

**P.O.A.T.R.I./Terlingua Ranch**  
**Profit & Loss Budget vs. Actual**  
January through December 2021

2021 P&L Budget vs Actual Total

	<u>Jan - Dec 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>4001 - Assessment Related Revenue</b>				
<b>4005 - *Association Assessments</b>				
4009 - Special Assessments	1,911.15	1,000.00	911.15	191.12%
4015 - Volunteer Assessments	3,424.88	3,000.00	424.88	114.16%
4018 - Assessment Rev-2017 & Prior	57,961.93	35,000.00	22,961.93	165.61%
4030 - Assessment Interest, Late Fee	16,102.18	8,000.00	8,102.18	201.28%
4035 - 2015 Assessment Revenue	0.00	7,046.92	-7,046.92	0.0%
4036 - 2016 Assessment Revenue	0.00	0.00	0.00	0.0%
4037 - 2017 Assessment Revenue	9,805.33	8,000.00	1,805.33	122.57%
4038 - 2018 Assessment Revenue	14,426.15	12,000.00	2,426.15	120.22%
4039 - 2019 Assessment Revenue	26,746.94	19,000.00	7,746.94	140.77%
4040 - 2020 Assessment Revenue	81,533.60	42,000.00	39,533.60	194.13%
4041 - 2021 Assessment Revenue	447,099.69	427,000.00	20,099.69	104.71%
<b>Total 4005 - *Association Assessments</b>	<u>659,011.85</u>	<u>562,046.92</u>	<u>96,964.93</u>	<u>117.25%</u>
<b>Total 4001 - Assessment Related Revenue</b>	659,011.85	562,046.92	96,964.93	117.25%
4020 - POATRI Auctions & Tax Sales	0.00	20,000.00	-20,000.00	0.0%
4022 - County Auction Proceeds	0.00	0.00	0.00	0.0%
<b>4099 - Supplemental Revenue</b>				
<b>4200 - *Cabin Income</b>				
4210 - Cabin Room Rental Income	719,754.84	620,000.00	99,754.84	116.09%
4220 - Tourist Funded Water Expense	-33,097.75			
4200 - *Cabin Income - Other	0.00	0.00	0.00	0.0%
<b>Total 4200 - *Cabin Income</b>	<u>686,657.09</u>	<u>620,000.00</u>	<u>66,657.09</u>	<u>110.75%</u>
4250 - RV/Campground Income	54,903.00	55,000.00	-97.00	99.82%
<b>4300 - * Cafe Income</b>				
4310 - Food Sales	310,617.37	300,000.00	10,617.37	103.54%
4311 - Alcohol Sales	34,804.59	35,000.00	-195.41	99.44%
4317 - Cafe Comps	-6,370.02			
<b>Total 4300 - * Cafe Income</b>	<u>339,051.94</u>	<u>335,000.00</u>	<u>4,051.94</u>	<u>101.21%</u>
4400 - Retail Sales	52,599.82	35,000.00	17,599.82	150.29%
<b>4500 - * Other Lodge Income</b>				
4510 - Water Sales	11,895.07	18,000.00	-6,104.93	66.08%
4515 - Pool Fees	8,052.75	6,000.00	2,052.75	134.21%
4520 - Laundromat Revenue	11,931.25	10,000.00	1,931.25	119.31%
4525 - Ice Revenue	9,133.50	8,000.00	1,133.50	114.17%
4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.0%
<b>Total 4500 - * Other Lodge Income</b>	<u>41,012.57</u>	<u>42,000.00</u>	<u>-987.43</u>	<u>97.65%</u>
<b>Total 4099 - Supplemental Revenue</b>	<u>1,174,224.42</u>	<u>1,087,000.00</u>	<u>87,224.42</u>	<u>108.02%</u>
<b>4600 - * Miscellaneous Income</b>				
4526 - Timely Filed Discount	1,053.39	807.00	246.39	130.53%
4610 - Interest Income	245.97	367.00	-121.03	67.02%
4612 - Paypal Fees	35.64	49.00	-13.36	72.74%

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	<u>Jan - Dec 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
4615 - Donations	0.00	360.00	-360.00	0.0%
4620 - Miscellaneous Income	100.39	918.00	-817.61	10.94%
<b>Total 4600 - * Miscellaneous Income</b>	<b>1,435.39</b>	<b>2,501.00</b>	<b>-1,065.61</b>	<b>57.39%</b>
<b>Total Income</b>	<b>1,834,671.66</b>	<b>1,671,547.92</b>	<b>163,123.74</b>	<b>109.76%</b>
<b>Cost of Goods Sold</b>				
<b>5000 - * Cost of Goods Sold</b>				
<b>5100 - * COGS - Restaurant</b>				
5110 - COGS - Food	197,682.10	162,000.00	35,682.10	122.03%
5115 - COGS - Alcohol	18,677.45	16,800.00	1,877.45	111.18%
<b>Total 5100 - * COGS - Restaurant</b>	<b>216,359.55</b>	<b>178,800.00</b>	<b>37,559.55</b>	<b>121.01%</b>
5210 - COGS - Retail	24,827.34	17,500.00	7,327.34	141.87%
5220 - COGS - Ice	4,479.00	4,560.00	-81.00	98.22%
<b>Total 5000 - * Cost of Goods Sold</b>	<b>245,665.89</b>	<b>200,860.00</b>	<b>44,805.89</b>	<b>122.31%</b>
<b>Total COGS</b>	<b>245,665.89</b>	<b>200,860.00</b>	<b>44,805.89</b>	<b>122.31%</b>
<b>Gross Profit</b>	<b>1,589,005.77</b>	<b>1,470,687.92</b>	<b>118,317.85</b>	<b>108.05%</b>
<b>Expense</b>				
<b>6000 - * Payroll Expenses</b>				
6010 - Salaries and Wages	798,384.70	715,000.00	83,384.70	111.66%
6020 - Casual Labor	8,165.47			
6025 - Employer Payroll Tax	77,041.61	71,500.00	5,541.61	107.75%
<b>Total 6000 - * Payroll Expenses</b>	<b>883,591.78</b>	<b>786,500.00</b>	<b>97,091.78</b>	<b>112.35%</b>
<b>6040 - Employee Housing Expense</b>				
6041 - Employee Housing - Electric	2,798.59			
6042 - Employee Housing - Propane	996.93	1,000.00	-3.07	99.69%
6043 - Employee Housing - Repairs	502.70	963.00	-460.30	52.2%
6044 - Employee Housing-Miscellaneous	61.69	1,037.00	-975.31	5.95%
6040 - Employee Housing Expense - Other	0.00	0.00	0.00	0.0%
<b>Total 6040 - Employee Housing Expense</b>	<b>4,359.91</b>	<b>3,000.00</b>	<b>1,359.91</b>	<b>145.33%</b>
<b>6050 - * Employee Benefits</b>				
6052 - Employee Discounts	0.00	0.00	0.00	0.0%
6053 - Employee Insurances	9,485.51	12,000.00	-2,514.49	79.05%
<b>Total 6050 - * Employee Benefits</b>	<b>9,485.51</b>	<b>12,000.00</b>	<b>-2,514.49</b>	<b>79.05%</b>
<b>6100 - * Utilities</b>				
6110 - Electric	34,401.31	27,800.00	6,601.31	123.75%
6111 - Propane	13,005.91	16,000.00	-2,994.09	81.29%
6112 - Telephone	11,371.51	12,000.00	-628.49	94.76%
6113 - Garbage & Trash	14,082.68	10,000.00	4,082.68	140.83%
6114 - Water System	747.30	1,000.00	-252.70	74.73%
<b>Total 6100 - * Utilities</b>	<b>73,608.71</b>	<b>66,800.00</b>	<b>6,808.71</b>	<b>110.19%</b>
<b>6130 - * Insurance</b>				
6131 - Workers Comp	5,770.42	6,585.00	-814.58	87.63%
6132 - Property Insurance	34,318.00	30,913.00	3,405.00	111.02%
6133 - General Liability	5,538.00	3,884.00	1,654.00	142.59%
6134 - Directors E&O	30,783.00	25,372.00	5,411.00	121.33%

