

P.O.A.T.R.I./Terlingua Ranch
Balance Sheet
 As of September 30, 2023

	<u>Sep 30, 23</u>	<u>Sep 30, 22</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
1011 · Operating Account	51,078.11	44,807.77	6,270.34
1012 · Deposit Account	664,416.82	421,220.87	243,195.95
1013 · Payroll Account	17,899.92	31,702.46	-13,802.54
1015 · FDSB Reserve Account	162,705.07	152,903.69	9,801.38
1017 · WTNB Contingency Fund	224,468.85	214,365.09	10,103.76
1021 · RESERVE WATER PROJECT	62,410.32	32,327.15	30,083.17
1030 · * Petty Cash in Office			
1031 · Office Petty Cash	487.02	1,830.20	-1,343.18
1032 · Resort Registers/Petty Cash	700.00	167.80	532.20
1033 · Laundry Change Machine	150.00	100.00	50.00
1030 · * Petty Cash in Office - Other	0.00	1,746.33	-1,746.33
Total 1030 · * Petty Cash in Office	<u>1,337.02</u>	<u>3,844.33</u>	<u>-2,507.31</u>
Total Checking/Savings	<u>1,184,316.11</u>	<u>901,171.36</u>	<u>283,144.75</u>
Accounts Receivable			
1201 · Accounts Receivable			
1202 · Guest Ledger	18,296.67	13,124.72	5,171.95
Total 1201 · Accounts Receivable	<u>18,296.67</u>	<u>13,124.72</u>	<u>5,171.95</u>
Total Accounts Receivable	<u>18,296.67</u>	<u>13,124.72</u>	<u>5,171.95</u>
Other Current Assets			
1100 · * Assessments Receivables			
1102 · Annual Assessments			
1105 · Combined Assessment Receivables	3,593,874.45	3,804,699.53	-210,825.08
1105b · Adjustments to Receivables	3,657.80	-52,796.14	56,453.94
2700 · Prepaid Assessments	-15,341.98	-11,797.75	-3,544.23
Total 1102 · Annual Assessments	<u>3,582,190.27</u>	<u>3,740,105.64</u>	<u>-157,915.37</u>
1130 · Allowance for Doubtful Accounts	-3,311,866.50	-3,149,870.41	-161,996.09
Total 1100 · * Assessments Receivables	<u>270,323.77</u>	<u>590,235.23</u>	<u>-319,911.46</u>
1300 · * Inventories			
1301 · Restaurant Inventory			
1301a · Food	10,910.88	12,037.70	-1,126.82
1301b · Alcohol	2,242.01	2,269.87	-27.86
Total 1301 · Restaurant Inventory	<u>13,152.89</u>	<u>14,307.57</u>	<u>-1,154.68</u>
1302 · Retail Inventory	27,642.11	18,450.11	9,192.00

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	<u>Sep 30, 23</u>	<u>Sep 30, 22</u>	<u>\$ Change</u>
1303 · Fuel Inventory			
1303a · Gasoline	3,767.54	5,963.64	-2,196.10
1303b · Truck Diesel	4,500.75	4,262.74	238.01
1303c · Off Road Diesel	2,072.64	36.58	2,036.06
1303d · Propane	2,894.25	758.25	2,136.00
Total 1303 · Fuel Inventory	<u>13,235.18</u>	<u>11,021.21</u>	<u>2,213.97</u>
1350 · Auction Property Tracts	25,731.01	25,731.01	0.00
Total 1300 · * Inventories	<u>79,761.19</u>	<u>69,509.90</u>	<u>10,251.29</u>
1700 · Deferred Tax Asset	65,020.00	65,020.00	0.00
Total Other Current Assets	<u>415,104.96</u>	<u>724,765.13</u>	<u>-309,660.17</u>
Total Current Assets	<u>1,617,717.74</u>	<u>1,639,061.21</u>	<u>-21,343.47</u>
Fixed Assets			
1600 · * Fixed Assets			
1601 · Land	142,101.20	142,101.20	0.00
1602 · Orig Cost - Bldgs & Structures	227,152.00	227,152.00	0.00
1603 · Furniture & Equipment	50,498.45	49,740.71	757.74
1604 · Heavy Equipment	340,519.47	340,519.47	0.00
1605 · Vehicles	189,332.65	81,673.17	107,659.48
1606 · Improvements	371,990.05	371,990.05	0.00
1607 · Property Owner Software	94,804.00	94,804.00	0.00
1608 · Capital Improvements	135,603.42	132,154.81	3,448.61
1611 · Smith Well	46,051.16	28,994.67	17,056.49
1612 · Cabin Deck Replacement	44,530.32	44,530.32	0.00
1613 · Facility Roof Replacement	5,798.25	5,798.25	0.00
1614 · Materials for Const in Progress	1,181.11	1,181.11	0.00
1616 · V BS	20,544.02	17,913.88	2,630.14
1617 · Cabin Well	13,708.17	0.00	13,708.17
Total 1600 · * Fixed Assets	<u>1,683,814.27</u>	<u>1,538,553.64</u>	<u>145,260.63</u>
1615 · Accumulated Depreciation	<u>-778,850.28</u>	<u>-778,850.28</u>	<u>0.00</u>
Total Fixed Assets	<u>904,963.99</u>	<u>759,703.36</u>	<u>145,260.63</u>
TOTAL ASSETS	<u><u>2,522,681.73</u></u>	<u><u>2,398,764.57</u></u>	<u><u>123,917.16</u></u>

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	<u>Sep 30, 23</u>	<u>Sep 30, 22</u>	<u>\$ Change</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2010 · Accounts Payable	3,874.53	0.00	3,874.53
Total Accounts Payable	<u>3,874.53</u>	<u>0.00</u>	<u>3,874.53</u>
Credit Cards			
1098 · Mastercard 1834	5,503.09	1,386.46	4,116.63
Total Credit Cards	<u>5,503.09</u>	<u>1,386.46</u>	<u>4,116.63</u>
Other Current Liabilities			
1058 · SBA EIDL	10,000.00	10,000.00	0.00
2100 · * Payroll Liabilities			
2110 · Payroll Taxes Payable	251.24	543.53	-292.29
2100 · * Payroll Liabilities - Other	0.00	793.89	-793.89
Total 2100 · * Payroll Liabilities	<u>251.24</u>	<u>1,337.42</u>	<u>-1,086.18</u>
2111 · Direct Deposit Liabilities	427.80	0.00	427.80
2400 · Advance Deposit Account	39,003.79	27,137.06	11,866.73
2500 · * Taxes Payable			
2510 · Sales Tax Payable	-517.09	-489.05	-28.04
2515 · State Occupancy Tax - (T2)	2,431.74	3,873.06	-1,441.32
2520 · County Hotel Tax - (T3)	3,062.99	4,637.96	-1,574.97
2500 · * Taxes Payable - Other	0.00	500.92	-500.92
Total 2500 · * Taxes Payable	<u>4,977.64</u>	<u>8,522.89</u>	<u>-3,545.25</u>
2600 · Employee Tab Direct Bill	-554.17	-364.79	-189.38
2800 · * Deferred Income			
2801 · Deferred Assessment Income	412,533.48	427,776.03	-15,242.55
Total 2800 · * Deferred Income	<u>412,533.48</u>	<u>427,776.03</u>	<u>-15,242.55</u>
Total Other Current Liabilities	<u>466,639.78</u>	<u>474,408.61</u>	<u>-7,768.83</u>
Total Current Liabilities	<u>476,017.40</u>	<u>475,795.07</u>	<u>222.33</u>
Total Liabilities	476,017.40	475,795.07	222.33
Equity			
3000 · Opening Bal Equity	-1,009.72	-1,009.72	0.00
3001 · Members Equity-Undesignated	304,467.15	304,467.15	0.00
3002 · Members Equity-Designated	356,797.92	356,797.92	0.00
3003 · Contributed Capital	94,075.00	94,075.00	0.00
3004 · Adj - Prior Year Collections	-472,776.37	-171,651.69	-301,124.68
3900 · Retained Earnings	1,272,795.47	1,103,058.35	169,737.12
Net Income	<u>492,314.88</u>	<u>237,232.49</u>	<u>255,082.39</u>
Total Equity	<u>2,046,664.33</u>	<u>1,922,969.50</u>	<u>123,694.83</u>
TOTAL LIABILITIES & EQUITY	<u><u>2,522,681.73</u></u>	<u><u>2,398,764.57</u></u>	<u><u>123,917.16</u></u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss
January through September 2023

