

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2021

2021 P&L thru 9/30/21

	<u>Jan - Sep 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4001 - Assessment Related Revenue				
4005 - *Association Assessments				
4009 - Special Assessments	983.26	800.00	183.26	122.91%
4015 - Volunteer Assessments	2,261.54	2,300.00	-38.46	98.33%
4018 - Assessment Rev-2016 & Prior	41,406.36	32,500.00	8,906.36	127.4%
4030 - Assessment Interest, Late Fee	12,358.19	7,000.00	5,358.19	176.55%
4035 - 2015 Assessment Revenue	0.00	6,119.14	-6,119.14	0.0%
4036 - 2016 Assessment Revenue	0.00	0.00	0.00	0.0%
4037 - 2017 Assessment Revenue	7,471.86	6,500.00	971.86	114.95%
4038 - 2018 Assessment Revenue	10,996.49	10,200.00	796.49	107.81%
4039 - 2019 Assessment Revenue	20,131.14	15,500.00	4,631.14	129.88%
4040 - 2020 Assessment Revenue	69,586.59	37,000.00	32,586.59	188.07%
4041 - 2021 Assessment Revenue	422,975.68	413,000.00	9,975.68	102.42%
Total 4005 - *Association Assessments	588,171.11	530,919.14	57,251.97	110.78%
Total 4001 - Assessment Related Revenue	588,171.11	530,919.14	57,251.97	110.78%
4020 - POATRI Auctions & Tax Sales	0.00	20,000.00	-20,000.00	0.0%
4022 - County Auction Proceeds	0.00	0.00	0.00	0.0%
4099 - Supplemental Revenue				
4200 - *Cabin Income				
4210 - Cabin Room Rental Income	490,405.01	422,000.00	68,405.01	116.21%
4220 - Tourist Funded Water Expense	-21,587.03			
4200 - *Cabin Income - Other	0.00	0.00	0.00	0.0%
Total 4200 - *Cabin Income	468,817.98	422,000.00	46,817.98	111.09%
4250 - RV/Campground Income	37,564.00	41,000.00	-3,436.00	91.62%
4300 - * Cafe Income				
4310 - Food Sales	228,745.27	206,000.00	22,745.27	111.04%
4311 - Alcohol Sales	27,155.75	24,450.00	2,705.75	111.07%
4317 - Cafe Comps	-4,149.69			
Total 4300 - * Cafe Income	251,751.33	230,450.00	21,301.33	109.24%
4400 - Retail Sales	30,968.94	23,400.00	7,568.94	132.35%
4500 - * Other Lodge Income				
4510 - Water Sales	9,140.98	13,500.00	-4,359.02	67.71%
4515 - Pool Fees	7,848.75	6,000.00	1,848.75	130.81%
4520 - Laundromat Revenue	9,109.25	7,100.00	2,009.25	128.3%
4525 - Ice Revenue	7,207.50	5,900.00	1,307.50	122.16%
4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.0%
Total 4500 - * Other Lodge Income	33,306.48	32,500.00	806.48	102.48%
Total 4099 - Supplemental Revenue	822,408.73	749,350.00	73,058.73	109.75%
4600 - * Miscellaneous Income				
4526 - Timely Filed Discount	784.15	606.00	178.15	129.4%
4610 - Interest Income	131.77	276.00	-144.23	47.74%
4612 - Paypal Fees	28.48	36.17	-7.69	78.74%

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	<u>Jan - Sep 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
4615 · Donations	0.00	270.00	-270.00	0.0%
4620 · Miscellaneous Income	100.39	690.00	-589.61	14.55%
Total 4600 · * Miscellaneous Income	1,044.79	1,878.17	-833.38	55.63%
Total Income	1,411,624.63	1,302,147.31	109,477.32	108.41%
Cost of Goods Sold				
5000 · * Cost of Goods Sold				
5100 · * COGS - Restaurant				
5110 · COGS - Food	136,343.94	111,240.00	25,103.94	122.57%
5115 · COGS - Alcohol	13,789.01	11,736.00	2,053.01	117.49%
Total 5100 · * COGS - Restaurant	150,132.95	122,976.00	27,156.95	122.08%
5210 · COGS - Retail	17,144.60	17,500.00	-355.40	97.97%
5220 · COGS - Ice	3,735.00	3,363.00	372.00	111.06%
Total 5000 · * Cost of Goods Sold	171,012.55	143,839.00	27,173.55	118.89%
Total COGS	171,012.55	143,839.00	27,173.55	118.89%
Gross Profit	1,240,612.08	1,158,308.31	82,303.77	107.11%
Expense				
6000 · * Payroll Expenses				
6010 · Salaries and Wages	611,132.52	550,000.00	61,132.52	111.12%
6020 · Casual Labor	4,735.26			
6025 · Employer Payroll Tax	57,802.43	55,000.00	2,802.43	105.1%
Total 6000 · * Payroll Expenses	673,670.21	605,000.00	68,670.21	111.35%
6040 · Employee Housing Expense				
6041 · Employee Housing - Electric	2,299.07			
6042 · Employee Housing - Propane	996.93	750.00	246.93	132.92%
6043 · Employee Housing - Repairs	502.70	750.00	-247.30	67.03%
6044 · Employee Housing-Miscellaneous	61.69	787.00	-725.31	7.84%
6040 · Employee Housing Expense - Other	0.00	0.00	0.00	0.0%
Total 6040 · Employee Housing Expense	3,860.39	2,287.00	1,573.39	168.8%
6050 · * Employee Benefits				
6052 · Employee Discounts	0.00	0.00	0.00	0.0%
6053 · Employee Insurances	7,256.49	9,000.00	-1,743.51	80.63%
Total 6050 · * Employee Benefits	7,256.49	9,000.00	-1,743.51	80.63%
6100 · * Utilities				
6110 · Electric	27,955.40	21,800.00	6,155.40	128.24%
6111 · Propane	8,940.84	11,600.00	-2,659.16	77.08%
6112 · Telephone	8,634.68	9,000.00	-365.32	95.94%
6113 · Garbage & Trash	8,320.16	7,600.00	720.16	109.48%
6114 · Water System	438.47	750.00	-311.53	58.46%
Total 6100 · * Utilities	54,289.55	50,750.00	3,539.55	106.97%
6130 · * Insurance				
6131 · Workers Comp	4,141.65	4,938.75	-797.10	83.86%
6132 · Property Insurance	25,741.00	20,608.66	5,132.34	124.9%
6133 · General Liability	4,221.00	2,589.32	1,631.68	163.02%
6134 · Directors E&O	30,783.00	25,372.00	5,411.00	121.33%