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	<u>Jan - Dec 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
6135 - Commercial Vehicle	15,324.40	14,413.00	911.40	106.32%
6136 - Heavy Equipment	0.00	0.00	0.00	0.0%
6137 - Surety Bonds	0.00	0.00	0.00	0.0%
6140 - Airstrip	2,152.00	1,833.00	319.00	117.4%
6141 - Additional Insurance	-260.00	0.00	-260.00	100.0%
<b>Total 6130 - * Insurance</b>	<b>93,625.82</b>	<b>83,000.00</b>	<b>10,625.82</b>	<b>112.8%</b>
<b>6150 - * Professional Fees</b>				
6151 - Accounting	2,287.50	11,000.00	-8,712.50	20.8%
6152 - Legal Fees				
6152a - Legal Fees - General	3,782.50	20,000.00	-16,217.50	18.91%
6152b - Legal Fees - Road Issues	0.00	3,000.00	-3,000.00	0.0%
6152 - Legal Fees - Other	4,855.00	0.00	4,855.00	100.0%
<b>Total 6152 - Legal Fees</b>	<b>8,637.50</b>	<b>23,000.00</b>	<b>-14,362.50</b>	<b>37.55%</b>
6153 - Other Professional Fees	7,141.01	2,000.00	5,141.01	357.05%
6150 - * Professional Fees - Other	5,200.00			
<b>Total 6150 - * Professional Fees</b>	<b>23,266.01</b>	<b>36,000.00</b>	<b>-12,733.99</b>	<b>64.63%</b>
<b>6200 - * Heavy Equipment Expense</b>				
6201 - Heavy Equipment Repair	13,812.07	15,000.00	-1,187.93	92.08%
6202 - Off Road Diesel	8,569.22	8,500.00	69.22	100.81%
6203 - Road Expense Miscellaneous	2,022.59	8,000.00	-5,977.41	25.28%
<b>Total 6200 - * Heavy Equipment Expense</b>	<b>24,403.88</b>	<b>31,500.00</b>	<b>-7,096.12</b>	<b>77.47%</b>
<b>6300 - * Vehicle Expense</b>				
6301 - Gasoline	6,795.94	16,000.00	-9,204.06	42.48%
6302 - Diesel	4,283.11	5,000.00	-716.89	85.66%
6303 - Vehicle Repair	4,362.44	10,000.00	-5,637.56	43.62%
6304 - Vehicle Miscellaneous	14,338.75	10,000.00	4,338.75	143.39%
<b>Total 6300 - * Vehicle Expense</b>	<b>29,780.24</b>	<b>41,000.00</b>	<b>-11,219.76</b>	<b>72.64%</b>
<b>6400 - * Supplies &amp; Equipment</b>				
6405 - Cabin Accessories	7,313.72	12,000.00	-4,686.28	60.95%
6410 - Housekeeping Supplies	11,687.29	19,000.00	-7,312.71	61.51%
6415 - Maintenance Supplies	24,329.29	10,000.00	14,329.29	243.29%
6420 - Small tools & equipment	4,005.19	3,000.00	1,005.19	133.51%
6425 - Restaurant Supplies	6,180.57	13,000.00	-6,819.43	47.54%
6426 - Smallwares	331.36	1,000.00	-668.64	33.14%
6400 - * Supplies & Equipment - Other	1,155.10			
<b>Total 6400 - * Supplies &amp; Equipment</b>	<b>55,002.52</b>	<b>58,000.00</b>	<b>-2,997.48</b>	<b>94.83%</b>
<b>6450 - * Repairs &amp; Maintenance</b>				
6451 - Bldg/Structure Repairs & Maint	17,540.73	12,000.00	5,540.73	146.17%
6452 - Equipment Repairs	372.38	2,000.00	-1,627.62	18.62%
6450 - * Repairs & Maintenance - Other	4,536.64			
<b>Total 6450 - * Repairs &amp; Maintenance</b>	<b>22,449.75</b>	<b>14,000.00</b>	<b>8,449.75</b>	<b>160.36%</b>
<b>6500 - * Office Administrative Expense</b>				
6510 - Office Supplies	7,841.51	6,000.00	1,841.51	130.69%
6511 - Printing	3,200.87			

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2021 P&L Budget vs Actual Total

