

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of September 30, 2022

Balance Sheet w Pr Yr Comparison Sept 22

	Sep 30, 22	Sep 30, 21
ASSETS		
Current Assets		
Checking/Savings		
1011 - Operating Account	55,106.59	102,347.40
1012 - Deposit Account	421,145.57	225,966.35
1013 - Payroll Account	30,834.93	139,239.11
1015 - FDSB Reserve Account	152,884.64	152,716.86
1017 - WTNB Contingency Fund	214,482.86	209,524.14
1021 - RESERVE WATER PROJECT	32,327.15	0.00
1030 - * Petty Cash in Office		
1031 - Office Petty Cash	1,830.20	842.05
1032 - Resort Registers/Petty Cash	167.80	167.80
1033 - Laundry Change Machine	100.00	100.00
1030 - * Petty Cash in Office - Other	1,746.33	0.00
Total 1030 - * Petty Cash in Office	3,844.33	1,109.85
Total Checking/Savings	910,626.07	830,903.71
Accounts Receivable		
1201 - Accounts Receivable		
1202 - Guest Ledger	13,124.72	4,717.08
1201 - Accounts Receivable - Other	0.00	-1,104.70
Total 1201 - Accounts Receivable	13,124.72	3,612.38
Total Accounts Receivable	13,124.72	3,612.38
Other Current Assets		
1100 - * Assessments Receivables		
1102 - Annual Assessments		
1105 - Combined Assessment Receivables	3,804,699.53	3,667,048.21
1105b - Adjustments to Receivables	-52,796.14	-41,361.64
2700 - Prepaid Assessments	148,165.66	154,950.71
Total 1102 - Annual Assessments	3,900,069.05	3,780,637.28
1130 - Allowance for Doubtful Accounts	-3,858,385.71	-3,458,668.72
Total 1100 - * Assessments Receivables	41,683.34	321,968.56
12100 - Inventory Asset	0.00	541.50
1300 - * Inventories		
1301 - Restaurant Inventory		
1301a - Food	11,958.28	14,167.88
1301b - Alcohol	1,175.96	1,284.26
Total 1301 - Restaurant Inventory	13,134.24	15,452.14
1302 - Retail Inventory	18,525.11	5,721.29
1303 - Fuel Inventory		
1303a - Gasoline	5,963.64	3,495.51
1303b - Truck Diesel	4,262.74	3,263.29
1303c - Off Road Diesel	36.58	834.27
1303d - Propane	758.25	3,215.40
Total 1303 - Fuel Inventory	11,021.21	10,808.47

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	Sep 30, 22	Sep 30, 21
1350 - Auction Property Tracts	25,731.01	25,731.01
Total 1300 - * Inventories	68,411.57	57,712.91
1400 - * Prepaid Accounts		
1402 - Prepaid Insurance	0.00	4,143.00
Total 1400 - * Prepaid Accounts	0.00	4,143.00
1700 - Deferred Tax Asset	99,000.00	99,000.00
Total Other Current Assets	209,094.91	483,365.97
Total Current Assets	1,132,845.70	1,317,882.06
Fixed Assets		
1600 - * Fixed Assets		
1601 - Land	142,101.20	142,101.20
1602 - Orig Cost - Bldgs & Structures	227,152.00	227,152.00
1603 - Furniture & Equipment	51,372.04	46,668.58
1604 - Heavy Equipment	340,519.47	340,519.47
1605 - Vehicles	115,731.17	115,731.17
1606 - Improvements	378,239.05	360,525.63
1607 - Property Owner Software	94,804.00	94,804.00
1608 - Capital Improvements	130,653.60	4,096.65
1611 - Smith Well	28,994.67	24,562.81
1612 - Cabin Deck Replacement	44,530.32	44,530.32
1613 - Facility Roof Replacement	5,798.25	5,798.25
1614 - Materials for Const in Progress	1,181.11	1,181.11
1616 - Water System	17,913.88	13,673.80
Total 1600 - * Fixed Assets	1,578,990.76	1,421,344.99
1615 - Accumulated Depreciation	-713,396.28	-713,396.28
Total Fixed Assets	865,594.48	707,948.71
TOTAL ASSETS	1,998,440.18	2,025,830.77
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2010 - Accounts Payable	0.00	-160.03
Total Accounts Payable	0.00	-160.03
Credit Cards		
1098 - Mastercard 1834	-3,110.47	0.00
1099 - Mastercard 1999	0.00	-724.94
Total Credit Cards	-3,110.47	-724.94
Other Current Liabilities		
1058 - SBA EIDL	10,000.00	10,000.00
2100 - * Payroll Liabilities		
2110 - Payroll Taxes Payable	543.53	-917.14
2117 - Employee Tips	0.00	606.76
2120 - Benefits Payable	18,626.25	18,626.25
2135 - Wage Garnishments	0.00	166.63

