

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through December 2022

					Jan - Dec 22	Budget
Ordinary Income/Expense						
Income						
4001 - Assessment Related Revenue						
4005 - *Association Assessments						
4009 - Special Assessments					1,746.26	
4015 - Volunteer Assessments					12,765.52	3,311.00
4018 - Assessment Rev-2017 & Prior					72,206.25	54,285.00
4030 - Assessment Interest, Late Fee					20,677.92	15,228.00
4038 - 2018 Assessment Revenue					12,537.92	6,620.00
4039 - 2019 Assessment Revenue					15,294.15	9,932.00
4040 - 2020 Assessment Revenue					27,013.01	23,171.00
4041 - 2021 Assessment Revenue					58,869.46	86,060.00
4042 - 2022 Assessment Revenue					473,755.91	463,400.00
Total 4005 - *Association Assessments					694,866.40	662,007.00
Total 4001 - Assessment Related Revenue					694,866.40	662,007.00
4099 - Supplemental Revenue						
4200 - *Cabin Income						
4210 - Cabin Room Rental Income					674,275.11	640,000.00
4220 - Tourist Funded Water Expense					0.00	
Total 4200 - *Cabin Income					674,275.11	640,000.00
4250 - RV/Campground Income					53,928.25	50,000.00
4300 - * Cafe Income						
4310 - Food Sales					246,060.89	290,000.00
4311 - Alcohol Sales					22,117.31	33,200.00
4315 - Bad Debt					0.00	0.00
4317 - Cafe Comps					-1,475.49	-7,000.00
Total 4300 - * Cafe Income					266,702.71	316,200.00
4400 - Retail Sales					52,224.12	47,000.00
4500 - * Other Lodge Income						
4510 - Water Sales					29,563.53	11,000.00
4515 - Pool Fees					7,694.00	8,000.00
4520 - Laundromat Revenue					7,426.75	12,000.00
4525 - Ice Revenue					7,655.50	9,000.00
4500 - * Other Lodge Income - Other					0.00	
Total 4500 - * Other Lodge Income					52,339.78	40,000.00
Total 4099 - Supplemental Revenue					1,099,469.97	1,093,200.00
4600 - * Miscellaneous Income						
4526 - Timely Filed Discount					1,053.69	900.00
4610 - Interest Income					116.31	300.00
4612 - Paypal Fees					8.86	
4620 - Miscellaneous Income					2,847.26	100.00
Total 4600 - * Miscellaneous Income					4,026.12	1,300.00
Total Income					1,798,362.49	1,756,507.00
Cost of Goods Sold						

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through December 2022

		Jan - Dec 22	Budget
5000 · * Cost of Goods Sold			
5100 · * COGS - Restaurant			
5110 · COGS - Food		94,663.44	153,700.00
5115 · COGS - Alcohol		9,713.93	16,840.00
Total 5100 · * COGS - Restaurant		104,377.37	170,540.00
5210 · COGS - Retail		22,321.48	25,380.00
5220 · COGS - Ice		4,331.50	4,680.00
Total 5000 · * Cost of Goods Sold		131,030.35	200,600.00
Total COGS		131,030.35	200,600.00
Gross Profit		1,667,332.14	1,555,907.00
Expense			
6000 · * Payroll Expenses			
6010 · Salaries and Wages		823,188.38	794,400.00
6025 · Employer Payroll Tax		81,070.39	77,090.00
Total 6000 · * Payroll Expenses		904,258.77	871,490.00
6040 · Employee Housing Expense			
6041 · Employee Housing - Electric		-70.63	1,500.00
6042 · Employee Housing - Propane		0.00	1,000.00
6043 · Employee Housing - Repairs		0.00	500.00
6044 · Employee Housing-Miscellaneous		1,156.12	
Total 6040 · Employee Housing Expense		1,085.49	3,000.00
6050 · * Employee Benefits			
6053 · Employee Insurances		12,586.50	10,500.00
Total 6050 · * Employee Benefits		12,586.50	10,500.00
6100 · * Utilities			
6110 · Electric		33,027.58	37,000.00
6111 · Propane		10,266.27	14,000.00
6112 · Telephone		10,941.78	10,400.00
6113 · Garbage & Trash		20,108.11	11,000.00
6114 · Water System		651.99	1,000.00
Total 6100 · * Utilities		74,995.73	73,400.00
6130 · * Insurance			
6131 · Workers Comp		6,312.44	6,500.00
6132 · Property Insurance		35,208.50	33,090.00
6133 · General Liability		7,363.50	5,000.00
6134 · Directors E&O		33,973.25	32,000.00
6135 · Commercial Vehicle		14,932.50	14,000.00
6140 · Airstrip		2,724.00	2,500.00
Total 6130 · * Insurance		100,514.19	93,090.00
6150 · * Professional Fees			
6151 · Accounting		30,983.75	32,000.00
6152 · Legal Fees			
6152a · Legal Fees - General		23,988.25	35,000.00
Total 6152 · Legal Fees		23,988.25	35,000.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through December 2022

