

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
 As of March 31, 2022

3/31/22 Balance Sheet with prior year Comparison					
		Mar 31, 22	Mar 31, 21	\$ Change	% Change
ASSETS					
Current Assets					
Checking/Savings					
	1011 · Operating Account	215,239.04	143,883.10	71,355.94	49.59%
	1012 · Deposit Account	482,808.66	438,582.81	44,225.85	10.08%
	1013 · Payroll Account	67,050.59	51,810.29	15,240.30	29.42%
	1015 · FDSB Reserve Account	152,739.17	152,624.97	114.20	0.08%
	1017 · WTNB Contingency Fund	209,417.51	209,260.64	156.87	0.08%
	1030 · * Petty Cash in Office				
	1031 · Office Petty Cash	842.05	1,193.25	-351.20	-29.43%
	1032 · Resort Registers/Petty Cash	200.00	96.12	103.88	108.07%
	1033 · Laundry Change Machine	100.00	100.00	0.00	0.0%
	Total 1030 · * Petty Cash in Office	1,142.05	1,389.37	-247.32	-17.8%
	Total Checking/Savings	1,128,397.02	997,551.18	130,845.84	13.12%
Accounts Receivable					
	1201 · Accounts Receivable				
	1202 · Guest Ledger	7,551.90	5,001.69	2,550.21	50.99%
	1201 · Accounts Receivable - Other	-1,104.70	-1,063.70	-41.00	-3.85%
	Total 1201 · Accounts Receivable	6,447.20	3,937.99	2,509.21	63.72%
	Total Accounts Receivable	6,447.20	3,937.99	2,509.21	63.72%
Other Current Assets					
	1100 · * Assessments Receivables				
	1102 · Annual Assessments				
	1105 · Combined Assessment Receivables	1,771,509.24	2,462,135.24	-690,626.00	-28.05%
	1105b · Adjustments to Receivables	-156,556.77	-88,204.07	-68,352.70	-77.49%
	2700 · Prepaid Assessments	-2,374.79	-1,548.40	-826.39	-53.37%
	1102 · Annual Assessments - Other	2,488,055.34	1,613,068.50	874,986.84	54.24%
	Total 1102 · Annual Assessments	4,100,633.02	3,985,451.27	115,181.75	2.89%
	1130 · Allowance for Doubtful Accounts	-2,634,275.16	-2,703,064.00	68,788.84	2.55%
	Total 1100 · * Assessments Receivables	1,466,357.86	1,282,387.27	183,970.59	14.35%
	1200 · * Accounts Receivable				
	Inventory Asset	-1,100.99	0.00	-1,100.99	-100.0%
	Total 1200 · * Accounts Receivable	-1,100.99	0.00	-1,100.99	-100.0%
	12100 · Inventory Asset	674.50	380.00	294.50	77.5%
1300 · * Inventories					
	1301 · Restaurant Inventory				
	1301a · Food	8,813.49	4,570.56	4,242.93	92.83%
	1301b · Alcohol	1,267.65	1,394.50	-126.85	-9.1%
	Total 1301 · Restaurant Inventory	10,081.14	5,965.06	4,116.08	69.0%
	1302 · Retail Inventory	14,453.83	5,709.37	8,744.46	153.16%
	1303 · Fuel Inventory				
	1303a · Gasoline	3,353.16	2,449.07	904.09	36.92%
	1303b · Truck Diesel	2,894.59	2,842.21	52.38	1.84%
	1303c · Off Road Diesel	1,422.68	1,361.04	61.64	4.53%