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	<u>Sep 30, 22</u>	<u>Sep 30, 21</u>
2100 - * Payroll Liabilities - Other	793.89	296.39
Total 2100 - * Payroll Liabilities	19,963.67	18,778.89
2111 - Direct Deposit Liabilities	-360.08	-1,683.91
2240 - Employee Reimbursements Payable	-1,347.18	-68.54
2250 - Tourist Funded Water Project	0.00	14,463.27
2400 - Advance Deposit Account	29,102.96	37,720.88
2500 - * Taxes Payable		
2510 - Sales Tax Payable	-489.05	1,456.02
2515 - State Occupancy Tax - (T2)	3,873.06	3,367.46
2520 - County Hotel Tax - (T3)	4,637.96	3,812.66
2500 - * Taxes Payable - Other	500.92	500.92
Total 2500 - * Taxes Payable	8,522.89	9,137.06
2600 - Employee Tab Direct Bill	-364.79	7.18
2800 - * Deferred Income		
2801 - Deferred Assessment Income	290,002.85	346,140.23
2802 - Deferred Other Income	0.00	-804.79
Total 2800 - * Deferred Income	290,002.85	345,335.44
Total Other Current Liabilities	355,520.32	433,690.27
Total Current Liabilities	352,409.85	432,805.30
Total Liabilities	352,409.85	432,805.30
Equity		
3000 - Opening Bal Equity	-2,900.62	-2,900.62
3001 - Members Equity-Undesignated	304,467.15	304,467.15
3002 - Members Equity-Designated	356,797.92	356,797.92
3003 - Contributed Capital	94,075.00	94,075.00
3004 - Adj - Prior Year Collections	-582,430.40	-364,824.87
3900 - Retained Earnings	1,235,752.22	860,551.99
Net Income	240,269.06	344,858.90
Total Equity	1,646,030.33	1,593,025.47
TOTAL LIABILITIES & EQUITY	<u>1,998,440.18</u>	<u>2,025,830.77</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2022

P&L Budget vs Actual as of Sept. 2022

	<u>Jan - Sep 22</u>	<u>Budget</u>
Ordinary Income/Expense		
Income		
4001 - Assessment Related Revenue		
4005 - *Association Assessments		
4009 - Special Assessments	1,195.74	
4015 - Volunteer Assessments	12,309.66	2,548.00
4018 - Assessment Rev-2017 & Prior	55,963.51	43,000.00
4030 - Assessment Interest, Late Fee	15,181.33	12,937.00
4038 - 2018 Assessment Revenue	9,205.58	5,340.00
4039 - 2019 Assessment Revenue	11,521.73	7,963.00
4040 - 2020 Assessment Revenue	22,426.10	17,834.00
4041 - 2021 Assessment Revenue	51,952.83	70,800.00
4042 - 2022 Assessment Revenue	453,705.09	449,508.00
Total 4005 - *Association Assessments	<u>633,461.57</u>	<u>609,930.00</u>
Total 4001 - Assessment Related Revenue	633,461.57	609,930.00
4099 - Supplemental Revenue		
4200 - *Cabin Income		
4210 - Cabin Room Rental Income	446,074.43	455,000.00
4220 - Tourist Funded Water Expense	0.00	
Total 4200 - *Cabin Income	<u>446,074.43</u>	<u>455,000.00</u>
4250 - RV/Campground Income	39,574.16	37,000.00
4300 - * Cafe Income		
4310 - Food Sales	188,382.46	214,000.00
4311 - Alcohol Sales	18,736.86	26,100.00
4315 - Bad Debt	0.00	0.00
4317 - Cafe Comps	-1,377.50	-5,000.00
Total 4300 - * Cafe Income	<u>205,741.82</u>	<u>235,100.00</u>
4400 - Retail Sales	40,455.89	27,200.00
4500 - * Other Lodge Income		
4510 - Water Sales	20,912.26	8,500.00
4515 - Pool Fees	7,474.00	7,800.00
4520 - Laundromat Revenue	4,374.00	8,400.00
4525 - Ice Revenue	6,117.50	7,100.00
4500 - * Other Lodge Income - Other	0.00	
Total 4500 - * Other Lodge Income	<u>38,877.76</u>	<u>31,800.00</u>
Total 4099 - Supplemental Revenue	<u>770,724.06</u>	<u>786,100.00</u>
4600 - * Miscellaneous Income		
4526 - Timely Filed Discount	759.88	780.00
4610 - Interest Income	93.30	100.00
4612 - Paypal Fees	-5.48	
4620 - Miscellaneous Income	1,800.13	100.00
Total 4600 - * Miscellaneous Income	<u>2,647.83</u>	<u>980.00</u>
Total Income	<u>1,406,833.46</u>	<u>1,397,010.00</u>
Cost of Goods Sold		

