Vehicle Repair	2,629.29	5,000.02	-2,370.73	52.59%
6304 - Vehicle Miscellaneous	4,636.97	5,000.02	-363.05	92.74%
Total 6300 - * Vehicle Expense	13,153.09	20,503.04	-7,349.95	64.15%
6400 - * Supplies & Equipment				
6405 - Cabin Accessories	6,403.34	6,000.00	403.34	106.72%
6410 - Housekeeping Supplies	4,435.09	9,500.00	-5,064.91	46.69%
6415 - Maintenance Supplies	10,064.91	5,000.00	5,064.91	201.3%
6420 - Small tools & equipment	2,123.35	1,500.00	623.35	141.56%
6425 - Restaurant Supplies	3,463.93	6,500.00	-3,036.07	53.29%
6426 - Smallwares	0.00	600.00	-600.00	0.0%
Total 6400 - * Supplies & Equipment	26,490.62	29,100.00	-2,609.38	91.03%
6450 - * Repairs & Maintenance				
6451 - Bldg/Structure Repairs & Maint	6,477.20	6,000.00	477.20	107.95%
6452 - Equipment Repairs	0.00	1,000.00	-1,000.00	0.0%
6450 - * Repairs & Maintenance - Other	786.00			
Total 6450 - * Repairs & Maintenance	7,263.20	7,000.00	263.20	103.76%
6500 - * Office Administrative Expense				
6510 - Office Supplies	1,901.78	3,000.00	-1,098.22	63.39%
6511 - Printing	219.80			
6512 - Postage & Shipping	1,063.58	1,500.00	-436.42	70.91%
6513 - Communications	3,882.73	4,000.00	-117.27	97.07%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through June 2021

June 30, 2021 P&L Budget vs Actual Total				
	Jan - Jun 21	Budget	\$ Over Budget	% of Budget
6514 · Credit Card Fees	26,806.86	15,000.00	11,806.86	178.71%
6515 · Newsletter	128.40	3,000.00	-2,871.60	4.28%
6516 · Office Equipment	7,180.09	2,500.00	4,680.09	287.2%
6520 · Misc. Office Admin.	1,655.85	3,502.00	-1,846.15	47.28%
Total 6500 · * Office Administrative Expense	42,839.09	32,502.00	10,337.09	131.8%
6550 · * Other Administrative Expense				
6551 · Mileage Reimbursement	1,349.31	500.00	849.31	269.86%
6552 · Licenses and Permits	3,325.59	2,400.00	925.59	138.57%
6553 · Dues & Memberships	365.00	500.00	-135.00	73.0%
6559 · Booking Fees	20,823.90	18,500.02	2,323.88	112.56%
Total 6550 · * Other Administrative Expense	25,863.80	21,900.02	3,963.78	118.1%
6560 · Property Tax	0.00	0.00	0.00	0.0%
6575 · Software Maintenance & Upgrades	3,052.41	2,000.00	1,052.41	152.62%
6600 · * Property Transfer Expense				
6610 · Filing Fees	953.00	35,000.00	-34,047.00	2.72%
6611 · Tax Sale & Auction Expenses	0.00	2,000.00	-2,000.00	0.0%
Total 6600 · * Property Transfer Expense	953.00	37,000.00	-36,047.00	2.58%
6700 · * Advertising & Promotion				
6715 · Bands & Entertainment	674.58	2,780.00	-2,105.42	24.27%
6720 · Advertising	600.00	1,500.00	-900.00	40.0%
Total 6700 · * Advertising & Promotion	1,274.58	4,280.00	-3,005.42	29.78%
6900 · * Miscellaneous Expense				
6910 · Cash Over/Short	178.88	100.00	78.88	178.88%
6915 · Miscellaneous Expense	6,853.34			
6925 · Reconciliation Discrepancies	22.54	50.00	-27.46	45.08%
Total 6900 · * Miscellaneous Expense	7,054.76	150.00	6,904.76	4,703.17%
6935 · Bank Service Charges	0.00	77.00	-77.00	0.0%
Total Expense	704,164.58	674,051.88	30,112.70	104.47%
Net Ordinary Income	339,628.97	254,929.02	84,699.95	133.23%
Other Income/Expense				
Other Income				
7004 · PPP Forgiven Loan	144,445.42			
Total Other Income	144,445.42			
Other Expense				
SUSPEND	0.00			
Total Other Expense	0.00			
Net Other Income	144,445.42			
	484,074.39	254,929.02	229,145.37	189.89%