	<u>Jan - Sep 23</u>	<u>Jan - Sep 22</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4001 · Assessment Related Revenue				
4005 · *Association Assessments				
4009 · Special Assessments	5,147.06	1,195.74	3,951.32	330.45%
4015 · Volunteer Assessments	14,653.41	12,309.66	2,343.75	19.04%
4018 · Assessment Rev-2018 & Prior	158,799.36	55,963.51	102,835.85	183.76%
4030 · Assessment Interest, Late Fee	30,362.66	15,181.33	15,181.33	100.0%
4038 · 2018 Assessment Revenue	0.00	9,205.58	-9,205.58	-100.0%
4039 · 2019 Assessment Revenue	27,725.13	11,521.73	16,203.40	140.63%
4040 · 2020 Assessment Revenue	35,962.70	22,426.10	13,536.60	60.36%
4041 · 2021 Assessment Revenue	49,302.74	51,952.83	-2,650.09	-5.1%
4042 · 2022 Assessment Revenue	102,240.14	453,705.09	-351,464.95	-77.47%
4043 · 2023 Assessment Revenue	546,063.50	0.00	546,063.50	100.0%
Total 4005 · *Association Assessments	<u>970,256.70</u>	<u>633,461.57</u>	<u>336,795.13</u>	<u>53.17%</u>
Total 4001 · Assessment Related Revenue	<u>970,256.70</u>	<u>633,461.57</u>	<u>336,795.13</u>	<u>53.17%</u>
4099 · Supplemental Revenue				
4200 · *Cabin Income				
4210 · Cabin Room Rental Income	379,206.85	446,074.43	-66,867.58	-14.99%
Total 4200 · *Cabin Income	<u>379,206.85</u>	<u>446,074.43</u>	<u>-66,867.58</u>	<u>-14.99%</u>
4250 · RV/Campground Income	28,270.56	39,574.16	-11,303.60	-28.56%
4300 · * Cafe Income				
4310 · Food Sales	178,580.84	188,382.46	-9,801.62	-5.2%
4311 · Alcohol Sales	18,777.81	18,736.86	40.95	0.22%
4317 · Cafe Comps	-456.49	-1,377.50	921.01	66.86%
Total 4300 · * Cafe Income	<u>196,902.16</u>	<u>205,741.82</u>	<u>-8,839.66</u>	<u>-4.3%</u>
4400 · Retail Sales	22,663.06	40,455.89	-17,792.83	-43.98%
4500 · * Other Lodge Income				
4510 · Water Sales	17,571.20	20,912.26	-3,341.06	-15.98%
4515 · Pool Fees	6,279.00	7,474.00	-1,195.00	-15.99%
4520 · Laundromat Revenue	5,785.00	4,365.00	1,420.00	32.53%
4525 · Ice Revenue	4,977.00	6,117.50	-1,140.50	-18.64%
Total 4500 · * Other Lodge Income	<u>34,612.20</u>	<u>38,868.76</u>	<u>-4,256.56</u>	<u>-10.95%</u>
Total 4099 · Supplemental Revenue	<u>661,654.83</u>	<u>770,715.06</u>	<u>-109,060.23</u>	<u>-14.15%</u>
4600 · * Miscellaneous Income				
4526 · Timely Filed Discount	590.09	759.88	-169.79	-22.34%
4610 · Interest Income	1,486.53	-12.30	1,498.83	12,185.61%
4612 · Paypal Fees	219.48	-5.48	224.96	4,105.11%
4620 · Miscellaneous Income	38.00	1,800.13	-1,762.13	-97.89%
Total 4600 · * Miscellaneous Income	<u>2,334.10</u>	<u>2,542.23</u>	<u>-208.13</u>	<u>-8.19%</u>
Total Income	<u>1,634,245.63</u>	<u>1,406,718.86</u>	<u>227,526.77</u>	<u>16.17%</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss
January through September 2023