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2022

P&L Budget vs Actual as of Sept. 2022

	<u>Jan - Sep 22</u>	<u>Budget</u>
5000 · * Cost of Goods Sold		
5100 · * COGS - Restaurant		
5110 · COGS - Food	73,358.41	113,420.00
5115 · COGS - Alcohol	8,752.61	13,286.00
Total 5100 · * COGS - Restaurant	<u>82,111.02</u>	<u>126,706.00</u>
5210 · COGS - Retail	16,349.99	13,250.00
5220 · COGS - Ice	3,373.00	3,670.00
Total 5000 · * Cost of Goods Sold	<u>101,834.01</u>	<u>143,626.00</u>
Total COGS	<u>101,834.01</u>	<u>143,626.00</u>
Gross Profit	1,304,999.45	1,253,384.00
Expense		
6000 · * Payroll Expenses		
6010 · Salaries and Wages	580,698.41	611,100.00
6025 · Employer Payroll Tax	58,109.15	59,300.00
Total 6000 · * Payroll Expenses	<u>638,807.56</u>	<u>670,400.00</u>
6040 · Employee Housing Expense		
6041 · Employee Housing - Electric	907.31	1,125.00
6042 · Employee Housing - Propane	0.00	1,000.00
6043 · Employee Housing - Repairs	0.00	500.00
Total 6040 · Employee Housing Expense	<u>907.31</u>	<u>2,625.00</u>
6050 · * Employee Benefits		
6053 · Employee Insurances	8,493.46	9,000.00
Total 6050 · * Employee Benefits	<u>8,493.46</u>	<u>9,000.00</u>
6100 · * Utilities		
6110 · Electric	26,879.72	28,400.00
6111 · Propane	8,365.65	10,700.00
6112 · Telephone	8,218.37	8,100.00
6113 · Garbage & Trash	15,384.38	8,900.00
6114 · Water System	503.42	600.00
Total 6100 · * Utilities	<u>59,351.54</u>	<u>56,700.00</u>
6130 · * Insurance		
6131 · Workers Comp	4,964.06	5,200.00
6132 · Property Insurance	26,146.50	24,510.00
6133 · General Liability	7,363.50	3,680.00
6134 · Directors E&O	33,973.25	32,000.00
6135 · Commercial Vehicle	9,083.50	10,049.00
6140 · Airstrip	2,724.00	2,500.00
Total 6130 · * Insurance	<u>84,254.81</u>	<u>77,939.00</u>
6150 · * Professional Fees		
6151 · Accounting	16,983.75	32,000.00
6152 · Legal Fees		
6152a · Legel Fees - General	4,127.50	3,750.00
6152 · Legal Fees - Other	12,593.00	
Total 6152 · Legal Fees	<u>16,720.50</u>	<u>3,750.00</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2022

P&L Budget vs Actual as of Sept. 2022

	Jan - Sep 22	Budget
6153 · Other Professional Fees	3,050.31	1,500.00
6150 · * Professional Fees - Other	582.50	
Total 6150 · * Professional Fees	37,337.06	37,250.00
6200 · * Heavy Equipment Expense		
6201 · Heavy Equipment Repair	8,283.87	10,100.00
6202 · Off Road Diesel	8,958.87	6,000.00
6203 · Road Expense Miscellaneous	4,098.89	1,500.00
Total 6200 · * Heavy Equipment Expense	21,341.63	17,600.00
6300 · * Vehicle Expense		
6301 · Gasoline	9,654.44	4,900.00
6302 · Diesel	5,296.16	6,500.00
6303 · Vehicle Repair	5,563.83	7,600.00
6304 · Vehicle Miscellaneous	8,933.52	8,900.00
Total 6300 · * Vehicle Expense	29,447.95	27,900.00
6400 · * Supplies & Equipment		
6405 · Cabin Accessories	7,653.56	6,400.00
6410 · Housekeeping Supplies	8,161.15	9,000.00
6415 · Maintenance Supplies	40,780.14	18,000.00
6420 · Small tools & equipment	3,025.75	4,200.00
6425 · Restaurant Supplies	7,356.00	5,500.00
6426 · Smallwares	468.56	1,200.00
6400 · * Supplies & Equipment - Other	4,541.53	
Total 6400 · * Supplies & Equipment	71,986.69	44,300.00
6450 · * Repairs & Maintenance		
6451 · Bldg/Structure Repairs & Maint	5,285.31	14,000.00
6452 · Equipment Repairs	0.00	375.00
Total 6450 · * Repairs & Maintenance	5,285.31	14,375.00
6500 · * Office Administrative Expense		
6510 · Office Supplies	3,328.68	5,500.00
6511 · Printing	0.00	500.00
6512 · Postage & Shipping	3,442.32	500.00
6513 · Communications	5,364.38	6,900.00
6514 · Credit Card Fees	34,308.98	7,500.00
6515 · Newsletter	125.56	6,000.00
6516 · Office Equipment	7,856.81	4,800.00
6520 · Misc. Office Admin.	3,311.96	4,300.00
6500 · * Office Administrative Expense - Other	79.98	
Total 6500 · * Office Administrative Expense	57,818.67	36,000.00
6550 · * Other Administrative Expense		
6551 · Mileage Reimbursement	3,789.43	720.00
6552 · Licenses and Permits	252.41	3,050.00
6553 · Dues & Memberships	0.00	350.00
6559 · Booking Fees	14,779.74	26,300.00
6550 · * Other Administrative Expense - Other	250.00	