P.O.A.T.R.I./Terlingua Ranch
Profit Loss by Class Jan to June 2021

June 30, 2021 P&L by Class		G & A	Road Maint	Water S	Total	Cabins	GenLodge	Ice	Laundry	Pool	Rest	Retail	RVCamp	Water S	Total		
		Non Supp	Non Supp	Non Supp	NonSupp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	SUPP	TOTAL	
Ordinary Income/Expense																	
Income																	
4001 - Assessment Related Revenue																	
4005 - *Association Assessments																	
	4009 - Special Assessments	553.26	0.00	0.00	553.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	553.26
	4015 - Volunteer Assessments	1,355.32	0.00	0.00	1,355.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,355.32
	4018 - Assessment Rev-2016 & Prior	26,321.45	0.00	0.00	26,321.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,321.45
	4030 - Assessment Interest, Late Fee	8,231.80	0.00	0.00	8,231.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,231.80
	4037 - 2017 Assessment Revenue	4,960.08	0.00	0.00	4,960.08	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,960.08
	4038 - 2018 Assessment Revenue	7,429.67	0.00	0.00	7,429.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,429.67
	4039 - 2019 Assessment Revenue	14,552.98	0.00	0.00	14,552.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,552.98
	4040 - 2020 Assessment Revenue	61,446.10	0.00	0.00	61,446.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61,446.10
	4041 - 2021 Assessment Revenue	398,671.43	0.00	0.00	398,671.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	398,671.43
	Total 4005 - *Association Assessments	523,522.09	0.00	0.00	523,522.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	523,522.09
	Total 4001 - Assessment Related Revenue	523,522.09	0.00	0.00	523,522.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	523,522.09
4099 - Supplemental Revenue																	
4200 - *Cabin Income																	
	4210 - Cabin Room Rental Income	-1,302.20	0.00	5,410.65	4,108.45	389,234.08	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	389,234.08	393,342.53
	4220 - Tourist Funded Water Expense	584.67	0.00	469.46	1,054.13	-17,779.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-17,779.87	-16,725.74
	Total 4200 - *Cabin Income	-717.53	0.00	5,880.11	5,162.58	371,454.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	371,454.21	376,616.79
	4250 - RV/Campground Income	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00	0.00	0.00	0.00	30,812.00	0.00	30,902.00	0.00	30,902.00
4300 - * Cafe Income																	
	4310 - Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	179,938.74	0.00	0.00	0.00	179,938.74	0.00	179,938.74
	4311 - Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,202.36	0.00	0.00	0.00	21,202.36	0.00	21,202.36
	4317 - Cafe Comps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2,005.79	0.00	0.00	0.00	-2,005.79	0.00	-2,005.79
	Total 4300 - * Cafe Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	199,135.31	0.00	0.00	0.00	199,135.31	0.00	199,135.31
	4400 - Retail Sales	32.00	0.00	0.00	32.00	0.00	0.00	0.00	0.00	0.00	0.00	22,457.22	9.99	0.00	22,467.21	0.00	22,499.21
4500 - * Other Lodge Income																	
	4510 - Water Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,441.39	7,441.39	0.00	7,441.39
	4515 - Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,516.25	0.00	0.00	0.00	0.00	5,516.25	0.00	5,516.25
	4520 - Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,423.75	0.00	0.00	0.00	0.00	0.00	6,423.75	0.00	6,423.75
	4525 - Ice Revenue	0.00	0.00	0.00	0.00	2.50	0.00	4,732.50	0.00	0.00	0.00	0.00	0.00	0.00	4,735.00	0.00	4,735.00
	4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total 4500 - * Other Lodge Income	0.00	0.00	0.00	0.00	2.50	0.00	4,732.50	6,423.75	5,516.25	0.00	0.00	0.00	7,441.39	24,116.39	0.00	24,116.39
	Total 4099 - Supplemental Revenue	-685.53	0.00	5,880.11	5,194.58	371,546.71	0.00	4,732.50	6,423.75	5,516.25	199,135.31	22,457.22	30,821.99	7,441.39	648,075.12	0.00	653,269.70
4600 - * Miscellaneous Income																	
	4526 - Timely Filed Discount	273.95	0.00	0.00	273.95	339.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	339.04	0.00	612.99
	4610 - Interest Income	131.77	0.00	0.00	131.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	131.77
	4612 - Paypal Fees	37.98	0.00	0.00	37.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37.98
	4620 - Miscellaneous Income	24.90	0.00	0.00	24.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24.90