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	<u>Jan - Sep 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
6135 · Commercial Vehicle	11,376.40	9,608.68	1,767.72	118.4%
6136 · Heavy Equipment	0.00	0.00	0.00	0.0%
6137 · Surety Bonds	0.00	0.00	0.00	0.0%
6140 · Airstrip	2,152.00	1,833.00	319.00	117.4%
6141 · Additional Insurance	0.00	0.00	0.00	0.0%
Total 6130 · * Insurance	78,415.05	64,950.41	13,464.64	120.73%
6150 · * Professional Fees				
6151 · Accounting	1,347.50	9,000.00	-7,652.50	14.97%
6152 · Legal Fees				
6152a · Legal Fees - General	3,782.50	15,000.00	-11,217.50	25.22%
6152b · Legal Fees - Road Issues	0.00	1,500.00	-1,500.00	0.0%
6152 · Legal Fees - Other	2,667.50	0.00	2,667.50	100.0%
Total 6152 · Legal Fees	6,450.00	16,500.00	-10,050.00	39.09%
6153 · Other Professional Fees	2,041.01	2,000.00	41.01	102.05%
Total 6150 · * Professional Fees	9,838.51	27,500.00	-17,661.49	35.78%
6200 · * Heavy Equipment Expense				
6201 · Heavy Equipment Repair	13,801.11	11,250.00	2,551.11	122.68%
6202 · Off Road Diesel	6,633.50	7,084.00	-450.50	93.64%
6203 · Road Expense Miscellaneous	1,874.29	6,000.00	-4,125.71	31.24%
Total 6200 · * Heavy Equipment Expense	22,308.90	24,334.00	-2,025.10	91.68%
6300 · * Vehicle Expense				
6301 · Gasoline	4,196.57	13,334.00	-9,137.43	31.47%
6302 · Diesel	4,767.63	4,167.00	600.63	114.41%
6303 · Vehicle Repair	3,647.66	7,500.01	-3,852.35	48.64%
6304 · Vehicle Miscellaneous	9,608.58	7,500.01	2,108.57	128.11%
Total 6300 · * Vehicle Expense	22,220.44	32,501.02	-10,280.58	68.37%
6400 · * Supplies & Equipment				
6405 · Cabin Accessories	7,393.59	9,000.00	-1,606.41	82.15%
6410 · Housekeeping Supplies	8,878.73	14,250.00	-5,371.27	62.31%
6415 · Maintenance Supplies	18,038.05	7,500.00	10,538.05	240.51%
6420 · Small tools & equipment	4,294.29	2,250.00	2,044.29	190.86%
6425 · Restaurant Supplies	4,059.64	10,000.00	-5,940.36	40.6%
6426 · Smallwares	331.36	900.00	-568.64	36.82%
Total 6400 · * Supplies & Equipment	42,995.66	43,900.00	-904.34	97.94%
6450 · * Repairs & Maintenance				
6451 · Bldg/Structure Repairs & Maint	12,039.88	9,000.00	3,039.88	133.78%
6452 · Equipment Repairs	372.38	1,500.00	-1,127.62	24.83%
6450 · * Repairs & Maintenance - Other	786.00			
Total 6450 · * Repairs & Maintenance	13,198.26	10,500.00	2,698.26	125.7%
6500 · * Office Administrative Expense				
6510 · Office Supplies	4,301.59	4,500.00	-198.41	95.59%
6511 · Printing	276.62			
6512 · Postage & Shipping	1,783.48	2,250.00	-466.52	79.27%
6513 · Communications	5,764.40	6,000.00	-235.60	96.07%