		Jan - Dec 22	Budget
	6153 · Other Professional Fees	3,632.81	1,500.00
	Total 6150 · * Professional Fees	58,604.81	68,500.00
	6200 · * Heavy Equipment Expense		
	6201 · Heavy Equipment Repair	9,135.73	15,000.00
	6202 · Off Road Diesel	10,978.24	8,500.00
	6203 · Road Expense Miscellaneous	4,015.12	2,000.00
	6204 · Contract Road Work	2,000.00	
	Total 6200 · * Heavy Equipment Expense	26,129.09	25,500.00
	6300 · * Vehicle Expense		
	6301 · Gasoline	10,490.04	7,500.00
	6302 · Diesel	6,804.45	8,500.00
	6303 · Vehicle Repair	7,361.53	10,000.00
	6304 · Vehicle Miscellaneous	8,502.90	12,000.00
	Total 6300 · * Vehicle Expense	33,158.92	38,000.00
	6400 · * Supplies & Equipment		
	6405 · Cabin Accessories	8,675.17	8,000.00
	6410 · Housekeeping Supplies	11,102.49	12,000.00
	6415 · Maintenance Supplies	47,062.88	23,000.00
	6420 · Small tools & equipment	7,046.32	5,000.00
	6425 · Restaurant Supplies	9,188.81	7,000.00
	6426 · Smallwares	483.55	1,500.00
	6427 · Water System Supplies & Equip	1,395.34	
	6428 · Pool Supplies & Equipment	4,114.19	
	Total 6400 · * Supplies & Equipment	89,068.75	56,500.00
	6450 · * Repairs & Maintenance		
	6451 · Bldg/Structure Repairs & Maint	6,794.40	18,000.00
	6452 · Equipment Repairs	13.52	500.00
	Total 6450 · * Repairs & Maintenance	6,807.92	18,500.00
	6500 · * Office Administrative Expense		
	6510 · Office Supplies	5,362.45	8,500.00
	6511 · Printing	29.65	1,500.00
	6512 · Postage & Shipping	5,921.70	4,500.00
	6513 · Communications	7,469.54	8,000.00
	6514 · Credit Card Fees	46,920.23	7,500.00
	6515 · Newsletter	2,141.18	12,000.00
	6516 · Office Equipment	14,071.75	8,000.00
	6520 · Misc. Office Admin.	5,249.40	6,000.00
	Total 6500 · * Office Administrative Expense	87,165.90	56,000.00
	6550 · * Other Administrative Expense		
	6551 · Mileage Reimbursement	8,117.15	1,000.00
	6552 · Licenses and Permits	2,515.94	5,880.00
	6553 · Dues & Memberships	59.90	500.00
	6559 · Booking Fees	23,429.04	33,000.00
	Total 6550 · * Other Administrative Expense	34,122.03	40,380.00

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
 January through December 2022