P.O.A.T.R.I./Terlingua Ranch
Profit Loss by Class Jan to June 2021

June 30, 2021 P&L by Class	G & A	Road Maint	Water S	Total	Cabins	GenLodge	Ice	Laundry	Pool	Rest	Retail	RVCamp	Water S	Total	
	Non Supp	Non Supp	Non Supp	NonSupp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	SUPP	TOTAL
Total 4600 - * Miscellaneous Income	468.60	0.00	0.00	468.60	339.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	339.04	807.64
Total Income	523,305.16	0.00	5,880.11	529,185.27	371,885.75	0.00	4,732.50	6,423.75	5,516.25	199,135.31	22,457.22	30,821.99	7,441.39	648,414.16	1,177,599.43
Cost of Goods Sold															
5000 - * Cost of Goods Sold															
5100 - * COGS - Restaurant															
5110 - COGS - Food	2,413.96	0.00	0.00	2,413.96	0.00	64.92	0.00	0.00	0.00	97,989.49	0.00	0.00	0.00	98,054.41	100,468.37
5115 - COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,364.30	0.00	0.00	0.00	11,364.30	11,364.30
Total 5100 - * COGS - Restaurant	2,413.96	0.00	0.00	2,413.96	0.00	64.92	0.00	0.00	0.00	109,353.79	0.00	0.00	0.00	109,418.71	111,832.67
5210 - COGS - Retail	487.14	0.00	0.00	487.14	0.00	0.00	0.00	0.00	0.00	0.00	14,540.87	0.00	0.00	14,540.87	15,028.01
5220 - COGS - Ice	0.00	0.00	0.00	0.00	0.00	0.00	5,196.20	0.00	0.00	0.00	1,749.00	0.00	0.00	6,945.20	6,945.20
Total 5000 - * Cost of Goods Sold	2,901.10	0.00	0.00	2,901.10	0.00	64.92	5,196.20	0.00	0.00	109,353.79	16,289.87	0.00	0.00	130,904.78	133,805.88
Total COGS	2,901.10	0.00	0.00	2,901.10	0.00	64.92	5,196.20	0.00	0.00	109,353.79	16,289.87	0.00	0.00	130,904.78	133,805.88
Gross Profit	520,404.06	0.00	5,880.11	526,284.17	371,885.75	-64.92	-463.70	6,423.75	5,516.25	89,781.52	6,167.35	30,821.99	7,441.39	517,509.38	1,043,793.55
Expense															
6000 - * Payroll Expenses															
6010 - Salaries and Wages	121,414.64	67,681.82	2,531.00	191,627.46	41,883.90	46,639.06	0.00	775.02	1,798.45	123,637.88	0.00	0.00	0.00	214,734.31	406,361.77
6020 - Casual Labor	155.26	0.00	0.00	155.26	0.00	0.00	0.00	0.00	0.00	3,600.00	0.00	0.00	0.00	3,600.00	3,755.26
6025 - Employer Payroll Tax	11,184.27	5,856.68	19.02	17,059.97	3,510.01	5,409.79	0.00	0.00	26.64	14,559.74	0.00	0.00	0.00	23,506.18	40,566.15
Total 6000 - * Payroll Expenses	132,754.17	73,538.50	2,550.02	208,842.69	45,393.91	52,048.85	0.00	775.02	1,825.09	141,797.62	0.00	0.00	0.00	241,840.49	450,683.18
6040 - Employee Housing Expense															
6041 - Employee Housing - Electric	2,209.91	0.00	0.00	2,209.91	0.00	-1,220.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,220.86	989.05
6042 - Employee Housing - Propane	259.67	0.00	0.00	259.67	0.00	737.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	737.26	996.93
6043 - Employee Housing - Repairs	467.26	0.00	0.00	467.26	0.00	35.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35.44	502.70
6044 - Employee Housing-Miscellaneous	61.69	0.00	0.00	61.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61.69
Total 6040 - Employee Housing Expense	2,998.53	0.00	0.00	2,998.53	0.00	-448.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-448.16	2,550.37
6050 - * Employee Benefits															
6053 - Employee Insurances	3,906.24	0.00	0.00	3,906.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,906.24
Total 6050 - * Employee Benefits	3,906.24	0.00	0.00	3,906.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,906.24
6100 - * Utilities															
6110 - Electric	5,145.06	59.66	304.34	5,509.06	-176.32	12,842.28	0.00	928.83	0.00	-1,041.58	0.00	556.88	0.00	13,110.09	18,619.15
6111 - Propane	0.00	0.00	0.00	0.00	0.00	264.30	0.00	3,239.70	0.00	6,775.66	0.00	0.00	0.00	10,279.66	10,279.66
6112 - Telephone	5,495.05	174.66	0.00	5,669.71	0.00	115.34	0.00	0.00	0.00	174.66	0.00	0.00	0.00	290.00	5,959.71
6113 - Garbage & Trash	1,674.64	0.00	0.00	1,674.64	0.00	4,122.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,122.19	5,796.83
6114 - Water System	0.00	0.00	312.46	312.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	312.46
Total 6100 - * Utilities	12,314.75	234.32	616.80	13,165.87	-176.32	17,344.11	0.00	4,168.53	0.00	5,908.74	0.00	556.88	0.00	27,801.94	40,967.81
6130 - * Insurance															
6131 - Workers Comp	2,628.79	0.00	0.00	2,628.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,628.79
6132 - Property Insurance	17,161.00	0.00	0.00	17,161.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,161.00
6133 - General Liability	2,901.00	0.00	0.00	2,901.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,901.00
6134 - Directors E&O	30,783.00	0.00	0.00	30,783.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,783.00