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6514 · Credit Card Fees	33,818.05	22,500.00	11,318.05	150.3%
6515 · Newsletter	212.78	3,000.00	-2,787.22	7.09%
6516 · Office Equipment	7,965.58	3,750.00	4,215.58	212.42%
6520 · Misc. Office Admin.	3,741.81	5,251.00	-1,509.19	71.26%
Total 6500 · * Office Administrative Expense	57,864.31	47,251.00	10,613.31	122.46%
6550 · * Other Administrative Expense				
6551 · Mileage Reimbursement	2,440.57	750.00	1,690.57	325.41%
6552 · Licenses and Permits	3,325.59	3,600.00	-274.41	92.38%
6553 · Dues & Memberships	365.00	500.00	-135.00	73.0%
6559 · Booking Fees	26,711.92	27,750.01	-1,038.09	96.26%
Total 6550 · * Other Administrative Expense	32,843.08	32,600.01	243.07	100.75%
6560 · Property Tax	0.00	0.00	0.00	0.0%
6575 · Software Maintenance & Upgrades	8,911.32	4,400.00	4,511.32	202.53%
6600 · * Property Transfer Expense				
6610 · Filing Fees	1,053.00	35,000.00	-33,947.00	3.01%
6611 · Tax Sale & Auction Expenses	0.00	2,000.00	-2,000.00	0.0%
Total 6600 · * Property Transfer Expense	1,053.00	37,000.00	-35,947.00	2.85%
6700 · * Advertising & Promotion				
6715 · Bands & Entertainment	1,111.87	3,335.00	-2,223.13	33.34%
6720 · Advertising	600.00	2,250.00	-1,650.00	26.67%
Total 6700 · * Advertising & Promotion	1,711.87	5,585.00	-3,873.13	30.65%
6900 · * Miscellaneous Expense				
6910 · Cash Over/Short	178.88	100.00	78.88	178.88%
6915 · Miscellaneous Expense	10,578.36			
6925 · Reconciliation Discrepancies	-64.46	75.00	-139.46	-85.95%
Total 6900 · * Miscellaneous Expense	10,692.78	175.00	10,517.78	6,110.16%
6935 · Bank Service Charges	0.00	114.00	-114.00	0.0%
Total Expense	1,041,129.82	997,847.44	43,282.38	104.34%
Net Ordinary Income	199,482.26	160,460.87	39,021.39	124.32%
Other Income/Expense				
Other Income				
7004 · PPP Forgiven Loan	144,445.42			
Total Other Income	144,445.42			
Other Expense				
SUSPEND	0.00			
Total Other Expense	0.00			
Net Other Income	144,445.42			
Net Income	343,927.68	160,460.87	183,466.81	214.34%

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Profit & Loss by Class
January through September 2021

2021 P&L by Class as of 9/30/21		G & A	Road Maint	Water Syst		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal			
	Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	Unclass	TOTAL
Ordinary Income/Expense																	
Income																	
4001 - Assessment Related Revenue																	
4005 - *Association Assessments																	
4009 - Special Assessments	983.26	0.00	0.00	983.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	983.26
4015 - Volunteer Assessments	2,261.54	0.00	0.00	2,261.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,261.54
4018 - Assessment Rev-2016 & Prior	41,406.36	0.00	0.00	41,406.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	41,406.36
4030 - Assessment Interest, Late Fee	12,358.19	0.00	0.00	12,358.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,358.19
4037 - 2017 Assessment Revenue	7,471.86	0.00	0.00	7,471.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,471.86
4038 - 2018 Assessment Revenue	10,996.49	0.00	0.00	10,996.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,996.49
4039 - 2019 Assessment Revenue	20,131.14	0.00	0.00	20,131.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,131.14
4040 - 2020 Assessment Revenue	69,586.59	0.00	0.00	69,586.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	69,586.59
4041 - 2021 Assessment Revenue	422,975.68	0.00	0.00	422,975.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	422,975.68
Total 4005 - *Association Assessments	588,171.11	0.00	0.00	588,171.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	588,171.11
Total 4001 - Assessment Related Revenue	588,171.11	0.00	0.00	588,171.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	588,171.11
4099 - Supplemental Revenue																	
4200 - *Cabin Income																	
4210 - Cabin Room Rental Income	-1,302.20	0.00	5,410.65	4,108.45	486,296.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	486,296.56	0.00	490,405.01
4220 - Tourist Funded Water Expense	584.67	0.00	-4,391.83	-3,807.16	-17,779.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-17,779.87	0.00	-21,587.03
Total 4200 - *Cabin Income	-717.53	0.00	1,018.82	301.29	468,516.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	468,516.69	0.00	468,817.98
4250 - RV/Campground Income	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,474.00	0.00	37,564.00	0.00	37,564.00
4300 - *Cafe Income																	
4310 - Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	230,121.95	0.00	0.00	0.00	230,121.95	-1,376.68	228,745.27
4311 - Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,155.75	0.00	0.00	0.00	27,155.75	0.00	27,155.75
4317 - Cafe Comps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,149.69	0.00	0.00	0.00	-4,149.69	0.00	-4,149.69
Total 4300 - *Cafe Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	253,128.01	0.00	0.00	0.00	253,128.01	-1,376.68	251,751.33
4400 - Retail Sales	32.00	0.00	0.00	32.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,926.95	9.99	0.00	30,936.94	0.00	30,968.94
4500 - * Other Lodge Income																	
4510 - Water Sales	0.00	0.00	834.57	834.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,306.41	8,306.41	0.00	9,140.98
4515 - Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,848.75	0.00	0.00	0.00	0.00	7,848.75	0.00	7,848.75
4520 - Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,109.25	0.00	0.00	0.00	0.00	0.00	0.00	9,109.25	0.00	9,109.25
4525 - Ice Revenue	0.00	0.00	0.00	0.00	2.50	0.00	7,205.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,207.50	0.00	7,207.50
4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4500 - * Other Lodge Income	0.00	0.00	834.57	834.57	2.50	0.00	7,205.00	9,109.25	7,848.75	0.00	0.00	0.00	0.00	8,306.41	32,471.91	0.00	33,306.48
Total 4099 - Supplemental Revenue	-685.53	0.00	1,853.39	1,167.86	468,609.19	0.00	7,205.00	9,109.25	7,848.75	253,128.01	30,926.95	37,483.99	8,306.41	822,617.55	-1,376.68	822,408.73	
4600 - * Miscellaneous Income																	
4526 - Timely Filed Discount	300.37	0.00	0.00	300.37	483.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	483.78	0.00	784.15
4610 - Interest Income	131.77	0.00	0.00	131.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	131.77
4612 - Paypal Fees	28.48	0.00	0.00	28.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	28.48
4620 - Miscellaneous Income	74.90	0.00	0.00	74.90	0.00	25.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.49	0.00	100.39
Total 4600 - * Miscellaneous Income	535.52	0.00	0.00	535.52	483.78	25.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	509.27	0.00	1,044.79
Total Income	588,021.10	0.00	1,853.39	589,874.49	469,092.97	25.49	7,205.00	9,109.25	7,848.75	253,128.01	30,926.95	37,483.99	8,306.41	823,126.82	-1,376.68	1,411,624.63	
Cost of Goods Sold																	