				Jan - Dec 22	Budget
			6560 · Property Tax	85.51	15,500.00
			6575 · Software Maintenance & Upgrades	12,636.57	11,000.00
			6700 · * Advertising & Promotion		
			6715 · Bands & Entertainment	2,931.17	3,000.00
			6720 · Advertising	3,320.05	1,400.00
			Total 6700 · * Advertising & Promotion	6,251.22	4,400.00
			6900 · * Miscellaneous Expense		
			6910 · Cash Over/Short	0.00	200.00
			6915 · Miscellaneous Expense	13,540.77	100.00
			6925 · Reconciliation Discrepancies	-14,546.38	
			6930 · Payroll Tax Penalty/Interest	10,345.85	
			Total 6900 · * Miscellaneous Expense	9,340.24	300.00
			6935 · Bank Service Charges	7.00	100.00
			Total Expense	1,456,818.64	1,386,160.00
			Net Ordinary Income	210,513.50	169,747.00
			Net Income	210,513.50	169,747.00

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of December 31, 2022

				Dec 31, 22	Dec 31, 21
ASSETS					
Current Assets					
Checking/Savings					
		1011 · Operating Account		12,128.29	69,791.68
		1012 · Deposit Account		478,335.31	380,739.85
		1013 · Payroll Account		53,047.10	84,796.59
		1015 · FDSB Reserve Account		157,822.69	152,850.11
		1017 · WTNB Contingency Fund		214,493.70	209,511.97
		1021 · RESERVE WATER PROJECT		43,313.50	0.00
		1030 · * Petty Cash in Office			
		1031 · Office Petty Cash		2,693.63	842.05
		1032 · Resort Registers/Petty Cash		167.80	167.80
		1033 · Laundry Change Machine		100.00	100.00
		1030 · * Petty Cash in Office - Other		1,746.33	0.00
		Total 1030 · * Petty Cash in Office		4,707.76	1,109.85
		Total Checking/Savings		963,848.35	898,800.05
Accounts Receivable					
		1201 · Accounts Receivable			
		1202 · Guest Ledger		14,635.60	6,191.51
		1201 · Accounts Receivable - Other		0.00	-1,104.70
		Total 1201 · Accounts Receivable		14,635.60	5,086.81
		Total Accounts Receivable		14,635.60	5,086.81
Other Current Assets					
		1100 · * Assessments Receivables			
		1102 · Annual Assessments			
		1105 · Combined Assessment Receivables		3,720,269.80	4,423,755.43
		1105b · Adjustments to Receivables		-66,152.46	0.00
		1120 · Current Year Assessments		961,729.24	0.00
		2700 · Prepaid Assessments		-81,694.03	-63,416.26
		Total 1102 · Annual Assessments		4,534,152.55	4,360,339.17
		1130 · Allowance for Doubtful Accounts		-3,738,108.34	-3,396,535.59
		Total 1100 · * Assessments Receivables		796,044.21	963,803.58
		12100 · Inventory Asset		0.00	579.50
		1300 · * Inventories			
		1301 · Restaurant Inventory			
		1301a · Food		11,442.00	4,429.71
		1301b · Alcohol		1,874.00	1,911.28
		Total 1301 · Restaurant Inventory		13,316.00	6,340.99
		1302 · Retail Inventory		16,860.83	14,498.67
		1303 · Fuel Inventory			
		1303a · Gasoline		8,405.65	6,161.53
		1303b · Truck Diesel		3,772.45	4,743.90
		1303c · Off Road Diesel		2,243.76	3,020.05
		1303d · Propane		778.81	3,923.73