P.O.A.T.R.I./Terlingua Ranch
Profit Loss by Class Jan to June 2021

June 30, 2021 P&L by Class	G & A	Road Maint	Water S	Total	Cabins	GenLodge	Ice	Laundry	Pool	Rest	Retail	RVCamp	Water S	Total	
	Non Supp	Non Supp	Non Supp	NonSupp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	SUPP	TOTAL
6135 - Commercial Vehicle	5,269.00	2,156.40	0.00	7,425.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,425.40
6140 - Airstrip	2,152.00	0.00	0.00	2,152.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,152.00
Total 6130 - * Insurance	60,894.79	2,156.40	0.00	63,051.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	63,051.19
6150 - * Professional Fees															
6152 - Legal Fees															
6152a - Legal Fees - General	3,782.50	0.00	0.00	3,782.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,782.50
6152 - Legal Fees - Other	2,667.50	0.00	0.00	2,667.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,667.50
Total 6152 - Legal Fees	6,450.00	0.00	0.00	6,450.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,450.00
6153 - Other Professional Fees	1,500.00	0.00	0.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Total 6150 - * Professional Fees	7,950.00	0.00	0.00	7,950.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,950.00
6200 - * Heavy Equipment Expense															
6201 - Heavy Equipment Repair	0.00	2,585.29	0.00	2,585.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,585.29
6202 - Off Road Diesel	0.00	4,525.95	0.00	4,525.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,525.95
Total 6200 - * Heavy Equipment Expense	0.00	7,111.24	0.00	7,111.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,111.24
6300 - * Vehicle Expense															
6301 - Gasoline	0.00	2,562.76	0.00	2,562.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,562.76
6302 - Diesel	0.00	3,324.07	0.00	3,324.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,324.07
6303 - Vehicle Repair	0.00	1,842.59	0.00	1,842.59	0.00	786.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.70	2,629.29
6304 - Vehicle Miscellaneous	60.60	4,576.37	0.00	4,636.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,636.97
Total 6300 - * Vehicle Expense	60.60	12,305.79	0.00	12,366.39	0.00	786.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.70	13,153.09
6400 - * Supplies & Equipment															
6405 - Cabin Accessories	0.00	0.00	162.25	162.25	6,241.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,241.09	6,403.34
6410 - Housekeeping Supplies	71.42	0.00	0.00	71.42	4,173.09	46.75	0.00	143.83	0.00	0.00	0.00	0.00	0.00	4,363.67	4,435.09
6415 - Maintenance Supplies	75.76	53.41	1,805.25	1,934.42	1,883.81	1,992.80	0.00	32.48	3,953.69	152.06	0.00	115.65	0.00	8,130.49	10,064.91
6420 - Small tools & equipment	0.00	0.00	506.61	506.61	89.55	1,170.57	0.00	151.64	0.00	204.98	0.00	0.00	0.00	1,616.74	2,123.35
6425 - Restaurant Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,463.93	0.00	0.00	0.00	3,463.93	3,463.93
Total 6400 - * Supplies & Equipment	147.18	53.41	2,474.11	2,674.70	12,387.54	3,210.12	0.00	327.95	3,953.69	3,820.97	0.00	115.65	0.00	23,815.92	26,490.62
6450 - * Repairs & Maintenance															
6451 - Bldg/Structure Repairs & Maint	1,692.12	0.00	0.00	1,692.12	825.79	3,426.73	0.00	0.00	532.56	0.00	0.00	0.00	0.00	4,785.08	6,477.20
6450 - * Repairs & Maintenance - Other	0.00	0.00	0.00	0.00	0.00	786.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.00	786.00
Total 6450 - * Repairs & Maintenance	1,692.12	0.00	0.00	1,692.12	825.79	4,212.73	0.00	0.00	532.56	0.00	0.00	0.00	0.00	5,571.08	7,263.20
6500 - * Office Administrative Expense															
6510 - Office Supplies	1,887.60	0.00	0.00	1,887.60	0.00	14.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14.18	1,901.78
6511 - Printing	219.80	0.00	0.00	219.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	219.80
6512 - Postage & Shipping	731.31	19.07	300.65	1,051.03	0.00	0.00	0.00	0.00	0.00	0.00	12.55	0.00	0.00	12.55	1,063.58
6513 - Communications	3,806.17	76.56	0.00	3,882.73	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,882.73
6514 - Credit Card Fees	26,806.86	0.00	0.00	26,806.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,806.86
6515 - Newsletter	128.40	0.00	0.00	128.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	128.40
6516 - Office Equipment	7,180.09	0.00	0.00	7,180.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,180.09
6520 - Misc. Office Admin.	1,467.58	18.27	0.00	1,485.85	0.00	170.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	170.00	1,655.85