	<u>Jan - Sep 23</u>	<u>Jan - Sep 22</u>	<u>\$ Change</u>	<u>% Change</u>
Cost of Goods Sold				
5000 · * Cost of Goods Sold				
5100 · * COGS - Restaurant				
5110 · COGS - Food	53,647.93	73,358.41	-19,710.48	-26.87%
5115 · COGS - Alcohol	5,732.00	7,658.70	-1,926.70	-25.16%
Total 5100 · * COGS - Restaurant	<u>59,379.93</u>	<u>81,017.11</u>	<u>-21,637.18</u>	<u>-26.71%</u>
5210 · COGS - Retail	11,515.75	16,349.99	-4,834.24	-29.57%
5220 · COGS - Ice	2,977.50	3,373.00	-395.50	-11.73%
Total 5000 · * Cost of Goods Sold	<u>73,873.18</u>	<u>100,740.10</u>	<u>-26,866.92</u>	<u>-26.67%</u>
Total COGS	<u>73,873.18</u>	<u>100,740.10</u>	<u>-26,866.92</u>	<u>-26.67%</u>
Gross Profit	1,560,372.45	1,305,978.76	254,393.69	19.48%
Expense				
6000 · * Payroll Expenses				
6010 · Salaries and Wages	567,709.01	580,698.41	-12,989.40	-2.24%
6025 · Employer Payroll Tax	47,552.75	58,109.15	-10,556.40	-18.17%
Total 6000 · * Payroll Expenses	<u>615,261.76</u>	<u>638,807.56</u>	<u>-23,545.80</u>	<u>-3.69%</u>
6040 · Employee Housing Expense				
6041 · Employee Housing - Electric	1,650.56	907.31	743.25	81.92%
Total 6040 · Employee Housing Expense	<u>1,650.56</u>	<u>907.31</u>	<u>743.25</u>	<u>81.92%</u>
6050 · * Employee Benefits				
6053 · Employee Insurances	3,751.08	8,493.46	-4,742.38	-55.84%
Total 6050 · * Employee Benefits	<u>3,751.08</u>	<u>8,493.46</u>	<u>-4,742.38</u>	<u>-55.84%</u>
6100 · * Utilities				
6110 · Electric	28,380.10	26,879.72	1,500.38	5.58%
6111 · Propane	5,136.75	8,365.65	-3,228.90	-38.6%
6112 · Telephone	8,565.66	8,218.37	347.29	4.23%
6113 · Garbage & Trash	17,450.60	15,384.38	2,066.22	13.43%
6114 · Water System	1,287.63	503.42	784.21	155.78%
Total 6100 · * Utilities	<u>60,820.74</u>	<u>59,351.54</u>	<u>1,469.20</u>	<u>2.48%</u>
6130 · * Insurance				
6131 · Workers Comp	3,491.20	4,964.06	-1,472.86	-29.67%
6132 · Property Insurance	14,270.83	26,146.50	-11,875.67	-45.42%
6133 · General Liability	21,640.78	7,363.50	14,277.28	193.89%
6134 · Directors E&O	33,970.00	33,973.25	-3.25	-0.01%
6135 · Commercial Vehicle	9,883.12	9,083.50	799.62	8.8%
6136 · Heavy Equipment	3,389.94	0.00	3,389.94	100.0%
6140 · Airstrip	3,437.78	2,724.00	713.78	26.2%
6141 · Additional Insurance	5,773.11	0.00	5,773.11	100.0%
Total 6130 · * Insurance	<u>95,856.76</u>	<u>84,254.81</u>	<u>11,601.95</u>	<u>13.77%</u>
6150 · * Professional Fees				
6151 · Accounting	8,000.00	16,983.75	-8,983.75	-52.9%
6152 · Legal Fees				
6152a · Legal Fees - General	42,199.70	16,720.50	25,479.20	152.38%
6152 · Legal Fees - Other	182.50	0.00	182.50	100.0%

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Profit & Loss
January through September 2023

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Total 6152 · Legal Fees	42,382.20	16,720.50	25,661.70	153.47%
6153 · Other Professional Fees	9,960.00	3,632.81	6,327.19	174.17%
Total 6150 · * Professional Fees	60,342.20	37,337.06	23,005.14	61.62%
6200 · * Heavy Equipment Expense				
6201 · Heavy Equipment Repair	14,103.95	8,283.87	5,820.08	70.26%
6202 · Off Road Diesel	9,328.11	8,958.87	369.24	4.12%
6203 · Road Expense Miscellaneous	1,437.11	4,015.12	-2,578.01	-64.21%
6204 · Contract Road Work	340.00	0.00	340.00	100.0%
Total 6200 · * Heavy Equipment Expense	25,209.17	21,257.86	3,951.31	18.59%
6300 · * Vehicle Expense				
6301 · Gasoline	8,204.92	9,654.44	-1,449.52	-15.01%
6302 · Diesel	6,925.35	5,296.16	1,629.19	30.76%
6303 · Vehicle Repair	12,889.25	5,563.83	7,325.42	131.66%
6304 · Vehicle Miscellaneous	6,120.21	8,933.52	-2,813.31	-31.49%
Total 6300 · * Vehicle Expense	34,139.73	29,447.95	4,691.78	15.93%
6400 · * Supplies & Equipment				
6405 · Cabin Accessories	3,916.09	7,653.56	-3,737.47	-48.83%
6410 · Housekeeping Supplies	7,247.88	8,161.15	-913.27	-11.19%
6415 · Maintenance Supplies	22,118.34	45,813.12	-23,694.78	-51.72%
6420 · Small tools & equipment	14,059.32	3,025.75	11,033.57	364.66%
6425 · Restaurant Supplies	3,456.48	7,372.55	-3,916.07	-53.12%
6426 · Smallwares	647.68	468.56	179.12	38.23%
Total 6400 · * Supplies & Equipment	51,445.79	72,494.69	-21,048.90	-29.04%
6450 · * Repairs & Maintenance				
6451 · Bldg/Structure Repairs & Maint	28,937.11	5,285.31	23,651.80	447.5%
6452 · Equipment Repairs	138.64	0.00	138.64	100.0%
Total 6450 · * Repairs & Maintenance	29,075.75	5,285.31	23,790.44	450.12%
6500 · * Office Administrative Expense				
6510 · Office Supplies	6,121.90	3,328.68	2,793.22	83.91%
6511 · Printing	435.07	0.00	435.07	100.0%
6512 · Postage & Shipping	2,573.57	2,946.87	-373.30	-12.67%
6513 · Communications	6,748.10	5,444.36	1,303.74	23.95%
6514 · Credit Card Fees	27,459.16	34,316.98	-6,857.82	-19.98%
6515 · Newsletter	3,457.83	125.56	3,332.27	2,653.93%
6516 · Office Equipment	4,022.75	7,693.51	-3,670.76	-47.71%
6520 · Misc. Office Admin.	1,406.61	3,298.43	-1,891.82	-57.36%
Total 6500 · * Office Administrative Expense	52,224.99	57,154.39	-4,929.40	-8.63%

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	<u>Jan - Sep 23</u>	<u>Jan - Sep 22</u>	<u>\$ Change</u>	<u>% Change</u>
6550 · * Other Administrative Expense				
6551 · Mileage Reimbursement	2,127.65	3,789.43	-1,661.78	-43.85%
6552 · Licenses and Permits	3,194.94	252.41	2,942.53	1,165.77%
6553 · Dues & Memberships	360.22	0.00	360.22	100.0%
6559 · Booking Fees	17,257.62	14,779.74	2,477.88	16.77%
Total 6550 · * Other Administrative Expense	<u>22,940.43</u>	<u>18,821.58</u>	<u>4,118.85</u>	<u>21.88%</u>
6560 · Property Tax	0.00	85.51	-85.51	-100.0%
6575 · Software Maintenance & Upgrades	11,865.55	10,896.87	968.68	8.89%
6700 · * Advertising & Promotion				
6715 · Bands & Entertainment	2,794.86	1,872.79	922.07	49.24%
6720 · Advertising	5,068.01	2,581.05	2,486.96	96.36%
Total 6700 · * Advertising & Promotion	<u>7,862.87</u>	<u>4,453.84</u>	<u>3,409.03</u>	<u>76.54%</u>
6900 · * Miscellaneous Expense				
6915 · Miscellaneous Expense	6,215.19	15,892.25	-9,677.06	-60.89%
6925 · Reconciliation Discrepancies	-10,893.40	-6,541.57	-4,351.83	-66.53%
6930 · Payroll Tax Penalty/Interest	0.00	10,345.85	-10,345.85	-100.0%
Total 6900 · * Miscellaneous Expense	<u>-4,678.21</u>	<u>19,696.53</u>	<u>-24,374.74</u>	<u>-123.75%</u>
6935 · Bank Service Charges	288.40	0.00	288.40	100.0%
Total Expense	<u>1,068,057.57</u>	<u>1,068,746.27</u>	<u>-688.70</u>	<u>-0.06%</u>
Net Ordinary Income	<u>492,314.88</u>	<u>237,232.49</u>	<u>255,082.39</u>	<u>107.52%</u>
Net Income	<u><u>492,314.88</u></u>	<u><u>237,232.49</u></u>	<u><u>255,082.39</u></u>	<u><u>107.52%</u></u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2023