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of December 31, 2022

				Dec 31, 22	Dec 31, 21
			Total 1303 - Fuel Inventory	15,200.67	17,849.21
			1350 - Auction Property Tracts	25,731.01	25,731.01
			Total 1300 - * Inventories	71,108.51	64,419.88
			1400 - * Prepaid Accounts		
			1402 - Prepaid Insurance	0.00	4,143.00
			Total 1400 - * Prepaid Accounts	0.00	4,143.00
			1700 - Deferred Tax Asset	65,020.00	65,020.00
			Total Other Current Assets	932,172.72	1,097,965.96
			Total Current Assets	1,910,656.67	2,001,852.82
			Fixed Assets		
			1600 - * Fixed Assets		
			1601 - Land	142,101.20	142,101.20
			1602 - Orig Cost - Bldgs & Structures	227,152.00	227,152.00
			1603 - Furniture & Equipment	49,740.71	35,082.58
			1604 - Heavy Equipment	340,519.47	340,519.47
			1605 - Vehicles	81,673.17	81,673.17
			1606 - Improvements	371,990.05	354,276.63
			1607 - Property Owner Software	94,804.00	94,804.00
			1608 - Capital Improvements	137,048.17	4,096.65
			1611 - Smith Well	28,994.67	24,562.81
			1612 - Cabin Deck Replacement	44,530.32	44,530.32
			1613 - Facility Roof Replacement	5,798.25	5,798.25
			1614 - Materials for Const in Progress	1,181.11	1,181.11
			1616 - Water System	17,913.88	13,673.80
			Total 1600 - * Fixed Assets	1,543,447.00	1,369,451.99
			1615 - Accumulated Depreciation	-778,850.28	-778,850.28
			Total Fixed Assets	764,596.72	590,601.71
			TOTAL ASSETS	2,675,253.39	2,592,454.53
			LIABILITIES & EQUITY		
			Liabilities		
			Current Liabilities		
			Accounts Payable		
			2010 - Accounts Payable	0.00	7,225.77
			Total Accounts Payable	0.00	7,225.77
			Credit Cards		
			1099 - Mastercard 1999	0.00	953.31
			Total Credit Cards	0.00	953.31
			Other Current Liabilities		
			1058 - SBA EIDL	10,000.00	10,000.00
			2100 - * Payroll Liabilities		
			2110 - Payroll Taxes Payable	0.00	-873.69
			2117 - Employee Tips	0.00	3,548.92
			2100 - * Payroll Liabilities - Other	793.89	416.39
			Total 2100 - * Payroll Liabilities	793.89	3,091.62

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet Prev Year Comparison
As of December 31, 2022

				Dec 31, 22	Dec 31, 21
			2111 · Direct Deposit Liabilities	30,680.44	-1,683.91
			2240 · Employee Reimbursements Payable	0.00	-800.12
			2250 · Tourist Funded Water Project	0.00	-7,911.35
			2400 · Advance Deposit Account	22,465.12	28,024.16
			2500 · * Taxes Payable		
			2510 · Sales Tax Payable	1.17	2,897.49
			2515 · State Occupancy Tax - (T2)	5,882.13	6,931.73
			2520 · County Hotel Tax - (T3)	7,088.82	8,246.57
			2500 · * Taxes Payable - Other	500.92	500.92
			Total 2500 · * Taxes Payable	13,473.04	18,576.71
			2600 · Employee Tab Direct Bill	0.00	-1,025.87
			2800 · * Deferred Income		
			2801 · Deferred Assessment Income	961,729.24	875,180.24
			2802 · Deferred Other Income	0.00	-804.79
			Total 2800 · * Deferred Income	961,729.24	874,375.45
			Total Other Current Liabilities	1,039,141.73	922,646.69
			Total Current Liabilities	1,039,141.73	930,825.77
			Total Liabilities	1,039,141.73	930,825.77
			Equity		
			3000 · Opening Bal Equity	-2,900.62	-2,900.62
			3001 · Members Equity-Undesignated	304,467.15	304,467.15
			3002 · Members Equity-Designated	356,797.92	356,797.92
			3003 · Contributed Capital	94,075.00	94,075.00
			3004 · Adj - Prior Year Collections	-429,899.64	-193,869.04
			3900 · Retained Earnings	1,103,058.35	727,870.29
			Net Income	210,513.50	375,188.06
			Total Equity	1,636,111.66	1,661,628.76
			TOTAL LIABILITIES & EQUITY	2,675,253.39	2,592,454.53