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
 January through September 2022

P&L Budget vs Actual as of Sept. 2022

	<u>Jan - Sep 22</u>	<u>Budget</u>
Total 6550 - * Other Administrative Expense	19,071.58	30,420.00
6560 - Property Tax	85.51	0.00
6575 - Software Maintenance & Upgrades	10,896.87	9,000.00
6700 - * Advertising & Promotion		
6715 - Bands & Entertainment	1,872.79	1,800.00
6720 - Advertising	2,581.05	600.00
Total 6700 - * Advertising & Promotion	4,453.84	2,400.00
6900 - * Miscellaneous Expense		
6910 - Cash Over/Short	0.00	150.00
6915 - Miscellaneous Expense	11,281.02	75.00
6925 - Reconciliation Discrepancies	-6,449.27	
6930 - Payroll Tax Penalty/Interest	10,345.85	
6900 - * Miscellaneous Expense - Other	13.00	
Total 6900 - * Miscellaneous Expense	15,190.60	225.00
6935 - Bank Service Charges	0.00	0.00
Total Expense	1,064,730.39	1,036,134.00
Net Ordinary Income	240,269.06	217,250.00
Net Income	240,269.06	217,250.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2022

P&L by Class Sept. 2022	G & A (NON-SUPP)	Road Maint (NON-SUPP)	Water Sys (NON-SUPP)	TTL (NON-SUPP)	Cabins (SUPP)	GenLodge (SUPP)	Ice (SUPP)	Laundry (SUPP)	Pool (SUPP)	Rest (SUPP)	Retail (SUPP)	RV Camp (SUPP)	Water S2 (SUPP)	TTL SUPP	Unclass	TOTAL
Ordinary Income/Expense																
Income																
4001 - Assessment Related Revenue																
4005 - *Association Assessments																
4009 - Special Assessments	1,195.74	0.00	0.00	1,195.74	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,195.74
4015 - Volunteer Assessments	12,309.66	0.00	0.00	12,309.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,309.66
4018 - Assessment Rev-2017 & Prior	55,963.51	0.00	0.00	55,963.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55,963.51
4030 - Assessment Interest, Late Fee	15,181.33	0.00	0.00	15,181.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,181.33
4038 - 2018 Assessment Revenue	9,205.58	0.00	0.00	9,205.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,205.58
4039 - 2019 Assessment Revenue	11,521.73	0.00	0.00	11,521.73	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,521.73
4040 - 2020 Assessment Revenue	22,426.10	0.00	0.00	22,426.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22,426.10
4041 - 2021 Assessment Revenue	51,952.83	0.00	0.00	51,952.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	51,952.83
4042 - 2022 Assessment Revenue	453,705.09	0.00	0.00	453,705.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	453,705.09
Total 4005 - *Association Assessments	633,461.57	0.00	0.00	633,461.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	633,461.57
Total 4001 - Assessment Related Revenue	633,461.57	0.00	0.00	633,461.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	633,461.57
4099 - Supplemental Revenue																
4200 - *Cabin Income																
4210 - Cabin Room Rental Income	0.00	0.00	0.00	0.00	450,868.82	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	450,868.82	-4,794.39	446,074.43
4220 - Tourist Funded Water Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4200 - *Cabin Income	0.00	0.00	0.00	0.00	450,868.82	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	450,868.82	-4,794.39	446,074.43
4250 - RV/Campground Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	39,574.16	0.00	39,574.16	0.00	39,574.16
4300 - *Cafe Income																
4310 - Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	188,382.46	0.00	0.00	0.00	188,382.46	0.00	188,382.46
4311 - Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,736.86	0.00	0.00	0.00	18,736.86	0.00	18,736.86
4317 - Cafe Comps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,377.50	0.00	0.00	0.00	-1,377.50	0.00	-1,377.50
Total 4300 - *Cafe Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	205,741.82	0.00	0.00	0.00	205,741.82	0.00	205,741.82
4400 - Retail Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40,455.89	0.00	0.00	40,455.89	0.00	40,455.89
4500 - * Other Lodge Income																
4510 - Water Sales	0.00	0.00	20,912.26	20,912.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,912.26
4515 - Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,474.00	0.00	0.00	0.00	0.00	7,474.00	0.00	7,474.00
4520 - Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,374.00	0.00	0.00	0.00	0.00	0.00	4,374.00	0.00	4,374.00
4525 - Ice Revenue	0.00	0.00	0.00	0.00	0.00	0.00	6,117.50	0.00	0.00	0.00	0.00	0.00	0.00	6,117.50	0.00	6,117.50
4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4500 - * Other Lodge Income	0.00	0.00	20,912.26	20,912.26	0.00	0.00	6,117.50	4,374.00	7,474.00	0.00	0.00	0.00	0.00	17,965.50	0.00	38,877.76
Total 4099 - Supplemental Revenue	0.00	0.00	20,912.26	20,912.26	450,868.82	0.00	6,117.50	4,374.00	7,474.00	205,741.82	40,455.89	39,574.16	0.00	754,606.19	-4,794.39	770,724.06
4600 - * Miscellaneous Income																
4526 - Timely Filed Discount	308.36	0.00	0.00	308.36	451.52	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	451.52	0.00	759.88
4610 - Interest Income	93.30	0.00	0.00	93.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93.30
4612 - Paypal Fees	-5.48	0.00	0.00	-5.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-5.48
4620 - Miscellaneous Income	1,760.13	0.00	0.00	1,760.13	0.00	0.00	0.00	0.00	0.00	40.00	0.00	0.00	0.00	40.00	0.00	1,800.13
Total 4600 - * Miscellaneous Income	2,156.31	0.00	0.00	2,156.31	451.52	0.00	0.00	0.00	0.00	40.00	0.00	0.00	0.00	491.52	0.00	2,647.83
Total Income	635,617.88	0.00	20,912.26	656,530.14	451,320.34	0.00	6,117.50	4,374.00	7,474.00	205,781.82	40,455.89	39,574.16	0.00	755,097.71	-4,794.39	1,406,833.46
Cost of Goods Sold																