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		1303d · Propane		2,904.53	7,188.59	-4,284.06	-59.6%
		Total 1303 · Fuel Inventory		10,574.96	13,840.91	-3,265.95	-23.6%
		1350 · Auction Property Tracts		25,731.01	25,731.01	0.00	0.0%
		Total 1300 · * Inventories		60,840.94	51,246.35	9,594.59	18.72%
		1400 · * Prepaid Accounts					
		1402 · Prepaid Insurance		4,143.00	4,143.00	0.00	0.0%
		Total 1400 · * Prepaid Accounts		4,143.00	4,143.00	0.00	0.0%
		1700 · Deferred Tax Asset		99,000.00	99,000.00	0.00	0.0%
		Total Other Current Assets		1,629,915.31	1,437,156.62	192,758.69	13.41%
		Total Current Assets		2,764,759.53	2,438,645.79	326,113.74	13.37%
		Fixed Assets					
		1600 · * Fixed Assets					
		1601 · Land		142,101.20	142,101.20	0.00	0.0%
		1602 · Orig Cost - Bldgs & Structures		227,152.00	227,152.00	0.00	0.0%
		1603 · Furniture & Equipment		46,668.58	46,668.58	0.00	0.0%
		1604 · Heavy Equipment		340,519.47	340,519.47	0.00	0.0%
		1605 · Vehicles		115,731.17	115,731.17	0.00	0.0%
		1606 · Improvements		364,765.72	360,525.63	4,240.09	1.18%
		1607 · Property Owner Software		94,804.00	94,804.00	0.00	0.0%
		1608 · Capital Improvements		49,100.65	4,096.65	45,004.00	1,098.56%
		1611 · Smith Well		28,994.67	24,562.81	4,431.86	18.04%
		1612 · Cabin Deck Replacement		44,530.32	44,530.32	0.00	0.0%
		1613 · Facility Roof Replacement		5,798.25	5,798.25	0.00	0.0%
		1614 · Materials for Const in Progress		1,181.11	1,181.11	0.00	0.0%
		1616 · Water System		13,673.80	13,673.80	0.00	0.0%
		Total 1600 · * Fixed Assets		1,475,020.94	1,421,344.99	53,675.95	3.78%
		1615 · Accumulated Depreciation		-713,396.28	-713,396.28	0.00	0.0%
		Total Fixed Assets		761,624.66	707,948.71	53,675.95	7.58%
		TOTAL ASSETS		3,526,384.19	3,146,594.50	379,789.69	12.07%
		LIABILITIES & EQUITY					
		Liabilities					
		Current Liabilities					
		Accounts Payable					
		2010 · Accounts Payable		-1,534.48	2,450.93	-3,985.41	-162.61%
		Total Accounts Payable		-1,534.48	2,450.93	-3,985.41	-162.61%
		Credit Cards					
		1099 · Mastercard 1999		-2,244.95	799.28	-3,044.23	-380.87%
		Total Credit Cards		-2,244.95	799.28	-3,044.23	-380.87%
		Other Current Liabilities					
		1058 · SBA EIDL		10,000.00	10,000.00	0.00	0.0%
		2100 · * Payroll Liabilities					
		2110 · Payroll Taxes Payable		346.53	7,843.73	-7,497.20	-95.58%
		2115 · Employee Insurance-Voluntary		0.00	-930.00	930.00	100.0%
		2120 · Benefits Payable		18,626.25	18,626.25	0.00	0.0%

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		Mar 31, 22	Mar 31, 21	\$ Change	% Change
	2135 - Wage Garnishments	0.00	-316.98	316.98	100.0%
	2100 - * Payroll Liabilities - Other	416.39	488.39	-72.00	-14.74%
	Total 2100 - * Payroll Liabilities	19,389.17	25,711.39	-6,322.22	-24.59%
	2111 - Direct Deposit Liabilities	-1,683.91	0.00	-1,683.91	-100.0%
	2240 - Employee Reimbursements Payable	-7,467.30	-1,244.16	-6,223.14	-500.19%
	2250 - Tourist Funded Water Project	-18,720.14	5,410.65	-24,130.79	-445.99%
	2400 - Advance Deposit Account	38,648.95	37,088.68	1,560.27	4.21%
	2500 - * Taxes Payable				
	2510 - Sales Tax Payable	4,110.65	4,120.09	-9.44	-0.23%
	2515 - State Occupancy Tax - (T2)	9,090.35	5,866.51	3,223.84	54.95%
	2520 - County Hotel Tax - (T3)	10,743.50	6,859.21	3,884.29	56.63%
	2500 - * Taxes Payable - Other	500.92	-989.67	1,490.59	150.62%
	Total 2500 - * Taxes Payable	24,445.42	15,856.14	8,589.28	54.17%
	2600 - Employee Tab Direct Bill	-541.75	0.00	-541.75	-100.0%
	2800 - * Deferred Income				
	2801 - Deferred Assessment Income	1,619,404.51	1,236,697.34	382,707.17	30.95%
	2802 - Deferred Other Income	-804.79	-804.79	0.00	0.0%
	Total 2800 - * Deferred Income	1,618,599.72	1,235,892.55	382,707.17	30.97%
	Total Other Current Liabilities	1,682,670.16	1,328,715.25	353,954.91	26.64%
	Total Current Liabilities	1,678,890.73	1,331,965.46	346,925.27	26.05%
	Total Liabilities	1,678,890.73	1,331,965.46	346,925.27	26.05%
	Equity				
	3000 - Opening Bal Equity	-2,900.62	-2,975.62	75.00	2.52%
	3001 - Members Equity-Undesignated	304,467.15	304,467.15	0.00	0.0%
	3002 - Members Equity-Designated	356,797.92	356,797.92	0.00	0.0%
	3003 - Contributed Capital	94,075.00	94,075.00	0.00	0.0%
	3004 - Adj - Prior Year Collections	-496,580.50	-298,427.57	-198,152.93	-66.4%
	3900 - Retained Earnings	1,234,921.26	860,460.10	374,461.16	43.52%
	Net Income	356,713.25	500,232.06	-143,518.81	-28.69%
	Total Equity	1,847,493.46	1,814,629.04	32,864.42	1.81%
	TOTAL LIABILITIES & EQUITY	3,526,384.19	3,146,594.50	379,789.69	12.07%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through March 2022