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2021 P&L by Class as of 9/30/21		G & A	Road Maint	Water Syst		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal			
		Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	Unclass	TOTAL
	5000 - * Cost of Goods Sold																
	5100 - * COGS - Restaurant																
	5110 - COGS - Food	2,413.96	0.00	0.00	2,413.96	0.00	64.92	0.00	0.00	0.00	133,865.06	0.00	0.00	0.00	133,929.98	0.00	136,343.94
	5115 - COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,789.01	0.00	0.00	0.00	13,789.01	0.00	13,789.01
	Total 5100 - * COGS - Restaurant	2,413.96	0.00	0.00	2,413.96	0.00	64.92	0.00	0.00	0.00	147,654.07	0.00	0.00	0.00	147,718.99	0.00	150,132.95
	5210 - COGS - Retail	487.14	0.00	0.00	487.14	0.00	0.00	0.00	0.00	0.00	0.00	16,657.46	0.00	0.00	16,657.46	0.00	17,144.60
	5220 - COGS - Ice	0.00	0.00	0.00	0.00	0.00	0.00	3,735.00	0.00	0.00	0.00	0.00	0.00	0.00	3,735.00	0.00	3,735.00
	Total 5000 - * Cost of Goods Sold	2,901.10	0.00	0.00	2,901.10	0.00	64.92	3,735.00	0.00	0.00	147,654.07	16,657.46	0.00	0.00	168,111.45	0.00	171,012.55
	Total COGS	2,901.10	0.00	0.00	2,901.10	0.00	64.92	3,735.00	0.00	0.00	147,654.07	16,657.46	0.00	0.00	168,111.45	0.00	171,012.55
	Gross Profit	585,120.00	0.00	1,853.39	586,973.39	469,092.97	-39.43	3,470.00	9,109.25	7,848.75	105,473.94	14,269.49	37,483.99	8,306.41	655,015.37	-1,376.68	1,240,612.08
	Expense																
	6000 - * Payroll Expenses																
	6010 - Salaries and Wages	186,861.36	106,855.56	6,809.74	300,526.66	60,750.21	62,126.40	0.00	775.02	6,067.72	180,886.51	0.00	0.00	0.00	310,605.86	0.00	611,132.52
	6020 - Casual Labor	155.26	0.00	0.00	155.26	0.00	0.00	0.00	0.00	0.00	4,580.00	0.00	0.00	0.00	4,580.00	0.00	4,735.26
	6025 - Employer Payroll Tax	16,609.14	9,150.92	286.70	26,046.76	5,324.80	6,920.30	0.00	0.00	327.71	19,182.86	0.00	0.00	0.00	31,755.67	0.00	57,802.43
	Total 6000 - * Payroll Expenses	203,625.76	116,006.48	7,096.44	326,728.68	66,075.01	69,046.70	0.00	775.02	6,395.43	204,649.37	0.00	0.00	0.00	346,941.53	0.00	673,670.21
	6040 - Employee Housing Expense																
	6041 - Employee Housing - Electric	3,917.93	0.00	0.00	3,917.93	0.00	-1,618.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,618.86	0.00	2,299.07
	6042 - Employee Housing - Propane	259.67	0.00	0.00	259.67	0.00	737.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	737.26	0.00	996.93
	6043 - Employee Housing - Repairs	467.26	0.00	0.00	467.26	0.00	35.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35.44	0.00	502.70
	6044 - Employee Housing-Miscellaneous	61.69	0.00	0.00	61.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61.69
	Total 6040 - Employee Housing Expense	4,706.55	0.00	0.00	4,706.55	0.00	-846.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-846.16	0.00	3,860.39
	6050 - * Employee Benefits																
	6053 - Employee Insurances	7,256.49	0.00	0.00	7,256.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,256.49
	Total 6050 - * Employee Benefits	7,256.49	0.00	0.00	7,256.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,256.49
	6100 - * Utilities																
	6110 - Electric	12,648.06	336.02	458.58	13,442.66	-176.32	12,842.28	0.00	1,910.14	0.00	-1,041.58	0.00	978.22	0.00	14,512.74	0.00	27,955.40
	6111 - Propane	0.00	0.00	0.00	0.00	0.00	122.21	0.00	2,785.20	0.00	6,033.43	0.00	0.00	0.00	8,940.84	0.00	8,940.84
	6112 - Telephone	7,705.99	327.65	0.00	8,033.64	0.00	241.22	0.00	0.00	0.00	359.82	0.00	0.00	0.00	601.04	0.00	8,634.68
	6113 - Garbage & Trash	4,197.97	0.00	0.00	4,197.97	0.00	4,122.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,122.19	0.00	8,320.16
	6114 - Water System	0.00	0.00	438.47	438.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	438.47
	Total 6100 - * Utilities	24,552.02	663.67	897.05	26,112.74	-176.32	17,327.90	0.00	4,695.34	0.00	5,351.67	0.00	978.22	0.00	28,176.81	0.00	54,289.55
	6130 - * Insurance																
	6131 - Workers Comp	4,141.65	0.00	0.00	4,141.65	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,141.65
	6132 - Property Insurance	25,741.00	0.00	0.00	25,741.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,741.00
	6133 - General Liability	4,221.00	0.00	0.00	4,221.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,221.00
	6134 - Directors E&O	30,783.00	0.00	0.00	30,783.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,783.00
	6135 - Commercial Vehicle	5,269.00	6,107.40	0.00	11,376.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,376.40
	6140 - Airstrip	2,152.00	0.00	0.00	2,152.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,152.00
	Total 6130 - * Insurance	72,307.65	6,107.40	0.00	78,415.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	78,415.05
	6150 - * Professional Fees																
	6151 - Accounting	1,347.50	0.00	0.00	1,347.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,347.50
	6152 - Legal Fees																