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5000 - * Cost of Goods Sold																
5100 - * COGS - Restaurant																
5110 - COGS - Food	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	73,358.41	0.00	0.00	0.00	73,358.41	0.00	73,358.41
5115 - COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,752.61	0.00	0.00	0.00	8,752.61	0.00	8,752.61
Total 5100 - * COGS - Restaurant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	82,111.02	0.00	0.00	0.00	82,111.02	0.00	82,111.02
5210 - COGS - Retail	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,349.99	0.00	0.00	16,349.99	0.00	16,349.99
5220 - COGS - Ice	0.00	0.00	0.00	0.00	0.00	0.00	3,373.00	0.00	0.00	0.00	0.00	0.00	0.00	3,373.00	0.00	3,373.00
Total 5000 - * Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	3,373.00	0.00	0.00	82,111.02	16,349.99	0.00	0.00	101,834.01	0.00	101,834.01
Total COGS	0.00	0.00	0.00	0.00	0.00	0.00	3,373.00	0.00	0.00	82,111.02	16,349.99	0.00	0.00	101,834.01	0.00	101,834.01
Gross Profit	635,617.88	0.00	20,912.26	656,530.14	451,320.34	0.00	2,744.50	4,374.00	7,474.00	123,670.80	24,105.90	39,574.16	0.00	653,263.70	-4,794.39	1,304,999.45
Expense																
6000 - * Payroll Expenses																
6010 - Salaries and Wages	152,520.64	101,125.35	0.00	253,645.99	61,186.89	79,561.47	0.00	11,089.71	0.00	175,214.35	0.00	0.00	0.00	327,052.42	0.00	580,698.41
6025 - Employer Payroll Tax	13,623.28	9,700.75	0.00	23,324.03	6,725.75	8,590.90	0.00	1,426.93	0.00	18,041.54	0.00	0.00	0.00	34,785.12	0.00	58,109.15
Total 6000 - * Payroll Expenses	166,143.92	110,826.10	0.00	276,970.02	67,912.64	88,152.37	0.00	12,516.64	0.00	193,255.89	0.00	0.00	0.00	361,837.54	0.00	638,807.56
6040 - Employee Housing Expense																
6041 - Employee Housing - Electric	1,109.31	0.00	0.00	1,109.31	0.00	-202.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-202.00	0.00	907.31
Total 6040 - Employee Housing Expense	1,109.31	0.00	0.00	1,109.31	0.00	-202.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-202.00	0.00	907.31
6050 - * Employee Benefits																
6053 - Employee Insurances	8,493.46	0.00	0.00	8,493.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,493.46
Total 6050 - * Employee Benefits	8,493.46	0.00	0.00	8,493.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,493.46
6100 - * Utilities																
6110 - Electric	14,822.99	692.28	618.87	16,134.14	0.00	5,853.54	0.00	1,675.18	0.00	0.00	0.00	3,216.86	0.00	10,745.58	0.00	26,879.72
6111 - Propane	0.00	0.00	0.00	0.00	0.00	302.86	0.00	3,332.93	0.00	4,729.86	0.00	0.00	0.00	8,365.65	0.00	8,365.65
6112 - Telephone	7,329.38	349.66	0.00	7,679.04	0.00	0.00	0.00	0.00	0.00	539.33	0.00	0.00	0.00	539.33	0.00	8,218.37
6113 - Garbage & Trash	6,067.91	0.00	0.00	6,067.91	0.00	9,316.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,316.47	0.00	15,384.38
6114 - Water System	55.73	0.00	447.69	503.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	503.42
Total 6100 - * Utilities	28,276.01	1,041.94	1,066.56	30,384.51	0.00	15,472.87	0.00	5,008.11	0.00	5,269.19	0.00	3,216.86	0.00	28,967.03	0.00	59,351.54
6130 - * Insurance																
6131 - Workers Comp	4,964.06	0.00	0.00	4,964.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,964.06
6132 - Property Insurance	26,146.50	0.00	0.00	26,146.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,146.50
6133 - General Liability	7,363.50	0.00	0.00	7,363.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,363.50
6134 - Directors E&O	33,973.25	0.00	0.00	33,973.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,973.25
6135 - Commercial Vehicle	6,449.25	2,634.25	0.00	9,083.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,083.50
6140 - Airstrip	2,724.00	0.00	0.00	2,724.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,724.00
Total 6130 - * Insurance	81,620.56	2,634.25	0.00	84,254.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84,254.81
6150 - * Professional Fees																
6151 - Accounting	16,983.75	0.00	0.00	16,983.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,983.75
6152 - Legal Fees																
6152a - Legel Fees - General	4,127.50	0.00	0.00	4,127.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,127.50
6152 - Legal Fees - Other	12,593.00	0.00	0.00	12,593.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,593.00
Total 6152 - Legal Fees	16,720.50	0.00	0.00	16,720.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,720.50
6153 - Other Professional Fees	2,050.31	0.00	1,000.00	3,050.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,050.31