3/31/22 P&L Total Budget vs Actual					Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
4001 - Assessment Related Revenue								
4005 - *Association Assessments								
4009 - Special Assessments					505.38			
4015 - Volunteer Assessments					9,159.07	896.00	8,263.07	1,022.22%
4018 - Assessment Rev-2017 & Prior					24,384.47	19,657.00	4,727.47	124.05%
4030 - Assessment Interest, Late Fee					7,239.04	6,541.00	698.04	110.67%
4038 - 2018 Assessment Revenue					3,964.37	2,427.00	1,537.37	163.34%
4039 - 2019 Assessment Revenue					5,865.22	4,189.00	1,676.22	140.02%
4040 - 2020 Assessment Revenue					11,456.78	9,030.00	2,426.78	126.88%
4041 - 2021 Assessment Revenue					30,860.36	39,818.00	-8,957.64	77.5%
4042 - 2022 Assessment Revenue					362,945.48	357,556.00	5,389.48	101.51%
Total 4005 - *Association Assessments					456,380.17	440,114.00	16,266.17	103.7%
Total 4001 - Assessment Related Revenue					456,380.17	440,114.00	16,266.17	103.7%
4099 - Supplemental Revenue								
4200 - *Cabin Income								
4210 - Cabin Room Rental Income					216,175.85	178,000.00	38,175.85	121.45%
4220 - Tourist Funded Water Expense					0.00			
Total 4200 - *Cabin Income					216,175.85	178,000.00	38,175.85	121.45%
4250 - RV/Campground Income					22,546.69	16,000.00	6,546.69	140.92%
4300 - * Cafe Income								
4310 - Food Sales					91,741.45	82,000.00	9,741.45	111.88%
4311 - Alcohol Sales					8,925.75	9,500.00	-574.25	93.96%
4315 - Bad Debt					0.00	0.00	0.00	0.0%
4317 - Cafe Comps					-760.04	-1,000.00	239.96	76.0%
Total 4300 - * Cafe Income					99,907.16	90,500.00	9,407.16	110.4%
4400 - Retail Sales					18,965.33	12,200.00	6,765.33	155.45%
4500 - * Other Lodge Income								
4510 - Water Sales					5,485.19	3,400.00	2,085.19	161.33%
4515 - Pool Fees					1,114.00	800.00	314.00	139.25%
4520 - Laundromat Revenue					2,087.75	2,300.00	-212.25	90.77%
4525 - Ice Revenue					1,592.50	1,700.00	-107.50	93.68%
Total 4500 - * Other Lodge Income					10,279.44	8,200.00	2,079.44	125.36%
Total 4099 - Supplemental Revenue					367,874.47	304,900.00	62,974.47	120.65%
4600 - * Miscellaneous Income								
4526 - Timely Filed Discount					272.95	220.00	52.95	124.07%
4610 - Interest Income					0.00	70.00	-70.00	0.0%
4612 - Paypal Fees					14.63			
4620 - Miscellaneous Income					40.00	0.00	40.00	100.0%
Total 4600 - * Miscellaneous Income					327.58	290.00	37.58	112.96%
Total Income					824,582.22	745,304.00	79,278.22	110.64%
Cost of Goods Sold								
5000 - * Cost of Goods Sold								