	<u>Jan - Sep 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4001 · Assessment Related Revenue				
4005 · *Association Assessments				
4009 · Special Assessments	5,147.06			
4015 · Volunteer Assessments	14,653.41	10,000.00	4,653.41	146.53%
4018 · Assessment Rev-2018 & Prior	158,799.36	47,500.00	111,299.36	334.31%
4030 · Assessment Interest, Late Fee	30,362.66	15,000.00	15,362.66	202.42%
4039 · 2019 Assessment Revenue	27,725.13	9,400.00	18,325.13	294.95%
4040 · 2020 Assessment Revenue	35,962.70	11,300.00	24,662.70	318.25%
4041 · 2021 Assessment Revenue	49,302.74	22,300.00	27,002.74	221.09%
4042 · 2022 Assessment Revenue	102,240.14	52,500.00	49,740.14	194.74%
4043 · 2023 Assessment Revenue	546,063.50	495,700.00	50,363.50	110.16%
Total 4005 · *Association Assessments	<u>970,256.70</u>	<u>663,700.00</u>	<u>306,556.70</u>	<u>146.19%</u>
Total 4001 · Assessment Related Revenue	<u>970,256.70</u>	<u>663,700.00</u>	<u>306,556.70</u>	<u>146.19%</u>
4099 · Supplemental Revenue				
4200 · *Cabin Income				
4210 · Cabin Room Rental Income	379,206.85	465,000.00	-85,793.15	81.55%
Total 4200 · *Cabin Income	<u>379,206.85</u>	<u>465,000.00</u>	<u>-85,793.15</u>	<u>81.55%</u>
4250 · RV/Campground Income	28,270.56	40,500.00	-12,229.44	69.8%
4300 · * Cafe Income				
4310 · Food Sales	178,580.84	203,500.00	-24,919.16	87.76%
4311 · Alcohol Sales	18,777.81	19,000.00	-222.19	98.83%
4317 · Cafe Comps	-456.49	-1,700.00	1,243.51	26.85%
Total 4300 · * Cafe Income	<u>196,902.16</u>	<u>220,800.00</u>	<u>-23,897.84</u>	<u>89.18%</u>
4400 · Retail Sales	22,663.06	45,700.00	-23,036.94	49.59%
4500 · * Other Lodge Income				
4510 · Water Sales	17,571.20	21,300.00	-3,728.80	82.49%
4515 · Pool Fees	6,279.00	9,700.00	-3,421.00	64.73%
4520 · Laundromat Revenue	5,785.00	5,700.00	85.00	101.49%
4525 · Ice Revenue	4,977.00	6,900.00	-1,923.00	72.13%
Total 4500 · * Other Lodge Income	<u>34,612.20</u>	<u>43,600.00</u>	<u>-8,987.80</u>	<u>79.39%</u>
Total 4099 · Supplemental Revenue	<u>661,654.83</u>	<u>815,600.00</u>	<u>-153,945.17</u>	<u>81.13%</u>
4600 · * Miscellaneous Income				
4526 · Timely Filed Discount	590.09	640.00	-49.91	92.2%
4610 · Interest Income	1,486.53	225.00	1,261.53	660.68%
4612 · Paypal Fees	219.48			
4620 · Miscellaneous Income	38.00	75.00	-37.00	50.67%
Total 4600 · * Miscellaneous Income	<u>2,334.10</u>	<u>940.00</u>	<u>1,394.10</u>	<u>248.31%</u>
Total Income	<u>1,634,245.63</u>	<u>1,480,240.00</u>	<u>154,005.63</u>	<u>110.4%</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2023

	<u>Jan - Sep 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Cost of Goods Sold				
5000 · * Cost of Goods Sold				
5100 · * COGS - Restaurant				
5110 · COGS - Food	53,647.93	78,348.00	-24,700.07	68.47%
5115 · COGS - Alcohol	5,732.00	8,343.00	-2,611.00	68.7%
Total 5100 · * COGS - Restaurant	<u>59,379.93</u>	<u>86,691.00</u>	<u>-27,311.07</u>	<u>68.5%</u>
5210 · COGS - Retail	11,515.75	22,850.00	-11,334.25	50.4%
5220 · COGS - Ice	2,977.50	4,140.00	-1,162.50	71.92%
Total 5000 · * Cost of Goods Sold	<u>73,873.18</u>	<u>113,681.00</u>	<u>-39,807.82</u>	<u>64.98%</u>
Total COGS	<u>73,873.18</u>	<u>113,681.00</u>	<u>-39,807.82</u>	<u>64.98%</u>
Gross Profit	1,560,372.45	1,366,559.00	193,813.45	114.18%
Expense				
6000 · * Payroll Expenses				
6010 · Salaries and Wages	567,709.01	682,800.00	-115,090.99	83.14%
6025 · Employer Payroll Tax	47,552.75	64,919.00	-17,366.25	73.25%
Total 6000 · * Payroll Expenses	<u>615,261.76</u>	<u>747,719.00</u>	<u>-132,457.24</u>	<u>82.29%</u>
6040 · Employee Housing Expense				
6041 · Employee Housing - Electric	1,650.56	1,125.00	525.56	146.72%
6042 · Employee Housing - Propane	0.00	750.00	-750.00	0.0%
6043 · Employee Housing - Repairs	0.00	375.00	-375.00	0.0%
6044 · Employee Housing-Miscellaneous	0.00	3,750.00	-3,750.00	0.0%
Total 6040 · Employee Housing Expense	<u>1,650.56</u>	<u>6,000.00</u>	<u>-4,349.44</u>	<u>27.51%</u>
6050 · * Employee Benefits				
6053 · Employee Insurances	3,751.08	13,000.00	-9,248.92	28.85%
Total 6050 · * Employee Benefits	<u>3,751.08</u>	<u>13,000.00</u>	<u>-9,248.92</u>	<u>28.85%</u>
6100 · * Utilities				
6110 · Electric	28,380.10	29,400.00	-1,019.90	96.53%
6111 · Propane	5,136.75	9,800.00	-4,663.25	52.42%
6112 · Telephone	8,565.66	8,550.00	15.66	100.18%
6113 · Garbage & Trash	17,450.60	9,500.00	7,950.60	183.69%
6114 · Water System	1,287.63	3,000.00	-1,712.37	42.92%
Total 6100 · * Utilities	<u>60,820.74</u>	<u>60,250.00</u>	<u>570.74</u>	<u>100.95%</u>
6130 · * Insurance				
6131 · Workers Comp	3,491.20	4,900.00	-1,408.80	71.25%
6132 · Property Insurance	14,270.83	12,750.00	1,520.83	111.93%
6133 · General Liability	21,640.78	16,500.00	5,140.78	131.16%
6134 · Directors E&O	33,970.00	22,666.00	11,304.00	149.87%
6135 · Commercial Vehicle	9,883.12	10,500.00	-616.88	94.13%
6136 · Heavy Equipment	3,389.94	3,000.00	389.94	113.0%
6140 · Airstrip	3,437.78	1,875.00	1,562.78	183.35%
6141 · Additional Insurance	5,773.11	3,750.00	2,023.11	153.95%
Total 6130 · * Insurance	<u>95,856.76</u>	<u>75,941.00</u>	<u>19,915.76</u>	<u>126.23%</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2023