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2021

2021 P&L by Class as of 9/30/21		G & A	Road Maint	Water Syst		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal				
		Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	Unclass	TOTAL	
	6152a - Legal Fees - General	3,782.50	0.00	0.00	3,782.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,782.50
	6152 - Legal Fees - Other	2,667.50	0.00	0.00	2,667.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,667.50
	Total 6152 - Legal Fees	6,450.00	0.00	0.00	6,450.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,450.00
	6153 - Other Professional Fees	1,500.00	541.01	0.00	2,041.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,041.01
	Total 6150 - * Professional Fees	9,297.50	541.01	0.00	9,838.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,838.51
	6200 - * Heavy Equipment Expense																	
	6201 - Heavy Equipment Repair	449.99	13,351.12	0.00	13,801.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,801.11
	6202 - Off Road Diesel	0.00	6,633.50	0.00	6,633.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,633.50
	6203 - Road Expense Miscellaneous	0.00	1,874.29	0.00	1,874.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,874.29
	Total 6200 - * Heavy Equipment Expense	449.99	21,858.91	0.00	22,308.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22,308.90
	6300 - * Vehicle Expense																	
	6301 - Gasoline	44.30	4,152.27	0.00	4,196.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,196.57
	6302 - Diesel	0.00	4,767.63	0.00	4,767.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,767.63
	6303 - Vehicle Repair	266.04	2,594.92	0.00	2,860.96	0.00	786.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.70	0.00	3,647.66
	6304 - Vehicle Miscellaneous	60.60	9,453.56	0.00	9,514.16	94.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94.42	0.00	0.00	9,608.58
	Total 6300 - * Vehicle Expense	370.94	20,968.38	0.00	21,339.32	94.42	786.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	881.12	0.00	0.00	22,220.44
	6400 - * Supplies & Equipment																	
	6405 - Cabin Accessories	0.00	0.00	162.25	162.25	7,231.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,231.34	0.00	0.00	7,393.59
	6410 - Housekeeping Supplies	71.42	186.03	0.00	257.45	8,010.52	269.04	0.00	245.10	96.62	0.00	0.00	0.00	0.00	8,621.28	0.00	0.00	8,878.73
	6415 - Maintenance Supplies	808.60	53.41	2,800.97	3,662.98	2,053.58	3,487.14	0.00	110.39	7,077.32	1,530.99	0.00	115.65	0.00	14,375.07	0.00	0.00	18,038.05
	6420 - Small tools & equipment	0.00	0.00	953.12	953.12	1,648.27	1,199.56	0.00	288.36	0.00	204.98	0.00	0.00	0.00	3,341.17	0.00	0.00	4,294.29
	6425 - Restaurant Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,059.64	0.00	0.00	0.00	4,059.64	0.00	0.00	4,059.64
	6426 - Smallwares	331.36	0.00	0.00	331.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	331.36
	Total 6400 - * Supplies & Equipment	1,211.38	239.44	3,916.34	5,367.16	18,943.71	4,955.74	0.00	643.85	7,173.94	5,795.61	0.00	115.65	0.00	37,628.50	0.00	0.00	42,995.66
	6450 - * Repairs & Maintenance																	
	6451 - Bldg/Structure Repairs & Maint	3,173.34	0.00	3,758.68	6,932.02	825.79	3,446.72	0.00	0.00	532.56	302.79	0.00	0.00	0.00	5,107.86	0.00	0.00	12,039.88
	6452 - Equipment Repairs	372.38	0.00	0.00	372.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	372.38
	6450 - * Repairs & Maintenance - Other	0.00	0.00	0.00	0.00	0.00	786.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.00	0.00	0.00	786.00
	Total 6450 - * Repairs & Maintenance	3,545.72	0.00	3,758.68	7,304.40	825.79	4,232.72	0.00	0.00	532.56	302.79	0.00	0.00	0.00	5,893.86	0.00	0.00	13,198.26
	6500 - * Office Administrative Expense																	
	6510 - Office Supplies	4,287.41	0.00	0.00	4,287.41	0.00	14.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14.18	0.00	0.00	4,301.59
	6511 - Printing	276.62	0.00	0.00	276.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	276.62
	6512 - Postage & Shipping	1,282.62	19.07	362.45	1,664.14	0.00	0.00	0.00	0.00	0.00	0.00	119.34	0.00	0.00	119.34	0.00	0.00	1,783.48
	6513 - Communications	5,662.32	102.08	0.00	5,764.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,764.40
	6514 - Credit Card Fees	33,818.05	0.00	0.00	33,818.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,818.05
	6515 - Newsletter	212.78	0.00	0.00	212.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	212.78
	6516 - Office Equipment	7,830.27	0.00	0.00	7,830.27	0.00	0.00	0.00	0.00	0.00	135.31	0.00	0.00	0.00	135.31	0.00	0.00	7,965.58
	6520 - Misc. Office Admin.	3,429.17	142.64	0.00	3,571.81	0.00	170.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	170.00	0.00	0.00	3,741.81
	Total 6500 - * Office Administrative Expense	56,799.24	263.79	362.45	57,425.48	0.00	184.18	0.00	0.00	0.00	135.31	119.34	0.00	0.00	438.83	0.00	0.00	57,864.31
	6550 - * Other Administrative Expense																	
	6551 - Mileage Reimbursement	1,906.85	0.00	0.00	1,906.85	0.00	0.00	0.00	0.00	0.00	533.72	0.00	0.00	0.00	533.72	0.00	0.00	2,440.57
	6552 - Licenses and Permits	2,498.24	827.35	0.00	3,325.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,325.59
	6553 - Dues & Memberships	365.00	0.00	0.00	365.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	365.00