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through March 2022

3/31/22 P&L Total Budget vs Actual					Jan - Mar 22	Budget	\$ Over Budget	% of Budget
5100 * COGS - Restaurant								
5110 * COGS - Food					37,494.72	43,460.00	-5,965.28	86.27%
5115 * COGS - Alcohol					3,707.86	4,893.00	-1,185.14	75.78%
Total 5100 * COGS - Restaurant					41,202.58	48,353.00	-7,150.42	85.21%
5210 * COGS - Retail					8,598.23	6,460.00	2,138.23	133.1%
5220 * COGS - Ice					965.00	870.00	95.00	110.92%
Total 5000 * Cost of Goods Sold					50,765.81	55,683.00	-4,917.19	91.17%
Total COGS					50,765.81	55,683.00	-4,917.19	91.17%
Gross Profit					773,816.41	689,621.00	84,195.41	112.21%
Expense								
6000 * Payroll Expenses								
6010 * Salaries and Wages					221,680.04	183,300.00	38,380.04	120.94%
6025 * Employer Payroll Tax					27,022.44	17,790.00	9,232.44	151.9%
Total 6000 * Payroll Expenses					248,702.48	201,090.00	47,612.48	123.68%
6040 * Employee Housing Expense								
6041 * Employee Housing - Electric					271.78	375.00	-103.22	72.48%
6042 * Employee Housing - Propane					0.00	900.00	-900.00	0.0%
6043 * Employee Housing - Repairs					0.00	200.00	-200.00	0.0%
Total 6040 * Employee Housing Expense					271.78	1,475.00	-1,203.22	18.43%
6050 * Employee Benefits								
6053 * Employee Insurances					4,400.81	3,000.00	1,400.81	146.69%
Total 6050 * Employee Benefits					4,400.81	3,000.00	1,400.81	146.69%
6100 * Utilities								
6110 * Electric					8,417.00	11,500.00	-3,083.00	73.19%
6111 * Propane					2,958.74	3,700.00	-741.26	79.97%
6112 * Telephone					2,773.00	2,700.00	73.00	102.7%
6113 * Garbage & Trash					4,300.97	4,100.00	200.97	104.9%
6114 * Water System					179.58	150.00	29.58	119.72%
Total 6100 * Utilities					18,629.29	22,150.00	-3,520.71	84.11%
6130 * Insurance								
6131 * Workers Comp					2,187.99	2,100.00	87.99	104.19%
6132 * Property Insurance					8,908.50	0.00	8,908.50	100.0%
6133 * General Liability					185.50	0.00	185.50	100.0%
6134 * Directors E&O					33,973.25	0.00	33,973.25	100.0%
6135 * Commercial Vehicle					4,277.50	0.00	4,277.50	100.0%
6140 * Airstrip					0.00	0.00	0.00	0.0%
Total 6130 * Insurance					49,532.74	2,100.00	47,432.74	2,358.7%
6150 * Professional Fees								
6151 * Accounting					2,008.75	4,000.00	-1,991.25	50.22%
6152 * Legal Fees								
6152a * Legal Fees - General					0.00	1,250.00	-1,250.00	0.0%
6152 * Legal Fees - Other					590.00			
Total 6152 * Legal Fees					590.00	1,250.00	-660.00	47.2%
6153 * Other Professional Fees					1,725.00	1,500.00	225.00	115.0%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through March 2022