	<u>Jan - Dec 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
6512 · Postage & Shipping	6,195.77	8,000.00	-1,804.23	77.45%
6513 · Communications	7,702.49	11,000.00	-3,297.51	70.02%
6514 · Credit Card Fees	42,832.35	30,000.00	12,832.35	142.78%
6515 · Newsletter	306.95	3,000.00	-2,693.05	10.23%
6516 · Office Equipment	10,281.73	5,000.00	5,281.73	205.64%
6520 · Misc. Office Admin.	7,093.72	7,000.00	93.72	101.34%
6500 · * Office Administrative Expense - Other	303.18			
<b>Total 6500 · * Office Administrative Expense</b>	<b>85,758.57</b>	<b>70,000.00</b>	<b>15,758.57</b>	<b>122.51%</b>
<b>6550 · * Other Administrative Expense</b>				
6551 · Mileage Reimbursement	3,535.41	1,000.00	2,535.41	353.54%
6552 · Licenses and Permits	7,285.99	4,800.00	2,485.99	151.79%
6553 · Dues & Memberships	410.00	500.00	-90.00	82.0%
6559 · Booking Fees	33,859.39	37,000.00	-3,140.61	91.51%
<b>Total 6550 · * Other Administrative Expense</b>	<b>45,090.79</b>	<b>43,300.00</b>	<b>1,790.79</b>	<b>104.14%</b>
6560 · Property Tax	14,728.22	14,000.00	728.22	105.2%
6575 · Software Maintenance & Upgrades	11,437.46	6,000.00	5,437.46	190.62%
<b>6600 · * Property Transfer Expense</b>				
6610 · Filing Fees	1,053.00	35,000.00	-33,947.00	3.01%
6611 · Tax Sale & Auction Expenses	0.00	2,000.00	-2,000.00	0.0%
<b>Total 6600 · * Property Transfer Expense</b>	<b>1,053.00</b>	<b>37,000.00</b>	<b>-35,947.00</b>	<b>2.85%</b>
<b>6700 · * Advertising &amp; Promotion</b>				
6715 · Bands & Entertainment	2,274.09	5,000.00	-2,725.91	45.48%
6720 · Advertising	1,395.00	3,000.00	-1,605.00	46.5%
<b>Total 6700 · * Advertising &amp; Promotion</b>	<b>3,669.09</b>	<b>8,000.00</b>	<b>-4,330.91</b>	<b>45.86%</b>
<b>6900 · * Miscellaneous Expense</b>				
6910 · Cash Over/Short	178.88	100.00	78.88	178.88%
6915 · Miscellaneous Expense	10,741.17			
6925 · Reconciliation Discrepancies	-64.66	100.00	-164.66	-64.66%
<b>Total 6900 · * Miscellaneous Expense</b>	<b>10,855.39</b>	<b>200.00</b>	<b>10,655.39</b>	<b>5,427.7%</b>
6935 · Bank Service Charges	78.00	150.00	-72.00	52.0%
<b>Total Expense</b>	<b>1,392,244.65</b>	<b>1,310,450.00</b>	<b>81,794.65</b>	<b>106.24%</b>
<b>Net Ordinary Income</b>	<b>196,761.12</b>	<b>160,237.92</b>	<b>36,523.20</b>	<b>122.79%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
7004 · PPP Forgiven Loan	144,445.42			
<b>Total Other Income</b>	<b>144,445.42</b>			
<b>Other Expense</b>				
SUSPEND	0.00			
<b>Total Other Expense</b>	<b>0.00</b>			
<b>Net Other Income</b>	<b>144,445.42</b>			
<b>Net Income</b>	<b>341,206.54</b>	<b>160,237.92</b>	<b>180,968.62</b>	<b>212.94%</b>

P.O.A.T.R.I./Terlingua Ranch  
Profit & Loss by Class  
January through December 2021

2021 P&L by Class	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal			
	Non Supp	Non Supp	Non Supp	Ttl Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Ttl Supp	Unclas	TOTAL
Ordinary Income/Expense																
Income																
4001 - Assessment Related Revenue																
4005 - *Association Assessments																
4009 - Special Assessments	1,911.15	0.00	0.00	1,911.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,911.15
4015 - Volunteer Assessments	3,424.88	0.00	0.00	3,424.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,424.88
4018 - Assessment Rev-2017 & Pri	57,961.93	0.00	0.00	57,961.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	57,961.93
4030 - Assessment Interest, Late F	16,102.18	0.00	0.00	16,102.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,102.18
4037 - 2017 Assessment Revenue	9,805.33	0.00	0.00	9,805.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,805.33
4038 - 2018 Assessment Revenue	14,426.15	0.00	0.00	14,426.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,426.15
4039 - 2019 Assessment Revenue	26,746.94	0.00	0.00	26,746.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,746.94
4040 - 2020 Assessment Revenue	81,533.60	0.00	0.00	81,533.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	81,533.60
4041 - 2021 Assessment Revenue	447,099.69	0.00	0.00	447,099.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	447,099.69
Total 4005 - *Association Assessments	659,011.85	0.00	0.00	659,011.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	659,011.85
Total 4001 - Assessment Related Revenue	659,011.85	0.00	0.00	659,011.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	659,011.85
4099 - Supplemental Revenue																
4200 - *Cabin Income																
4210 - Cabin Room Rental Income	-1,302.20	0.00	5,410.65	4,108.45	715,646.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	715,646.39	0.00	719,754.84
4220 - Tourist Funded Water Expense	584.67	0.00	-15,902.55	-15,317.88	-17,779.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-17,779.87	0.00	-33,097.75
Total 4200 - *Cabin Income	-717.53	0.00	-10,491.90	-11,209.43	697,866.52	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	697,866.52	0.00	686,657.09
4250 - RV/Campground Income	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00	0.00	0.00	0.00	54,813.00	0.00	54,903.00	0.00	54,903.00
4300 - * Cafe Income																
4310 - Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	311,994.05	0.00	0.00	0.00	311,994.05	-1,376.68	310,617.37
4311 - Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,804.59	0.00	0.00	0.00	34,804.59	0.00	34,804.59
4317 - Cafe Comps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-6,370.02	0.00	0.00	0.00	-6,370.02	0.00	-6,370.02
Total 4300 - * Cafe Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	340,428.62	0.00	0.00	0.00	340,428.62	-1,376.68	339,051.94
4400 - Retail Sales	32.00	0.00	0.00	32.00	0.00	0.00	0.00	0.00	0.00	0.00	52,557.83	9.99	0.00	52,567.82	0.00	52,599.82
4500 - * Other Lodge Income																
4510 - Water Sales	0.00	0.00	3,588.66	3,588.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,306.41	8,306.41	0.00	11,895.07
4515 - Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,052.75	0.00	0.00	0.00	0.00	8,052.75	0.00	8,052.75
4520 - Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,931.25	0.00	0.00	0.00	0.00	0.00	11,931.25	0.00	11,931.25
4525 - Ice Revenue	0.00	0.00	0.00	0.00	2.50	0.00	9,131.00	0.00	0.00	0.00	0.00	0.00	0.00	9,133.50	0.00	9,133.50
4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4500 - * Other Lodge Income	0.00	0.00	3,588.66	3,588.66	2.50	0.00	9,131.00	11,931.25	8,052.75	0.00	0.00	0.00	8,306.41	37,423.91	0.00	41,012.57
Total 4099 - Supplemental Revenue	-685.53	0.00	-6,903.24	-7,588.77	697,959.02	0.00	9,131.00	11,931.25	8,052.75	340,428.62	52,557.83	54,822.99	8,306.41	1,183,189.87	-1,376.68	1,174,224.42
4600 - * Miscellaneous Income																
4526 - Timely Filed Discount	334.42	0.00	0.00	334.42	718.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	718.97	0.00	1,053.39
4610 - Interest Income	245.97	0.00	0.00	245.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	245.97
4612 - Paypal Fees	35.64	0.00	0.00	35.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35.64
4620 - Miscellaneous Income	74.90	0.00	0.00	74.90	0.00	25.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.49	0.00	100.39
Total 4600 - * Miscellaneous Income	690.93	0.00	0.00	690.93	718.97	25.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	744.46	0.00	1,435.39
Total Income	659,017.25	0.00	-6,903.24	652,114.01	698,677.99	25.49	9,131.00	11,931.25	8,052.75	340,428.62	52,557.83	54,822.99	8,306.41	1,183,934.33	-1,376.68	1,834,671.66
Cost of Goods Sold																