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6150 - * Professional Fees - Other	582.50	0.00	0.00	582.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	582.50
Total 6150 - * Professional Fees	36,337.06	0.00	1,000.00	37,337.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,337.06
6200 - * Heavy Equipment Expense																
6201 - Heavy Equipment Repair	0.00	8,283.87	0.00	8,283.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,283.87
6202 - Off Road Diesel	0.00	8,958.87	0.00	8,958.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,958.87
6203 - Road Expense Miscellaneous	228.69	3,870.20	0.00	4,098.89	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,098.89
Total 6200 - * Heavy Equipment Expense	228.69	21,112.94	0.00	21,341.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,341.63
6300 - * Vehicle Expense																
6301 - Gasoline	677.19	8,977.25	0.00	9,654.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,654.44
6302 - Diesel	0.00	5,296.16	0.00	5,296.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,296.16
6303 - Vehicle Repair	354.31	3,842.12	0.00	4,196.43	390.91	976.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.40	0.00	5,563.83
6304 - Vehicle Miscellaneous	0.00	8,927.04	0.00	8,927.04	6.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.48	0.00	8,933.52
Total 6300 - * Vehicle Expense	1,031.50	27,042.57	0.00	28,074.07	397.39	976.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,373.88	0.00	29,447.95
6400 - * Supplies & Equipment																
6405 - Cabin Accessories	0.00	0.00	0.00	0.00	7,653.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,653.56	0.00	7,653.56
6410 - Housekeeping Supplies	49.34	0.00	0.00	49.34	6,550.08	231.75	0.00	1,329.98	0.00	0.00	0.00	0.00	0.00	8,111.81	0.00	8,161.15
6415 - Maintenance Supplies	4,836.16	863.43	4,323.09	10,022.68	3,370.74	12,048.27	0.00	577.96	6,963.42	1,528.06	0.00	5,010.42	0.00	29,498.87	1,258.59	40,780.14
6420 - Small tools & equipment	500.00	0.00	0.00	500.00	0.00	20.71	0.00	1,560.49	944.55	0.00	0.00	0.00	0.00	2,525.75	0.00	3,025.75
6425 - Restaurant Supplies	52.00	0.00	0.00	52.00	83.35	64.50	0.00	0.00	0.00	6,856.15	0.00	0.00	0.00	7,004.00	300.00	7,356.00
6426 - Smallwares	282.24	0.00	0.00	282.24	0.00	186.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	186.32	0.00	468.56
6400 - * Supplies & Equipment - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,541.53	0.00	0.00	0.00	0.00	4,541.53	0.00	4,541.53
Total 6400 - * Supplies & Equipment	5,719.74	863.43	4,323.09	10,906.26	17,657.73	12,551.55	0.00	3,468.43	12,449.50	8,384.21	0.00	5,010.42	0.00	59,521.84	1,558.59	71,986.69
6450 - * Repairs & Maintenance																
6451 - Bldg/Structure Repairs & Maint	4,379.89	0.00	0.00	4,379.89	250.00	655.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	905.42	0.00	5,285.31
Total 6450 - * Repairs & Maintenance	4,379.89	0.00	0.00	4,379.89	250.00	655.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	905.42	0.00	5,285.31
6500 - * Office Administrative Expense																
6510 - Office Supplies	3,302.65	0.00	0.00	3,302.65	0.00	0.00	0.00	0.00	0.00	0.00	26.03	0.00	0.00	26.03	0.00	3,328.68
6512 - Postage & Shipping	3,370.39	0.00	71.93	3,442.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,442.32
6513 - Communications	5,262.30	102.08	0.00	5,364.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,364.38
6514 - Credit Card Fees	34,308.98	0.00	0.00	34,308.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,308.98
6515 - Newsletter	125.56	0.00	0.00	125.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125.56
6516 - Office Equipment	7,856.81	0.00	0.00	7,856.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,856.81
6520 - Misc. Office Admin.	3,083.67	0.00	0.00	3,083.67	0.00	0.00	0.00	0.00	0.00	95.99	132.30	0.00	0.00	228.29	0.00	3,311.96
6500 - * Office Administrative Expense - C	79.98	0.00	0.00	79.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	79.98
Total 6500 - * Office Administrative Expens	57,390.34	102.08	71.93	57,564.35	0.00	0.00	0.00	0.00	0.00	95.99	158.33	0.00	0.00	254.32	0.00	57,818.67
6550 - * Other Administrative Expense																
6551 - Mileage Reimbursement	2,848.28	0.00	321.30	3,169.58	189.84	357.21	0.00	0.00	0.00	72.80	0.00	0.00	0.00	619.85	0.00	3,789.43
6552 - Licenses and Permits	77.41	0.00	0.00	77.41	0.00	0.00	0.00	0.00	0.00	175.00	0.00	0.00	0.00	175.00	0.00	252.41
6559 - Booking Fees	13,781.61	0.00	0.00	13,781.61	998.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	998.13	0.00	14,779.74
6550 - * Other Administrative Expense - O	250.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
Total 6550 - * Other Administrative Expens	16,957.30	0.00	321.30	17,278.60	1,187.97	357.21	0.00	0.00	0.00	247.80	0.00	0.00	0.00	1,792.98	0.00	19,071.58
6560 - Property Tax	85.51	0.00	0.00	85.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	85.51
6575 - Software Maintenance & Upgrades	10,896.87	0.00	0.00	10,896.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,896.87