3/31/22 P&L Total Budget vs Actual					Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Total 6150 - * Professional Fees					4,323.75	6,750.00	-2,426.25	64.06%
6200 - * Heavy Equipment Expense								
6201 - Heavy Equipment Repair					4,415.08	3,300.00	1,115.08	133.79%
6202 - Off Road Diesel					1,597.37	1,100.00	497.37	145.22%
6203 - Road Expense Miscellaneous					1,186.43	800.00	386.43	148.3%
Total 6200 - * Heavy Equipment Expense					7,198.88	5,200.00	1,998.88	138.44%
6300 - * Vehicle Expense								
6301 - Gasoline					2,808.37	1,700.00	1,108.37	165.2%
6302 - Diesel					1,849.31	1,900.00	-50.69	97.33%
6303 - Vehicle Repair					1,882.71	2,100.00	-217.29	89.65%
6304 - Vehicle Miscellaneous					3,638.39	2,900.00	738.39	125.46%
Total 6300 - * Vehicle Expense					10,178.78	8,600.00	1,578.78	118.36%
6400 - * Supplies & Equipment								
6405 - Cabin Accessories					3,016.68	1,800.00	1,216.68	167.59%
6410 - Housekeeping Supplies					2,852.28	2,900.00	-47.72	98.35%
6415 - Maintenance Supplies					11,532.23	6,000.00	5,532.23	192.2%
6420 - Small tools & equipment					1,581.20	1,100.00	481.20	143.75%
6425 - Restaurant Supplies					3,996.08	1,800.00	2,196.08	222.0%
6426 - Smallwares					282.24	400.00	-117.76	70.56%
Total 6400 - * Supplies & Equipment					23,260.71	14,000.00	9,260.71	166.15%
6450 - * Repairs & Maintenance								
6451 - Bldg/Structure Repairs & Maint					2,510.99	4,500.00	-1,989.01	55.8%
6452 - Equipment Repairs					0.00	125.00	-125.00	0.0%
Total 6450 - * Repairs & Maintenance					2,510.99	4,625.00	-2,114.01	54.29%
6500 - * Office Administrative Expense								
6510 - Office Supplies					731.93	1,400.00	-668.07	52.28%
6511 - Printing					0.00	500.00	-500.00	0.0%
6512 - Postage & Shipping					2,110.78	300.00	1,810.78	703.59%
6513 - Communications					2,122.61	3,500.00	-1,377.39	60.65%
6514 - Credit Card Fees					12,909.48	11,500.00	1,409.48	112.26%
6515 - Newsletter					94.17	4,000.00	-3,905.83	2.35%
6516 - Office Equipment					605.89	1,700.00	-1,094.11	35.64%
6520 - Misc. Office Admin.					3,729.91	1,100.00	2,629.91	339.08%
Total 6500 - * Office Administrative Expense					22,304.77	24,000.00	-1,695.23	92.94%
6550 - * Other Administrative Expense								
6551 - Mileage Reimbursement					1,091.16	240.00	851.16	454.65%
6552 - Licenses and Permits					23.44	1,500.00	-1,476.56	1.56%
6553 - Dues & Memberships					0.00	250.00	-250.00	0.0%
6559 - Booking Fees					6,930.47	6,900.00	30.47	100.44%
Total 6550 - * Other Administrative Expense					8,045.07	8,890.00	-844.93	90.5%
6560 - Property Tax					0.00	0.00	0.00	0.0%
6575 - Software Maintenance & Upgrades					3,222.42	1,200.00	2,022.42	268.54%
6700 - * Advertising & Promotion								
6715 - Bands & Entertainment					1,048.12	500.00	548.12	209.62%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
 January through March 2022

3/31/22 P&L Total Budget vs Actual					Jan - Mar 22	Budget	\$ Over Budget	% of Budget
				6720 · Advertising	0.00	200.00	-200.00	0.0%
				Total 6700 · * Advertising & Promotion	1,048.12	700.00	348.12	149.73%
				6900 · * Miscellaneous Expense				
				6910 · Cash Over/Short	0.00	50.00	-50.00	0.0%
				6915 · Miscellaneous Expense	3,152.10	25.00	3,127.10	12,608.4%
				6925 · Reconciliation Discrepancies	-25.38			
				6930 · Payroll Tax Penalty/Interest	10,345.85			
				Total 6900 · * Miscellaneous Expense	13,472.57	75.00	13,397.57	17,963.43%
				6935 · Bank Service Charges	0.00	0.00	0.00	0.0%
				Total Expense	417,103.16	303,855.00	113,248.16	137.27%
				Net Ordinary Income	356,713.25	385,766.00	-29,052.75	92.47%
				Net Income	356,713.25	385,766.00	-29,052.75	92.47%