P.O.A.T.R.I./Terlingua Ranch  
Profit & Loss by Class  
January through December 2021

2021 P&L by Class	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal			
	Non Supp	Non Supp	Non Supp	Ttl Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Ttl Supp	Unclas	TOTAL
<b>5000 - * Cost of Goods Sold</b>																
<b>5100 - * COGS - Restaurant</b>																
5110 - COGS - Food	2,413.96	0.00	0.00	2,413.96	0.00	64.92	0.00	0.00	0.00	195,203.22	0.00	0.00	0.00	195,268.14	0.00	197,682.10
5115 - COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,677.45	0.00	0.00	0.00	18,677.45	0.00	18,677.45
<b>Total 5100 - * COGS - Restaurant</b>	<b>2,413.96</b>	<b>0.00</b>	<b>0.00</b>	<b>2,413.96</b>	<b>0.00</b>	<b>64.92</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>213,880.67</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>213,945.59</b>	<b>0.00</b>	<b>216,359.55</b>
5210 - COGS - Retail	487.14	0.00	0.00	487.14	0.00	0.00	0.00	0.00	0.00	0.00	24,340.20	0.00	0.00	24,340.20	0.00	24,827.34
5220 - COGS - Ice	0.00	0.00	0.00	0.00	0.00	0.00	4,239.00	0.00	0.00	0.00	240.00	0.00	0.00	4,479.00	0.00	4,479.00
<b>Total 5000 - * Cost of Goods Sold</b>	<b>2,901.10</b>	<b>0.00</b>	<b>0.00</b>	<b>2,901.10</b>	<b>0.00</b>	<b>64.92</b>	<b>4,239.00</b>	<b>0.00</b>	<b>0.00</b>	<b>213,880.67</b>	<b>24,580.20</b>	<b>0.00</b>	<b>0.00</b>	<b>242,764.79</b>	<b>0.00</b>	<b>245,665.89</b>
<b>Total COGS</b>	<b>2,901.10</b>	<b>0.00</b>	<b>0.00</b>	<b>2,901.10</b>	<b>0.00</b>	<b>64.92</b>	<b>4,239.00</b>	<b>0.00</b>	<b>0.00</b>	<b>213,880.67</b>	<b>24,580.20</b>	<b>0.00</b>	<b>0.00</b>	<b>242,764.79</b>	<b>0.00</b>	<b>245,665.89</b>
<b>Gross Profit</b>	<b>656,116.15</b>	<b>0.00</b>	<b>-6,903.24</b>	<b>649,212.91</b>	<b>698,677.99</b>	<b>-39.43</b>	<b>4,892.00</b>	<b>11,931.25</b>	<b>8,052.75</b>	<b>126,547.95</b>	<b>27,977.63</b>	<b>54,822.99</b>	<b>8,306.41</b>	<b>941,169.54</b>	<b>-1,376.68</b>	<b>1,589,005.77</b>
<b>Expense</b>																
<b>6000 - * Payroll Expenses</b>																
6010 - Salaries and Wages	239,794.27	143,686.56	6,809.74	390,290.57	92,808.02	84,070.97	0.00	1,415.02	6,067.72	223,732.40	0.00	0.00	0.00	408,094.13	0.00	798,384.70
6020 - Casual Labor	155.26	0.00	0.00	155.26	0.00	0.00	0.00	0.00	0.00	8,010.21	0.00	0.00	0.00	8,010.21	0.00	8,165.47
6025 - Employer Payroll Tax	23,579.60	12,170.48	286.70	36,036.78	8,073.19	8,719.31	0.00	86.14	327.71	23,798.48	0.00	0.00	0.00	41,004.83	0.00	77,041.61
<b>Total 6000 - * Payroll Expenses</b>	<b>263,529.13</b>	<b>155,857.04</b>	<b>7,096.44</b>	<b>426,482.61</b>	<b>100,881.21</b>	<b>92,790.28</b>	<b>0.00</b>	<b>1,501.16</b>	<b>6,395.43</b>	<b>255,541.09</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>457,109.17</b>	<b>0.00</b>	<b>883,591.78</b>
<b>6040 - Employee Housing Expense</b>																
6041 - Employee Housing - Electric	4,585.45	0.00	0.00	4,585.45	-168.00	-1,618.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,786.86	0.00	2,798.59
6042 - Employee Housing - Propane	259.67	0.00	0.00	259.67	0.00	737.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	737.26	0.00	996.93
6043 - Employee Housing - Repairs	467.26	0.00	0.00	467.26	0.00	35.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35.44	0.00	502.70
6044 - Employee Housing-Miscellaneous	61.69	0.00	0.00	61.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61.69
<b>Total 6040 - Employee Housing Expense</b>	<b>5,374.07</b>	<b>0.00</b>	<b>0.00</b>	<b>5,374.07</b>	<b>-168.00</b>	<b>-846.16</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-1,014.16</b>	<b>0.00</b>	<b>4,359.91</b>
<b>6050 - * Employee Benefits</b>																
6053 - Employee Insurances	9,485.51	0.00	0.00	9,485.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,485.51
<b>Total 6050 - * Employee Benefits</b>	<b>9,485.51</b>	<b>0.00</b>	<b>0.00</b>	<b>9,485.51</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>9,485.51</b>
<b>6100 - * Utilities</b>																
6110 - Electric	17,779.96	592.58	585.27	18,957.81	-176.32	12,842.28	0.00	2,473.36	0.00	-1,041.58	0.00	1,345.76	0.00	15,443.50	0.00	34,401.31
6111 - Propane	-58.35	0.00	0.00	-58.35	0.00	937.33	0.00	4,029.98	0.00	8,096.95	0.00	0.00	0.00	13,064.26	0.00	13,005.91
6112 - Telephone	10,023.63	446.90	0.00	10,470.53	0.00	367.84	0.00	0.00	0.00	533.14	0.00	0.00	0.00	900.98	0.00	11,371.51
6113 - Garbage & Trash	8,232.81	0.00	0.00	8,232.81	0.00	5,849.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,849.87	0.00	14,082.68
6114 - Water System	100.00	0.00	647.30	747.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	747.30
<b>Total 6100 - * Utilities</b>	<b>36,078.05</b>	<b>1,039.48</b>	<b>1,232.57</b>	<b>38,350.10</b>	<b>-176.32</b>	<b>19,997.32</b>	<b>0.00</b>	<b>6,503.34</b>	<b>0.00</b>	<b>7,588.51</b>	<b>0.00</b>	<b>1,345.76</b>	<b>0.00</b>	<b>35,258.61</b>	<b>0.00</b>	<b>73,608.71</b>
<b>6130 - * Insurance</b>																
6131 - Workers Comp	5,770.42	0.00	0.00	5,770.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,770.42
6132 - Property Insurance	34,318.00	0.00	0.00	34,318.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,318.00
6133 - General Liability	5,538.00	0.00	0.00	5,538.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,538.00
6134 - Directors E&O	30,783.00	0.00	0.00	30,783.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,783.00
6135 - Commercial Vehicle	5,269.00	10,055.40	0.00	15,324.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,324.40
6140 - Airstrip	2,152.00	0.00	0.00	2,152.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,152.00
6141 - Additional Insurance	-260.00	0.00	0.00	-260.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-260.00
<b>Total 6130 - * Insurance</b>	<b>83,570.42</b>	<b>10,055.40</b>	<b>0.00</b>	<b>93,625.82</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>93,625.82</b>
<b>6150 - * Professional Fees</b>																
6151 - Accounting	2,287.50	0.00	0.00	2,287.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,287.50