	<u>Jan - Sep 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
6150 · * Professional Fees				
6151 · Accounting	8,000.00	15,500.00	-7,500.00	51.61%
6152 · Legal Fees				
6152a · Legal Fees - General	42,199.70	62,000.00	-19,800.30	68.06%
6152 · Legal Fees - Other	182.50			
Total 6152 · Legal Fees	<u>42,382.20</u>	<u>62,000.00</u>	<u>-19,617.80</u>	<u>68.36%</u>
6153 · Other Professional Fees	9,960.00	12,000.00	-2,040.00	83.0%
Total 6150 · * Professional Fees	<u>60,342.20</u>	<u>89,500.00</u>	<u>-29,157.80</u>	<u>67.42%</u>
6200 · * Heavy Equipment Expense				
6201 · Heavy Equipment Repair	14,103.95	13,000.00	1,103.95	108.49%
6202 · Off Road Diesel	9,328.11	6,700.00	2,628.11	139.23%
6203 · Road Expense Miscellaneous	1,437.11	1,500.00	-62.89	95.81%
6204 · Contract Road Work	340.00			
Total 6200 · * Heavy Equipment Expense	<u>25,209.17</u>	<u>21,200.00</u>	<u>4,009.17</u>	<u>118.91%</u>
6300 · * Vehicle Expense				
6301 · Gasoline	8,204.92	8,200.00	4.92	100.06%
6302 · Diesel	6,925.35	6,500.00	425.35	106.54%
6303 · Vehicle Repair	12,889.25	12,700.00	189.25	101.49%
6304 · Vehicle Miscellaneous	6,120.21	12,500.00	-6,379.79	48.96%
Total 6300 · * Vehicle Expense	<u>34,139.73</u>	<u>39,900.00</u>	<u>-5,760.27</u>	<u>85.56%</u>
6400 · * Supplies & Equipment				
6405 · Cabin Accessories	3,916.09	15,100.00	-11,183.91	25.93%
6410 · Housekeeping Supplies	7,247.88	8,800.00	-1,552.12	82.36%
6415 · Maintenance Supplies	22,118.34	17,000.00	5,118.34	130.11%
6420 · Small tools & equipment	14,059.32	7,000.00	7,059.32	200.85%
6425 · Restaurant Supplies	3,456.48	11,500.00	-8,043.52	30.06%
6426 · Smallwares	647.68	1,200.00	-552.32	53.97%
Total 6400 · * Supplies & Equipment	<u>51,445.79</u>	<u>60,600.00</u>	<u>-9,154.21</u>	<u>84.89%</u>
6450 · * Repairs & Maintenance				
6451 · Bldg/Structure Repairs & Maint	28,937.11	15,100.00	13,837.11	191.64%
6452 · Equipment Repairs	138.64	375.00	-236.36	36.97%
Total 6450 · * Repairs & Maintenance	<u>29,075.75</u>	<u>15,475.00</u>	<u>13,600.75</u>	<u>187.89%</u>
6500 · * Office Administrative Expense				
6510 · Office Supplies	6,121.90	4,800.00	1,321.90	127.54%
6511 · Printing	435.07	1,100.00	-664.93	39.55%
6512 · Postage & Shipping	2,573.57	3,800.00	-1,226.43	67.73%
6513 · Communications	6,748.10	5,900.00	848.10	114.38%
6514 · Credit Card Fees	27,459.16	34,500.00	-7,040.84	79.59%
6515 · Newsletter	3,457.83	9,000.00	-5,542.17	38.42%
6516 · Office Equipment	4,022.75	8,000.00	-3,977.25	50.28%
6520 · Misc. Office Admin.	1,406.61	3,900.00	-2,493.39	36.07%
Total 6500 · * Office Administrative Expense	<u>52,224.99</u>	<u>71,000.00</u>	<u>-18,775.01</u>	<u>73.56%</u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss Budget vs. Actual
January through September 2023

	<u>Jan - Sep 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
6550 · * Other Administrative Expense				
6551 · Mileage Reimbursement	2,127.65	3,200.00	-1,072.35	66.49%
6552 · Licenses and Permits	3,194.94	1,500.00	1,694.94	213.0%
6553 · Dues & Memberships	360.22	400.00	-39.78	90.06%
6559 · Booking Fees	17,257.62	13,100.00	4,157.62	131.74%
Total 6550 · * Other Administrative Expense	<u>22,940.43</u>	<u>18,200.00</u>	<u>4,740.43</u>	<u>126.05%</u>
6560 · Property Tax	0.00	0.00	0.00	0.0%
6575 · Software Maintenance & Upgrades	11,865.55	9,900.00	1,965.55	119.85%
6700 · * Advertising & Promotion				
6715 · Bands & Entertainment	2,794.86	3,100.00	-305.14	90.16%
6720 · Advertising	5,068.01	2,900.00	2,168.01	174.76%
Total 6700 · * Advertising & Promotion	<u>7,862.87</u>	<u>6,000.00</u>	<u>1,862.87</u>	<u>131.05%</u>
6900 · * Miscellaneous Expense				
6910 · Cash Over/Short	0.00	200.00	-200.00	0.0%
6915 · Miscellaneous Expense	6,215.19	3,000.00	3,215.19	207.17%
6925 · Reconciliation Discrepancies	-10,893.40			
Total 6900 · * Miscellaneous Expense	<u>-4,678.21</u>	<u>3,200.00</u>	<u>-7,878.21</u>	<u>-146.19%</u>
6935 · Bank Service Charges	288.40			
Total Expense	<u>1,068,057.57</u>	<u>1,237,885.00</u>	<u>-169,827.43</u>	<u>86.28%</u>
Net Ordinary Income	<u>492,314.88</u>	<u>128,674.00</u>	<u>363,640.88</u>	<u>382.61%</u>
Net Income	<u><u>492,314.88</u></u>	<u><u>128,674.00</u></u>	<u><u>363,640.88</u></u>	<u><u>382.61%</u></u>