P.O.A.T.R.I./Terlingua Ranch

Profit & Loss by Class

January through December 2022

	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal		
	Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL
Ordinary Income/Expense															
Income															
4001 - Assessment Related Revenue															
4005 - *Association Assessments															
4009 - Special Assessments	1,746.26	0.00	0.00	1,746.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,746.26
4015 - Volunteer Assessments	12,765.52	0.00	0.00	12,765.52	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,765.52
4018 - Assessment Rev-2017 & Prior	72,206.25	0.00	0.00	72,206.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	72,206.25
4030 - Assessment Interest, Late Fee	20,677.92	0.00	0.00	20,677.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,677.92
4038 - 2018 Assessment Revenue	12,537.92	0.00	0.00	12,537.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,537.92
4039 - 2019 Assessment Revenue	15,294.15	0.00	0.00	15,294.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,294.15
4040 - 2020 Assessment Revenue	27,013.01	0.00	0.00	27,013.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,013.01
4041 - 2021 Assessment Revenue	58,869.46	0.00	0.00	58,869.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	58,869.46
4042 - 2022 Assessment Revenue	473,755.91	0.00	0.00	473,755.91	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	473,755.91
Total 4005 - *Association Assessments	694,866.40	0.00	0.00	694,866.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	694,866.40
Total 4001 - Assessment Related Revenue	694,866.40	0.00	0.00	694,866.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	694,866.40
4099 - Supplemental Revenue															
4200 - *Cabin Income															
4210 - Cabin Room Rental Income	0.00	0.00	0.00	0.00	674,275.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	674,275.11	674,275.11
4220 - Tourist Funded Water Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4200 - *Cabin Income	0.00	0.00	0.00	0.00	674,275.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	674,275.11	674,275.11
4250 - RV/Campground Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53,928.25	0.00	53,928.25	53,928.25
4300 - * Cafe Income															
4310 - Food Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	246,060.89	0.00	0.00	0.00	246,060.89	246,060.89
4311 - Alcohol Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22,117.31	0.00	0.00	0.00	22,117.31	22,117.31
4317 - Cafe Comps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-1,475.49	0.00	0.00	0.00	-1,475.49	-1,475.49
Total 4300 - * Cafe Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	266,702.71	0.00	0.00	0.00	266,702.71	266,702.71
4400 - Retail Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	52,224.12	0.00	0.00	52,224.12	52,224.12
4500 - * Other Lodge Income															
4510 - Water Sales	0.00	0.00	29,563.53	29,563.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,563.53
4515 - Pool Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,694.00	0.00	0.00	0.00	0.00	7,694.00	7,694.00
4520 - Laundromat Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,426.75	0.00	0.00	0.00	0.00	0.00	7,426.75	7,426.75
4525 - Ice Revenue	0.00	0.00	0.00	0.00	0.00	0.00	7,655.50	0.00	0.00	0.00	0.00	0.00	0.00	7,655.50	7,655.50
4500 - * Other Lodge Income - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4500 - * Other Lodge Income	0.00	0.00	29,563.53	29,563.53	0.00	0.00	7,655.50	7,426.75	7,694.00	0.00	0.00	0.00	0.00	22,776.25	52,339.78
Total 4099 - Supplemental Revenue	0.00	0.00	29,563.53	29,563.53	674,275.11	0.00	7,655.50	7,426.75	7,694.00	266,702.71	52,224.12	53,928.25	0.00	1,069,906.44	1,099,469.97
4600 - * Miscellaneous Income															
4526 - Timely Filed Discount	344.99	0.00	0.00	344.99	708.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	708.70	1,053.69
4610 - Interest Income	116.31	0.00	0.00	116.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	116.31
4612 - Paypal Fees	8.86	0.00	0.00	8.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8.86
4620 - Miscellaneous Income	2,523.26	0.00	0.00	2,523.26	0.00	0.00	0.00	0.00	0.00	324.00	0.00	0.00	0.00	324.00	2,847.26