P.O.A.T.R.I./Terlingua Ranch
Profit Loss by Class Jan to June 2021

June 30, 2021 P&L by Class		G & A	Road Maint	Water S	Total	Cabins	GenLodge	Ice	Laundry	Pool	Rest	Retail	RVCamp	Water S	Total	
		Non Supp	Non Supp	Non Supp	NonSupp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	SUPP	TOTAL
Total 6500 - * Office Administrative Expense		42,227.81	113.90	300.65	42,642.36	0.00	184.18	0.00	0.00	0.00	0.00	12.55	0.00	0.00	196.73	42,839.09
6550 - * Other Administrative Expense																
6551 - Mileage Reimbursement		1,045.19	0.00	0.00	1,045.19	0.00	0.00	0.00	0.00	0.00	304.12	0.00	0.00	0.00	304.12	1,349.31
6552 - Licenses and Permits		2,498.24	827.35	0.00	3,325.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,325.59
6553 - Dues & Memberships		365.00	0.00	0.00	365.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	365.00
6559 - Booking Fees		19,525.80	0.00	0.00	19,525.80	1,298.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,298.10	20,823.90
Total 6550 - * Other Administrative Expense		23,434.23	827.35	0.00	24,261.58	1,298.10	0.00	0.00	0.00	0.00	304.12	0.00	0.00	0.00	1,602.22	25,863.80
6575 - Software Maintenance & Upgrades		3,052.41	0.00	0.00	3,052.41	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,052.41
6600 - * Property Transfer Expense																
6610 - Filing Fees		953.00	0.00	0.00	953.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	953.00
Total 6600 - * Property Transfer Expense		953.00	0.00	0.00	953.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	953.00
6700 - * Advertising & Promotion																
6715 - Bands & Entertainment		562.15	0.00	0.00	562.15	0.00	112.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	112.43	674.58
6720 - Advertising		600.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
Total 6700 - * Advertising & Promotion		1,162.15	0.00	0.00	1,162.15	0.00	112.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	112.43	1,274.58
6900 - * Miscellaneous Expense																
6910 - Cash Over/Short		178.88	0.00	0.00	178.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	178.88
6915 - Miscellaneous Expense		4,773.10	16.22	0.00	4,789.32	0.00	688.02	0.00	0.00	1,168.91	207.09	0.00	0.00	0.00	2,064.02	6,853.34
6925 - Reconciliation Discrepancies		22.54	0.00	0.00	22.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22.54
Total 6900 - * Miscellaneous Expense		4,974.52	16.22	0.00	4,990.74	0.00	688.02	0.00	0.00	1,168.91	207.09	0.00	0.00	0.00	2,064.02	7,054.76
Total Expense		298,522.50	96,357.13	5,941.58	400,821.21	59,729.02	78,138.98	0.00	5,271.50	7,480.25	152,038.54	12.55	672.53	0.00	303,343.37	704,164.58
Net Ordinary Income		221,881.56	-96,357.13	-61.47	125,462.96	312,156.73	-78,203.90	-463.70	1,152.25	-1,964.00	-62,257.02	6,154.80	30,149.46	7,441.39	214,166.01	339,628.97
Other Income/Expense																
Other Income																
7004 - PPP Forgiven Loan		144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
Total Other Income		144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
Other Expense																
SUSPEND		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Expense		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income		144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
Net Income		366,326.98	-96,357.13	-61.47	269,908.38	312,156.73	-78,203.90	-463.70	1,152.25	-1,964.00	-62,257.02	6,154.80	30,149.46	7,441.39	214,166.01	484,074.39