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class

January through March 2022

3/31/22 P&L by Class		G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp		
		Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL
Ordinary Income/Expense															
Income															
4001 - Assessment Related Revenue															
4005 - *Association Assessments															
	4009 - Special Assessments	505.38	0.00	0.00	505.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	505.38
	4015 - Volunteer Assessments	9,159.07	0.00	0.00	9,159.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,159.07
	4018 - Assessment Rev-2017 & Prior	24,384.47	0.00	0.00	24,384.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,384.47
	4030 - Assessment Interest, Late Fee	7,239.04	0.00	0.00	7,239.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,239.04
	4038 - 2018 Assessment Revenue	3,964.37	0.00	0.00	3,964.37	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,964.37
	4039 - 2019 Assessment Revenue	5,865.22	0.00	0.00	5,865.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,865.22
	4040 - 2020 Assessment Revenue	11,456.78	0.00	0.00	11,456.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,456.78
	4041 - 2021 Assessment Revenue	30,860.36	0.00	0.00	30,860.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,860.36
	4042 - 2022 Assessment Revenue	362,945.48	0.00	0.00	362,945.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	362,945.48
	Total 4005 - *Association Assessments	456,380.17	0.00	0.00	456,380.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	456,380.17
	Total 4001 - Assessment Related Revenue	456,380.17	0.00	0.00	456,380.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	456,380.17
4099 - Supplemental Revenue															
4200 - *Cabin Income															
	4210 - Cabin Room Rental Income	0.00	0.00	0.00	0.00	216,175.53	0.00	0.00	0.00	0.00	0.00	0.00	0.32	216,175.85	216,175.85
	4220 - Tourist Funded Water Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total 4200 - *Cabin Income	0.00	0.00	0.00	0.00	216,175.53	0.00	0.00	0.00	0.00	0.00	0.00	0.32	216,175.85	216,175.85
	4250 - RV/Campground Income	0.00	0.00	0.00	0.00	-0.32	0.00	0.00	0.00	0.00	0.00	0.00	22,547.01	22,546.69	22,546.69
4300 - * Cafe Income															
	4310 - Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	91,741.45	0.00	0.00	91,741.45	91,741.45
	4311 - Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,925.75	0.00	0.00	8,925.75	8,925.75
	4317 - Cafe Comps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-760.04	0.00	0.00	-760.04	-760.04
	Total 4300 - * Cafe Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	99,907.16	0.00	0.00	99,907.16	99,907.16
	4400 - Retail Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,965.33	0.00	18,965.33	18,965.33
4500 - * Other Lodge Income															
	4510 - Water Sales	0.00	0.00	6,599.19	6,599.19	0.00	0.00	0.00	0.00	0.00	0.00	-1,114.00	0.00	-1,114.00	5,485.19
	4515 - Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,114.00	0.00	0.00	0.00	1,114.00	1,114.00
	4520 - Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,087.75	0.00	0.00	0.00	0.00	2,087.75	2,087.75
	4525 - Ice Revenue	0.00	0.00	0.00	0.00	0.00	0.00	1,592.50	0.00	0.00	0.00	0.00	0.00	1,592.50	1,592.50
	Total 4500 - * Other Lodge Income	0.00	0.00	6,599.19	6,599.19	0.00	0.00	1,592.50	2,087.75	1,114.00	0.00	-1,114.00	0.00	3,680.25	10,279.44
	Total 4099 - Supplemental Revenue	0.00	0.00	6,599.19	6,599.19	216,175.21	0.00	1,592.50	2,087.75	1,114.00	99,907.16	17,851.33	22,547.33	361,275.28	367,874.47
4600 - * Miscellaneous Income															
	4526 - Timely Filed Discount	66.88	0.00	0.00	66.88	206.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	206.07	272.95
	4612 - Paypal Fees	14.63	0.00	0.00	14.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14.63
	4620 - Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.00	0.00	0.00	40.00	40.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class