P.O.A.T.R.I./Terlingua Ranch  
Profit & Loss by Class  
January through December 2021

2021 P&L by Class	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal	Ttl Supp	Unclas	TOTAL
	Non Supp	Non Supp	Non Supp	Ttl Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp			
<b>6152 · Legal Fees</b>																
6152a · Legel Fees - General	3,782.50	0.00	0.00	3,782.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,782.50
6152 · Legal Fees - Other	4,855.00	0.00	0.00	4,855.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,855.00
<b>Total 6152 · Legal Fees</b>	<b>8,637.50</b>	<b>0.00</b>	<b>0.00</b>	<b>8,637.50</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>8,637.50</b>
<b>6153 · Other Professional Fees</b>	1,600.00	541.01	5,000.00	7,141.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,141.01
6150 · * Professional Fees - Other	5,200.00	0.00	0.00	5,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,200.00
<b>Total 6150 · * Professional Fees</b>	<b>17,725.00</b>	<b>541.01</b>	<b>5,000.00</b>	<b>23,266.01</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>23,266.01</b>
<b>6200 · * Heavy Equipment Expense</b>																
6201 · Heavy Equipment Repair	449.99	13,362.08	0.00	13,812.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,812.07
6202 · Off Road Diesel	0.00	8,569.22	0.00	8,569.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,569.22
6203 · Road Expense Miscellaneous	0.00	2,022.59	0.00	2,022.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,022.59
<b>Total 6200 · * Heavy Equipment Expense</b>	<b>449.99</b>	<b>23,953.89</b>	<b>0.00</b>	<b>24,403.88</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>24,403.88</b>
<b>6300 · * Vehicle Expense</b>																
6301 · Gasoline	44.30	6,751.64	0.00	6,795.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,795.94
6302 · Diesel	0.00	4,283.11	0.00	4,283.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,283.11
6303 · Vehicle Repair	266.04	3,309.70	0.00	3,575.74	0.00	786.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.70	0.00	4,362.44
6304 · Vehicle Miscellaneous	60.60	14,183.73	0.00	14,244.33	94.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94.42	0.00	14,338.75
<b>Total 6300 · * Vehicle Expense</b>	<b>370.94</b>	<b>28,528.18</b>	<b>0.00</b>	<b>28,899.12</b>	<b>94.42</b>	<b>786.70</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>881.12</b>	<b>0.00</b>	<b>29,780.24</b>
<b>6400 · * Supplies &amp; Equipment</b>																
6405 · Cabin Accessories	6.47	0.00	162.25	168.72	7,145.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,145.00	0.00	7,313.72
6410 · Housekeeping Supplies	133.12	186.03	0.00	319.15	10,574.01	366.39	0.00	331.12	96.62	0.00	0.00	0.00	0.00	11,368.14	0.00	11,687.29
6415 · Maintenance Supplies	957.94	146.26	2,885.48	3,989.68	6,197.94	4,867.77	0.00	110.39	7,467.70	1,530.99	0.00	164.82	0.00	20,339.61	0.00	24,329.29
6420 · Small tools & equipment	0.00	0.00	369.65	369.65	1,699.82	1,016.44	0.00	288.36	0.00	630.92	0.00	0.00	0.00	3,635.54	0.00	4,005.19
6425 · Restaurant Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,180.57	0.00	0.00	0.00	6,180.57	0.00	6,180.57
6426 · Smallwares	331.36	0.00	0.00	331.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	331.36
6400 · * Supplies & Equipment - Other	0.00	0.00	0.00	0.00	21.22	964.35	0.00	169.53	0.00	0.00	0.00	0.00	0.00	1,155.10	0.00	1,155.10
<b>Total 6400 · * Supplies &amp; Equipment</b>	<b>1,428.89</b>	<b>332.29</b>	<b>3,417.38</b>	<b>5,178.56</b>	<b>25,637.99</b>	<b>7,214.95</b>	<b>0.00</b>	<b>899.40</b>	<b>7,564.32</b>	<b>8,342.48</b>	<b>0.00</b>	<b>164.82</b>	<b>0.00</b>	<b>49,823.96</b>	<b>0.00</b>	<b>55,002.52</b>
<b>6450 · * Repairs &amp; Maintenance</b>																
6451 · Bldg/Structure Repairs & Maint	5,287.20	0.00	7,111.70	12,398.90	825.79	3,480.69	0.00	0.00	532.56	302.79	0.00	0.00	0.00	5,141.83	0.00	17,540.73
6452 · Equipment Repairs	372.38	0.00	0.00	372.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	372.38
6450 · * Repairs & Maintenance - Other	0.00	0.00	583.47	583.47	0.00	2,329.42	0.00	0.00	0.00	1,623.75	0.00	0.00	0.00	3,953.17	0.00	4,536.64
<b>Total 6450 · * Repairs &amp; Maintenance</b>	<b>5,659.58</b>	<b>0.00</b>	<b>7,695.17</b>	<b>13,354.75</b>	<b>825.79</b>	<b>5,810.11</b>	<b>0.00</b>	<b>0.00</b>	<b>532.56</b>	<b>1,926.54</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>9,095.00</b>	<b>0.00</b>	<b>22,449.75</b>
<b>6500 · * Office Administrative Expense</b>																
6510 · Office Supplies	7,693.09	0.00	0.00	7,693.09	0.00	14.18	0.00	0.00	0.00	0.00	134.24	0.00	0.00	148.42	0.00	7,841.51
6511 · Printing	3,200.87	0.00	0.00	3,200.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,200.87
6512 · Postage & Shipping	5,611.76	19.07	425.52	6,056.35	0.00	0.00	0.00	0.00	0.00	0.00	139.42	0.00	0.00	139.42	0.00	6,195.77
6513 · Communications	7,600.41	102.08	0.00	7,702.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,702.49
6514 · Credit Card Fees	42,832.35	0.00	0.00	42,832.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42,832.35
6515 · Newsletter	306.95	0.00	0.00	306.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	306.95
6516 · Office Equipment	10,146.42	0.00	0.00	10,146.42	0.00	0.00	0.00	0.00	0.00	135.31	0.00	0.00	0.00	135.31	0.00	10,281.73
6520 · Misc. Office Admin.	6,468.98	245.51	0.00	6,714.49	0.00	170.00	0.00	0.00	0.00	191.98	17.25	0.00	0.00	379.23	0.00	7,093.72
6500 · * Office Administrative Expense	303.18	0.00	0.00	303.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	303.18
<b>Total 6500 · * Office Administrative Expe</b>	<b>84,164.01</b>	<b>366.66</b>	<b>425.52</b>	<b>84,956.19</b>	<b>0.00</b>	<b>184.18</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>327.29</b>	<b>290.91</b>	<b>0.00</b>	<b>0.00</b>	<b>802.38</b>	<b>0.00</b>	<b>85,758.57</b>