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Prev Year Comparison
 January through June 2021

		June 30 P&L with Prior Yr Comparison				
			Jan - Jun 21	Jan - Jun 20	\$ Change	% Change
Ordinary Income/Expense						
Income						
	4001 · Assessment Related Revenue					
	4005 · *Association Assessments					
	4009 · Special Assessments	553.26	216.00	337.26	156.14%	
	4015 · Volunteer Assessments	1,355.32	720.68	634.64	88.06%	
	4018 · Assessment Rev-2016 & Prior	26,321.45	9,829.16	16,492.29	167.79%	
	4030 · Assessment Interest, Late Fee	8,231.80	3,107.66	5,124.14	164.89%	
	4036 · 2016 Assessment Revenue	0.00	4,375.23	-4,375.23	-100.0%	
	4037 · 2017 Assessment Revenue	4,960.08	5,093.85	-133.77	-2.63%	
	4038 · 2018 Assessment Revenue	7,429.67	8,761.71	-1,332.04	-15.2%	
	4039 · 2019 Assessment Revenue	14,552.98	24,785.19	-10,232.21	-41.28%	
	4040 · 2020 Assessment Revenue	61,446.10	370,211.17	-308,765.07	-83.4%	
	4041 · 2021 Assessment Revenue	398,671.43	0.00	398,671.43	100.0%	
	Total 4005 · *Association Assessments	523,522.09	427,100.65	96,421.44	22.58%	
	Total 4001 · Assessment Related Revenue	523,522.09	427,100.65	96,421.44	22.58%	
	4099 · Supplemental Revenue					
	4200 · *Cabin Income					
	4210 · Cabin Room Rental Income	393,342.53	188,883.43	204,459.10	108.25%	
	4215 · Property Owner Discounts	0.00	-11,944.63	11,944.63	100.0%	
	4216 · Other Cabin Discounts	0.00	-8,635.10	8,635.10	100.0%	
	4220 · Tourist Funded Water Expense	-16,725.74	0.00	-16,725.74	-100.0%	
	Total 4200 · *Cabin Income	376,616.79	168,303.70	208,313.09	123.77%	
	4250 · RV/Campground Income	30,902.00	24,022.70	6,879.30	28.64%	
	4300 · * Cafe Income					
	4310 · Food Sales	179,938.74	101,541.50	78,397.24	77.21%	
	4311 · Alcohol Sales	21,202.36	12,616.30	8,586.06	68.06%	
	4317 · Cafe Comps	-2,005.79	0.00	-2,005.79	-100.0%	
	Total 4300 · * Cafe Income	199,135.31	114,157.80	84,977.51	74.44%	
	4400 · Retail Sales	22,499.21	12,422.88	10,076.33	81.11%	
	4500 · * Other Lodge Income					
	4510 · Water Sales	7,441.39	9,146.50	-1,705.11	-18.64%	
	4515 · Pool Fees	5,516.25	3,265.00	2,251.25	68.95%	
	4520 · Laundromat Revenue	6,423.75	4,429.50	1,994.25	45.02%	
	4525 · Ice Revenue	4,735.00	3,595.00	1,140.00	31.71%	
	4500 · * Other Lodge Income - Other	0.00	0.00	0.00	0.0%	
	Total 4500 · * Other Lodge Income	24,116.39	20,436.00	3,680.39	18.01%	
	Total 4099 · Supplemental Revenue	653,269.70	339,343.08	313,926.62	92.51%	
	4600 · * Miscellaneous Income					
	4526 · Timely Filed Discount	612.99	343.58	269.41	78.41%	
	4610 · Interest Income	131.77	153.89	-22.12	-14.37%	
	4611 · Service Charges	0.00	-9.10	9.10	100.0%	
	4612 · Paypal Fees	37.98	27.53	10.45	37.96%	
	4620 · Miscellaneous Income	24.90	429.25	-404.35	-94.2%	

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Prev Year Comparison
January through June 2021