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class

January through December 2022

	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal		
	Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL
Total 4600 - * Miscellaneous Income	2,993.42	0.00	0.00	2,993.42	708.70	0.00	0.00	0.00	0.00	324.00	0.00	0.00	0.00	1,032.70	4,026.12
Total Income	697,859.82	0.00	29,563.53	727,423.35	674,983.81	0.00	7,655.50	7,426.75	7,694.00	267,026.71	52,224.12	53,928.25	0.00	1,070,939.14	1,798,362.49
Cost of Goods Sold															
5000 - * Cost of Goods Sold															
5100 - * COGS - Restaurant															
5110 - COGS - Food	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94,663.44	0.00	0.00	0.00	94,663.44	94,663.44
5115 - COGS - Alcohol	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,713.93	0.00	0.00	0.00	9,713.93	9,713.93
Total 5100 - * COGS - Restaurant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	104,377.37	0.00	0.00	0.00	104,377.37	104,377.37
5210 - COGS - Retail	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22,321.48	0.00	0.00	22,321.48	22,321.48
5220 - COGS - Ice	0.00	0.00	0.00	0.00	0.00	0.00	4,331.50	0.00	0.00	0.00	0.00	0.00	0.00	4,331.50	4,331.50
Total 5000 - * Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	4,331.50	0.00	0.00	104,377.37	22,321.48	0.00	0.00	131,030.35	131,030.35
Total COGS	0.00	0.00	0.00	0.00	0.00	0.00	4,331.50	0.00	0.00	104,377.37	22,321.48	0.00	0.00	131,030.35	131,030.35
Gross Profit	697,859.82	0.00	29,563.53	727,423.35	674,983.81	0.00	3,324.00	7,426.75	7,694.00	162,649.34	29,902.64	53,928.25	0.00	939,908.79	1,667,332.14
Expense															
6000 - * Payroll Expenses															
6010 - Salaries and Wages	246,144.29	145,199.67	0.00	391,343.96	67,449.90	125,474.48	0.00	11,901.23	0.00	227,018.81	0.00	0.00	0.00	431,844.42	823,188.38
6025 - Employer Payroll Tax	21,627.42	13,984.62	0.00	35,612.04	7,560.96	13,124.74	0.00	1,516.13	0.00	23,256.52	0.00	0.00	0.00	45,458.35	81,070.39
Total 6000 - * Payroll Expenses	267,771.71	159,184.29	0.00	426,956.00	75,010.86	138,599.22	0.00	13,417.36	0.00	250,275.33	0.00	0.00	0.00	477,302.77	904,258.77
6040 - Employee Housing Expense															
6041 - Employee Housing - Electric	-70.63	0.00	0.00	-70.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-70.63
6044 - Employee Housing-Miscellaneous	1,156.12	0.00	0.00	1,156.12	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,156.12
Total 6040 - Employee Housing Expense	1,085.49	0.00	0.00	1,085.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,085.49
6050 - * Employee Benefits															
6053 - Employee Insurances	12,586.50	0.00	0.00	12,586.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,586.50
Total 6050 - * Employee Benefits	12,586.50	0.00	0.00	12,586.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,586.50
6100 - * Utilities															
6110 - Electric	13,583.23	935.80	745.56	15,264.59	0.00	12,541.47	0.00	1,675.18	0.00	0.00	0.00	3,546.34	0.00	17,762.99	33,027.58
6111 - Propane	56.00	0.00	0.00	56.00	0.00	454.48	0.00	3,904.93	0.00	5,850.86	0.00	0.00	0.00	10,210.27	10,266.27
6112 - Telephone	8,960.68	458.52	0.00	9,419.20	0.00	796.44	0.00	0.00	0.00	726.14	0.00	0.00	0.00	1,522.58	10,941.78
6113 - Garbage & Trash	8,817.11	0.00	0.00	8,817.11	0.00	11,291.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,291.00	20,108.11
6114 - Water System	55.73	0.00	596.26	651.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	651.99
Total 6100 - * Utilities	31,472.75	1,394.32	1,341.82	34,208.89	0.00	25,083.39	0.00	5,580.11	0.00	6,577.00	0.00	3,546.34	0.00	40,786.84	74,995.73
6130 - * Insurance															
6131 - Workers Comp	6,312.44	0.00	0.00	6,312.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,312.44
6132 - Property Insurance	35,208.50	0.00	0.00	35,208.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35,208.50
6133 - General Liability	7,363.50	0.00	0.00	7,363.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,363.50
6134 - Directors E&O	33,973.25	0.00	0.00	33,973.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,973.25
6135 - Commercial Vehicle	12,298.25	2,634.25	0.00	14,932.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,932.50
6140 - Airstrip	2,724.00	0.00	0.00	2,724.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,724.00
Total 6130 - * Insurance	97,879.94	2,634.25	0.00	100,514.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100,514.19