**P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2021**

2021 P&L by Class as of 9/30/21		G & A	Road Maint	Water Syst		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal			
		Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	Unclass	TOTAL
	6559 - Booking Fees	25,413.82	0.00	0.00	25,413.82	1,298.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,298.10	0.00	26,711.92
	Total 6550 - * Other Administrative Expens	30,183.91	827.35	0.00	31,011.26	1,298.10	0.00	0.00	0.00	0.00	533.72	0.00	0.00	0.00	1,831.82	0.00	32,843.08
	6575 - Software Maintenance & Upgrades	8,911.32	0.00	0.00	8,911.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,911.32
	6600 - * Property Transfer Expense																
	6610 - Filing Fees	1,053.00	0.00	0.00	1,053.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,053.00
	Total 6600 - * Property Transfer Expense	1,053.00	0.00	0.00	1,053.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,053.00
	6700 - * Advertising & Promotion																
	6715 - Bands & Entertainment	999.44	0.00	0.00	999.44	0.00	112.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	112.43	0.00	1,111.87
	6720 - Advertising	600.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
	Total 6700 - * Advertising & Promotion	1,599.44	0.00	0.00	1,599.44	0.00	112.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	112.43	0.00	1,711.87
	6900 - * Miscellaneous Expense																
	6910 - Cash Over/Short	178.88	0.00	0.00	178.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	178.88
	6915 - Miscellaneous Expense	8,498.12	16.22	0.00	8,514.34	0.00	688.02	0.00	0.00	1,168.91	207.09	0.00	0.00	0.00	2,064.02	0.00	10,578.36
	6925 - Reconciliation Discrepancies	0.15	0.00	0.00	0.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-64.61	-64.46
	Total 6900 - * Miscellaneous Expense	8,677.15	16.22	0.00	8,693.37	0.00	688.02	0.00	0.00	1,168.91	207.09	0.00	0.00	0.00	2,064.02	-64.61	10,692.78
	Total Expense	434,548.06	167,492.65	16,030.96	618,071.67	87,060.71	96,488.23	0.00	6,114.21	15,270.84	216,975.56	119.34	1,093.87	0.00	423,122.76	-64.61	1,041,129.82
	Net Ordinary Income	150,571.94	-167,492.65	-14,177.57	-31,098.28	382,032.26	-96,527.66	3,470.00	2,995.04	-7,422.09	-111,501.62	14,150.15	36,390.12	8,306.41	231,892.61	-1,312.07	199,482.26
	Other Income/Expense																
	Other Income																
	7004 - PPP Forgiven Loan	144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
	Total Other Income	144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
	Other Expense																
	SUSPEND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Net Other Income	144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
	Net Income	295,017.36	-167,492.65	-14,177.57	113,347.14	382,032.26	-96,527.66	3,470.00	2,995.04	-7,422.09	-111,501.62	14,150.15	36,390.12	8,306.41	231,892.61	-1,312.07	343,927.68