P.O.A.T.R.I./Terlingua Ranch  
Profit & Loss by Class  
January through December 2021

2021 P&L by Class	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal			
	Non Supp	Non Supp	Non Supp	Ttl Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Ttl Supp	Unclas	TOTAL
<b>6550 - * Other Administrative Expense</b>																
6551 - Mileage Reimbursement	2,890.81	0.00	0.00	2,890.81	0.00	0.00	0.00	0.00	0.00	644.60	0.00	0.00	0.00	644.60	0.00	3,535.41
6552 - Licenses and Permits	6,458.64	827.35	0.00	7,285.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,285.99
6553 - Dues & Memberships	410.00	0.00	0.00	410.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	410.00
6559 - Booking Fees	32,561.29	0.00	0.00	32,561.29	1,298.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,298.10	0.00	33,859.39
<b>Total 6550 - * Other Administrative Expense</b>	<b>42,320.74</b>	<b>827.35</b>	<b>0.00</b>	<b>43,148.09</b>	<b>1,298.10</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>644.60</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,942.70</b>	<b>0.00</b>	<b>45,090.79</b>
6560 - Property Tax	14,728.22	0.00	0.00	14,728.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,728.22
6575 - Software Maintenance & Upgrade	11,417.46	0.00	0.00	11,417.46	20.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.00	0.00	11,437.46
<b>6600 - * Property Transfer Expense</b>																
6610 - Filing Fees	1,053.00	0.00	0.00	1,053.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,053.00
<b>Total 6600 - * Property Transfer Expense</b>	<b>1,053.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,053.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,053.00</b>
<b>6700 - * Advertising &amp; Promotion</b>																
6715 - Bands & Entertainment	2,161.66	0.00	0.00	2,161.66	0.00	112.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	112.43	0.00	2,274.09
6720 - Advertising	1,395.00	0.00	0.00	1,395.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,395.00
<b>Total 6700 - * Advertising &amp; Promotion</b>	<b>3,556.66</b>	<b>0.00</b>	<b>0.00</b>	<b>3,556.66</b>	<b>0.00</b>	<b>112.43</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>112.43</b>	<b>0.00</b>	<b>3,669.09</b>
<b>6900 - * Miscellaneous Expense</b>																
6910 - Cash Over/Short	178.88	0.00	0.00	178.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	178.88
6915 - Miscellaneous Expense	8,660.93	16.22	0.00	8,677.15	0.00	688.02	0.00	0.00	1,168.91	207.09	0.00	0.00	0.00	2,064.02	0.00	10,741.17
6925 - Reconciliation Discrepancies	-40.92	0.00	0.00	-40.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-23.74	-64.66
<b>Total 6900 - * Miscellaneous Expense</b>	<b>8,798.89</b>	<b>16.22</b>	<b>0.00</b>	<b>8,815.11</b>	<b>0.00</b>	<b>688.02</b>	<b>0.00</b>	<b>0.00</b>	<b>1,168.91</b>	<b>207.09</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,064.02</b>	<b>-23.74</b>	<b>10,855.39</b>
6935 - Bank Service Charges	48.00	0.00	0.00	48.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.00	0.00	30.00	0.00	78.00
<b>Total Expense</b>	<b>589,758.56</b>	<b>221,517.52</b>	<b>24,867.08</b>	<b>836,143.16</b>	<b>128,413.19</b>	<b>126,737.83</b>	<b>0.00</b>	<b>8,903.90</b>	<b>15,661.22</b>	<b>274,577.60</b>	<b>290.91</b>	<b>1,540.58</b>	<b>0.00</b>	<b>556,125.23</b>	<b>-23.74</b>	<b>1,392,244.65</b>
<b>Net Ordinary Income</b>	<b>66,357.59</b>	<b>-221,517.52</b>	<b>-31,770.32</b>	<b>-186,930.25</b>	<b>570,264.80</b>	<b>-126,777.26</b>	<b>4,892.00</b>	<b>3,027.35</b>	<b>-7,608.47</b>	<b>-148,029.65</b>	<b>27,686.72</b>	<b>53,282.41</b>	<b>8,306.41</b>	<b>385,044.31</b>	<b>-1,352.94</b>	<b>196,761.12</b>
<b>Other Income/Expense</b>																
<b>Other Income</b>																
7004 - PPP Forgiven Loan	144,445.42	0.00	0.00	144,445.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144,445.42
<b>Total Other Income</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>
<b>Other Expense</b>																
SUSPEND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>144,445.42</b>
<b>Net Income</b>	<b>210,803.01</b>	<b>-221,517.52</b>	<b>-31,770.32</b>	<b>-42,484.83</b>	<b>570,264.80</b>	<b>-126,777.26</b>	<b>4,892.00</b>	<b>3,027.35</b>	<b>-7,608.47</b>	<b>-148,029.65</b>	<b>27,686.72</b>	<b>53,282.41</b>	<b>8,306.41</b>	<b>385,044.31</b>	<b>-1,352.94</b>	<b>341,206.54</b>