January through March 2022

3/31/22 P&L by Class		G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp		
		Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL
	Total 4600 - * Miscellaneous Income	81.51	0.00	0.00	81.51	206.07	0.00	0.00	0.00	0.00	40.00	0.00	0.00	246.07	327.58
	Total Income	456,461.68	0.00	6,599.19	463,060.87	216,381.28	0.00	1,592.50	2,087.75	1,114.00	99,947.16	17,851.33	22,547.33	361,521.35	824,582.22
	Cost of Goods Sold														
	5000 - * Cost of Goods Sold														
	5100 - * COGS - Restaurant														
	5110 - COGS - Food	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,494.72	0.00	0.00	37,494.72	37,494.72
	5115 - COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,707.86	0.00	0.00	3,707.86	3,707.86
	Total 5100 - * COGS - Restaurant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	41,202.58	0.00	0.00	41,202.58	41,202.58
	5210 - COGS - Retail	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,598.23	0.00	8,598.23	8,598.23
	5220 - COGS - Ice	0.00	0.00	0.00	0.00	0.00	0.00	321.00	0.00	0.00	0.00	644.00	0.00	965.00	965.00
	Total 5000 - * Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	321.00	0.00	0.00	41,202.58	9,242.23	0.00	50,765.81	50,765.81
	Total COGS	0.00	0.00	0.00	0.00	0.00	0.00	321.00	0.00	0.00	41,202.58	9,242.23	0.00	50,765.81	50,765.81
	Gross Profit	456,461.68	0.00	6,599.19	463,060.87	216,381.28	0.00	1,271.50	2,087.75	1,114.00	58,744.58	8,609.10	22,547.33	310,755.54	773,816.41
	Expense														
	6000 - * Payroll Expenses														
	6010 - Salaries and Wages	44,861.97	38,216.73	0.00	83,078.70	26,725.38	26,061.27	0.00	1,577.40	0.00	84,237.29	0.00	0.00	138,601.34	221,680.04
	6025 - Employer Payroll Tax	5,085.93	4,678.63	0.00	9,764.56	3,516.85	3,330.57	0.00	207.96	0.00	10,202.50	0.00	0.00	17,257.88	27,022.44
	Total 6000 - * Payroll Expenses	49,947.90	42,895.36	0.00	92,843.26	30,242.23	29,391.84	0.00	1,785.36	0.00	94,439.79	0.00	0.00	155,859.22	248,702.48
	6040 - Employee Housing Expense														
	6041 - Employee Housing - Electric	1,201.78	0.00	0.00	1,201.78	-280.00	-650.00	0.00	0.00	0.00	0.00	0.00	0.00	-930.00	271.78
	Total 6040 - Employee Housing Expense	1,201.78	0.00	0.00	1,201.78	-280.00	-650.00	0.00	0.00	0.00	0.00	0.00	0.00	-930.00	271.78
	6050 - * Employee Benefits														
	6053 - Employee Insurances	4,400.81	0.00	0.00	4,400.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,400.81
	Total 6050 - * Employee Benefits	4,400.81	0.00	0.00	4,400.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,400.81
	6100 - * Utilities														
	6110 - Electric	6,743.33	205.04	126.69	7,075.06	0.00	0.00	0.00	902.18	0.00	0.00	0.00	439.76	1,341.94	8,417.00
	6111 - Propane	0.00	0.00	0.00	0.00	0.00	83.49	0.00	1,152.75	0.00	1,722.50	0.00	0.00	2,958.74	2,958.74
	6112 - Telephone	2,475.09	117.52	0.00	2,592.61	0.00	0.00	0.00	0.00	0.00	180.39	0.00	0.00	180.39	2,773.00
	6113 - Garbage & Trash	0.00	0.00	0.00	0.00	0.00	4,300.97	0.00	0.00	0.00	0.00	0.00	0.00	4,300.97	4,300.97
	6114 - Water System	0.00	0.00	179.58	179.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	179.58
	Total 6100 - * Utilities	9,218.42	322.56	306.27	9,847.25	0.00	4,384.46	0.00	2,054.93	0.00	1,902.89	0.00	439.76	8,782.04	18,629.29
	6130 - * Insurance														
	6131 - Workers Comp	2,187.99	0.00	0.00	2,187.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,187.99
	6132 - Property Insurance	8,908.50	0.00	0.00	8,908.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,908.50
	6133 - General Liability	185.50	0.00	0.00	185.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	185.50
	6134 - Directors E&O	33,973.25	0.00	0.00	33,973.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,973.25
	6135 - Commercial Vehicle	1,643.25	2,634.25	0.00	4,277.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,277.50
	Total 6130 - * Insurance	46,898.49	2,634.25	0.00	49,532.74	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49,532.74