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

SUPPLEMENTAL CLASS

	Cabins	General Lodge	Ice	Laundry	Pool	Café	Retail	RV & Camping	Water Sales	CLASS TOTAL
Ordinary Income/Expense										
Income										
4001 · Assessment Related Revenue										
4005 · *Association Assessments										
4009 · Special Assessments	0	0	0	0	0	0	0	0	0	0
4015 · Volunteer Assessments	0	0	0	0	0	0	0	0	0	0
4018 · Assessment Rev-2018 & Prior	0	0	0	0	0	0	0	0	0	0
4030 · Assessment Interest, Late Fee	0	0	0	0	0	0	0	0	0	0
4039 · 2019 Assessment Revenue	0	0	0	0	0	0	0	0	0	0
4040 · 2020 Assessment Revenue	0	0	0	0	0	0	0	0	0	0
4041 · 2021 Assessment Revenue	0	0	0	0	0	0	0	0	0	0
4042 · 2022 Assessment Revenue	0	0	0	0	0	0	0	0	0	0
4043 · 2023 Assessment Revenue	0	0	0	0	0	0	0	0	0	0
Total 4005 · *Association Assessments	0	0	0	0	0	0	0	0	0	0
Total 4001 · Assessment Related Revenue	0	0	0	0	0	0	0	0	0	0
4099 · Supplemental Revenue										
4200 · *Cabin Income										
4210 · Cabin Room Rental Income	379,213	0	0	0	0	0	0	0	0	379,213
Total 4200 · *Cabin Income	379,213	0	0	0	0	0	0	0	0	379,213
4250 · RV/Campground Income	0	0	0	0	0	0	0	28,271	0	28,271
4300 · * Cafe Income										
4310 · Food Sales	0	0	0	0	0	178,581	0	0	0	178,581
4311 · Alcohol Sales	0	0	0	0	0	18,778	0	0	0	18,778
4317 · Cafe Comps	0	0	0	0	0	(456)	0	0	0	(456)
Total 4300 · * Cafe Income	0	0	0	0	0	196,903	0	0	0	196,903
4400 · Retail Sales	0	0	0	0	0	0	22,663	0	0	22,663
4500 · * Other Lodge Income										
4510 · Water Sales	0	0	0	0	0	0	0	0	0	0
4515 · Pool Fees	0	0	0	0	6,279	0	0	0	0	6,279
4520 · Laundromat Revenue	0	0	0	5,785	0	0	0	0	0	5,785
4525 · Ice Revenue	0	0	4,977	0	0	0	0	0	0	4,977
Total 4500 · * Other Lodge Income	0	0	4,977	5,785	6,279	0	0	0	0	17,041

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	Cabins	General Lodge	Ice	Laundry	Pool	Café	Retail	RV & Camping	Water Sales	CLASS TOTAL
Total 4099 · Supplemental Revenue	379,213	0	4,977	5,785	6,279	196,903	22,663	28,271	0	644,091
4600 · * Miscellaneous Income										
4526 · Timely Filed Discount	524	0	0	0	0	0	0	0	0	524
4610 · Interest Income	0	0	0	0	0	0	0	0	0	0
4612 · Paypal Fees	0	0	0	0	0	0	0	0	0	0
4620 · Miscellaneous Income	0	0	0	0	0	38	0	0	0	38
Total 4600 · * Miscellaneous Income	524	0	0	0	0	38	0	0	0	562
Total Income	379,737	0	4,977	5,785	6,279	196,941	22,663	28,271	0	644,653
Cost of Goods Sold										
5000 · * Cost of Goods Sold										
5100 · * COGS - Restaurant										
5110 · COGS - Food	0	0	0	0	0	53,648	0	0	0	53,648
5115 · COGS - Alcohol	0	0	0	0	0	5,732	0	0	0	5,732
Total 5100 · * COGS - Restaurant	0	0	0	0	0	59,380	0	0	0	59,380
5210 · COGS - Retail	0	0	0	0	0	0	11,516	0	0	11,516
5220 · COGS - Ice	0	0	2,978	0	0	0	0	0	0	2,978
Total 5000 · * Cost of Goods Sold	0	0	2,978	0	0	59,380	11,516	0	0	73,874
Total COGS	0	0	2,978	0	0	59,380	11,516	0	0	73,874
Gross Profit	379,737	0	1,999	5,785	6,279	137,561	11,147	28,271	0	570,779
Expense										
6000 · * Payroll Expenses										
6010 · Salaries and Wages	46,439	117,183	0	0	0	158,685	0	0	0	322,307
6025 · Employer Payroll Tax	5,103	11,286	0	0	0	14,911	0	0	0	31,300
Total 6000 · * Payroll Expenses	51,542	128,469	0	0	0	173,596	0	0	0	353,607
6040 · Employee Housing Expense										
6041 · Employee Housing - Electric	0	0	0	0	0	0	0	0	0	0
Total 6040 · Employee Housing Expense	0	0	0	0	0	0	0	0	0	0
6050 · * Employee Benefits										
6053 · Employee Insurances	0	0	0	0	0	0	0	0	0	0
Total 6050 · * Employee Benefits	0	0	0	0	0	0	0	0	0	0
6100 · * Utilities										
6110 · Electric	0	25,996	0	0	0	0	0	1,387	0	27,383
6111 · Propane	0	220	0	1,815	0	3,101	0	0	0	5,136

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	Cabins	General Lodge	Ice	Laundry	Pool	Café	Retail	RV & Camping	Water Sales	CLASS TOTAL
6112 · Telephone	0	4,271	0	0	0	559	0	0	0	4,830
6113 · Garbage & Trash	0	17,451	0	0	0	0	0	0	0	17,451
6114 · Water System	0	0	0	0	0	0	0	0	0	0
Total 6100 · * Utilities	0	47,938	0	1,815	0	3,660	0	1,387	0	54,800
6130 · * Insurance										
6131 · Workers Comp	0	0	0	0	0	0	0	0	0	0
6132 · Property Insurance	0	8,563	0	0	0	0	0	0	0	8,563
6133 · General Liability	0	12,984	0	0	0	0	0	0	0	12,984
6134 · Directors E&O	0	20,382	0	0	0	0	0	0	0	20,382
6135 · Commercial Vehicle	0	4,169	0	0	0	0	0	0	0	4,169
6136 · Heavy Equipment	0	2,034	0	0	0	0	0	0	0	2,034
6140 · Airstrip	0	2,063	0	0	0	0	0	0	0	2,063
6141 · Additional Insurance	0	3,464	0	0	0	0	0	0	0	3,464
Total 6130 · * Insurance	0	53,659	0	0	0	0	0	0	0	53,659
6150 · * Professional Fees										
6151 · Accounting	0	4,800	0	0	0	0	0	0	0	4,800
6152 · Legal Fees										
6152a · Legel Fees - General	0	0	0	0	0	0	0	0	0	0
6152 · Legal Fees - Other	0	0	0	0	0	0	0	0	0	0
Total 6152 · Legal Fees	0	0	0	0	0	0	0	0	0	0
6153 · Other Professional Fees	0	0	0	0	0	0	0	0	0	0
Total 6150 · * Professional Fees	0	4,800	0	0	0	0	0	0	0	4,800
6200 · * Heavy Equipment Expense										
6201 · Heavy Equipment Repair	0	0	0	0	0	0	0	0	0	0
6202 · Off Road Diesel	0	0	0	0	0	0	0	0	0	0
6203 · Road Expense Miscellaneous	0	0	0	0	0	0	0	0	0	0
6204 · Contract Road Work	0	0	0	0	0	0	0	0	0	0
Total 6200 · * Heavy Equipment Expense	0	0	0	0	0	0	0	0	0	0
6300 · * Vehicle Expense										
6301 · Gasoline	0	206	0	0	0	216	0	0	0	422
6302 · Diesel	0	0	0	0	0	0	0	0	0	0
6303 · Vehicle Repair	0	3,487	0	0	0	0	0	0	0	3,487
6304 · Vehicle Miscellaneous	0	354	0	0	0	0	0	0	0	354