**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2021

2021 Balance Sheet with Prior Year Comparison

	<u>Dec 31, 21</u>	<u>Dec 31, 20</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
1011 - Operating Account	69,791.68	27,520.35	42,271.33
1012 - Deposit Account	420,707.65	205,071.70	215,635.95
1013 - Payroll Account	45,265.14	2,295.88	42,969.26
1015 - FDSB Reserve Account	152,739.17	152,586.50	152.67
1017 - WTNB Contingency Fund	209,260.64	209,221.98	38.66
1030 - * Petty Cash in Office			
1031 - Office Petty Cash	842.05	1,663.02	-820.97
1032 - Resort Registers/Petty Cash	200.00	100.00	100.00
1033 - Laundry Change Machine	100.00	100.00	0.00
<b>Total 1030 - * Petty Cash in Office</b>	<u>1,142.05</u>	<u>1,863.02</u>	<u>-720.97</u>
<b>Total Checking/Savings</b>	898,906.33	598,559.43	300,346.90
<b>Accounts Receivable</b>			
1201 - Accounts Receivable			
1202 - Guest Ledger	6,191.51	1,067.40	5,124.11
1201 - Accounts Receivable - Other	-1,104.70	-1,106.70	2.00
<b>Total 1201 - Accounts Receivable</b>	<u>5,086.81</u>	<u>-39.30</u>	<u>5,126.11</u>
<b>Total Accounts Receivable</b>	5,086.81	-39.30	5,126.11
<b>Other Current Assets</b>			
1100 - * Assessments Receivables			
1102 - Annual Assessments			
1105 - Combined Assessment Receivables	2,220,256.51	2,874,108.35	-653,851.84
1105b - Adjustments to Receivables	-124,786.41	-76,391.24	-48,395.17
2700 - Prepaid Assessments	-63,416.26	-9,368.83	-54,047.43
1102 - Annual Assessments - Other	2,488,055.34	1,613,068.50	874,986.84
<b>Total 1102 - Annual Assessments</b>	<u>4,520,109.18</u>	<u>4,401,416.78</u>	<u>118,692.40</u>
1130 - Allowance for Doubtful Accounts	-2,666,045.52	-2,714,876.83	48,831.31
<b>Total 1100 - * Assessments Receivables</b>	<u>1,854,063.66</u>	<u>1,686,539.95</u>	<u>167,523.71</u>
1200 - * Accounts Receivable			
Inventory Asset	-1,100.99	0.00	-1,100.99
<b>Total 1200 - * Accounts Receivable</b>	<u>-1,100.99</u>	<u>0.00</u>	<u>-1,100.99</u>
12100 - Inventory Asset	579.50	0.00	579.50
1300 - * Inventories			
1301 - Restaurant Inventory			
1301a - Food	4,429.71	4,570.56	-140.85
1301b - Alcohol	1,911.28	1,394.50	516.78
<b>Total 1301 - Restaurant Inventory</b>	<u>6,340.99</u>	<u>5,965.06</u>	<u>375.93</u>
1302 - Retail Inventory	14,498.67	6,709.92	7,788.75
1303 - Fuel Inventory			
1303a - Gasoline	6,161.53	2,955.79	3,205.74
1303b - Truck Diesel	4,743.90	4,760.49	-16.59
1303c - Off Road Diesel	3,020.05	1,522.19	1,497.86

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2021

2021 Balance Sheet with Prior Year Comparison

	Dec 31, 21	Dec 31, 20	\$ Change
1303d · Propane	3,923.73	7,074.94	-3,151.21
Total 1303 · Fuel Inventory	17,849.21	16,313.41	1,535.80
1350 · Auction Property Tracts	25,731.01	25,731.01	0.00
Total 1300 · * Inventories	64,419.88	54,719.40	9,700.48
1400 · * Prepaid Accounts			
1402 · Prepaid Insurance	4,143.00	4,143.00	0.00
Total 1400 · * Prepaid Accounts	4,143.00	4,143.00	0.00
1700 · Deferred Tax Asset	99,000.00	99,000.00	0.00
Total Other Current Assets	2,021,105.05	1,844,402.35	176,702.70
Total Current Assets	2,925,098.19	2,442,922.48	482,175.71
Fixed Assets			
1600 · * Fixed Assets			
1601 · Land	142,101.20	142,101.20	0.00
1602 · Orig Cost - Bldgs & Structures	227,152.00	227,152.00	0.00
1603 · Furniture & Equipment	46,668.58	46,668.58	0.00
1604 · Heavy Equipment	340,519.47	340,519.47	0.00
1605 · Vehicles	115,731.17	115,731.17	0.00
1606 · Improvements	360,525.63	359,194.25	1,331.38
1607 · Property Owner Software	94,804.00	94,804.00	0.00
1608 · Capital Improvements	4,096.65	4,096.65	0.00
1611 · Smith Well	24,562.81	24,562.81	0.00
1612 · Cabin Deck Replacement	44,530.32	44,530.32	0.00
1613 · Facility Roof Replacement	5,798.25	5,798.25	0.00
1614 · Materials for Const in Progress	1,181.11	1,181.11	0.00
1616 · Water System	13,673.80	13,673.80	0.00
Total 1600 · * Fixed Assets	1,421,344.99	1,420,013.61	1,331.38
1615 · Accumulated Depreciation	-713,396.28	-713,396.28	0.00
Total Fixed Assets	707,948.71	706,617.33	1,331.38
<b>TOTAL ASSETS</b>	<b>3,633,046.90</b>	<b>3,149,539.81</b>	<b>483,507.09</b>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2010 · Accounts Payable	7,225.77	-160.03	7,385.80
Total Accounts Payable	7,225.77	-160.03	7,385.80
Credit Cards			
1099 · Mastercard 1999	953.31	4,332.85	-3,379.54
Total Credit Cards	953.31	4,332.85	-3,379.54
Other Current Liabilities			
1058 · SBA EIDL	10,000.00	10,000.00	0.00
2100 · * Payroll Liabilities			
2110 · Payroll Taxes Payable	-873.69	5,834.76	-6,708.45
2115 · Employee Insurance-Voluntary	0.00	-909.32	909.32
2117 · Employee Tips	3,548.92	0.00	3,548.92

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2021

2021 Balance Sheet with Prior Year Comparison

	<u>Dec 31, 21</u>	<u>Dec 31, 20</u>	<u>\$ Change</u>
2120 · Benefits Payable	18,626.25	18,626.25	0.00
2135 · Wage Garnishments	0.00	316.98	-316.98
2100 · * Payroll Liabilities - Other	416.39	439.79	-23.40
<b>Total 2100 · * Payroll Liabilities</b>	<b>21,717.87</b>	<b>24,308.46</b>	<b>-2,590.59</b>
2111 · Direct Deposit Liabilities	-1,683.91	167.60	-1,851.51
2240 · Employee Reimbursements Payable	-800.12	-1,010.17	210.05
2250 · Tourist Funded Water Project	25,186.40	0.00	25,186.40
2400 · Advance Deposit Account	26,421.76	0.00	26,421.76
2500 · * Taxes Payable			
2510 · Sales Tax Payable	2,897.49	2,648.29	249.20
2515 · State Occupancy Tax - (T2)	6,931.73	384.64	6,547.09
2520 · County Hotel Tax - (T3)	8,246.57	1,565.45	6,681.12
2500 · * Taxes Payable - Other	500.92	-1,371.24	1,872.16
<b>Total 2500 · * Taxes Payable</b>	<b>18,576.71</b>	<b>3,227.14</b>	<b>15,349.57</b>
2600 · Employee Tab Direct Bill	-1,025.87	0.00	-1,025.87
2800 · * Deferred Income			
2801 · Deferred Assessment Income	1,982,349.99	1,567,152.55	415,197.44
2802 · Deferred Other Income	-804.79	-804.79	0.00
<b>Total 2800 · * Deferred Income</b>	<b>1,981,545.20</b>	<b>1,566,347.76</b>	<b>415,197.44</b>
<b>Total Other Current Liabilities</b>	<b>2,079,938.04</b>	<b>1,603,040.79</b>	<b>476,897.25</b>
<b>Total Current Liabilities</b>	<b>2,088,117.12</b>	<b>1,607,213.61</b>	<b>480,903.51</b>
<b>Long Term Liabilities</b>			
1056 · PPP Loan - WTNB	0.00	144,445.42	-144,445.42
<b>Total Long Term Liabilities</b>	<b>0.00</b>	<b>144,445.42</b>	<b>-144,445.42</b>
<b>Total Liabilities</b>	<b>2,088,117.12</b>	<b>1,751,659.03</b>	<b>336,458.09</b>
<b>Equity</b>			
3000 · Opening Bal Equity	-1,298.22	-1,009.72	-288.50
3001 · Members Equity-Undesignated	304,467.15	304,467.15	0.00
3002 · Members Equity-Designated	356,797.92	356,797.92	0.00
3003 · Contributed Capital	94,075.00	94,075.00	0.00
3004 · Adj - Prior Year Collections	-410,778.71	-216,909.67	-193,869.04
3900 · Retained Earnings	860,460.10	941,776.36	-81,316.26
Net Income	341,206.54	-81,316.26	422,522.80
<b>Total Equity</b>	<b>1,544,929.78</b>	<b>1,397,880.78</b>	<b>147,049.00</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>3,633,046.90</u></b>	<b><u>3,149,539.81</u></b>	<b><u>483,507.09</u></b>