		June 30 P&L with Prior Yr Comparison			
		Jan - Jun 21	Jan - Jun 20	\$ Change	% Change
	Total 4600 · * Miscellaneous Income	807.64	945.15	-137.51	-14.55%
	Total Income	1,177,599.43	767,388.88	410,210.55	53.46%
	Cost of Goods Sold				
	5000 · * Cost of Goods Sold				
	5100 · * COGS - Restaurant				
	5110 · COGS - Food	100,468.37	65,683.54	34,784.83	52.96%
	5115 · COGS - Alcohol	11,364.30	8,665.36	2,698.94	31.15%
	5100 · * COGS - Restaurant - Other	0.00	58.52	-58.52	-100.0%
	Total 5100 · * COGS - Restaurant	111,832.67	74,407.42	37,425.25	50.3%
	5210 · COGS - Retail	15,028.01	4,834.61	10,193.40	210.84%
	5220 · COGS - Ice	6,945.20	1,999.20	4,946.00	247.4%
	Total 5000 · * Cost of Goods Sold	133,805.88	81,241.23	52,564.65	64.7%
	Total COGS	133,805.88	81,241.23	52,564.65	64.7%
	Gross Profit	1,043,793.55	686,147.65	357,645.90	52.12%
	Expense				
	6000 · * Payroll Expenses				
	6010 · Salaries and Wages	406,361.77	339,746.86	66,614.91	19.61%
	6020 · Casual Labor	3,755.26	0.00	3,755.26	100.0%
	6025 · Employer Payroll Tax	40,566.15	31,915.56	8,650.59	27.11%
	Total 6000 · * Payroll Expenses	450,683.18	371,662.42	79,020.76	21.26%
	6040 · Employee Housing Expense				
	6041 · Employee Housing - Electric	989.05	0.00	989.05	100.0%
	6042 · Employee Housing - Propane	996.93	159.90	837.03	523.47%
	6043 · Employee Housing - Repairs	502.70	304.54	198.16	65.07%
	6044 · Employee Housing-Miscellaneous	61.69	351.59	-289.90	-82.45%
	Total 6040 · Employee Housing Expense	2,550.37	816.03	1,734.34	212.53%
	6050 · * Employee Benefits				
	6052 · Employee Discounts	0.00	571.56	-571.56	-100.0%
	6053 · Employee Insurances	3,906.24	5,621.94	-1,715.70	-30.52%
	Total 6050 · * Employee Benefits	3,906.24	6,193.50	-2,287.26	-36.93%
	6100 · * Utilities				
	6110 · Electric	18,619.15	13,012.50	5,606.65	43.09%
	6111 · Propane	10,279.66	5,684.54	4,595.12	80.84%
	6112 · Telephone	5,959.71	5,129.75	829.96	16.18%
	6113 · Garbage & Trash	5,796.83	4,071.57	1,725.26	42.37%
	6114 · Water System	312.46	433.34	-120.88	-27.9%
	Total 6100 · * Utilities	40,967.81	28,331.70	12,636.11	44.6%
	6130 · * Insurance				
	6131 · Workers Comp	2,628.79	6,538.00	-3,909.21	-59.79%
	6132 · Property Insurance	17,161.00	30,692.00	-13,531.00	-44.09%
	6133 · General Liability	2,901.00	3,856.00	-955.00	-24.77%
	6134 · Directors E&O	30,783.00	25,210.00	5,573.00	22.11%
	6135 · Commercial Vehicle	7,425.40	14,252.00	-6,826.60	-47.9%
	6140 · Airstrip	2,152.00	1,820.00	332.00	18.24%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Prev Year Comparison
January through June 2021