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	Cabins	General Lodge	Ice	Laundry	Pool	Café	Retail	RV & Camping	Water Sales	CLASS TOTAL
Total 6300 · * Vehicle Expense	0	4,047	0	0	0	216	0	0	0	4,263
6400 · * Supplies & Equipment										
6405 · Cabin Accessories	3,916	0	0	0	0	0	0	0	0	3,916
6410 · Housekeeping Supplies	7,097	36	0	76	0	0	0	39	0	7,248
6415 · Maintenance Supplies	798	9,220	0	659	5,791	409	0	0	0	16,877
6420 · Small tools & equipment	597	9,613	0	22	158	1,158	0	0	0	11,548
6425 · Restaurant Supplies	0	16	0	0	0	3,440	0	0	0	3,456
6426 · Smallwares	3	0	0	0	0	644	0	0	0	647
Total 6400 · * Supplies & Equipment	12,411	18,885	0	757	5,949	5,651	0	39	0	43,692
6450 · * Repairs & Maintenance										
6451 · Bldg/Structure Repairs & Maint	9,757	12,136	0	0	826	58	0	0	0	22,777
6452 · Equipment Repairs	0	0	0	0	0	139	0	0	0	139
Total 6450 · * Repairs & Maintenance	9,757	12,136	0	0	826	197	0	0	0	22,916
6500 · * Office Administrative Expense										
6510 · Office Supplies	11	212	0	0	0	6	92	0	0	321
6511 · Printing	0	0	0	0	0	0	0	0	0	0
6512 · Postage & Shipping	14	0	0	0	0	0	0	0	0	14
6513 · Communications	0	375	0	0	0	0	0	0	0	375
6514 · Credit Card Fees	0	0	0	0	0	0	0	0	0	0
6515 · Newsletter	0	0	0	0	0	0	0	0	0	0
6516 · Office Equipment	0	0	0	0	0	380	0	0	0	380
6520 · Misc. Office Admin.	0	0	0	0	0	0	0	0	0	0
Total 6500 · * Office Administrative Expense	25	587	0	0	0	386	92	0	0	1,090
6550 · * Other Administrative Expense										
6551 · Mileage Reimbursement	110	640	0	0	0	336	0	0	0	1,086
6552 · Licenses and Permits	0	0	0	0	0	3,010	0	0	0	3,010
6553 · Dues & Memberships	0	0	0	0	0	50	0	0	0	50
6559 · Booking Fees	17,258	0	0	0	0	0	0	0	0	17,258
Total 6550 · * Other Administrative Expense	17,368	640	0	0	0	3,396	0	0	0	21,404
6575 · Software Maintenance & Upgrades	0	0	0	0	0	0	0	0	0	0
6700 · * Advertising & Promotion										
6715 · Bands & Entertainment	0	1,450	0	0	0	34	0	0	0	1,484
6720 · Advertising	0	1,274	0	0	0	395	0	0	0	1,669

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	Cabins	General Lodge	Ice	Laundry	Pool	Café	Retail	RV & Camping	Water Sales	CLASS TOTAL
Total 6700 · * Advertising & Promotion	0	2,724	0	0	0	429	0	0	0	3,153
6900 · * Miscellaneous Expense										
6915 · Miscellaneous Expense	751	273	0	0	0	87	52	0	0	1,163
6925 · Reconciliation Discrepancies	0	0	0	0	0	0	0	0	0	0
Total 6900 · * Miscellaneous Expense	751	273	0	0	0	87	52	0	0	1,163
6935 · Bank Service Charges	0	0	0	0	0	0	0	0	0	0
Total Expense	91,854	274,158	0	2,572	6,775	187,618	144	1,426	0	564,547
Net Ordinary Income	287,883	(274,158)	1,999	3,213	(496)	(50,057)	11,003	26,845	0	6,232
Net Income	287,883	(274,158)	1,999	3,213	(496)	(50,057)	11,003	26,845	0	6,232

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	NON-SUPPLEMENTAL CLASS				
	General & Administration	Road Maintenance	Water System	CLASS TOTAL	TOTAL
Ordinary Income/Expense					
Income					
4001 · Assessment Related Revenue					
4005 · *Association Assessments					
4009 · Special Assessments	5,147	0	0	5,147	5,147
4015 · Volunteer Assessments	14,653	0	0	14,653	14,653
4018 · Assessment Rev-2018 & Prior	158,799	0	0	158,799	158,799
4030 · Assessment Interest, Late Fee	30,363	0	0	30,363	30,363
4039 · 2019 Assessment Revenue	27,725	0	0	27,725	27,725
4040 · 2020 Assessment Revenue	35,963	0	0	35,963	35,963
4041 · 2021 Assessment Revenue	49,303	0	0	49,303	49,303
4042 · 2022 Assessment Revenue	102,240	0	0	102,240	102,240
4043 · 2023 Assessment Revenue	546,064	0	0	546,064	546,064
Total 4005 · *Association Assessments	970,257	0	0	970,257	970,257
Total 4001 · Assessment Related Revenue	970,257	0	0	970,257	970,257
4099 · Supplemental Revenue					
4200 · *Cabin Income					
4210 · Cabin Room Rental Income	(6)	0	0	(6)	379,207
Total 4200 · *Cabin Income	(6)	0	0	(6)	379,207
4250 · RV/Campground Income	0	0	0	0	28,271
4300 · * Cafe Income					
4310 · Food Sales	0	0	0	0	178,581
4311 · Alcohol Sales	0	0	0	0	18,778
4317 · Cafe Comps	0	0	0	0	(456)
Total 4300 · * Cafe Income	0	0	0	0	196,903
4400 · Retail Sales	0	0	0	0	22,663
4500 · * Other Lodge Income					
4510 · Water Sales	0	0	17,571	17,571	17,571
4515 · Pool Fees	0	0	0	0	6,279
4520 · Laundromat Revenue	0	0	0	0	5,785
4525 · Ice Revenue	0	0	0	0	4,977
Total 4500 · * Other Lodge Income	0	0	17,571	17,571	34,612