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2021

2021 Balance Sheet with Prior Year Comparison

	<b>% Change</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1011 · Operating Account	153.6%
1012 · Deposit Account	105.15%
1013 · Payroll Account	1,871.58%
1015 · FDSB Reserve Account	0.1%
1017 · WTNB Contingency Fund	0.02%
1030 · * Petty Cash in Office	
1031 · Office Petty Cash	-49.37%
1032 · Resort Registers/Petty Cash	100.0%
1033 · Laundry Change Machine	0.0%
<b>Total 1030 · * Petty Cash in Office</b>	<b>-38.7%</b>
<b>Total Checking/Savings</b>	<b>50.18%</b>
<b>Accounts Receivable</b>	
1201 · Accounts Receivable	
1202 · Guest Ledger	480.06%
1201 · Accounts Receivable - Other	0.18%
<b>Total 1201 · Accounts Receivable</b>	<b>13,043.54%</b>
<b>Total Accounts Receivable</b>	<b>13,043.54%</b>
<b>Other Current Assets</b>	
1100 · * Assessments Receivables	
1102 · Annual Assessments	
1105 · Combined Assessment Receivables	-22.75%
1105b · Adjustments to Receivables	-63.35%
2700 · Prepaid Assessments	-576.89%
1102 · Annual Assessments - Other	54.24%
<b>Total 1102 · Annual Assessments</b>	<b>2.7%</b>
1130 · Allowance for Doubtful Accounts	1.8%
<b>Total 1100 · * Assessments Receivables</b>	<b>9.93%</b>
1200 · * Accounts Receivable	
Inventory Asset	-100.0%
<b>Total 1200 · * Accounts Receivable</b>	<b>-100.0%</b>
12100 · Inventory Asset	100.0%
1300 · * Inventories	
1301 · Restaurant Inventory	
1301a · Food	-3.08%
1301b · Alcohol	37.06%
<b>Total 1301 · Restaurant Inventory</b>	<b>6.3%</b>
1302 · Retail Inventory	116.08%
1303 · Fuel Inventory	
1303a · Gasoline	108.46%
1303b · Truck Diesel	-0.35%
1303c · Off Road Diesel	98.4%

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2021

2021 Balance Sheet with Prior Year Comparison

	<b>% Change</b>
1303d · Propane	-44.54%
Total 1303 · Fuel Inventory	9.41%
1350 · Auction Property Tracts	0.0%
Total 1300 · * Inventories	17.73%
1400 · * Prepaid Accounts	
1402 · Prepaid Insurance	0.0%
Total 1400 · * Prepaid Accounts	0.0%
1700 · Deferred Tax Asset	0.0%
Total Other Current Assets	9.58%
Total Current Assets	19.74%
<b>Fixed Assets</b>	
1600 · * Fixed Assets	
1601 · Land	0.0%
1602 · Orig Cost - Bldgs & Structures	0.0%
1603 · Furniture & Equipment	0.0%
1604 · Heavy Equipment	0.0%
1605 · Vehicles	0.0%
1606 · Improvements	0.37%
1607 · Property Owner Software	0.0%
1608 · Capital Improvements	0.0%
1611 · Smith Well	0.0%
1612 · Cabin Deck Replacement	0.0%
1613 · Facility Roof Replacement	0.0%
1614 · Materials for Const in Progress	0.0%
1616 · Water System	0.0%
Total 1600 · * Fixed Assets	0.09%
1615 · Accumulated Depreciation	0.0%
Total Fixed Assets	0.19%
<b>TOTAL ASSETS</b>	<b>15.35%</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2010 · Accounts Payable	4,615.26%
Total Accounts Payable	4,615.26%
<b>Credit Cards</b>	
1099 · Mastercard 1999	-78.0%
Total Credit Cards	-78.0%
<b>Other Current Liabilities</b>	
1058 · SBA EIDL	0.0%
<b>2100 · * Payroll Liabilities</b>	
2110 · Payroll Taxes Payable	-114.97%
2115 · Employee Insurance-Voluntary	100.0%
2117 · Employee Tips	100.0%

**P.O.A.T.R.I./Terlingua Ranch**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2021

2021 Balance Sheet with Prior Year Comparison

	<b>% Change</b>
2120 · Benefits Payable	0.0%
2135 · Wage Garnishments	-100.0%
2100 · * Payroll Liabilities - Other	-5.32%
Total 2100 · * Payroll Liabilities	-10.66%
2111 · Direct Deposit Liabilities	-1,104.72%
2240 · Employee Reimbursements Payable	20.79%
2250 · Tourist Funded Water Project	100.0%
2400 · Advance Deposit Account	100.0%
2500 · * Taxes Payable	
2510 · Sales Tax Payable	9.41%
2515 · State Occupancy Tax - (T2)	1,702.13%
2520 · County Hotel Tax - (T3)	426.79%
2500 · * Taxes Payable - Other	136.53%
Total 2500 · * Taxes Payable	475.64%
2600 · Employee Tab Direct Bill	-100.0%
2800 · * Deferred Income	
2801 · Deferred Assessment Income	26.49%
2802 · Deferred Other Income	0.0%
Total 2800 · * Deferred Income	26.51%
Total Other Current Liabilities	29.75%
Total Current Liabilities	29.92%
Long Term Liabilities	
1056 · PPP Loan - WTNB	-100.0%
Total Long Term Liabilities	-100.0%
Total Liabilities	19.21%
Equity	
3000 · Opening Bal Equity	-28.57%
3001 · Members Equity-Undesignated	0.0%
3002 · Members Equity-Designated	0.0%
3003 · Contributed Capital	0.0%
3004 · Adj - Prior Year Collections	-89.38%
3900 · Retained Earnings	-8.63%
Net Income	519.6%
Total Equity	10.52%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>15.35%</b>