		June 30 P&L with Prior Yr Comparison			
		Jan - Jun 21	Jan - Jun 20	\$ Change	% Change
	Total 6130 * Insurance	63,051.19	82,368.00	-19,316.81	-23.45%
	6150 * Professional Fees				
	6152 * Legal Fees				
	6152a * Legal Fees - General	3,782.50	1,285.50	2,497.00	194.24%
	6152b * Legal Fees - Road Issues	0.00	715.00	-715.00	-100.0%
	6152 * Legal Fees - Other	2,667.50	0.00	2,667.50	100.0%
	Total 6152 * Legal Fees	6,450.00	2,000.50	4,449.50	222.42%
	6153 * Other Professional Fees	1,500.00	1,675.00	-175.00	-10.45%
	Total 6150 * Professional Fees	7,950.00	3,675.50	4,274.50	116.3%
	6200 * Heavy Equipment Expense				
	6201 * Heavy Equipment Repair	2,585.29	1,349.58	1,235.71	91.56%
	6202 * Off Road Diesel	4,525.95	3,343.02	1,182.93	35.39%
	6203 * Road Expense Miscellaneous	0.00	1,491.98	-1,491.98	-100.0%
	Total 6200 * Heavy Equipment Expense	7,111.24	6,184.58	926.66	14.98%
	6300 * Vehicle Expense				
	6301 * Gasoline	2,562.76	7,581.12	-5,018.36	-66.2%
	6302 * Diesel	3,324.07	934.58	2,389.49	255.68%
	6303 * Vehicle Repair	2,629.29	5,005.13	-2,375.84	-47.47%
	6304 * Vehicle Miscellaneous	4,636.97	5,216.43	-579.46	-11.11%
	Total 6300 * Vehicle Expense	13,153.09	18,737.26	-5,584.17	-29.8%
	6400 * Supplies & Equipment				
	6405 * Cabin Accessories	6,403.34	6.69	6,396.65	95,615.1%
	6410 * Housekeeping Supplies	4,435.09	6,601.84	-2,166.75	-32.82%
	6415 * Maintenance Supplies	10,064.91	23,145.67	-13,080.76	-56.52%
	6420 * Small tools & equipment	2,123.35	16,973.43	-14,850.08	-87.49%
	6425 * Restaurant Supplies	3,463.93	1,329.55	2,134.38	160.53%
	6426 * Smallwares	0.00	954.13	-954.13	-100.0%
	Total 6400 * Supplies & Equipment	26,490.62	49,011.31	-22,520.69	-45.95%
	6450 * Repairs & Maintenance				
	6451 * Bldg/Structure Repairs & Maint	6,477.20	6,483.76	-6.56	-0.1%
	6450 * Repairs & Maintenance - Other	786.00	0.00	786.00	100.0%
	Total 6450 * Repairs & Maintenance	7,263.20	6,483.76	779.44	12.02%
	6500 * Office Administrative Expense				
	6510 * Office Supplies	1,901.78	2,930.14	-1,028.36	-35.1%
	6511 * Printing	219.80	0.00	219.80	100.0%
	6512 * Postage & Shipping	1,063.58	1,386.83	-323.25	-23.31%
	6513 * Communications	3,882.73	3,739.13	143.60	3.84%
	6514 * Credit Card Fees	26,806.86	25,788.37	1,018.49	3.95%
	6515 * Newsletter	128.40	139.65	-11.25	-8.06%
	6516 * Office Equipment	7,180.09	1,706.71	5,473.38	320.7%
	6520 * Misc. Office Admin.	1,655.85	2,060.35	-404.50	-19.63%
	Total 6500 * Office Administrative Expense	42,839.09	37,751.18	5,087.91	13.48%
	6550 * Other Administrative Expense				
	6551 * Mileage Reimbursement	1,349.31	881.48	467.83	53.07%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Prev Year Comparison
 January through June 2021

		June 30 P&L with Prior Yr Comparison			
		Jan - Jun 21	Jan - Jun 20	\$ Change	% Change
	6552 · Licenses and Permits	3,325.59	2,531.00	794.59	31.39%
	6553 · Dues & Memberships	365.00	416.79	-51.79	-12.43%
	6559 · Booking Fees	20,823.90	11,488.59	9,335.31	81.26%
	Total 6550 · * Other Administrative Expense	25,863.80	15,317.86	10,545.94	68.85%
	6575 · Software Maintenance & Upgrades	3,052.41	1,199.67	1,852.74	154.44%
	6600 · * Property Transfer Expense				
	6610 · Filing Fees	953.00	0.00	953.00	100.0%
	Total 6600 · * Property Transfer Expense	953.00	0.00	953.00	100.0%
	6700 · * Advertising & Promotion				
	6715 · Bands & Entertainment	674.58	1,458.94	-784.36	-53.76%
	6720 · Advertising	600.00	205.28	394.72	192.28%
	Total 6700 · * Advertising & Promotion	1,274.58	1,664.22	-389.64	-23.41%
	6900 · * Miscellaneous Expense				
	6910 · Cash Over/Short	178.88	0.00	178.88	100.0%
	6915 · Miscellaneous Expense	6,853.34	12.93	6,840.41	52,903.4%
	6925 · Reconciliation Discrepancies	22.54	42.11	-19.57	-46.47%
	Total 6900 · * Miscellaneous Expense	7,054.76	55.04	6,999.72	12,717.52%
	6935 · Bank Service Charges	0.00	49.45	-49.45	-100.0%
	Total Expense	704,164.58	629,501.48	74,663.10	11.86%
	Net Ordinary Income	339,628.97	56,646.17	282,982.80	499.56%
	Other Income/Expense				
	Other Income				
	7004 · PPP Forgiven Loan	144,445.42	0.00	144,445.42	100.0%
	Total Other Income	144,445.42	0.00	144,445.42	100.0%
	Other Expense				
	SUSPEND	0.00	0.00	0.00	0.0%
	Total Other Expense	0.00	0.00	0.00	0.0%
	Net Other Income	144,445.42	0.00	144,445.42	100.0%
	Net Income	484,074.39	56,646.17	427,428.22	754.56%