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P&L by Class Sept. 2022	G & A (NON-SUPP)	Road Maint (NON-SUPP)	Water Sys (NON-SUPP)	TTL (NON-SUPP)	Cabins (SUPP)	GenLodge (SUPP)	Ice (SUPP)	Laundry (SUPP)	Pool (SUPP)	Rest (SUPP)	Retail (SUPP)	RV Camp (SUPP)	Water S2 (SUPP)	TTL (SUPP)	Unclass	TOTAL
6700 - * Advertising & Promotion																
6715 - Bands & Entertainment	1,037.17	0.00	0.00	1,037.17	0.00	0.00	0.00	0.00	0.00	717.81	0.00	0.00	0.00	717.81	117.81	1,872.79
6720 - Advertising	2,581.05	0.00	0.00	2,581.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,581.05
Total 6700 - * Advertising & Promotion	3,618.22	0.00	0.00	3,618.22	0.00	0.00	0.00	0.00	0.00	717.81	0.00	0.00	0.00	717.81	117.81	4,453.84
6900 - * Miscellaneous Expense																
6915 - Miscellaneous Expense	8,342.68	183.91	0.00	8,526.59	0.00	48.29	0.00	0.00	0.00	0.00	2,706.14	0.00	0.00	2,754.43	0.00	11,281.02
6925 - Reconciliation Discrepancies	-6,444.72	0.00	-67.56	-6,512.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	63.01	-6,449.27
6930 - Payroll Tax Penalty/Interest	10,345.85	0.00	0.00	10,345.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,345.85
6900 - * Miscellaneous Expense - Other	13.00	0.00	0.00	13.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13.00
Total 6900 - * Miscellaneous Expense	12,256.81	183.91	-67.56	12,373.16	0.00	48.29	0.00	0.00	0.00	0.00	2,706.14	0.00	0.00	2,754.43	63.01	15,190.60
Total Expense	434,545.19	163,807.22	6,715.32	605,067.73	87,405.73	118,012.20	0.00	20,993.18	12,449.50	207,970.89	2,864.47	8,227.28	0.00	457,923.25	1,739.41	1,064,730.39
Net Ordinary Income	201,072.69	-163,807.22	14,196.94	51,462.41	363,914.61	-118,012.20	2,744.50	-16,619.18	-4,975.50	-84,300.09	21,241.43	31,346.88	0.00	195,340.45	-6,533.80	240,269.06
Net Income	201,072.69	-163,807.22	14,196.94	51,462.41	363,914.61	-118,012.20	2,744.50	-16,619.18	-4,975.50	-84,300.09	21,241.43	31,346.88	0.00	195,340.45	-6,533.80	240,269.06