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class

January through March 2022

3/31/22 P&L by Class		G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp			
		Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL	
6150 - * Professional Fees																
	6151 - Accounting	2,008.75	0.00	0.00	2,008.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,008.75	
	6152 - Legal Fees	590.00	0.00	0.00	590.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	590.00	
	6153 - Other Professional Fees	1,725.00	0.00	0.00	1,725.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,725.00	
	Total 6150 - * Professional Fees	4,323.75	0.00	0.00	4,323.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,323.75	
6200 - * Heavy Equipment Expense																
	6201 - Heavy Equipment Repair	0.00	4,415.08	0.00	4,415.08	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,415.08	
	6202 - Off Road Diesel	0.00	1,597.37	0.00	1,597.37	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,597.37	
	6203 - Road Expense Miscellaneous	0.00	1,186.43	0.00	1,186.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,186.43	
	Total 6200 - * Heavy Equipment Expense	0.00	7,198.88	0.00	7,198.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,198.88	
6300 - * Vehicle Expense																
	6301 - Gasoline	0.00	2,808.37	0.00	2,808.37	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,808.37	
	6302 - Diesel	0.00	1,849.31	0.00	1,849.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,849.31	
	6303 - Vehicle Repair	0.00	1,882.71	0.00	1,882.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,882.71	
	6304 - Vehicle Miscellaneous	0.00	3,638.39	0.00	3,638.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,638.39	
	Total 6300 - * Vehicle Expense	0.00	10,178.78	0.00	10,178.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,178.78	
6400 - * Supplies & Equipment																
	6405 - Cabin Accessories	0.00	0.00	0.00	0.00	3,016.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,016.68	3,016.68	
	6410 - Housekeeping Supplies	0.00	0.00	0.00	0.00	2,852.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,852.28	2,852.28	
	6415 - Maintenance Supplies	1,096.93	0.00	133.16	1,230.09	209.13	6,914.87	0.00	577.96	1,193.46	1,406.72	0.00	0.00	10,302.14	11,532.23	
	6420 - Small tools & equipment	0.00	0.00	0.00	0.00	0.00	20.71	0.00	1,560.49	0.00	0.00	0.00	0.00	1,581.20	1,581.20	
	6425 - Restaurant Supplies	2,000.00	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	1,996.08	0.00	0.00	1,996.08	3,996.08	
	6426 - Smallwares	282.24	0.00	0.00	282.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	282.24	
	Total 6400 - * Supplies & Equipment	3,379.17	0.00	133.16	3,512.33	6,078.09	6,935.58	0.00	2,138.45	1,193.46	3,402.80	0.00	0.00	19,748.38	23,260.71	
6450 - * Repairs & Maintenance																
	6451 - Bldg/Structure Repairs & Maint	1,956.84	0.00	0.00	1,956.84	250.00	304.15	0.00	0.00	0.00	0.00	0.00	0.00	554.15	2,510.99	
	Total 6450 - * Repairs & Maintenance	1,956.84	0.00	0.00	1,956.84	250.00	304.15	0.00	0.00	0.00	0.00	0.00	0.00	554.15	2,510.99	
6500 - * Office Administrative Expense																
	6510 - Office Supplies	705.90	0.00	0.00	705.90	0.00	0.00	0.00	0.00	0.00	0.00	26.03	0.00	26.03	731.93	
	6512 - Postage & Shipping	2,110.78	0.00	0.00	2,110.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,110.78	
	6513 - Communications	2,071.57	51.04	0.00	2,122.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,122.61	
	6514 - Credit Card Fees	12,909.48	0.00	0.00	12,909.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,909.48	
	6515 - Newsletter	94.17	0.00	0.00	94.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94.17	
	6516 - Office Equipment	605.89	0.00	0.00	605.89	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	605.89	
	6520 - Misc. Office Admin.	3,501.62	0.00	0.00	3,501.62	0.00	0.00	0.00	0.00	0.00	95.99	132.30	0.00	228.29	3,729.91	
	Total 6500 - * Office Administrative Expens	21,999.41	51.04	0.00	22,050.45	0.00	0.00	0.00	0.00	0.00	95.99	158.33	0.00	254.32	22,304.77	
6550 - * Other Administrative Expense																
	6551 - Mileage Reimbursement	1,002.12	0.00	0.00	1,002.12	89.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	89.04	1,091.16	

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3/31/22 P&L by Class				G & A	Road Maint	Water Sys	Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp		
				Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL
			6552 - Licenses and Permits	23.44	0.00	0.00	23.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	23.44
			6559 - Booking Fees	6,930.47	0.00	0.00	6,930.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,930.47
			Total 6550 - * Other Administrative Expens	7,956.03	0.00	0.00	7,956.03	89.04	0.00	0.00	0.00	0.00	0.00	0.00	89.04	8,045.07
			6575 - Software Maintenance & Upgrades	3,222.42	0.00	0.00	3,222.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,222.42
			6700 - * Advertising & Promotion													
			6715 - Bands & Entertainment	448.12	0.00	0.00	448.12	0.00	0.00	0.00	0.00	600.00	0.00	0.00	600.00	1,048.12
			Total 6700 - * Advertising & Promotion	448.12	0.00	0.00	448.12	0.00	0.00	0.00	0.00	600.00	0.00	0.00	600.00	1,048.12
			6900 - * Miscellaneous Expense													
			6915 - Miscellaneous Expense	397.67	0.00	0.00	397.67	0.00	48.29	0.00	0.00	0.00	2,706.14	0.00	2,754.43	3,152.10
			6925 - Reconciliation Discrepancies	-25.38	0.00	0.00	-25.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-25.38
			6930 - Payroll Tax Penalty/Interest	10,345.85	0.00	0.00	10,345.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,345.85
			Total 6900 - * Miscellaneous Expense	10,718.14	0.00	0.00	10,718.14	0.00	48.29	0.00	0.00	0.00	2,706.14	0.00	2,754.43	13,472.57
			Total Expense	165,671.28	63,280.87	439.43	229,391.58	36,379.36	40,414.32	0.00	5,978.74	1,193.46	100,441.47	439.76	187,711.58	417,103.16
			Net Ordinary Income	290,790.40	-63,280.87	6,159.76	233,669.29	180,001.92	-40,414.32	1,271.50	-3,890.99	-79.46	-41,696.89	5,744.63	22,107.57	123,043.96
			Net Income	290,790.40	-63,280.87	6,159.76	233,669.29	180,001.92	-40,414.32	1,271.50	-3,890.99	-79.46	-41,696.89	5,744.63	22,107.57	123,043.96