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of September 30, 2021

2021 Balance Sheet as of 9/30/21

	<u>Sep 30, 21</u>	<u>Sep 30, 20</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1011 - Operating Account	102,354.40	32,499.87	69,854.53	214.94%
1012 - Deposit Account	265,934.15	235,450.82	30,483.33	12.95%
1013 - Payroll Account	99,657.54	3,199.84	96,457.70	3,014.45%
1015 - FDSB Reserve Account	152,624.97	152,586.50	38.47	0.03%
1017 - WTNB Contingency Fund	209,260.64	209,183.00	77.64	0.04%
1030 - * Petty Cash in Office				
1031 - Office Petty Cash	842.05	1,463.02	-620.97	-42.44%
1032 - Resort Registers/Petty Cash	200.00	204.56	-4.56	-2.23%
1033 - Laundry Change Machine	100.00	100.00	0.00	0.0%
Total 1030 - * Petty Cash in Office	<u>1,142.05</u>	<u>1,767.58</u>	<u>-625.53</u>	<u>-35.39%</u>
Total Checking/Savings	830,973.75	634,687.61	196,286.14	30.93%
Accounts Receivable				
1201 - Accounts Receivable				
1202 - Guest Ledger	4,717.08	0.00	4,717.08	100.0%
1201 - Accounts Receivable - Other	-1,104.70	-1,054.13	-50.57	-4.8%
Total 1201 - Accounts Receivable	<u>3,612.38</u>	<u>-1,054.13</u>	<u>4,666.51</u>	<u>442.69%</u>
Total Accounts Receivable	3,612.38	-1,054.13	4,666.51	442.69%
Other Current Assets				
1100 - * Assessments Receivables				
1102 - Annual Assessments				
1105 - Combined Assessment Receivables	2,290,334.36	2,913,411.17	-623,076.81	-21.39%
1105b - Adjustments to Receivables	-117,752.88	-69,096.04	-48,656.84	-70.42%
2700 - Prepaid Assessments	-5,012.70	-4,384.92	-627.78	-14.32%
1102 - Annual Assessments - Other	1,613,068.50	799,618.26	813,450.24	101.73%
Total 1102 - Annual Assessments	<u>3,780,637.28</u>	<u>3,639,548.47</u>	<u>141,088.81</u>	<u>3.88%</u>
1130 - Allowance for Doubtful Accounts	-2,673,515.19	-2,722,172.03	48,656.84	1.79%
Total 1100 - * Assessments Receivables	<u>1,107,122.09</u>	<u>917,376.44</u>	<u>189,745.65</u>	<u>20.68%</u>
1200 - * Accounts Receivable				
Inventory Asset	-1,100.99	0.00	-1,100.99	-100.0%
Total 1200 - * Accounts Receivable	<u>-1,100.99</u>	<u>0.00</u>	<u>-1,100.99</u>	<u>-100.0%</u>
12100 - Inventory Asset	541.50	0.00	541.50	100.0%
1300 - * Inventories				
1301 - Restaurant Inventory				
1301a - Food	14,167.88	39,007.56	-24,839.68	-63.68%
1301b - Alcohol	1,284.26	1,394.50	-110.24	-7.91%
Total 1301 - Restaurant Inventory	<u>15,452.14</u>	<u>40,402.06</u>	<u>-24,949.92</u>	<u>-61.75%</u>
1302 - Retail Inventory	5,721.29	7,391.44	-1,670.15	-22.6%
1303 - Fuel Inventory				
1303a - Gasoline	3,495.51	3,215.10	280.41	8.72%
1303b - Truck Diesel	3,263.29	4,760.49	-1,497.20	-31.45%
1303c - Off Road Diesel	834.27	1,627.15	-792.88	-48.73%

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of September 30, 2021

2021 Balance Sheet as of 9/30/21

	<u>Sep 30, 21</u>	<u>Sep 30, 20</u>	<u>\$ Change</u>	<u>% Change</u>
1303d - Propane	3,928.05	6,007.31	-2,079.26	-34.61%
Total 1303 - Fuel Inventory	11,521.12	15,610.05	-4,088.93	-26.19%
1350 - Auction Property Tracts	25,731.01	3,353.00	22,378.01	667.4%
Total 1300 - * Inventories	58,425.56	66,756.55	-8,330.99	-12.48%
1400 - * Prepaid Accounts				
1402 - Prepaid Insurance				
1402a - Workers Comp	0.00	6,846.00	-6,846.00	-100.0%
1402b - Property Ins	0.00	5,616.67	-5,616.67	-100.0%
1402c - General Liability	0.00	2,544.25	-2,544.25	-100.0%
1402d - Directors E&O	0.00	3,500.00	-3,500.00	-100.0%
1402 - Prepaid Insurance - Other	4,143.00	4,143.00	0.00	0.0%
Total 1402 - Prepaid Insurance	4,143.00	22,649.92	-18,506.92	-81.71%
Total 1400 - * Prepaid Accounts	4,143.00	22,649.92	-18,506.92	-81.71%
1700 - Deferred Tax Asset	99,000.00	99,000.00	0.00	0.0%
Total Other Current Assets	1,268,131.16	1,105,782.91	162,348.25	14.68%
Total Current Assets	2,102,717.29	1,739,416.39	363,300.90	20.89%
Fixed Assets				
1600 - * Fixed Assets				
1601 - Land	142,101.20	142,101.20	0.00	0.0%
1602 - Orig Cost - Bldgs & Structures	227,152.00	227,152.00	0.00	0.0%
1603 - Furniture & Equipment	46,668.58	46,668.58	0.00	0.0%
1604 - Heavy Equipment	340,519.47	340,519.47	0.00	0.0%
1605 - Vehicles	115,731.17	115,731.17	0.00	0.0%
1606 - Improvements	360,525.63	359,194.25	1,331.38	0.37%
1607 - Property Owner Software	94,804.00	94,804.00	0.00	0.0%
1608 - Capital Improvements	4,096.65	4,096.65	0.00	0.0%
1611 - Smith Well	24,562.81	24,562.81	0.00	0.0%
1612 - Cabin Deck Replacement	44,530.32	44,530.32	0.00	0.0%
1613 - Facility Roof Replacement	5,798.25	5,798.25	0.00	0.0%
1614 - Materials for Const in Progress	1,181.11	1,181.11	0.00	0.0%
1616 - Water System	13,673.80	13,673.80	0.00	0.0%
Total 1600 - * Fixed Assets	1,421,344.99	1,420,013.61	1,331.38	0.09%
1615 - Accumulated Depreciation	-713,396.28	-713,396.28	0.00	0.0%
Total Fixed Assets	707,948.71	706,617.33	1,331.38	0.19%
TOTAL ASSETS	<u>2,810,666.00</u>	<u>2,446,033.72</u>	<u>364,632.28</u>	<u>14.91%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2010 - Accounts Payable	-160.03	1,013.61	-1,173.64	-115.79%
Total Accounts Payable	-160.03	1,013.61	-1,173.64	-115.79%
Credit Cards				
1095 - Mastercard 0158	0.00	-1,067.40	1,067.40	100.0%
1099 - Mastercard 1999	-743.08	6,540.37	-7,283.45	-111.36%