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Ordinary Income/Expense

Income

4001 · Assessment Related Revenue

4005 · *Association Assessments

4009 · Special Assessments

4015 · Volunteer Assessments

4018 · Assessment Rev-2017 & Prior

4030 · Assessment Interest, Late Fee

4038 · 2018 Assessment Revenue

4039 · 2019 Assessment Revenue

4040 · 2020 Assessment Revenue

4041 · 2021 Assessment Revenue

4042 · 2022 Assessment Revenue

Total 4005 · *Association Assessments

Total 4001 · Assessment Related Revenue

1

4099 · Supplemental Revenue

4200 · *Cabin Income

4210 · Cabin Room Rental Income

4220 · Tourist Funded Water Expense

Total 4200 · *Cabin Income

4250 · RV/Campground Income

4300 · * Cafe Income

4310 · Food Sales

4311 · Alcohol Sales

4317 · Cafe Comps

Total 4300 · * Cafe Income

4400 · Retail Sales

4500 · * Other Lodge Income

4510 · Water Sales

4515 · Pool Fees

4520 · Laundromat Revenue

4525 · Ice Revenue

4500 · * Other Lodge Income - Other

Total 4500 · * Other Lodge Income

Total 4099 · Supplemental Revenue

4600 · * Miscellaneous Income

4526 · Timely Filed Discount

4610 · Interest Income

4612 · Paypal Fees

4620 · Miscellaneous Income

Total 4600 · * Miscellaneous Income

Total Income

Cost of Goods Sold

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2022

P&L by Class Sept. 2022

5000 · * Cost of Goods Sold
5100 · * COGS - Restaurant
5110 · COGS - Food
5115 · COGS - Alcohol
Total 5100 · * COGS - Restaurant
5210 · COGS - Retail
5220 · COGS - Ice
Total 5000 · * Cost of Goods Sold
Total COGS
Gross Profit
Expense
6000 · * Payroll Expenses
6010 · Salaries and Wages
6025 · Employer Payroll Tax
Total 6000 · * Payroll Expenses
6040 · Employee Housing Expense
6041 · Employee Housing - Electric
Total 6040 · Employee Housing Expense
6050 · * Employee Benefits
6053 · Employee Insurances
Total 6050 · * Employee Benefits
6100 · * Utilities
6110 · Electric
6111 · Propane
6112 · Telephone
6113 · Garbage & Trash
6114 · Water System
Total 6100 · * Utilities
6130 · * Insurance
6131 · Workers Comp
6132 · Property Insurance
6133 · General Liability
6134 · Directors E&O
6135 · Commercial Vehicle
6140 · Airstrip
Total 6130 · * Insurance
6150 · * Professional Fees
6151 · Accounting
6152 · Legal Fees
6152a · Legel Fees - General
6152 · Legal Fees - Other
Total 6152 · Legal Fees
6153 · Other Professional Fees

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2022

P&L by Class Sept. 2022

6150 . * Professional Fees - Other
Total 6150 . * Professional Fees
6200 . * Heavy Equipment Expense
6201 . Heavy Equipment Repair
6202 . Off Road Diesel
6203 . Road Expense Miscellaneous
Total 6200 . * Heavy Equipment Expense
6300 . * Vehicle Expense
6301 . Gasoline
6302 . Diesel
6303 . Vehicle Repair
6304 . Vehicle Miscellaneous
Total 6300 . * Vehicle Expense
6400 . * Supplies & Equipment
6405 . Cabin Accessories
6410 . Housekeeping Supplies
6415 . Maintenance Supplies
6420 . Small tools & equipment
6425 . Restaurant Supplies
6426 . Smallwares
6400 . * Supplies & Equipment - Other
Total 6400 . * Supplies & Equipment
6450 . * Repairs & Maintenance
6451 . Bldg/Structure Repairs & Maint
Total 6450 . * Repairs & Maintenance
6500 . * Office Administrative Expense
6510 . Office Supplies
6512 . Postage & Shipping
6513 . Communications
6514 . Credit Card Fees
6515 . Newsletter
6516 . Office Equipment
6520 . Misc. Office Admin.
6500 . * Office Administrative Expense - C
Total 6500 . * Office Administrative Expens
6550 . * Other Administrative Expense
6551 . Mileage Reimbursement
6552 . Licenses and Permits
6559 . Booking Fees
6550 . * Other Administrative Expense - O
Total 6550 . * Other Administrative Expens
6560 . Property Tax
6575 . Software Maintenance & Upgrades

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2022

P&L by Class Sept. 2022

6700 - * Advertising & Promotion
6715 - Bands & Entertainment
6720 - Advertising
Total 6700 - * Advertising & Promotion
6900 - * Miscellaneous Expense
6915 - Miscellaneous Expense
6925 - Reconciliation Discrepancies
6930 - Payroll Tax Penalty/Interest
6900 - * Miscellaneous Expense - Other
Total 6900 - * Miscellaneous Expense
Total Expense
Net Ordinary Income
Net Income