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	General & Administration	Road Maintenance	Water System	CLASS TOTAL	TOTAL
Total 4099 · Supplemental Revenue	(6)	0	17,571	17,565	661,656
4600 · * Miscellaneous Income					
4526 · Timely Filed Discount	66	0	0	66	590
4610 · Interest Income	1,487	0	0	1,487	1,487
4612 · Paypal Fees	219	0	0	219	219
4620 · Miscellaneous Income	0	0	0	0	38
Total 4600 · * Miscellaneous Income	1,772	0	0	1,772	2,334
Total Income	972,023	0	17,571	989,594	1,634,247
Cost of Goods Sold					
5000 · * Cost of Goods Sold					
5100 · * COGS - Restaurant					
5110 · COGS - Food	0	0	0	0	53,648
5115 · COGS - Alcohol	0	0	0	0	5,732
Total 5100 · * COGS - Restaurant	0	0	0	0	59,380
5210 · COGS - Retail	0	0	0	0	11,516
5220 · COGS - Ice	0	0	0	0	2,978
Total 5000 · * Cost of Goods Sold	0	0	0	0	73,874
Total COGS	0	0	0	0	73,874
Gross Profit	972,023	0	17,571	989,594	1,560,373
Expense					
6000 · * Payroll Expenses					
6010 · Salaries and Wages	186,280	59,122	0	245,402	567,709
6025 · Employer Payroll Tax	11,108	5,144	0	16,252	47,552
Total 6000 · * Payroll Expenses	197,388	64,266	0	261,654	615,261
6040 · Employee Housing Expense					
6041 · Employee Housing - Electric	1,651	0	0	1,651	1,651
Total 6040 · Employee Housing Expense	1,651	0	0	1,651	1,651
6050 · * Employee Benefits					
6053 · Employee Insurances	3,751	0	0	3,751	3,751
Total 6050 · * Employee Benefits	3,751	0	0	3,751	3,751
6100 · * Utilities					
6110 · Electric	(22)	677	342	997	28,380
6111 · Propane	0	0	0	0	5,136

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	General & Administration	Road Maintenance	Water System	CLASS TOTAL	TOTAL
6112 · Telephone	3,663	73	0	3,736	8,566
6113 · Garbage & Trash	0	0	0	0	17,451
6114 · Water System	0	0	1,288	1,288	1,288
Total 6100 · * Utilities	3,641	750	1,630	6,021	60,821
6130 · * Insurance					
6131 · Workers Comp	3,491	0	0	3,491	3,491
6132 · Property Insurance	5,708	0	0	5,708	14,271
6133 · General Liability	8,656	0	0	8,656	21,640
6134 · Directors E&O	13,588	0	0	13,588	33,970
6135 · Commercial Vehicle	5,714	0	0	5,714	9,883
6136 · Heavy Equipment	1,356	0	0	1,356	3,390
6140 · Airstrip	1,375	0	0	1,375	3,438
6141 · Additional Insurance	2,309	0	0	2,309	5,773
Total 6130 · * Insurance	42,197	0	0	42,197	95,856
6150 · * Professional Fees					
6151 · Accounting	3,200	0	0	3,200	8,000
6152 · Legal Fees					
6152a · Legal Fees - General	42,200	0	0	42,200	42,200
6152 · Legal Fees - Other	183	0	0	183	183
Total 6152 · Legal Fees	42,383	0	0	42,383	42,383
6153 · Other Professional Fees	1,800	0	8,160	9,960	9,960
Total 6150 · * Professional Fees	47,383	0	8,160	55,543	60,343
6200 · * Heavy Equipment Expense					
6201 · Heavy Equipment Repair	0	14,104	0	14,104	14,104
6202 · Off Road Diesel	0	9,328	0	9,328	9,328
6203 · Road Expense Miscellaneous	0	1,437	0	1,437	1,437
6204 · Contract Road Work	0	340	0	340	340
Total 6200 · * Heavy Equipment Expense	0	25,209	0	25,209	25,209
6300 · * Vehicle Expense					
6301 · Gasoline	188	7,595	0	7,783	8,205
6302 · Diesel	0	6,925	0	6,925	6,925
6303 · Vehicle Repair	924	8,479	0	9,403	12,890
6304 · Vehicle Miscellaneous	5,101	666	0	5,767	6,121

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	General & Administration	Road Maintenance	Water System	CLASS TOTAL	TOTAL
Total 6300 · * Vehicle Expense	6,213	23,665	0	29,878	34,141
6400 · * Supplies & Equipment					
6405 · Cabin Accessories	0	0	0	0	3,916
6410 · Housekeeping Supplies	0	0	0	0	7,248
6415 · Maintenance Supplies	2,195	781	2,265	5,241	22,118
6420 · Small tools & equipment	858	0	1,653	2,511	14,059
6425 · Restaurant Supplies	0	0	0	0	3,456
6426 · Smallwares	0	0	0	0	647
Total 6400 · * Supplies & Equipment	3,053	781	3,918	7,752	51,444
6450 · * Repairs & Maintenance					
6451 · Bldg/Structure Repairs & Maint	4,813	0	1,346	6,159	28,936
6452 · Equipment Repairs	0	0	0	0	139
Total 6450 · * Repairs & Maintenance	4,813	0	1,346	6,159	29,075
6500 · * Office Administrative Expense					
6510 · Office Supplies	5,802	0	0	5,802	6,123
6511 · Printing	435	0	0	435	435
6512 · Postage & Shipping	2,560	0	0	2,560	2,574
6513 · Communications	6,360	13	0	6,373	6,748
6514 · Credit Card Fees	27,459	0	0	27,459	27,459
6515 · Newsletter	3,458	0	0	3,458	3,458
6516 · Office Equipment	3,643	0	0	3,643	4,023
6520 · Misc. Office Admin.	1,407	0	0	1,407	1,407
Total 6500 · * Office Administrative Expense	51,124	13	0	51,137	52,227
6550 · * Other Administrative Expense					
6551 · Mileage Reimbursement	1,042	0	0	1,042	2,128
6552 · Licenses and Permits	20	165	0	185	3,195
6553 · Dues & Memberships	310	0	0	310	360
6559 · Booking Fees	0	0	0	0	17,258
Total 6550 · * Other Administrative Expense	1,372	165	0	1,537	22,941
6575 · Software Maintenance & Upgrades	11,866	0	0	11,866	11,866
6700 · * Advertising & Promotion					
6715 · Bands & Entertainment	1,311	0	0	1,311	2,795
6720 · Advertising	3,399	0	0	3,399	5,068

P.O.A.T.R.I./Terlingua Ranch
Profit & Loss by Class
January through September 2023

	General & Administration	Road Maintenance	Water System	CLASS TOTAL	TOTAL
Total 6700 · * Advertising & Promotion	4,710	0	0	4,710	7,863
6900 · * Miscellaneous Expense					
6915 · Miscellaneous Expense	4,084	969	0	5,053	6,216
6925 · Reconciliation Discrepancies	(10,893)	0	0	(10,893)	(10,893)
Total 6900 · * Miscellaneous Expense	(6,809)	969	0	(5,840)	(4,677)
6935 · Bank Service Charges	288	0	0	288	288
Total Expense	372,641	115,818	15,054	503,513	1,068,060
Net Ordinary Income	599,382	(115,818)	2,517	486,081	492,313
Net Income	599,382	(115,818)	2,517	486,081	492,313