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class

January through December 2022

	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal		
	Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL
6150 - * Professional Fees															
6151 - Accounting	30,983.75	0.00	0.00	30,983.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,983.75
6152 - Legal Fees															
6152a - Legel Fees - General	23,988.25	0.00	0.00	23,988.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	23,988.25
Total 6152 - Legal Fees	23,988.25	0.00	0.00	23,988.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	23,988.25
6153 - Other Professional Fees															
6153 - Other Professional Fees	2,632.81	0.00	1,000.00	3,632.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,632.81
Total 6150 - * Professional Fees	57,604.81	0.00	1,000.00	58,604.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	58,604.81
6200 - * Heavy Equipment Expense															
6201 - Heavy Equipment Repair	0.00	9,135.73	0.00	9,135.73	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,135.73
6202 - Off Road Diesel	0.00	10,978.24	0.00	10,978.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,978.24
6203 - Road Expense Miscellaneous	228.69	3,786.43	0.00	4,015.12	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,015.12
6204 - Contract Road Work	0.00	2,000.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
Total 6200 - * Heavy Equipment Expense	228.69	25,900.40	0.00	26,129.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,129.09
6300 - * Vehicle Expense															
6301 - Gasoline	733.30	9,756.74	0.00	10,490.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,490.04
6302 - Diesel	0.00	6,804.45	0.00	6,804.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,804.45
6303 - Vehicle Repair	731.77	5,262.36	0.00	5,994.13	390.91	976.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.40	7,361.53
6304 - Vehicle Miscellaneous	156.39	7,995.82	0.00	8,152.21	6.48	344.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	350.69	8,502.90
Total 6300 - * Vehicle Expense	1,621.46	29,819.37	0.00	31,440.83	397.39	1,320.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,718.09	33,158.92
6400 - * Supplies & Equipment															
6405 - Cabin Accessories	0.00	0.00	0.00	0.00	8,675.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,675.17	8,675.17
6410 - Housekeeping Supplies	57.72	0.00	0.00	57.72	7,531.10	231.75	0.00	3,281.92	0.00	0.00	0.00	0.00	0.00	11,044.77	11,102.49
6415 - Maintenance Supplies	5,425.71	1,090.53	7,518.36	14,034.60	3,396.66	12,058.18	0.00	577.96	9,654.10	1,528.06	0.00	5,813.32	0.00	33,028.28	47,062.88
6420 - Small tools & equipment	500.00	278.89	0.00	778.89	2,248.48	1,149.34	0.00	1,560.49	944.55	364.57	0.00	0.00	0.00	6,267.43	7,046.32
6425 - Restaurant Supplies	352.00	0.00	0.00	352.00	83.35	64.50	0.00	0.00	0.00	8,688.96	0.00	0.00	0.00	8,836.81	9,188.81
6426 - Smallwares	282.24	0.00	0.00	282.24	0.00	186.32	0.00	0.00	0.00	14.99	0.00	0.00	0.00	201.31	483.55
6427 - Water System Supplies & Equip	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,395.34	0.00	0.00	0.00	0.00	1,395.34	1,395.34
6428 - Pool Supplies & Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,114.19	0.00	0.00	0.00	0.00	4,114.19	4,114.19
Total 6400 - * Supplies & Equipment	6,617.67	1,369.42	7,518.36	15,505.45	21,934.76	13,690.09	0.00	5,420.37	16,108.18	10,596.58	0.00	5,813.32	0.00	73,563.30	89,068.75
6450 - * Repairs & Maintenance															
6451 - Bldg/Structure Repairs & Maint	4,379.89	0.00	0.00	4,379.89	250.00	2,164.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,414.51	6,794.40
6452 - Equipment Repairs	0.00	13.52	0.00	13.52	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13.52
Total 6450 - * Repairs & Maintenance	4,379.89	13.52	0.00	4,393.41	250.00	2,164.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,414.51	6,807.92
6500 - * Office Administrative Expense															
6510 - Office Supplies	5,336.42	0.00	0.00	5,336.42	0.00	0.00	0.00	0.00	0.00	0.00	26.03	0.00	0.00	26.03	5,362.45
6511 - Printing	29.65	0.00	0.00	29.65	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29.65
6512 - Postage & Shipping	5,630.18	0.00	232.09	5,862.27	0.00	0.00	0.00	0.00	0.00	0.00	59.43	0.00	0.00	59.43	5,921.70
6513 - Communications	7,341.94	127.60	0.00	7,469.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,469.54
6514 - Credit Card Fees	46,920.23	0.00	0.00	46,920.23	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	46,920.23
6515 - Newsletter	2,141.18	0.00	0.00	2,141.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,141.18