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of September 30, 2021

2021 Balance Sheet as of 9/30/21

	<u>Sep 30, 21</u>	<u>Sep 30, 20</u>	<u>\$ Change</u>	<u>% Change</u>
Total Credit Cards	-743.08	5,472.97	-6,216.05	-113.58%
Other Current Liabilities				
1058 - SBA EIDL	10,000.00	10,000.00	0.00	0.0%
2100 - * Payroll Liabilities				
2110 - Payroll Taxes Payable	-917.14	-794.59	-122.55	-15.42%
2115 - Employee Insurance-Voluntary	0.00	-445.87	445.87	100.0%
2117 - Employee Tips	1,354.69	0.00	1,354.69	100.0%
2120 - Benefits Payable	18,626.25	18,626.25	0.00	0.0%
2135 - Wage Garnishments	166.63	316.98	-150.35	-47.43%
2100 - * Payroll Liabilities - Other	296.39	30.59	265.80	868.91%
Total 2100 - * Payroll Liabilities	<u>19,526.82</u>	<u>17,733.36</u>	<u>1,793.46</u>	<u>10.11%</u>
2111 - Direct Deposit Liabilities	-2,111.41	-21,019.52	18,908.11	89.96%
2240 - Employee Reimbursements Payable	-68.54	0.00	-68.54	-100.0%
2250 - Tourist Funded Water Project	14,463.27	0.00	14,463.27	100.0%
2400 - Advance Deposit Account	36,118.48	0.00	36,118.48	100.0%
2500 - * Taxes Payable				
2510 - Sales Tax Payable	1,456.02	2,522.52	-1,066.50	-42.28%
2515 - State Occupancy Tax - (T2)	3,367.46	3,388.84	-21.38	-0.63%
2520 - County Hotel Tax - (T3)	3,812.66	2,713.42	1,099.24	40.51%
2500 - * Taxes Payable - Other	500.92	486.15	14.77	3.04%
Total 2500 - * Taxes Payable	<u>9,137.06</u>	<u>9,110.93</u>	<u>26.13</u>	<u>0.29%</u>
2600 - Employee Tab Direct Bill	7.18	0.00	7.18	100.0%
2800 - * Deferred Income				
2801 - Deferred Assessment Income	1,131,293.76	768,688.85	362,604.91	47.17%
2802 - Deferred Other Income	-804.79	-804.79	0.00	0.0%
Total 2800 - * Deferred Income	<u>1,130,488.97</u>	<u>767,884.06</u>	<u>362,604.91</u>	<u>47.22%</u>
Total Other Current Liabilities	<u>1,217,561.83</u>	<u>783,708.83</u>	<u>433,853.00</u>	<u>55.36%</u>
Total Current Liabilities	<u>1,216,658.72</u>	<u>790,195.41</u>	<u>426,463.31</u>	<u>53.97%</u>
Long Term Liabilities				
1056 - PPP Loan - WTNB	0.00	144,445.42	-144,445.42	-100.0%
Total Long Term Liabilities	<u>0.00</u>	<u>144,445.42</u>	<u>-144,445.42</u>	<u>-100.0%</u>
Total Liabilities	<u>1,216,658.72</u>	<u>934,640.83</u>	<u>282,017.89</u>	<u>30.17%</u>
Equity				
3000 - Opening Bal Equity	-1,298.22	-1,009.72	-288.50	-28.57%
3001 - Members Equity-Undesignated	304,467.15	304,467.15	0.00	0.0%
3002 - Members Equity-Designated	356,797.92	356,797.92	0.00	0.0%
3003 - Contributed Capital	94,075.00	94,075.00	0.00	0.0%
3004 - Adj - Prior Year Collections	-364,824.87	-192,593.39	-172,231.48	-89.43%
3900 - Retained Earnings	860,862.62	942,160.74	-81,298.12	-8.63%
Net Income	<u>343,927.68</u>	<u>7,495.19</u>	<u>336,432.49</u>	<u>4,488.65%</u>
Total Equity	<u>1,594,007.28</u>	<u>1,511,392.89</u>	<u>82,614.39</u>	<u>5.47%</u>
TOTAL LIABILITIES & EQUITY	<u><u>2,810,666.00</u></u>	<u><u>2,446,033.72</u></u>	<u><u>364,632.28</u></u>	<u><u>14.91%</u></u>