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class

January through December 2022

	G & A	Road Maint	Water Sys		Cabins	Gen Lodge	Ice	Laundry	Pool	Rest	Retail	RV Camp	Water Sal		
	Non Supp	Non Supp	Non Supp	TTL Non Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	Supp	TTL Supp	TOTAL
6516 · Office Equipment	14,071.75	0.00	0.00	14,071.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,071.75
6520 · Misc. Office Admin.	5,021.11	0.00	0.00	5,021.11	0.00	0.00	0.00	0.00	0.00	95.99	132.30	0.00	0.00	228.29	5,249.40
Total 6500 · * Office Administrative Expense	86,492.46	127.60	232.09	86,852.15	0.00	0.00	0.00	0.00	0.00	95.99	217.76	0.00	0.00	313.75	87,165.90
6550 · * Other Administrative Expense															
6551 · Mileage Reimbursement	6,026.69	0.00	427.77	6,454.46	189.84	1,316.26	0.00	0.00	0.00	156.59	0.00	0.00	0.00	1,662.69	8,117.15
6552 · Licenses and Permits	2,118.31	0.00	100.00	2,218.31	0.00	0.00	0.00	0.00	0.00	297.63	0.00	0.00	0.00	297.63	2,515.94
6553 · Dues & Memberships	59.90	0.00	0.00	59.90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	59.90
6559 · Booking Fees	13,781.61	0.00	0.00	13,781.61	9,647.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,647.43	23,429.04
Total 6550 · * Other Administrative Expense	21,986.51	0.00	527.77	22,514.28	9,837.27	1,316.26	0.00	0.00	0.00	454.22	0.00	0.00	0.00	11,607.75	34,122.03
6560 · Property Tax	85.51	0.00	0.00	85.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	85.51
6575 · Software Maintenance & Upgrades	12,636.57	0.00	0.00	12,636.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,636.57
6700 · * Advertising & Promotion															
6715 · Bands & Entertainment	2,213.36	0.00	0.00	2,213.36	0.00	0.00	0.00	0.00	0.00	717.81	0.00	0.00	0.00	717.81	2,931.17
6720 · Advertising	3,320.05	0.00	0.00	3,320.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,320.05
Total 6700 · * Advertising & Promotion	5,533.41	0.00	0.00	5,533.41	0.00	0.00	0.00	0.00	0.00	717.81	0.00	0.00	0.00	717.81	6,251.22
6900 · * Miscellaneous Expense															
6915 · Miscellaneous Expense	9,927.43	674.02	0.00	10,601.45	0.00	48.29	0.00	184.89	0.00	0.00	2,706.14	0.00	0.00	2,939.32	13,540.77
6925 · Reconciliation Discrepancies	-14,641.98	156.56	-67.56	-14,552.98	0.00	0.00	0.00	0.00	0.00	6.60	0.00	0.00	0.00	6.60	-14,546.38
6930 · Payroll Tax Penalty/Interest	10,345.85	0.00	0.00	10,345.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,345.85
Total 6900 · * Miscellaneous Expense	5,631.30	830.58	-67.56	6,394.32	0.00	48.29	0.00	184.89	0.00	6.60	2,706.14	0.00	0.00	2,945.92	9,340.24
6935 · Bank Service Charges	7.00	0.00	0.00	7.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.00
Total Expense	613,621.67	221,273.75	10,552.48	845,447.90	107,430.28	182,222.46	0.00	24,602.73	16,108.18	268,723.53	2,923.90	9,359.66	0.00	611,370.74	1,456,818.64
Net Ordinary Income	84,238.15	-221,273.75	19,011.05	-118,024.55	567,553.53	-182,222.46	3,324.00	-17,175.98	-8,414.18	-106,074.19	26,978.74	44,568.59	0.00	328,538.05	210,513.50
Net Income	84,238.15	-221,273.75	19,011.05	-118,024.55	567,553.53	-182,222.46	3,324.00	-17,175.98	-8,414.18	-106,074.19	26,978.74	44,568.59	0.00	328,538.05	210,513.50